

Your reference

Our reference

Date

10 January 2013

Private Motor Insurance Market Investigation – Response to the Competition Commission's Issues Statement

Zurich Insurance plc (UK Branch)

Dear Sirs,

3000b Parkway Fareham PO15 7JZ

Zurich Insurance plc (UK Branch) (*Zurich*) is grateful for the opportunity to respond to the Issues Statement published by the Competition Commission (*CC*).

Communications will be monitored regularly to improve our service and for security and regulatory purposes

Zurich welcomes the CC's detailed investigation of this market. While the evidence shows that the market for private motor insurance in the UK is highly competitive (and Zurich welcomes the CC's conclusion to that effect at paragraphs 31 and 47 of the Issues Statement), Zurich has had concerns that the market is operating, in some respects, in a dysfunctional manner – in particular with respect to the management of claims, where a dislocation of incentives as described by the CC in its first theory of harm is leading to an increase in premium levels. Efforts by the market to address this dysfunctionality have not been successful. As the CC will be aware from its initial review of the OFT's file, Zurich has already commented in detail on a number of the issues raised by the CC in the Issues Statement in its submissions to the OFT and so has not repeated those comment in this response.

Zurich Insurance plc
A public limited company incorporated
in Ireland Registration No. 13460
Registered Office: Zurich House,
Ballsbridge Park, Dublin 4, Ireland
UK branch registered in England and
Wales Registration No. BR7985
UK Branch Head Office:
The Zurich Centre, 3000 Parkway,
Whiteley, Fareham, Hampshire
P015 7/Z

Zurich welcomes the CC's recognition (at paragraphs 17, 37 and 45 of the Issues Statement) that it is important to avoid duplication of processes between the CC, the Ministry of Justice and the FSA. It is grateful for the CC's efforts to ensure coordination of these processes.

Zurich looks forward to continuing to cooperate and fully engage with the CC in relation to this important and timely investigation and, in particular, with regard to any remedies it may propose.

Yours faithfully,

Authorised by the Irish Financial Regulator and subject to limited regulation by the Financial Services Authority. Details about the extent of our regulation by the Financial Services Authority are available from us on request

Stephen Lewis CEO UK General Insurance