



Mr. J. Doyle  
Inquiry Coordinator  
Competition Commission  
Victoria House  
Southampton Row  
London  
WC1B 4AD

5 October 2011

**Re: ANGLO AMERICAN (TARMAC) / LAFARGE MERGER INQUIRY**

Dear Mr. Doyle,

In response to your letter dated 21 September 2011 regarding the referral of the above mentioned merger to the Competition Commission, Tata Steel UK would like to make the following representation to the Commission for their consideration.

Tata Steel is one of the world's top ten steel producers with aggregate annual steel capacity of over 28 million tonnes and some 80,000 employees worldwide with major operations in Europe, India, S E Asia and the US.

Tata Steel Europe (formerly known as Corus) is Europe's second largest steel producer with a crude steel capacity of some 18 million tonnes/year. Main steelmaking operations are in the UK and the Netherlands, with 35,000 employees based across Europe. Tata Steel supplies steel and related services to a wide range of industry sectors, including construction, automotive, packaging, energy, rail and other demanding markets worldwide. Tata Steel has sales offices and service centres in a number of markets for the distribution and further processing of steel products. There is an extensive network in the EU, while outside Europe Tata Steel has sales offices in over thirty countries, supported by a worldwide trading network.

In the UK, Tata Steel has approximately 20,000 employees. The main manufacturing sites are the two 'integrated' steelworks at Port Talbot (S Wales) and at Scunthorpe (Lincs), and the 'electric arc' steelworks at Aldwarke, Rotherham (S Yorks).

**TATA STEEL**

Procurement UK

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There is no commercial relationship between Lafarge and Tata Steel UK. All relationships are with Tarmac – and all further comments are made on this basis.

Material is bought from Tarmac for use in two main areas

- Aggregates are bought for use as flux in the steel-making process, predominantly for the Port Talbot site with a small amount used in Aldwarke.
- Asphalt and aggregates are used by civil departments in most Tata Steel plants for road maintenance.

Supply issues are normally due to a lack of alternatives in the market rather than being able to obtain input from suppliers. To preserve commercial confidentiality, more detailed comments on the proposed merger are provided in the confidential version of this letter.

Should you require any further information with respect to your investigations, please do not hesitate to contact me

Yours sincerely,

Elizabeth McOmish  
Business Purchasing Manager, Raw Materials