

Sent: 14 October 2011

To: AngloLafarge

Subject: Anglo American (Tarmac)/Lafarge Merger Inquiry - For the attention of Mr John Doyle please

Dear Sirs

Amix Concrete are greatly concerned and urgently seek clarification and assurances that the Competition Commission have undertaken with due diligence their obligations to investigate and provide assurances to smaller independent companies that their operations will not be unduly affected or restricted, by the merger/acquisition of Lafarge by Tarmac.

Reasons for concerns are:

Previously Amix Concrete used to purchase our product from Tarmac. However successive and ongoing above inflation price increases became extremely prohibitive to our ability to continue trading profitably. This resulted in our investing large amounts of personal capital into the development of our own production plant, this of course at great expense both in terms of money and time. At that time we came to an agreement with Lafarge to be our raw material supplier as remains today. However, as a result Tarmac are now one of our major competitors for finished product to our customers.

With this in mind what assurances can the Competition Commission provide to Amix Concrete that under the current proposals that Tarmac would honour current agreements to its newly acquired customers and that they will honour current supply agreement terms?

In respect of supplies, our current delivery schedule is critical to our operations, we work on extremely tight deadlines for delivery and supply. Any interruption in them will result in an inability to produce our own products and thus closure for the interrupted period, with the obvious result of lost revenues and customer confidence. We feel that the joint venture will significantly reduce our alternative supply routes. As currently we believe that there are as few as 2 viable options of supply for/to us based on our current supply demands. In this regard the joint venture could impact on our alternative supply chain by as much as 50%. Such a reduction is clearly going to restrict our ability to negotiate suitable terms and delivery schedules.

Amix Concrete has operated successfully for 19 years and has built a first class reputation for quality and personal service. Our customer base comprises of small independent builders who depend on our service. In this regard we have provided a service for a sector of customers for whom Tarmac had no prior interest in servicing prior to the current recession.

It is our view that the joint venture between Anglo American and Lafarge would significantly reduce the size and scope for all small independent companies within our industry to find alternative supplies. It would also put our company into the position of being both customer and competitor and we feel this certainly represents a significant CONFLICT of INTEREST.

In closing, Amix Concrete and with the above information detailed, would request that the Competition Commission assist us and investigate thoroughly the impact this merger would make to the market. We also request that the Competition Commission provide us with all the available advice and support possible to demonstrate what its investigations have found and an explanation as to any results and findings.

Regards

Matthew Howard  
Managing Director