An Assessment of the Private Healthcare Market - GP Survey

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

A1 In which country do you work?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
England	317 79%	317 100% CBFGH	- -	- -	48 100% CBFGH	268 76% CB	101 80% CB	124 76% CB	268 100% CBFGH	161 77%	154 81%	167 78%	149 81%	143 76%	129 80%
Northern Ireland	12 3%	- -	- -	12 14% ACEFGH I	- -	12 3% AGHI	- -	- -	- -	4 2%	8 4%	4 2%	8 4%	4 2%	8 5%
Scotland	50 13%	- -	50 100% ABEFGH I	50 60% AEFGHI	- -	50 14% AEI	18 14% AEI	28 17% AEI	- -	32 15%	18 10%	31 14%	19 10%	30 16%	17 10%
Wales	21 5%	- -	- -	21 25% ACEFGH I	- -	21 6% AI	7 6% AI	11 7% AI	- -	12 6%	9 5%	12 6%	9 5%	11 6%	8 5%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

A1 In which country do you work?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
England	**317** **79%**	167 84% S	140 74%	168 85% U	133 72%	164 80%	121 78%	122 74%	184 82%	113 80%	100 79%	66 80%	84 74%	148 80%	49 83%
Northern Ireland	**12** **3%**	6 3%	6 3%	9 5%	3 2%	5 2%	7 5%	3 2%	9 4%	3 2%	6 5%	3 4%	3 3%	7 4%	2 3%
Scotland	**50** **13%**	13 7%	35 19% R	11 6%	39 21% T	25 12%	19 12%	34 21% Y	16 7%	18 13%	13 10%	10 12%	17 15%	23 12%	6 10%
Wales	**21** **5%**	13 7%	8 4%	10 5%	9 5%	12 6%	8 5%	5 3%	15 7%	7 5%	7 6%	4 5%	9 8%	8 4%	2 3%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

A1 In which country do you work?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
England	**317** **79%**	23 70%	33 72%	239 83%	125 87% l	101 65%	52 68%	27 82%	126 87% r	96 77%
Northern Ireland	**12** **3%**	1 3%	2 4%	9 3%	3 2%	7 4%	2 3%	- -	5 3%	1 1%
Scotland	**50** **13%**	8 24% j	5 11%	28 10%	7 5%	37 24% k	18 24%	6 18%	8 6%	21 17% q
Wales	**21** **5%**	1 3%	6 13% j	13 4%	8 6%	11 7%	4 5%	- -	6 4%	7 6%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

A2 Is your main job based at one GP Practice or do you usually work across a number of Practices?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
One GP Practice only	**378** **95%**	299 94% E	46 92%	79 95% E	40 83%	337 96% AE	120 95% E	159 98% ACE	258 96% AE	201 96%	176 93%	206 96%	171 92%	181 96%	150 93%
Work across a number of GP practices but not as a locum	**22** **6%**	18 6% FHI	4 8% H	4 5%	8 17% ABFGHI	14 4%	6 5%	4 2%	10 4%	8 4%	13 7%	8 4%	14 8%	7 4%	12 7%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

A2 Is your main job based at one GP Practice or do you usually work across a number of Practices?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
One GP Practice only	**378** **95%**	193 97%	178 94%	189 95%	172 93%	197 96%	148 95%	154 94%	212 95%	133 94%	123 98% c	76 92%	109 96% f	178 96% f	52 88%
Work across a number of GP practices but not as a locum	**22** **6%**	6 3%	11 6%	9 5%	12 7%	9 4%	7 5%	10 6%	12 5%	8 6%	3 2%	7 8% b	4 4%	8 4%	7 12% de

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

A2 Is your main job based at one GP Practice or do you usually work across a number of Practices?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
One GP Practice only	**378** **95%**	30 91%	43 93%	277 96%	135 94%	152 97%	75 99%	32 97%	134 92%	122 98%
Work across a number of GP practices but not as a locum	**22** **6%**	3 9%	3 7%	12 4%	8 6%	4 3%	1 1%	1 3%	11 8%	3 2%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

A3 Which of these things have you done in the last 12 months?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Referred a patient to see a named private consultant and named private hospital or private patient unit (PPU) at an NHS hospital	356 89%	284 90%	41 82%	72 87%	40 83%	315 90%	111 88%	147 90%	243 91%	192 92%	162 86%	196 92%	159 86%	173 92% Q	138 85%
Referred a patient to see a named private consultant without specifying the name of the hospital	157 39%	131 41% CFHI	11 22%	26 31% C	27 56% ACBFGH I	130 37% C	44 35%	56 34%	104 39% C	73 35%	84 44%	82 38%	74 40%	68 36%	69 43%
Referred a patient to a named private hospital, without specifying the name of a consultant	244 61%	184 58%	37 74% AFGI	60 72% AFGI	32 67%	212 60% I	71 56%	106 65% AI	152 57%	114 55%	129 68% J	119 56%	124 67% L	102 54%	111 69% N
Referred a patient to a named private patient unit (PPU) at an NHS hospital, without specifying the name of a consultant	62 16%	51 16% FGI	3 6%	11 13% C	14 29% ACBFGH I	48 14%	13 10%	24 15%	37 14%	20 10%	41 22% J	24 11%	37 20% L	19 10%	35 22% N
Referred a patient for private healthcare specifying neither the name of the consultant nor the hospital	120 30%	103 32% BFHI	10 20%	17 20%	25 52% ACBFGH I	95 27%	35 28%	39 24%	78 29%	52 25%	67 35% J	52 24%	67 36% L	45 24%	59 36% N

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Referred a patient to see a named private consultant and named private hospital or private patient unit (PPU) at an NHS hospital	**356** **89%**	179 90%	167 88%	184 93% U	156 85%	181 88%	143 92%	150 91%	197 88%	131 93%	122 97%	78 94%	110 97% ef	166 89%	52 88%
Referred a patient to see a named private consultant without specifying the name of the hospital	**157** **39%**	78 39%	72 38%	100 51% U	50 27%	68 33%	76 49% W	56 34%	98 44%	57 40%	62 49%	30 36%	32 28%	78 42% d	25 42%
Referred a patient to a named private hospital, without specifying the name of a consultant	**244** **61%**	127 64%	111 59%	126 64%	107 58%	130 63%	97 63%	108 66%	128 57%	77 55%	90 71% ac	42 51%	71 63%	121 65%	37 63%
Referred a patient to a named private patient unit (PPU) at an NHS hospital, without specifying the name of a consultant	**62** **16%**	28 14%	30 16%	44 22% U	17 9%	29 14%	29 19%	23 14%	35 16%	21 15%	19 15%	13 16%	12 11%	34 18%	13 22% d
Referred a patient for private healthcare specifying neither the name of the consultant nor the hospital	**120** **30%**	58 29%	56 30%	66 33%	49 27%	62 30%	49 32%	40 24%	73 33%	37 26%	40 32%	24 29%	24 21%	56 30%	21 36% d

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Referred a patient to see a named private consultant and named private hospital or private patient unit (PPU) at an NHS hospital	**356** **89%**	30 91%	46 100% h	272 94%	137 96% l	139 89%	67 88%	26 79%	132 91%	115 92%
Referred a patient to see a named private consultant without specifying the name of the hospital	**157** **39%**	10 30%	19 41%	126 44%	61 43%	57 37%	21 28%	12 36%	68 47% r	42 34%
Referred a patient to a named private hospital, without specifying the name of a consultant	**244** **61%**	27 82% j	36 78% j	157 54%	81 57%	107 69% k	45 59%	26 79%	90 62%	73 58%
Referred a patient to a named private patient unit (PPU) at an NHS hospital, without specifying the name of a consultant	**62** **16%**	5 15%	13 28% j	39 13%	35 24% l	17 11%	4 5%	6 18% m	33 23% r	9 7%
Referred a patient for private healthcare specifying neither the name of the consultant nor the hospital	**120** **30%**	13 39%	13 28%	81 28%	41 29%	41 26%	20 26%	15 45%	50 34% r	23 18%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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B1 Now thinking of the last 12 months, how many patients have you referred for private healthcare in the last year?

Base: All

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
1-24	122 31%	91 29% EH	23 46% AEFHI	31 37% EH	8 17%	114 32% AEH	58 46% AEFHI	35 21%	83 31% AEH	68 33%	54 29%	68 32%	54 29%	60 32%	46 28%
25-49	91 23%	68 21%	18 36% ABFGI	23 28% G	13 27%	78 22% G	20 16%	47 29% AFGI	55 21%	46 22%	44 23%	44 21%	47 25%	40 21%	40 25%
50-74	68 17%	59 19% C	3 6%	9 11%	6 13%	62 18% C	22 17%	33 20% CB	53 20% C	39 19%	29 15%	41 19%	26 14%	35 19%	22 14%
75-99	18 5%	14 4% G	1 2%	4 5%	2 4%	16 5% G	1 1%	9 6% G	12 4% G	6 3%	12 6%	6 3%	12 6%	5 3%	11 7%
100-149	43 11%	34 11%	4 8%	9 11%	8 17%	35 10%	11 9%	19 12%	26 10%	23 11%	20 11%	23 11%	20 11%	22 12%	19 12%
150+	40 10%	35 11% CF	1 2%	5 6% C	9 19% CBFH	31 9%	11 9%	12 7%	26 10%	17 8%	22 12%	23 11%	17 9%	17 9%	16 10%
Don't know	18 5%	16 5%	- -	2 2%	2 4%	15 4%	3 2%	8 5%	13 5%	10 5%	8 4%	9 4%	9 5%	9 5%	8 5%
Mean	62.5	64.2 CGI	33.3	56.1 C	90.0 ACFGH I	58.7 C	51.9	56.3 C	59.6 C	57.7	67.2	62.8	62.2	60.3	65.1
Standard deviation	85.84	76.03	38.50	115.60	96.67	83.71	74.83	51.19	70.92	71.48	99.08	77.18	95.38	74.44	100.39
Standard error	4.29	4.27	5.44	12.69	13.95	4.47	6.67	4.01	4.33	4.94	7.21	5.28	7.01	5.43	7.89

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Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
1-24	**122** **31%**	53 27%	65 34%	- -	122 66% T	67 33% s	30 19%	53 32%	66 29%	45 32%	34 27%	18 22%	32 28%	59 32%	14 24%
25-49	**91** **23%**	41 21%	45 24%	29 15%	62 34% T	53 26%	33 21%	36 22%	52 23%	32 23%	26 21%	22 27%	23 20%	38 20%	21 36% de
50-74	**68** **17%**	44 22% S	23 12%	68 34% U	- -	37 18%	29 19%	28 17%	39 17%	28 20%	25 20%	12 14%	24 21%	35 19%	6 10%
75-99	**18** **5%**	12 6%	6 3%	18 9% U	- -	9 4%	9 6%	9 5%	9 4%	2 1%	7 6%	7 8% a	3 3%	6 3%	6 10% de
100-149	**43** **11%**	22 11%	21 11%	43 22% U	- -	14 7%	28 18% W	21 13%	22 10%	14 10%	15 12%	11 13%	15 13%	22 12%	5 8%
150+	**40** **10%**	20 10%	19 10%	40 20% U	- -	15 7%	22 14% W	12 7%	25 11%	13 9%	16 13%	11 13%	9 8%	22 12%	6 10%
Don't know	**18** **5%**	7 4%	10 5%	- -	- -	11 5%	4 3%	5 3%	11 5%	7 5%	3 2%	2 2%	7 6%	4 2%	1 2%
Mean	62.5	61.1	63.6	103.8 U	18.1	50.2	85.0 W	55.7	65.4	59.8	75.8	65.1	62.0	68.7	57.0
Standard deviation	85.84	62.09	102.31	103.01	9.70	53.79	115.17	65.14	94.53	76.82	116.70	56.33	77.54	101.91	56.75
Standard error	4.29	4.40	7.44	7.32	0.71	3.75	9.25	5.09	6.32	6.47	10.40	6.18	7.29	7.47	7.39

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

B1 Now thinking of the last 12 months, how many patients have you referred for private healthcare in the last year?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
1-24	**122** **31%**	14 42%	10 22%	78 27%	35 24%	51 33%	29 38%	13 39%	17 12%	51 41% q
25-49	**91** **23%**	8 24%	15 33%	61 21%	23 16%	39 25%	20 26%	9 27%	25 17%	33 26%
50-74	**68** **17%**	8 24%	5 11%	55 19%	30 21%	25 16%	13 17%	6 18%	33 23%	23 18%
75-99	**18** **5%**	-	3 7%	14 5%	8 6%	4 3%	2 3%	1 3%	9 6%	5 4%
100-149	**43** **11%**	1 3%	6 13%	34 12%	20 14%	15 10%	8 11%	2 6%	31 21% r	3 2%
150+	**40** **10%**	2 6%	2 4%	36 12%	23 16% l	12 8%	3 4%	1 3%	27 19% r	6 5%
Don't know	**18** **5%**	-	5 11% j	11 4%	4 3%	10 6%	1 1%	1 3%	3 2%	4 3%
Mean	**62.5**	39.6	50.8	71.0	80.9 l	54.5	48.6	49.3	98.7 r	39.5
Standard deviation	**85.84**	46.67	43.04	96.02	108.38	70.05	65.39	85.94	114.98	42.86
Standard error	**4.29**	8.12	6.35	5.65	9.06	5.61	7.50	14.96	9.55	3.83

B2.01 And of these, what proportion had private medical insurance?

Base: All

12 Feb 2013

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	1 *	1 *	-	-	-	1 *	-	-	1 *	-	1 1%	-	1 1%	-	1 1%
1-10	2 1%	2 1%	-	-	1 2%	1 *	-	-	1 *	1 *	1 1%	1 *	1 1%	1 1%	1 1%
11-20	6 2%	4 1%	-	2 2%	-	6 2%	2 2%	1 1%	4 1%	5 2%	1 1%	5 2%	1 1%	5 3%	1 1%
21-30	8 2%	7 2%	-	1 1%	2 4%	6 2%	3 2%	3 2%	5 2%	6 3%	2 1%	3 1%	5 3%	3 2%	2 1%
31-40	10 3%	7 2%	-	3 4%	-	10 3%	6 5%	3 2%	7 3%	5 2%	5 3%	6 3%	4 2%	5 3%	4 2%
41-50	22 6%	18 6%	-	4 5%	2 4%	20 6%	6 5%	11 7%	16 6%	10 5%	12 6%	11 5%	11 6%	10 5%	11 7%
51-60	18 5%	13 4%	1 2%	5 6% C	3 6%	15 4%	6 5%	4 2%	10 4%	8 4%	9 5%	8 4%	10 5%	8 4%	9 6%
61-70	30 8%	18 6%	11 22% ABEFGI	12 14% AEFGI	1 2%	29 8% AGI	5 4%	21 13% AEFGI	17 6%	14 7%	16 8%	16 7%	14 8%	13 7%	13 8%
71-80	108 27%	91 29% E	10 20%	17 20%	8 17%	100 28%	34 27%	51 31% BE	83 31% AE	59 28%	49 26%	58 27%	50 27%	52 28%	43 27%
81-90	101 25%	83 26%	12 24%	18 22%	15 31%	86 25%	31 25%	39 24%	68 25%	49 23%	52 28%	51 24%	49 26%	43 23%	43 27%
91-100	78 20%	62 20% I	14 28% BH	16 19%	15 31% AFHI	63 18%	27 21%	26 16%	47 18%	43 21%	35 19%	48 22%	30 16%	41 22%	28 17%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
*small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

B2.01 And of these, what proportion had private medical insurance?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	**¡** *****	1 *	- -	- -	- -	¡ *	- -	- -	1 *	- -	1 1%	- -	1 1%	- -	1 1%
1 - 24	**8** **2%**	6 2%	- -	2 2%	1 2%	7 2%	2 2%	1 1%	5 2%	6 3%	2 1%	6 3%	2 1%	6 3%	2 1%
25 - 49	**18** **5%**	14 4%	- -	4 5%	2 4%	16 5%	9 7%	6 4%	12 4%	11 5%	7 4%	9 4%	9 5%	8 4%	6 4%
50 - 74	**70** **18%**	49 15%	12 24%	21 25% AG	6 13%	64 18% A	17 13%	36 22% AI	43 16%	32 15%	37 20%	35 16%	35 19%	31 16%	33 20%
75 - 100	**287** **72%**	236 74% BF	36 72% B	51 61%	38 79% B	249 71% B	92 73% B	116 71%	198 74% BF	151 72%	136 72%	157 73%	129 70%	136 72%	114 70%
Don't know	**16** **4%**	11 3%	2 4%	5 6%	1 2%	14 4%	6 5%	4 2%	9 3%	9 4%	6 3%	7 3%	9 5%	7 4%	6 4%
Mean	**78.4**	78.7	84.1 BFGHI	77.2	81.9	77.9	78.8	78.4	78.1	78.1	78.8	78.9	77.6	78.3	77.9
Standard deviation	**19.25**	19.36	11.48	18.90	21.15	18.95	19.55	16.12	19.00	20.11	18.32	19.43	19.10	19.89	18.72
Standard error	**0.96**	1.09	1.62	2.07	3.05	1.01	1.74	1.26	1.16	1.39	1.33	1.33	1.40	1.45	1.47

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

B2.01 And of these, what proportion had private medical insurance?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**1** ***	-	-	-	1 1%	-	-	1 1%	-	1 1%	-	-	-	-	-
1-10	**2** *1%*	-	1 1%	1 1%	-	1 *	1 1%	-	2 1%	1 1%	-	1 1%	2 2%	-	-
11-20	**6** *2%*	5 3%	1 1%	3 2%	3 2%	5 2%	1 1%	2 1%	4 2%	3 2%	2 2%	-	5 4% e	1 1%	-
21-30	**8** *2%*	3 2%	4 2%	3 2%	5 3%	4 2%	4 3%	3 2%	4 2%	2 1%	3 2%	2 2%	1 1%	5 3%	2 3%
31-40	**10** *3%*	5 3%	5 3%	5 3%	4 2%	4 2%	6 4%	4 2%	6 3%	4 3%	1 1%	4 5%	5 4%	4 2%	1 2%
41-50	**22** *6%*	15 8%	7 4%	8 4%	13 7%	13 6%	9 6%	6 4%	16 7%	9 6%	8 6%	3 4%	7 6%	11 6%	4 7%
51-60	**18** *5%*	9 5%	8 4%	12 6%	6 3%	10 5%	7 5%	12 7% Y	5 2%	5 4%	4 3%	6 7%	5 4%	9 5%	2 3%
61-70	**30** *8%*	11 6%	19 10%	14 7%	15 8%	14 7%	16 10%	12 7%	18 8%	12 9%	8 6%	7 8%	9 8%	13 7%	7 12%
71-80	**108** *27%*	53 27%	52 28%	57 29%	49 27%	66 32%	39 25%	46 28%	60 27%	31 22%	40 32%	25 30%	25 22%	51 27%	18 31%
81-90	**101** *25%*	51 26%	48 25%	54 27%	45 24%	51 25%	47 30%	37 23%	62 28%	33 23%	37 29%	17 20%	29 26%	49 26%	14 24%
91-100	**78** *20%*	40 20%	35 19%	38 19%	37 20%	27 13%	23 15%	33 20%	43 19%	35 25% b	18 14%	17 20%	20 18%	37 20%	10 17%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

B2.01 And of these, what proportion had private medical insurance?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	1 *	- -	- -	- -	1 1%	- -	- -	1 1%	- -	1 1%	- -	- -	- -	- -	- -
1 - 24	8 2%	5 3%	2 1%	4 2%	3 2%	6 3%	2 1%	2 1%	6 3%	4 3%	2 2%	1 1%	7 6% e	1 1%	- -
25 - 49	18 5%	8 4%	9 5%	8 4%	9 5%	8 4%	10 6%	7 4%	10 4%	6 4%	4 3%	6 7%	6 5%	9 5%	3 5%
50 - 74	70 18%	35 18%	34 18%	34 17%	34 18%	37 18%	32 21%	30 18%	39 17%	26 18%	20 16%	16 19%	21 19%	33 18%	13 22%
75 - 100	287 72%	144 72%	135 71%	149 75%	131 71%	144 70%	109 70%	116 71%	165 74%	99 70%	95 75%	59 71%	74 65%	137 74%	42 71%
Don't know	16 4%	7 4%	9 5%	3 2%	6 3%	11 5% s	2 1%	8 5%	4 2%	5 4%	5 4%	1 1%	5 4%	6 3%	1 2%
Mean	78.4	78.3	79.1	78.9	78.1	76.5	77.3	78.7	78.2	78.4	78.9	77.5	75.0	79.4	78.2
Standard deviation	19.25	19.18	17.67	17.98	19.98	18.66	18.80	18.65	19.58	21.37	16.76	19.03	22.73	17.67	17.34
Standard error	0.96	1.36	1.29	1.28	1.47	1.30	1.51	1.46	1.31	1.80	1.49	2.09	2.14	1.30	2.26

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

B2.01 And of these, what proportion had private medical insurance?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	1 *	- -	- -	1 *	1 1%	- -	- -	- -	- -	- -
1-10	2 1%	- -	1 2%	1 *	1 1%	- -	- -	- -	- -	- -
11-20	6 2%	1 3%	3 7% j	2 1%	2 1%	3 2%	1 1%	1 3%	2 1%	1 1%
21-30	8 2%	- -	1 2%	6 2%	7 5% l	- -	- -	1 3%	4 3%	3 2%
31-40	10 3%	1 3%	1 2%	7 2%	5 3%	3 2%	2 3%	- -	3 2%	2 2%
41-50	22 6%	2 6%	4 9%	14 5%	6 4%	11 7%	2 3%	2 6%	6 4%	8 6%
51-60	18 5%	2 6%	3 7%	12 4%	6 4%	8 5%	5 7%	- -	5 3%	7 6%
61-70	30 8%	4 12%	2 4%	21 7%	15 10%	10 6%	4 5%	4 12%	11 8%	12 10%
71-80	108 27%	5 15%	12 26%	83 29%	40 28%	39 25%	26 34%	9 27%	44 30%	38 30%
81-90	101 25%	8 24%	9 20%	75 26%	33 23%	37 24%	16 21%	8 24%	43 30%	27 22%
91-100	78 20%	9 27%	7 15%	56 19%	23 16%	37 24%	19 25%	6 18%	26 18%	21 17%

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An Assessment of the Private Healthcare Market - GP Survey

B2.01 And of these, what proportion had private medical insurance?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**1** *****	- -	- -	1 *	1 1%	- -	- -	- -	- -	- -
1 - 24	**8** **2%**	1 3%	4 9% j	3 1%	3 2%	3 2%	1 1%	1 3%	2 1%	1 1%
25 - 49	**18** **5%**	1 3%	2 4%	13 4%	12 8% l	3 2%	2 3%	1 3%	7 5%	5 4%
50 - 74	**70** **18%**	8 24%	9 20%	47 16%	27 19%	29 19%	11 14%	6 18%	22 15%	27 22%
75 - 100	**287** **72%**	22 67%	28 61%	214 74%	96 67%	113 72%	61 80%	23 70%	113 78%	86 69%
Don't know	**16** **4%**	1 3%	3 7%	11 4%	4 3%	8 5%	1 1%	2 6%	1 1%	6 5% q
Mean	**78.4**	79.3	71.6	79.3 i	75.2	80.2 k	81.1	78.3	79.4	77.8
Standard deviation	**19.25**	20.48	24.27	18.16	21.34	17.68	15.75	20.51	17.40	17.04
Standard error	**0.96**	3.56	3.58	1.07	1.78	1.42	1.81	3.57	1.45	1.52

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

B2.02 And of these, what proportion did not have private medical insurance?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	**27** **7%**	21 7% H	5 10% H	6 7%	5 10% H	22 6% H	13 10% FHI	5 3%	16 6% H	16 8%	11 6%	17 8%	10 5%	14 7%	8 5%
1-10	**137** **34%**	113 36% FI	17 34%	24 29%	24 50% ABFGHI	113 32%	39 31%	54 33%	89 33%	69 33%	68 36%	76 36%	60 32%	64 34%	55 34%
11-20	**95** **24%**	78 25%	13 26%	17 20%	8 17%	87 25%	33 26%	42 26%	70 26%	50 24%	45 24%	46 21%	49 26%	43 23%	42 26%
21-30	**52** **13%**	39 12%	9 18% E	13 16% E	2 4%	50 14% G	11 9%	32 20% AEFGI	37 14% G	28 13%	24 13%	32 15%	20 11%	26 14%	18 11%
31-40	**23** **6%**	15 5%	4 8%	8 10%	3 6%	20 6%	6 5%	8 5%	12 4%	10 5%	12 6%	10 5%	13 7%	10 5%	12 7%
41-50	**23** **6%**	19 6%	- -	4 5%	2 4%	21 6%	7 6%	11 7%	17 6%	10 5%	13 7%	11 5%	12 6%	10 5%	12 7%
51-60	**7** **2%**	4 1%	- -	3 4%	- -	7 2%	5 4% AI	2 1%	4 1%	4 2%	3 2%	4 2%	3 2%	4 2%	3 2%
61-70	**9** **2%**	8 3%	- -	1 1%	1 2%	8 2%	3 2%	4 2%	7 3%	6 3%	3 2%	5 2%	4 2%	4 2%	2 1%
71-80	**7** **2%**	5 2%	- -	2 2%	1 2%	6 2%	3 2%	1 1%	4 1%	5 2%	2 1%	4 2%	3 2%	4 2%	2 1%
81-90	**2** **1%**	2 1%	- -	- -	- -	2 1%	- -	- -	2 1%	1 *	1 1%	1 *	1 1%	1 1%	1 1%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
**small base*
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GfK

An Assessment of the Private Healthcare Market - GP Survey

B2.02 And of these, what proportion did not have private medical insurance?

Base: All

	Total						Country				Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
91-100	**2** **1%**	2 *1%*	-	-	1 *2%*	1 ***	-	-	1 ***	1 ***	1 *1%*	1 ***	1 *1%*	1 *1%*	1 *1%*
0	**27** **7%**	21 *7%* H	5 *10%* H	6 *7%*	5 *10%* H	22 *6%* H	13 *10%* FHI	5 *3%*	16 *6%* H	16 *8%*	11 *6%*	17 *8%*	10 *5%*	14 *7%*	8 *5%*
1-24	**232** **58%**	191 *60%*	30 *60%* B	41 *49%*	32 *67%*	200 *57%*	72 *57%*	96 *59%*	159 *59%*	119 *57%*	113 *60%*	122 *57%*	109 *59%*	107 *57%*	97 *60%*
25-49	**76** **19%**	55 *17%*	13 *26%* G	21 *25%* EG	5 *10%*	71 *20%* AG	18 *14%*	40 *25%* AEGI	50 *19%*	38 *18%*	37 *20%*	42 *20%*	34 *18%*	36 *19%*	31 *19%*
50-74	**38** **10%**	30 *9%* C	-	8 *10%* C	3 *6%*	35 *10%* C	14 *11%* C	17 *10%* C	27 *10%* C	20 *10%*	18 *10%*	20 *9%*	18 *10%*	18 *10%*	16 *10%*
75-100	**11** **3%**	9 *3%*	-	2 *2%*	2 *4%*	9 *3%* H	3 *2%*	1 *1%*	7 *3%*	7 *3%*	4 *2%*	6 *3%*	5 *3%*	6 *3%*	4 *2%*
Don't know	**16** **4%**	11 *3%*	2 *4%*	5 *6%*	1 *2%*	14 *4%*	6 *5%*	4 *2%*	9 *3%*	9 *4%*	6 *3%*	7 *3%*	9 *5%*	7 *4%*	6 *4%*
Mean	**21.6**	21.3	15.9	22.8 C	18.1	22.1 C	21.3 C	21.6 C	21.9 C	21.9	21.2	21.1	22.4	21.7	22.1
Standard deviation	**19.25**	19.36	11.48	18.90	21.15	18.95	19.55	16.12	19.00	20.11	18.32	19.43	19.10	19.89	18.72
Standard error	**0.96**	1.09	1.62	2.07	3.05	1.01	1.74	1.26	1.16	1.39	1.33	1.33	1.40	1.45	1.47

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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B2.02 And of these, what proportion did not have private medical insurance?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**27** **7%**	9 *5%*	15 *8%*	2 *1%*	23 *13%* T	- -	- -	12 *7%*	15 *7%*	16 *11%* b	2 *2%*	4 *5%*	4 *4%*	14 *8%*	3 *5%*
1-10	**137** **34%**	77 *39%*	58 *31%*	82 *41%* U	53 *29%*	69 *33%*	65 *42%*	51 *31%*	83 *37%*	49 *35%*	46 *37%*	27 *33%*	39 *35%*	68 *37%*	19 *32%*
11-20	**95** **24%**	45 *23%*	47 *25%*	50 *25%*	42 *23%*	58 *28%*	33 *21%*	45 *27%*	47 *21%*	24 *17%*	39 *31%* a	23 *28%*	26 *23%*	39 *21%*	16 *27%*
21-30	**52** **13%**	23 *12%*	29 *15%*	27 *14%*	24 *13%*	27 *13%*	25 *16%*	18 *11%*	34 *15%*	19 *13%*	15 *12%*	10 *12%*	12 *11%*	27 *15%*	9 *15%*
31-40	**23** **6%**	9 *5%*	13 *7%*	13 *7%*	10 *5%*	14 *7%*	8 *5%*	14 *9%* Y	8 *4%*	7 *5%*	5 *4%*	8 *10%*	6 *5%*	11 *6%*	4 *7%*
41-50	**23** **6%**	16 *8%*	7 *4%*	9 *5%*	13 *7%*	13 *6%*	10 *6%*	6 *4%*	17 *8%*	10 *7%*	8 *6%*	3 *4%*	8 *7%*	11 *6%*	4 *7%*
51-60	**7** **2%**	4 *2%*	3 *2%*	4 *2%*	2 *1%*	2 *1%*	5 *3%*	2 *1%*	5 *2%*	3 *2%*	1 *1%*	3 *4%*	4 *4%*	2 *1%*	1 *2%*
61-70	**9** **2%**	3 *2%*	6 *3%*	4 *2%*	5 *3%*	5 *2%*	4 *3%*	4 *2%*	5 *2%*	3 *2%*	3 *2%*	2 *2%*	2 *2%*	7 *4%*	- -
71-80	**7** **2%**	5 *3%*	1 *1%*	2 *1%*	5 *3%*	6 *3%*	1 *1%*	3 *2%*	3 *1%*	3 *2%*	2 *2%*	1 *1%*	5 *4%* e	- -	2 *3%* e
81-90	**2** **1%**	1 *1%*	- -	1 *1%*	- -	1 *	1 *1%*	- -	2 *1%*	- -	- -	1 *1%*	1 *1%*	1 *1%*	- -

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

B2.02 And of these, what proportion did not have private medical insurance?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
91-100	2 1%	- -	1 1%	1 1%	1 1%	- -	1 1%	1 1%	1 *	2 1%	- -	- -	1 1%	- -	- -
0	27 7%	9 5%	15 8%	2 1%	23 13% T	- -	- -	12 7%	15 7%	16 11% b	2 2%	4 5%	4 4%	14 8%	3 5%
1-24	232 58%	122 61%	105 56%	132 67% U	95 52%	127 62%	98 63%	96 59%	130 58%	73 52%	85 67% a	50 60%	65 58%	107 58%	35 59%
25-49	76 19%	33 17%	42 22%	41 21%	34 18%	41 20%	34 22%	32 20%	43 19%	27 19%	20 16%	18 22%	19 17%	38 20%	13 22%
50-74	38 10%	22 11%	16 8%	16 8%	20 11%	20 10%	18 12%	12 7%	26 12%	15 11%	12 10%	8 10%	13 12%	20 11%	5 8%
75-100	11 3%	6 3%	2 1%	4 2%	6 3%	7 3%	3 2%	4 2%	6 3%	5 4%	2 2%	2 2%	7 6% e	1 1%	2 3%
Don't know	16 4%	7 4%	9 5%	3 2%	6 3%	11 5% s	2 1%	8 5%	4 2%	5 4%	5 4%	1 1%	5 4%	6 3%	1 2%
Mean	21.6	21.7	20.9	21.1	21.9	23.5	22.7	21.3	21.8	21.6	21.1	22.5	25.0	20.6	21.8
Standard deviation	19.25	19.18	17.67	17.98	19.98	18.66	18.80	18.65	19.58	21.37	16.76	19.03	22.73	17.67	17.34
Standard error	0.96	1.36	1.29	1.28	1.47	1.30	1.51	1.46	1.31	1.80	1.49	2.09	2.14	1.30	2.26

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

B2.02 And of these, what proportion did not have private medical insurance?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**27 7%**	4 12%	4 9%	16 6%	6 4%	15 10%	7 9%	3 9%	5 3%	5 4%
1-10	**137 34%**	12 36%	8 17%	105 36% i	44 31%	51 33%	24 32%	10 30%	57 39%	37 30%
11-20	**95 24%**	4 12%	13 28%	73 25%	34 24%	36 23%	21 28%	8 24%	38 26%	33 26%
21-30	**52 13%**	5 15%	5 11%	37 13%	24 17%	19 12%	12 16%	5 15%	21 14%	21 17%
31-40	**23 6%**	3 9%	3 7%	15 5%	8 6%	10 6%	6 8%	1 3%	8 6%	9 7%
41-50	**23 6%**	2 6%	4 9%	15 5%	7 5%	11 7%	2 3%	2 6%	6 4%	8 6%
51-60	**7 2%**	1 3%	1 2%	5 2%	4 3%	3 2%	2 3%	-	3 2%	1 1%
61-70	**9 2%**	-	1 2%	7 2%	7 5% l	-	-	-	2 1%	4 3%
71-80	**7 2%**	-	3 7% j	3 1%	3 2%	2 1%	1 1%	1 3%	4 3%	1 1%
81-90	**2 1%**	1 3% j	1 2% j	-	-	1 1%	-	1 3%	-	-

GfK

An Assessment of the Private Healthcare Market - GP Survey

B2.02 And of these, what proportion did not have private medical insurance?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
91-100	**2** **1%**	- -	- -	2 *1%*	2 *1%*	- -	- -	- -	- -	- -
0	**27** **7%**	4 *12%*	4 *9%*	16 *6%*	6 *4%*	15 *10%*	7 *9%*	3 *9%*	5 *3%*	5 *4%*
1-24	**232** **58%**	16 *48%*	21 *46%*	178 *62%* i	78 *55%*	87 *56%*	45 *59%*	18 *55%*	95 *66%*	70 *56%*
25-49	**76** **19%**	8 *24%*	8 *17%*	53 *18%*	33 *23%*	29 *19%*	18 *24%*	6 *18%*	29 *20%*	30 *24%*
50-74	**38** **10%**	3 *9%*	6 *13%*	26 *9%*	17 *12%*	14 *9%*	4 *5%*	2 *6%*	11 *8%*	13 *10%*
75-100	**11** **3%**	1 *3%*	4 *9%* j	5 *2%*	5 *3%*	3 *2%*	1 *1%*	2 *6%*	4 *3%*	1 *1%*
Don't know	**16** **4%**	1 *3%*	3 *7%*	11 *4%*	4 *3%*	8 *5%*	1 *1%*	2 *6%*	1 *1%*	6 *5%* q
Mean	**21.6**	20.7	28.4 j	20.7	24.8 l	19.8	18.9	21.7	20.6	22.2
Standard deviation	**19.25**	20.48	24.27	18.16	21.34	17.68	15.75	20.51	17.40	17.04
Standard error	**0.96**	3.56	3.58	1.07	1.78	1.42	1.81	3.57	1.45	1.52

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An Assessment of the Private Healthcare Market - GP Survey

B2 What proportion had/did not have private medical insurance?

Base: All

	B2: Summary table	
	Had private medical insurance	Did not have private medical insurance
Total	400	400
0	1 *	27 7%
1-10	2 1%	137 34%
11-20	6 2%	95 24%
21-30	8 2%	52 13%
31-40	10 3%	23 6%
41-50	22 6%	23 6%
51-60	18 5%	7 2%
61-70	30 8%	9 2%
71-80	108 27%	7 2%
81-90	101 25%	2 1%
91-100	78 20%	2 1%
0	1 *	27 7%
1-24	8 2%	232 58%
25-49	18 5%	76 19%
50-74	70 18%	38 10%

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

B2 What proportion had/did not have private medical insurance?

Base: All

	B2: Summary table	
	Had private medical insurance	Did not have private medical insurance
Total	400	400
75-100	287 72%	11 3%
Don't know	16 4%	16 4%
Mean	78.4	21.6
Standard deviation	19.25	19.25
Standard error	0.96	0.96

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

B2 What proportion had/did not have private medical insurance?

Base: All

B2: Mean Summary table	
Had private medical insurance	Did not have private medical insurance
Total		
400	400
Mean		
78.4	21.6
Standard deviation	19.25	19.25
Standard error	0.96	0.96

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients with private medical insurance or don't know whether they do

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**399**	316	50*	83*	48*	350	126	163	267	209	188	214	184	188	161
Always me (5)	**1** *****	1 *	- -	- -	- -	1 *	- -	1 *1%*	1 *	1 *	- -	1 *	- -	1 *1%*	- -
Mostly me (4)	**32** **8%**	29 *9%* FGI	2 *4%*	3 *4%*	10 *21%* ACBFGHI	22 *6%*	6 *5%*	12 *7%*	19 *7%*	20 *10%*	10 *5%*	22 *10%*	10 *5%*	19 *10%* Q	7 *4%*
Half and half (3)	**103** **26%**	81 *26%*	12 *24%*	22 *27%*	14 *29%*	89 *25%*	30 *24%*	40 *25%*	67 *25%*	48 *23%*	55 *29%*	53 *25%*	50 *27%*	45 *24%*	47 *29%*
Mostly the patient (2)	**195** **49%**	154 *49%*	24 *48%*	41 *49%*	19 *40%*	175 *50%*	64 *51%*	80 *49%*	134 *50%*	105 *50%*	90 *48%*	104 *49%*	90 *49%*	92 *49%*	77 *48%*
Always the patient (1)	**68** **17%**	51 *16%*	12 *24%*	17 *20%*	5 *10%*	63 *18%*	26 *21%*	30 *18%*	46 *17%*	35 *17%*	33 *18%*	34 *16%*	34 *18%*	31 *16%*	30 *19%*
NET: All me	**33** **8%**	30 *9%* FGI	2 *4%*	3 *4%*	10 *21%* ACBFGHI	23 *7%*	6 *5%*	13 *8%*	20 *7%*	21 *10%*	10 *5%*	23 *11%*	10 *5%*	20 *11%* Q	7 *4%*
NET: All patient	**263** **66%**	205 *65%* E	36 *72%* E	58 *70%* E	24 *50%*	238 *68%* E	90 *71%* E	110 *67%* E	180 *67%* AE	140 *67%*	123 *65%*	138 *64%*	124 *67%*	123 *65%*	107 *66%*
Mean	**2.26**	2.29 FGI	2.08	2.13	2.60 ACBFG HI	2.21	2.13	2.23	2.23	2.27	2.22	2.31	2.20	2.29	2.19
Standard Deviation	**0.84**	0.86	0.80	0.78	0.94	0.82	0.79	0.86	0.83	0.87	0.80	0.88	0.80	0.88	0.79
Standard Error	**0.042**	0.048	0.114	0.085	0.136	0.044	0.070	0.067	0.051	0.060	0.058	0.060	0.059	0.064	0.062

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* **small base**
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An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients with private medical insurance or don't know whether they do

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**399**	199	189	198	183	206	155	163	224	140	126	83*	113	186	59*
Always me (5)	**1** ***	-	1 *1%*	1 *1%*	-	-	-	-	1 ***	1 *1%*	-	-	1 *1%*	-	-
Mostly me (4)	**32** *8%*	16 *8%*	14 *7%*	22 *11%* U	9 *5%*	-	23 *15%* W	14 *9%*	17 *8%*	16 *11%*	7 *6%*	8 *10%*	11 *10%*	10 *5%*	6 *10%*
Half and half (3)	**103** *26%*	50 *25%*	50 *26%*	62 *31%* U	38 *21%*	-	97 *63%* W	44 *27%*	55 *25%*	42 *30%*	33 *26%*	23 *28%*	31 *27%*	48 *26%*	18 *31%*
Mostly the patient (2)	**195** *49%*	103 *52%*	88 *47%*	93 *47%*	93 *51%*	153 *74%* s	31 *20%*	79 *48%*	111 *50%*	59 *42%*	67 *53%*	42 *51%*	48 *42%*	101 *54%* d	26 *44%*
Always the patient (1)	**68** *17%*	30 *15%*	36 *19%*	20 *10%*	43 *23%* T	53 *26%* s	4 *3%*	26 *16%*	40 *18%*	22 *16%*	19 *15%*	10 *12%*	22 *19%*	27 *15%*	9 *15%*
NET: All me	**33** *8%*	16 *8%*	15 *8%*	23 *12%* U	9 *5%*	-	23 *15%* W	14 *9%*	18 *8%*	17 *12%*	7 *6%*	8 *10%*	12 *11%*	10 *5%*	6 *10%*
NET: All patient	**263** *66%*	133 *67%*	124 *66%*	113 *57%*	136 *74%* T	206 *100%* s	35 *23%*	105 *64%*	151 *67%*	81 *58%*	86 *68%*	52 *63%*	70 *62%*	128 *69%*	35 *59%*
Mean	**2.26**	2.26	2.24	2.45 U	2.07	1.74	2.90 W	2.28	2.23	2.39	2.22	2.35	2.30	2.22	2.36
Standard Deviation	**0.84**	0.81	0.86	0.84	0.80	0.44	0.67	0.84	0.85	0.91	0.77	0.82	0.92	0.76	0.87
Standard Error	**0.042**	0.058	0.063	0.060	0.059	0.031	0.054	0.065	0.057	0.077	0.068	0.090	0.087	0.055	0.113

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients with private medical insurance or don't know whether they do

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	399	33*	46*	288	142	156	76*	33*	145	125
Always me (5)	1 *	- -	- -	1 *	1 1%	- -	- -	- -	1 1%	- -
Mostly me (4)	32 8%	3 9%	3 7%	26 9%	16 11%	12 8%	5 7%	- -	14 10%	9 7%
Half and half (3)	103 26%	6 18%	11 24%	84 29%	46 32%	35 22%	18 24%	8 24%	45 31%	30 24%
Mostly the patient (2)	195 49%	16 48%	21 46%	141 49%	62 44%	76 49%	40 53%	19 58%	72 50%	64 51%
Always the patient (1)	68 17%	8 24%	11 24% j	36 13%	17 12%	33 21% k	13 17%	6 18%	13 9%	22 18% q
NET: All me	33 8%	3 9%	3 7%	27 9%	17 12%	12 8%	5 7%	- -	15 10%	9 7%
NET: All patient	263 66%	24 73%	32 70%	177 61%	79 56%	109 70% k	53 70%	25 76%	85 59%	86 69%
Mean	2.26	2.12	2.13	2.36	2.45 l	2.17	2.20	2.06	2.43 r	2.21
Standard Deviation	0.84	0.89	0.86	0.83	0.87	0.85	0.80	0.66	0.81	0.82
Standard Error	0.042	0.155	0.127	0.049	0.073	0.068	0.092	0.115	0.068	0.073

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All

					Country					Experience		Experience - local area		Experience/ experience local area	
	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always me (5)	1 *	1 *	- -	- -	- -	1 *	- -	1 1%	1 *	1 *	- -	1 *	- -	1 1%	- -
Mostly me (4)	32 8%	29 9% FGI	2 4%	3 4%	10 21% ACBFGHI	22 6%	6 5%	12 7%	19 7%	20 10%	10 5%	22 10%	10 5%	19 10% Q	7 4%
Half and half (3)	103 26%	81 26%	12 24%	22 27%	14 29%	89 25%	30 24%	40 25%	67 25%	48 23%	55 29%	53 25%	50 27%	45 24%	47 29%
Mostly the patient (2)	195 49%	154 49%	24 48%	41 49%	19 40%	175 50%	64 51%	80 49%	134 50%	105 50%	90 48%	104 49%	90 49%	92 49%	77 48%
Always the patient (1)	68 17%	51 16%	12 24%	17 20%	5 10%	63 18%	26 21%	30 18%	46 17%	35 17%	33 17%	34 16%	34 18%	31 16%	30 19%
Those who have not referred patients with PMI/ don't know whether they have PMI	1 *	1 *	- -	- -	- -	1 *	- -	- -	1 *	- -	1 1%	- -	1 1%	- -	1 1%
NET: All me	33 8%	30 9% FGI	2 4%	3 4%	10 21% ACBFGHI	23 7%	6 5%	13 8%	20 7%	21 10%	10 5%	23 11%	10 5%	20 11% Q	7 4%
NET: All patient	263 66%	205 65% E	36 72% E	58 70% E	24 50%	238 68% E	90 71% E	110 67% E	180 67% AE	140 67%	123 65%	138 64%	124 67%	123 65%	107 66%
Mean	2.26	2.29 FGI	2.08	2.13	2.60 ACBFG HI	2.21	2.13	2.23	2.23	2.27	2.22	2.31	2.20	2.29	2.19
Standard Deviation	0.84	0.86	0.80	0.78	0.94	0.82	0.79	0.86	0.83	0.87	0.80	0.88	0.80	0.88	0.79

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All

	Total		Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)		High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268		209	189	214	185	188	162
Standard Error	**0.042**	0.048	0.114	0.085	0.136	0.044	0.070	0.067	0.051		0.060	0.058	0.060	0.059	0.064	0.062

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always me (5)	**1** *	-	1 1%	1 1%	-	-	-	-	1 *	1 1%	-	-	1 1%	-	-
Mostly me (4)	**32** **8%**	16 8%	14 7%	22 11% U	9 5%	-	23 15% W	14 9%	17 8%	16 11%	7 6%	8 10%	11 10%	10 5%	6 10%
Half and half (3)	**103** **26%**	50 25%	50 26%	62 31% U	38 21%	-	97 63% W	44 27%	55 25%	42 30%	33 26%	23 28%	31 27%	48 26%	18 31%
Mostly the patient (2)	**195** **49%**	103 52%	88 47%	93 47%	93 51%	153 74% s	31 20%	79 48%	111 50%	59 42%	67 53%	42 51%	48 42%	101 54% d	26 44%
Always the patient (1)	**68** **17%**	30 15%	36 19%	20 10%	43 23% T	53 26% s	4 3%	26 16%	40 18%	22 16%	19 15%	10 12%	22 19%	27 15%	9 15%
Those who have not referred patients with PMI/ don't know whether they have PMI	**1** *	-	-	-	1 1%	-	-	1 1%	-	1 1%	-	-	-	-	-
NET: All me	**33** **8%**	16 8%	15 8%	23 12% U	9 5%	-	23 15% W	14 9%	18 8%	17 12%	7 6%	8 10%	12 11%	10 5%	6 10%
NET: All patient	**263** **66%**	133 67%	124 66%	113 57%	136 74% T	206 100% s	35 23%	105 64%	151 67%	81 57%	86 68%	52 63%	70 62%	128 69%	35 59%
Mean	**2.26**	2.26	2.24	2.45 U	2.07	1.74	2.90 W	2.28	2.23	2.39	2.22	2.35	2.30	2.22	2.36
Standard Deviation	**0.84**	0.81	0.86	0.84	0.80	0.44	0.67	0.84	0.85	0.91	0.77	0.82	0.92	0.76	0.87

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Standard Error	**0.042**	0.058	0.063	0.060	0.059	0.031	0.054	0.065	0.057	0.077	0.068	0.090	0.087	0.055	0.113

GfK

An Assessment of the Private Healthcare Market - GP Survey

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always me (5)	**1** *****	- -	- -	1 *	1 1%	- -	- -	- -	1 1%	- -
Mostly me (4)	**32** **8%**	3 9%	3 7%	26 9%	16 11%	12 8%	5 7%	- -	14 10%	9 7%
Half and half (3)	**103** **26%**	6 18%	11 24%	84 29%	46 32%	35 22%	18 24%	8 24%	45 31%	30 24%
Mostly the patient (2)	**195** **49%**	16 48%	21 46%	141 49%	62 43%	76 49%	40 53%	19 58%	72 50%	64 51%
Always the patient (1)	**68** **17%**	8 24%	11 24% j	36 12%	17 12%	33 21% k	13 17%	6 18%	13 9%	22 18% q
Those who have not referred patients with PMI/ don't know whether they have PMI	**1** *****	- -	- -	1 *	1 1%	- -	- -	- -	- -	- -
NET: All me	**33** **8%**	3 9%	3 7%	27 9%	17 12%	12 8%	5 7%	- -	15 10%	9 7%
NET: All patient	**263** **66%**	24 73%	32 70%	177 61%	79 55%	109 70% k	53 70%	25 76%	85 59%	86 69%
Mean	**2.26**	2.12	2.13	2.36	2.45 l	2.17	2.20	2.06	2.43 r	2.21
Standard Deviation	**0.84**	0.89	0.86	0.83	0.87	0.85	0.80	0.66	0.81	0.82

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C1 Thinking of the patients you referred for private healthcare in the last 12 months who had private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Standard Error	**0.042**	0.155	0.127	0.049	0.073	0.068	0.092	0.115	0.068	0.073

GfK

An Assessment of the Private Healthcare Market - GP Survey

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients without private medical insurance or don't know whether they do

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**373**	296	45*	77*	43*	329	113	158	252	193	178	197	175	174	154
Always me (5)	**3** **1%**	2 1%	1 2%	1 1%	1 2%	2 1%	- -	2 1%	1 *	2 1%	1 1%	2 1%	1 1%	2 1%	1 1%
Mostly me (4)	**30** **8%**	20 7%	5 11%	10 13% G	4 9%	26 8%	5 4%	14 9%	16 6%	14 7%	14 8%	16 8%	13 7%	13 7%	10 6%
Half and half (3)	**50** **13%**	42 14% FI	6 13%	8 10%	11 26% ABFGHI	39 12%	14 12%	20 13%	31 12%	22 11%	28 16%	21 11%	29 17%	18 10%	25 16%
Mostly the patient (2)	**154** **41%**	128 43% C	12 27%	26 34%	15 35%	139 42% C	42 37%	74 47% CB	113 45% C	85 44%	69 39%	88 45%	66 38%	76 44%	57 37%
Always the patient (1)	**132** **35%**	101 34%	20 44% H	31 40%	12 28%	120 36% H	51 45% AFHI	48 30%	89 35%	69 36%	63 35%	69 35%	63 36%	64 37%	58 38%
Don't know	**4** **1%**	3 1%	1 2%	1 1%	- -	3 1%	1 1%	- -	2 1%	1 1%	3 2%	1 1%	3 2%	1 1%	3 2%
NET: All me	**33** **9%**	22 7%	6 13% G	11 14% GI	5 12%	28 9% GI	5 4%	16 10%	17 7%	16 8%	15 8%	18 9%	14 8%	15 9%	11 7%
NET: All patient	**286** **77%**	229 77% E	32 71%	57 74%	27 63%	259 79% E	93 82% E	122 77%	202 80% AE	154 80%	132 74%	157 80%	129 74%	140 80%	115 75%
Mean	**1.96**	1.96 GI	1.98	2.00	2.23 AFGI	1.93 G	1.76	2.04 FGI	1.91 G	1.93	1.98	1.95	1.97	1.92	1.93
Standard Deviation	**0.94**	0.91	1.13	1.08	1.04	0.93	0.84	0.95	0.88	0.93	0.95	0.94	0.95	0.94	0.94

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients without private medical insurance or don't know whether they do

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**373**	296	45*	77*	43*	329	113	158	252	193	178	197	175	174	154
Standard Error	**0.049**	0.053	0.169	0.123	0.159	0.051	0.079	0.076	0.055	0.067	0.071	0.067	0.071	0.071	0.075

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients without private medical insurance or don't know whether they do

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	373	190	174	196	161	206	155	152	209	125	124	79*	109	172	56*
Always me (5)	3 1%	1 1%	2 1%	3 2%	- -	- -	1 1%	1 1%	2 1%	1 1%	1 1%	1 1%	1 1%	2 1%	- -
Mostly me (4)	30 8%	13 7%	14 8%	18 9%	12 7%	- -	25 16% W	10 7%	19 9%	10 8%	7 6%	11 14% b	8 7%	13 8%	5 9%
Half and half (3)	50 13%	25 13%	24 14%	29 15%	19 12%	- -	50 32% W	13 9%	36 17% X	19 15%	15 12%	12 15%	16 15%	20 12%	13 23% e
Mostly the patient (2)	154 41%	88 46%	64 37%	84 43%	63 39%	94 46%	60 39%	70 46%	80 38%	52 42%	55 44%	32 41%	51 47%	69 40%	21 38%
Always the patient (1)	132 35%	62 33%	67 39%	62 32%	64 40%	112 54% s	19 12%	55 36%	72 34%	42 34%	46 37%	23 29%	32 29%	68 40%	17 30%
Don't know	4 1%	1 1%	3 2%	- -	3 2%	- -	- -	3 2% Y	- -	1 1%	- -	- -	1 1%	- -	- -
NET: All me	33 9%	14 7%	16 9%	21 11%	12 7%	- -	26 17% W	11 7%	21 10%	11 9%	8 6%	12 15% b	9 8%	15 9%	5 9%
NET: All patient	286 77%	150 79%	131 75%	146 74%	127 79%	206 100% s	79 51%	125 82% Y	152 73%	94 75%	101 81%	55 70%	83 76%	137 80%	38 68%
Mean	1.96	1.96	1.95	2.06	1.87	1.46	2.54 W	1.87	2.04	2.00	1.89	2.18 b	2.03	1.91	2.11
Standard Deviation	0.94	0.89	0.98	0.99	0.90	0.50	0.93	0.88	0.98	0.95	0.89	1.05	0.91	0.96	0.95

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An Assessment of the Private Healthcare Market - GP Survey

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients without private medical insurance or don't know whether they do

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**373**	190	174	196	161	206	155	152	209	125	124	79*	109	172	56*
Standard Error	**0.049**	0.064	0.075	0.070	0.071	0.035	0.074	0.071	0.068	0.085	0.080	0.118	0.087	0.073	0.127

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients without private medical insurance or don't know whether they do

	Total	Relative importance		PPU in area		Supposed Preference for PPU		Refer outside area	
		Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**373**	42*	273	137	141	69*	30*	140	120
Always me (5)	**3** **1%**	- -	3 1%	2 1%	1 1%	1 1%	- -	3 2%	- -
Mostly me (4)	**30** **8%**	3 7%	22 8%	12 9%	10 7%	7 10%	3 10%	9 6%	11 9%
Half and half (3)	**50** **13%**	5 12%	38 14%	18 13%	20 14%	9 13%	5 17%	23 16%	14 12%
Mostly the patient (2)	**154** **41%**	17 40%	120 44%	62 45%	54 38%	21 30%	12 40%	65 46%	55 46%
Always the patient (1)	**132** **35%**	16 38%	89 33%	43 31%	54 38%	31 45%	9 30%	40 29%	39 33%
Don't know	**4** **1%**	1 2%	1 *	- -	2 1%	- -	1 3%	- -	1 1%
NET: All me	**33** **9%**	3 7%	25 9%	14 10%	11 8%	8 12%	3 10%	12 9%	11 9%
NET: All patient	**286** **77%**	33 79%	209 77%	105 77%	108 77%	52 75%	21 70%	105 75%	94 78%
Mean	**1.96**	1.88	2.01	2.04	1.92	1.93	2.07	2.07	1.97
Standard Deviation	**0.94**	0.90	0.94	0.97	0.94	1.06	0.96	0.95	0.91

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All who have referred patients without private medical insurance or don't know whether they do

	Total	Relative importance		PPU in area		Supposed Preference for PPU		Refer outside area	
		Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**373**	42*	273	137	141	69*	30*	140	120
Standard Error	**0.049**	0.139	0.057	0.083	0.079	0.128	0.175	0.080	0.083

An Assessment of the Private Healthcare Market - GP Survey

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always me (5)	**3** **1%**	2 1%	1 2%	1 1%	1 2%	2 1%	- -	2 1%	1 *	2 1%	1 1%	2 1%	1 1%	2 1%	1 1%
Mostly me (4)	**30** **8%**	20 6%	5 10%	10 12% G	4 8%	26 7%	5 4%	14 9%	16 6%	14 7%	14 7%	16 7%	13 7%	13 7%	10 6%
Half and half (3)	**50** **13%**	42 13% I	6 12%	8 10%	11 23% ABFGI	39 11%	14 11%	20 12%	31 12%	22 11%	28 15%	21 10%	29 16%	18 10%	25 15%
Mostly the patient (2)	**154** **39%**	128 40% C	12 24%	26 31%	15 31%	139 40% C	42 33%	74 45% CBFG	113 42% CG	85 41%	69 37%	88 41%	66 36%	76 40%	57 35%
Always the patient (1)	**132** **33%**	101 32%	20 40%	31 37%	12 25%	120 34%	51 40% AI	48 29%	89 33%	69 33%	63 33%	69 32%	63 34%	64 34%	58 36%
Don´t know	**4** **1%**	3 1%	1 2%	1 1%	- -	3 1%	1 1%	- -	2 1%	1 *	3 2%	1 *	3 2%	1 1%	3 2%
Those who have not referred patients without PMI	**27** **7%**	21 7% H	5 10% H	6 7%	5 10% H	22 6% H	13 10% FHI	5 3%	16 6% H	16 8%	11 6%	17 8%	10 5%	14 7%	8 5%
NET: All me	**33** **8%**	22 7%	6 12% G	11 13% GI	5 10%	28 8% GI	5 4%	16 10% I	17 6%	16 8%	15 8%	18 8%	14 8%	15 8%	11 7%
NET: All patient	**286** **72%**	229 72% E	32 64%	57 69%	27 56%	259 74% E	93 74% E	122 75% E	202 75% AE	154 74%	132 70%	157 73%	129 70%	140 74%	115 71%

An Assessment of the Private Healthcare Market - GP Survey

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
										Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Mean	**1.96**	1.96 GI	1.98	2.00	2.23 AFGI	1.93 G	1.76	2.04 FGI	1.91 G	1.93	1.98	1.95	1.97	1.92	1.93
Standard Deviation	**0.94**	0.91	1.13	1.08	1.04	0.93	0.84	0.95	0.88	0.93	0.95	0.94	0.95	0.94	0.94
Standard Error	**0.047**	0.051	0.160	0.119	0.151	0.049	0.075	0.074	0.053	0.064	0.069	0.064	0.070	0.068	0.074

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always me (5)	3 1%	1 1%	2 1%	3 2%	- -	-	1 1%	1 1%	2 1%	1 1%	1 1%	1 1%	1 1%	2 1%	-
Mostly me (4)	30 8%	13 7%	14 7%	18 9%	12 7%	-	25 16% W	10 6%	19 8%	10 7%	7 6%	11 13%	8 7%	13 7%	5 8%
Half and half (3)	50 13%	25 13%	24 13%	29 15%	19 10%	-	50 32% W	13 8%	36 16% X	19 13%	15 12%	12 14%	16 14%	20 11%	13 22% e
Mostly the patient (2)	154 39%	88 44% S	64 34%	84 42%	63 34%	94 46%	60 39%	70 43%	80 36%	52 37%	55 44%	32 39%	51 45%	69 37%	21 36%
Always the patient (1)	132 33%	62 31%	67 35%	62 31%	64 35%	112 54% s	19 12%	55 34%	72 32%	42 30%	46 37%	23 28%	32 28%	68 37%	17 29%
Don't know	4 1%	1 1%	3 2%	-	3 2%	-	-	3 2% Y	-	1 1%	-	-	1 1%	-	-
Those who have not referred patients without PMI	27 7%	9 5%	15 8%	2 1%	23 13% T	-	-	12 7%	15 7%	16 11% b	2 2%	4 5%	4 4%	14 8%	3 5%
NET: All me	33 8%	14 7%	16 8%	21 11%	12 7%	-	26 17% W	11 7%	21 9%	11 8%	8 6%	12 14%	9 8%	15 8%	5 8%
NET: All patient	286 72%	150 75%	131 69%	146 74%	127 69%	206 100% s	79 51%	125 76%	152 68%	94 67%	101 80% ac	55 66%	83 73%	137 74%	38 64%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Mean	**1.96**	1.96	1.95	2.06	1.87	1.46	2.54 W	1.87	2.04	2.00	1.89	2.18 b	2.03	1.91	2.11
Standard Deviation	**0.94**	0.89	0.98	0.99	0.90	0.50	0.93	0.88	0.98	0.95	0.89	1.05	0.91	0.96	0.95
Standard Error	**0.047**	0.063	0.072	0.070	0.067	0.035	0.074	0.069	0.066	0.080	0.079	0.115	0.086	0.070	0.123

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always me (5)	**3** **1%**	- -	- -	3 1%	2 1%	1 1%	1 1%	- -	3 2%	- -
Mostly me (4)	**30** **8%**	5 15%	3 7%	22 8%	12 8%	10 6%	7 9%	3 9%	9 6%	11 9%
Half and half (3)	**50** **13%**	5 15%	5 11%	38 13%	18 13%	20 13%	9 12%	5 15%	23 16%	14 11%
Mostly the patient (2)	**154** **39%**	8 24%	17 37%	120 42%	62 43%	54 35%	21 28%	12 36%	65 45%	55 44%
Always the patient (1)	**132** **33%**	11 33%	16 35%	89 31%	43 30%	54 35%	31 41%	9 27%	40 28%	39 31%
Don't know	**4** **1%**	- -	1 2%	1 *	- -	2 1%	- -	1 3%	- -	1 1%
Those who have not referred patients without PMI	**27** **7%**	4 12%	4 9%	16 6%	6 4%	15 10%	7 9%	3 9%	5 3%	5 4%
NET: All me	**33** **8%**	5 15%	3 7%	25 9%	14 10%	11 7%	8 11%	3 9%	12 8%	11 9%
NET: All patient	**286** **72%**	19 58%	33 72%	209 72%	105 73%	108 69%	52 68%	21 64%	105 72%	94 75%

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C2 Thinking of the patients you referred for private healthcare in the last 12 months who did not have private medical insurance.
Who first raised the option of going private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Mean	**1.96**	2.14	1.88	2.01	2.04	1.92	1.93	2.07	2.07	1.97
Standard Deviation	**0.94**	1.13	0.90	0.94	0.97	0.94	1.06	0.96	0.95	0.91
Standard Error	**0.047**	0.196	0.133	0.056	0.081	0.075	0.122	0.167	0.079	0.081

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

C3 In which, if any, of these circumstances do you usually raise the idea of going private with a patient?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
If the waiting times on the NHS are long	216 54%	168 53%	24 48%	48 58% C	32 67% AGI	184 52%	59 47%	91 56%	136 51%	104 50%	112 59%	110 51%	106 57%	93 49%	95 59%
If the appropriate treatment/test is not available on the NHS	191 48%	157 50%	20 40%	34 41%	26 54%	165 47%	58 46%	85 52% B	131 49%	100 48%	91 48%	104 49%	86 46%	88 47%	74 46%
If I know the patient has already gone private in the past	274 69%	215 68%	35 70%	59 71%	32 67%	241 69%	85 67%	116 71%	182 68%	143 68%	129 68%	151 71%	123 66%	129 69%	107 66%
I usually ask all patients if they would like to go private	57 14%	47 15% CG	2 4%	10 12% C	11 23% CG	46 13% CG	8 6%	23 14% CG	36 13% G	31 15%	25 13%	31 14%	26 14%	27 14%	21 13%
I ask patients if I know they have a private medical insurance	214 54%	176 56% G	21 42%	38 46%	29 60%	185 53%	60 48%	92 56% C	147 55%	112 54%	101 53%	116 54%	98 53%	101 54%	86 53%
I don't usually ask, patients ask me	103 26%	75 24%	19 38% AFHI	28 34% H	11 23%	92 26%	40 32% AHI	35 21%	64 24%	61 29%	41 22%	62 29%	40 22%	57 30%	35 22%
I never ask patients	7 2%	4 1%	3 6% AI	3 4%	-	7 2%	2 2%	4 2%	4 1%	2 1%	5 3%	1 *	6 3% L	1 1%	5 3%
If the patients can afford	2 1%	2 1%	-	-	-	2 1%	-	2 1%	2 1%	1 *	1 1%	1 *	1 1%	1 1%	1 1%
Other	3 1%	2 1%	1 2%	1 1%	1 2%	2 1%	-	2 1%	1 *	1 *	2 1%	1 *	2 1%	1 1%	2 1%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

C3 In which, if any, of these circumstances do you usually raise the idea of going private with a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
If the waiting times on the NHS are long	**216** **54%**	105 53%	106 56%	124 63% U	84 46%	87 42%	114 74% W	85 52%	127 57%	79 56%	69 55%	50 60%	67 59%	100 54%	31 53%
If the appropriate treatment/test is not available on the NHS	**191** **48%**	98 49%	90 48%	111 56% U	72 39%	96 47%	82 53%	80 49%	108 48%	64 45%	65 52%	39 47%	50 44%	99 53%	25 42%
If I know the patient has already gone private in the past	**274** **69%**	135 68%	134 71%	150 76% U	116 63%	135 66%	119 77% W	118 72%	150 67%	100 71%	88 70%	61 73%	84 74%	131 70%	37 63%
I usually ask all patients if they would like to go private	**57** **14%**	30 15%	24 13%	42 21% U	13 7%	8 4%	38 25% W	22 13%	32 14%	24 17%	14 11%	15 18%	22 19%	21 11%	6 10%
I ask patients if I know they have a private medical insurance	**214** **54%**	109 55%	101 53%	125 63% U	82 45%	89 43%	110 71% W	94 57%	115 51%	77 55%	76 60%	48 58%	65 58%	102 55%	31 53%
I don't usually ask, patients ask me	**103** **26%**	39 20%	61 32% R	28 14%	70 38% T	76 37% s	10 6%	32 20%	66 29% X	38 27%	24 19%	19 23%	27 24%	44 24%	17 29%
I never ask patients	**7** **2%**	3 2%	3 2%	2 1%	4 2%	7 3% s	-	3 2%	4 2%	1 1%	-	5 6% ab	2 2%	1 1%	3 5% e
If the patients can afford	**2** **1%**	2 1%	-	2 1%	-	2 1%	-	1 1%	1 *	1 1%	1 1%	-	1 1%	1 1%	-
Other	**3** **1%**	2 1%	1 1%	2 1%	1 1%	1 *	2 1%	1 1%	2 1%	1 1%	-	2 2%	2 2%	-	1 2%

GfK

An Assessment of the Private Healthcare Market - GP Survey

C3 In which, if any, of these circumstances do you usually raise the idea of going private with a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
If the waiting times on the NHS are long	**216** **54%**	19 58%	23 50%	164 57%	89 62%	82 53%	35 46%	14 42%	90 62% r	62 50%
If the appropriate treatment/test is not available on the NHS	**191** **48%**	11 33%	21 46%	144 50%	76 53%	74 47%	35 46%	17 52%	86 59% r	58 46%
If I know the patient has already gone private in the past	**274** **69%**	20 61%	36 78%	203 70%	108 76% l	101 65%	49 64%	19 58%	113 78%	88 70%
I usually ask all patients if they would like to go private	**57** **14%**	3 9%	6 13%	46 16%	27 19%	20 13%	4 5%	3 9%	34 23% r	11 9%
I ask patients if I know they have a private medical insurance	**214** **54%**	14 42%	25 54%	168 58%	88 62% l	75 48%	37 49%	12 36%	92 63%	73 58%
I don't usually ask, patients ask me	**103** **26%**	11 33%	13 28%	65 22%	26 18%	43 28%	23 30%	10 30%	22 15%	33 26% q
I never ask patients	**7** **2%**	- -	2 4%	3 1%	2 1%	4 3%	- -	2 6% m	1 1%	2 2%
If the patients can afford	**2** **1%**	- -	- -	2 1%	1 1%	1 1%	- -	- -	2 1%	- -
Other	**3** **1%**	- -	- -	3 1%	1 1%	2 1%	1 1%	1 3%	1 1%	1 1%

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
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GfK

An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Better clinical expertise of private consultants	33 8%	29 9% FG	3 6%	4 5%	8 17% BFG	25 7% G	4 3%	18 11% FG	21 8% G	12 6%	21 11%	14 7%	19 10%	11 6%	18 11%
Ability to choose a specific private consultant	181 45%	151 48% C	16 32%	30 36%	21 44%	160 46% CB	55 44%	84 52% CBF	130 49% CBF	100 48%	79 42%	105 49%	75 41%	93 49%	66 41%
Ability to spend more time with the private consultant	169 42%	141 44%	15 30%	28 34%	17 35%	152 43% CB	59 47% CB	77 47% CB	124 46% CBF	101 48% K	67 35%	111 52% M	58 31%	96 51% Q	52 32%
Better clinical outcome at the hospital	27 7%	25 8% CFI	- -	2 2%	9 19% ACBFGHI	18 5%	6 5%	11 7%	16 6%	14 7%	13 7%	15 7%	12 6%	13 7%	11 7%
Better medical facilities	54 14%	43 14% I	8 16%	11 13%	14 29% ABFGHI	40 11%	18 14%	18 11%	29 11%	33 16%	21 11%	31 14%	23 12%	29 15%	19 12%
Better quality of care	61 15%	56 18% CBFI	3 6%	5 6%	15 31% ACBFGH I	46 13% B	21 17% CB	21 13% B	41 15% BF	35 17%	26 14%	38 18%	23 12%	31 16%	19 12%
Better aftercare	30 8%	25 8% I	1 2%	5 6% C	8 17% ACFHI	22 6%	10 8%	10 6%	17 6%	15 7%	15 8%	16 7%	14 8%	13 7%	12 7%
Better comfort and quality of accommodation	154 39%	126 40%	21 42%	28 34%	22 46%	132 38%	54 43%	64 39%	104 39%	93 44% K	61 32%	100 47% M	54 29%	87 46% Q	48 30%
Better reputation of private healthcare	35 9%	32 10% FI	1 2%	3 4%	10 21% ACBFGHI	25 7%	12 10%	12 7%	22 8%	20 10%	15 8%	23 11%	12 6%	19 10%	11 7%

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An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/experience local area High exp/high local area (N)	Experience/experience local area Low exp/low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Reduced waiting times	365 91%	286 90%	48 96%	79 95%	41 85%	324 92% A	117 93%	156 96% AEFI	245 91%	192 92%	173 92%	199 93%	165 89%	173 92%	146 90%
Availability of appointment times	242 61%	198 62%	28 56%	44 53%	32 67%	210 60%	78 62%	101 62%	166 62%	126 60%	116 61%	128 60%	113 61%	111 59%	98 60%
More convenient geographic location	35 9%	27 9%	5 10%	8 10%	7 15%	28 8%	7 6%	15 9%	20 7%	11 5%	23 12% J	11 5%	24 13% L	9 5%	21 13% N
Because they have private medical insurance	351 88%	276 87%	47 94%	75 90%	40 83%	311 89%	110 87%	151 93% AFI	236 88%	187 89%	163 86%	191 89%	159 86%	169 90%	140 86%
The tests/treatment needed are not available under the NHS	108 27%	88 28%	13 26%	20 24%	11 23%	97 28%	32 25%	54 33% F	77 29%	58 28%	50 26%	56 26%	51 28%	52 28%	45 28%
To access the expertise of private hospitals/ private consultants based in London	29 7%	27 9% FHI	1 2%	2 2%	11 23% ACBFGHI	18 5%	6 5%	8 5%	16 6%	14 7%	14 7%	14 7%	15 8%	13 7%	13 8%
Recommendation from friends/family	80 20%	70 22% BFHI	5 10%	10 12%	20 42% ACBFGH I	59 17%	25 20%	22 13%	49 18% H	43 21%	37 20%	41 19%	39 21%	39 21%	35 22%
Other	2 1%	2 1%	-	-	-	2 1%	1 1%	1 1%	2 1%	1 *	1 1%	1 *	1 1%	1 1%	1 1%
NET: Any reason relating to private consultants	235 59%	195 62% B	24 48%	40 48%	26 54%	209 60% B	79 63% CB	105 64% CB	169 63% CBF	126 60%	107 57%	135 63%	99 54%	118 63%	89 55%
NET: Any reason relating to private hospitals/PPUs	183 46%	149 47%	23 46%	34 41%	28 58%	155 44%	60 48%	78 48%	121 45%	106 51% K	77 41%	112 52% M	71 38%	98 52% Q	63 39%

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
NET: Any reason relating to benefits of private healthcare in general	**394** **99%**	311 98%	50 100%	83 100%	46 96%	348 99% A	124 98%	163 100% E	265 99% A	208 100%	185 98%	213 100%	180 97%	187 99%	158 98%

GfK

An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Better clinical expertise of private consultants	**33** *8%*	13 *7%*	19 *10%*	17 *9%*	15 *8%*	17 *8%*	12 *8%*	11 *7%*	22 *10%*	11 *8%*	7 *6%*	13 *16%* b	7 *6%*	16 *9%*	7 *12%*
Ability to choose a specific private consultant	**181** *45%*	91 *46%*	86 *46%*	107 *54%* U	67 *36%*	91 *44%*	78 *50%*	69 *42%*	107 *48%*	65 *46%*	60 *48%*	45 *54%*	53 *47%*	83 *45%*	31 *53%*
Ability to spend more time with the private consultant	**169** *42%*	89 *45%*	78 *41%*	106 *54%* U	59 *32%*	80 *39%*	78 *50%* W	69 *42%*	95 *42%*	59 *42%*	60 *48%*	37 *45%*	45 *40%*	87 *47%*	25 *42%*
Better clinical outcome at the hospital	**27** *7%*	11 *6%*	14 *7%*	20 *10%* U	7 *4%*	15 *7%*	10 *6%*	10 *6%*	16 *7%*	10 *7%*	8 *6%*	7 *8%*	8 *7%*	11 *6%*	7 *12%*
Better medical facilities	**54** *14%*	20 *10%*	32 *17%* R	33 *17%* U	18 *10%*	18 *9%*	31 *20%* W	21 *13%*	32 *14%*	17 *12%*	19 *15%*	15 *18%*	11 *10%*	31 *17%*	10 *17%*
Better quality of care	**61** *15%*	30 *15%*	27 *14%*	40 *20%* U	19 *10%*	25 *12%*	29 *19%*	23 *14%*	37 *17%*	21 *15%*	17 *13%*	20 *24%*	18 *16%*	30 *16%*	11 *19%*
Better aftercare	**30** *8%*	13 *7%*	15 *8%*	20 *10%* U	8 *4%*	10 *5%*	15 *10%*	11 *7%*	19 *8%*	11 *8%*	13 *10%*	5 *6%*	9 *8%*	17 *9%*	2 *3%*
Better comfort and quality of accommodation	**154** *39%*	73 *37%*	77 *41%*	90 *45%* U	57 *31%*	79 *38%*	62 *40%*	63 *38%*	89 *40%*	61 *43%*	44 *35%*	39 *47%*	40 *35%*	82 *44%*	21 *36%*
Better reputation of private healthcare	**35** *9%*	12 *6%*	21 *11%*	23 *12%*	11 *6%*	14 *7%*	16 *10%*	15 *9%*	20 *9%*	15 *11%*	8 *6%*	9 *11%*	10 *9%*	20 *11%*	4 *7%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Reduced waiting times	**365** **91%**	181 91%	175 93%	184 93%	166 90%	194 94%	140 90%	150 91%	204 91%	129 91%	119 94%	76 92%	102 90%	171 92%	54 92%
Availability of appointment times	**242** **61%**	121 61%	116 61%	131 66%	104 57%	122 59%	99 64%	103 63%	134 60%	93 66%	70 56%	56 67%	66 58%	121 65%	34 58%
More convenient geographic location	**35** **9%**	18 9%	16 8%	25 13% U	10 5%	14 7%	16 10%	15 9%	18 8%	7 5%	10 8%	16 19% ab	6 5%	17 9%	8 14%
Because they have private medical insurance	**351** **88%**	177 89%	165 87%	172 87%	165 90%	188 91%	132 85%	144 88%	199 89%	125 89%	115 91% c	68 82%	102 90%	162 87%	50 85%
The tests/treatment needed are not available under the NHS	**108** **27%**	55 28%	51 27%	52 26%	51 28%	59 29%	44 28%	53 32%	55 25%	30 21%	39 31%	23 28%	30 27%	52 28%	14 24%
To access the expertise of private hospitals/ private consultants based in London	**29** **7%**	9 5%	20 11% R	24 12% U	3 2%	7 3%	18 12% W	12 7%	14 6%	11 8%	12 10%	3 4%	9 8%	12 6%	6 10%
Recommendation from friends/family	**80** **20%**	37 19%	39 21%	50 25% U	27 15%	38 18%	36 23%	37 23%	40 18%	25 18%	29 23%	19 23%	18 16%	36 19%	19 32% de
Other	**2** **1%**	1 1%	1 1%	1 1%	1 1%	2 1%	- -	1 1%	1 *	- -	- -	1 1%	1 1%	- -	1 2%
NET: Any reason relating to private consultants	**235** **59%**	120 60%	110 58%	135 68% U	93 51%	115 56%	101 65%	96 59%	134 60%	84 60%	80 63%	52 63%	63 56%	115 62%	37 63%
NET: Any reason relating to private hospitals/PPUs	**183** **46%**	89 45%	87 46%	112 57% U	64 35%	91 44%	77 50%	74 45%	107 48%	74 52% b	50 40%	47 57% b	47 42%	96 52%	29 49%

*_Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r_*
* small base
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
NET: Any reason relating to benefits of private healthcare in general	**394 99%**	197 99%	188 99%	197 99%	181 98%	205 100%	153 99%	162 99%	220 98%	140 99%	125 99%	80 96%	112 99%	184 99%	57 97%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
Better clinical expertise of private consultants	33 8%	3 9%	1 2%	27 9%	17 12%	9 6%	2 3%	5 15% m	16 11%	9 7%
Ability to choose a specific private consultant	181 45%	10 30%	20 43%	144 50% h	76 53% l	60 38%	30 39%	10 30%	82 57%	61 49%
Ability to spend more time with the private consultant	169 42%	10 30%	17 37%	132 46%	66 46%	61 39%	38 50%	12 36%	76 52%	56 45%
Better clinical outcome at the hospital	27 7%	3 9%	5 11%	18 6%	14 10%	9 6%	4 5%	3 9%	10 7%	7 6%
Better medical facilities	54 14%	5 15%	5 11%	43 15%	25 17%	21 13%	12 16%	5 15%	21 14%	17 14%
Better quality of care	61 15%	5 15%	7 15%	46 16%	28 20%	23 15%	12 16%	3 9%	30 21% r	11 9%
Better aftercare	30 8%	3 9%	2 4%	24 8%	18 13%	10 6%	4 5%	- -	15 10%	8 6%
Better comfort and quality of accommodation	154 39%	15 45%	16 35%	116 40%	65 45%	58 37%	32 42%	12 36%	67 46%	45 36%
Better reputation of private healthcare	35 9%	2 6%	1 2%	31 11%	15 10%	13 8%	6 8%	4 12%	17 12%	7 6%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Reduced waiting times	**365** **91%**	28 85%	42 91%	267 92%	135 94%	139 89%	71 93% n	26 79%	136 94%	119 95%
Availability of appointment times	**242** **61%**	23 70%	25 54%	182 63%	90 63%	92 59%	45 59%	21 64%	92 63%	76 61%
More convenient geographic location	**35** **9%**	5 15%	5 11%	24 8%	16 11%	12 8%	6 8%	2 6%	18 12%	7 6%
Because they have private medical insurance	**351** **88%**	27 82%	38 83%	256 89%	127 89%	139 89%	72 95% n	25 76%	124 86%	117 94% q
The tests/treatment needed are not available under the NHS	**108** **27%**	8 24%	14 30%	78 27%	39 27%	38 24%	21 28%	12 36%	45 31%	36 29%
To access the expertise of private hospitals/ private consultants based in London	**29** **7%**	3 9%	3 7%	21 7%	18 13% l	6 4%	2 3%	3 9%	17 12% r	6 5%
Recommendation from friends/family	**80** **20%**	3 9%	13 28% h	60 21%	34 24%	33 21%	15 20%	11 33%	32 22%	24 19%
Other	**2** **1%**	- -	- -	1 *	1 1%	- -	- -	- -	1 1%	1 1%
NET: Any reason relating to private consultants	**235** **59%**	15 45%	24 52%	183 63% h	92 64%	84 54%	46 61%	19 58%	105 72%	79 63%
NET: Any reason relating to private hospitals/PPUs	**183** **46%**	16 48%	18 39%	140 48%	79 55% l	68 44%	36 47%	14 42%	81 56% r	51 41%

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

C4 What are the main reasons your patients give for choosing to go private?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
NET: Any reason relating to benefits of private healthcare in general	**394** **99%**	32 97%	43 93%	287 99% i	141 99%	155 99%	75 99%	32 97%	143 99%	124 99%

GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.01 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Named private consultant - either with or without specifying the hospital or PPU at an NHS hospital

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	**18** **5%**	13 4%	4 8%	5 6%	2 4%	16 5%	9 7%	5 3%	11 4%	9 4%	9 5%	6 3%	12 6%	6 3%	9 6%
1-24	**32** **8%**	25 8% I	4 8%	7 8%	9 19% AFGHI	23 7%	9 7%	9 6%	16 6%	12 6%	20 11%	14 7%	17 9%	12 6%	17 10%
25-49	**40** **10%**	30 9% I	6 12%	10 12%	11 23% AFGHI	29 8%	9 7%	11 7%	19 7%	16 8%	23 12%	16 7%	24 13%	13 7%	20 12%
50-74	**72** **18%**	52 16%	13 26%	20 24%	6 13%	66 19%	22 17%	33 20%	46 17%	32 15%	40 21%	36 17%	36 19%	31 16%	35 22%
75-100	**220** **55%**	185 58% BE	22 44%	35 42%	17 35%	202 58% CBE	72 57% BE	103 63% CBEF	167 62% ACBEF	131 63% K	89 47%	134 63% M	86 46%	118 63% Q	73 45%
Don't know	**18** **5%**	12 4% H	1 2%	6 7% CH	3 6% H	15 4% H	5 4%	2 1%	9 3% H	9 4%	8 4%	8 4%	10 5%	8 4%	8 5%
Mean	68.9	70.7 CBE	60.4	61.9	52.5	71.0 CBE	69.8 E	74.2 CBE	73.7 ACBE F	74.4 K	63.0	74.6 M	62.5	75.1 Q	61.9
Standard deviation	31.40	31.15	32.13	31.60	32.51	30.64	32.17	28.69	29.87	30.43	31.46	29.26	32.41	29.56	31.78
Standard error	1.57	1.75	4.54	3.47	4.69	1.64	2.87	2.25	1.82	2.10	2.29	2.00	2.38	2.16	2.50

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.01 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Named private consultant - either with or without specifying the hospital or PPU at an NHS hospital

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**18** **5%**	9 5%	8 4%	3 2%	14 8% T	14 7% s	2 1%	6 4%	11 5%	2 1%	1 1%	- -	4 4%	8 4%	2 3%
1-24	**32** **8%**	20 10% S	9 5%	15 8%	16 9%	15 7%	14 9%	12 7%	18 8%	8 6%	7 6%	7 8%	5 4%	16 9%	6 10%
25-49	**40** **10%**	18 9%	18 10%	17 9%	21 11%	16 8%	19 12%	17 10%	23 10%	16 11%	14 11%	9 11%	13 12%	19 10%	5 8%
50-74	**72** **18%**	36 18%	36 19%	39 20%	29 16%	43 21%	24 15%	34 21%	37 17%	18 13%	32 25% a	17 20%	11 10%	39 21% d	15 25% d
75-100	**220** **55%**	112 56%	106 56%	117 59%	98 53%	106 51%	92 59%	91 55%	128 57%	93 66% b	68 54%	45 54%	75 66% ef	96 52%	28 47%
Don't know	**18** **5%**	4 2%	12 6% R	7 4%	6 3%	12 6%	4 3%	4 2%	7 3%	4 3%	4 3%	5 6%	5 4%	8 4%	3 5%
Mean	**68.9**	68.3	71.3	72.5 U	65.5	67.5	70.5	69.0	69.7	75.5	70.3	72.6	75.7 ef	67.3	65.2
Standard deviation	**31.40**	31.71	30.04	28.52	33.77	32.45	29.15	30.09	31.84	28.92	26.87	27.99	29.11	31.51	30.43
Standard error	**1.57**	2.25	2.19	2.03	2.49	2.26	2.34	2.35	2.13	2.44	2.39	3.07	2.74	2.31	3.96

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.01 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Named private consultant - either with or without specifying the hospital or PPU at an NHS hospital

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
0	18 5%	3 9% ij	- -	3 1%	4 3%	6 4%	4 5%	3 9%	2 1%	2 2%
1-24	32 8%	5 15% j	7 15% j	14 5%	11 8%	16 10%	2 3%	2 6%	10 7%	8 6%
25-49	40 10%	8 24% j	10 22% j	21 7%	15 10%	14 9%	8 11%	3 9%	17 12%	10 8%
50-74	72 18%	10 30% j	15 33% j	43 15%	22 15%	37 24%	10 13%	8 24%	31 21%	21 17%
75-100	220 55%	6 18%	11 24%	197 68% hi	90 63% l	74 47%	51 67% n	12 36%	83 57%	81 65%
Don't know	18 5%	1 3%	3 7%	11 4%	1 1%	9 6% k	1 1%	5 15% m	2 1%	3 2%
Mean	68.9	45.0	52.1	78.3 hi	72.8	66.6	74.5	60.4	71.5	75.0
Standard deviation	31.40	30.35	25.99	25.88	29.82	31.68	29.04	33.58	27.81	28.42
Standard error	1.57	5.28	3.83	1.52	2.49	2.54	3.33	5.85	2.31	2.54

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

D1.02 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Named private hospital or PPU at an NHS hospital without specifying a named consultant

Base: All

	Total	Country England (A)	Country Scotland (C)	Country Non-England (B)	Country Greater London (E)	Country UK minus Greater London (F)	Country UK minus Greater London ~ urban (G)	Country UK minus Greater London ~ rural (H)	Country England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	**108** **27%**	95 30% CBE	8 16%	13 16%	8 17%	99 28% CB	38 30% CB	49 30% CB	86 32% CBEF	67 32% K	41 22%	66 31%	42 23%	59 31% Q	34 21%
1-24	**147** **37%**	124 39%	15 30%	23 28%	19 40%	128 36%	49 39%	61 37%	105 39%	77 37%	70 37%	81 38%	65 35%	70 37%	58 36%
25-49	**63** **16%**	49 15%	8 16%	14 17%	9 19%	54 15%	17 13%	26 16%	40 15%	29 14%	33 17%	30 14%	33 18%	27 14%	30 19%
50-74	**40** **10%**	22 7%	10 20% AFGHI	18 22% AFGHI	6 13%	34 10% AI	10 8%	15 9%	16 6%	14 7%	26 14% J	15 7%	25 14% L	12 6%	23 14% N
75-100	**24** **6%**	15 5%	8 16% AFGHI	9 11% AFI	3 6%	21 6% I	7 6%	10 6%	12 4%	13 6%	11 6%	14 7%	10 5%	12 6%	9 6%
Don't know	**18** **5%**	12 4% H	1 2%	6 7% CH	3 6% H	15 4% H	5 4%	2 1%	9 3% H	9 4%	8 4%	8 4%	10 5%	8 4%	8 5%
Mean	**21.5**	18.9 I	33.9 AFGHI	31.8 AFGH I	27.7 AGI	20.8 AI	19.3	20.0	17.5	18.7	24.5 J	19.5	24.0	18.9	24.7 N
Standard deviation	**24.58**	23.41	27.65	26.52	26.27	24.28	23.11	24.39	22.60	24.20	24.74	24.52	24.55	24.06	24.37
Standard error	**1.23**	1.31	3.91	2.91	3.79	1.30	2.06	1.91	1.38	1.67	1.80	1.68	1.80	1.75	1.91

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.02 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Named private hospital or PPU at an NHS hospital without specifying a named consultant

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**108** **27%**	51 26%	55 29%	47 24%	57 31%	53 26%	35 23%	41 25%	65 29%	50 35% b	23 18%	23 28%	33 29%	45 24%	11 19%
1-24	**147** **37%**	78 39%	65 34%	84 42% U	60 33%	70 34%	70 45% W	58 35%	88 39%	56 40%	52 41%	29 35%	44 39%	64 34%	26 44%
25-49	**63** **16%**	38 19% S	22 12%	36 18%	23 13%	33 16%	27 17%	25 15%	37 17%	14 10%	28 22% a	15 18%	16 14%	33 18%	9 15%
50-74	**40** **10%**	16 8%	24 13%	17 9%	23 13%	25 12%	11 7%	25 15% Y	15 7%	12 9%	14 11%	7 8%	5 4%	25 13% d	8 14% d
75-100	**24** **6%**	12 6%	11 6%	7 4%	15 8%	13 6%	8 5%	11 7%	12 5%	5 4%	5 4%	4 5%	10 9%	11 6%	2 3%
Don't know	**18** **5%**	4 2%	12 6% R	7 4%	6 3%	12 6%	4 3%	4 2%	7 3%	4 3%	4 3%	5 6%	5 4%	8 4%	3 5%
Mean	**21.5**	21.5	21.5	19.6	23.1	22.9	20.5	24.4 Y	19.3	16.1	22.5 a	20.4	19.5	23.6	24.2
Standard deviation	**24.58**	24.07	25.38	22.17	26.30	25.41	22.44	25.47	23.46	21.41	21.95	23.19	26.05	24.68	24.08
Standard error	**1.23**	1.71	1.85	1.58	1.94	1.77	1.80	1.99	1.57	1.80	1.96	2.55	2.45	1.81	3.13

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.02 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Named private hospital or PPU at an NHS hospital without specifying a named consultant

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**108** **27%**	4 12%	3 7%	94 33% hi	37 26%	38 24%	23 30%	8 24%	36 25%	38 30%
1-24	**147** **37%**	5 15%	13 28%	125 43% h	67 47% l	48 31%	30 39%	8 24%	58 40%	53 42%
25-49	**63** **16%**	9 27% j	10 22%	40 14%	20 14%	27 17%	12 16%	7 21%	29 20%	17 14%
50-74	**40** **10%**	6 18% j	13 28% j	14 5%	10 7%	24 15% k	5 7%	4 12%	16 11%	11 9%
75-100	**24** **6%**	8 24% j	4 9% j	5 2%	8 6%	10 6%	5 7%	1 3%	4 3%	3 2%
Don't know	**18** **5%**	1 3%	3 7%	11 4%	1 1%	9 6% k	1 1%	5 15% m	2 1%	3 2%
Mean	**21.5**	44.7 j	38.7 j	14.1	18.8	25.3 k	20.0	24.5	20.0	17.3
Standard deviation	**24.58**	30.29	24.29	17.87	24.02	25.18	23.80	25.03	21.35	20.35
Standard error	**1.23**	5.27	3.58	1.05	2.01	2.02	2.73	4.36	1.77	1.82

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.03 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Referrals specifying neither the name of the private consultant nor the hospital/PPU

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	233 58%	177 56% E	37 74% AE	56 67% E	14 29%	218 62% AE	78 62% E	109 67% AEI	162 60% AE	134 64% K	99 52%	139 65% M	94 51%	123 65% Q	83 51%
1-24	100 25%	86 27% F	9 18%	14 17%	16 33% B	84 24%	30 24%	39 24%	70 26%	51 24%	48 25%	54 25%	46 25%	45 24%	39 24%
25-49	21 5%	17 5% GI	1 2%	4 5%	6 13% ACFGHI	15 4%	2 2%	7 4% G	11 4%	9 4%	12 6%	8 4%	13 7%	8 4%	12 7%
50-74	16 4%	14 4% FI	1 2%	2 2%	6 13% ACBFGHI	10 3%	5 4%	4 2%	8 3%	- -	16 8% J	1 *	15 8% L	- -	15 9% N
75-100	12 3%	11 3% H	1 2%	1 1%	3 6% H	9 3%	6 5%	2 1%	8 3%	6 3%	6 3%	4 2%	7 4%	4 2%	5 3%
Don't know	18 5%	12 4% H	1 2%	6 7% CH	3 6% H	15 4% H	5 4%	2 1%	9 3% H	9 4%	8 4%	8 4%	10 5%	8 4%	8 5%
Mean	9.4	10.1 FHI	5.8	6.4	19.8 ACBFGH I	8.0 H	10.2	5.8	8.5 H	6.5	12.5 J	5.5	13.5 L	5.6	13.3 N
Standard deviation	19.80	20.67	15.90	15.66	24.68	18.69	23.34	14.39	19.50	17.14	22.03	14.55	23.38	14.88	22.51
Standard error	0.99	1.16	2.25	1.72	3.56	1.00	2.08	1.13	1.19	1.19	1.60	0.99	1.72	1.09	1.77

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D1.03 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Referrals specifying neither the name of the private consultant nor the hospital/PPU

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**233** **58%**	116 58%	114 60%	114 58%	113 61%	113 55%	95 61%	103 63%	129 58%	92 65%	69 55%	52 63%	76 67%	106 57%	32 54%
1-24	**100** **25%**	53 27%	46 24%	55 28%	40 22%	58 28%	36 23%	47 29%	51 23%	29 21%	41 33% a	18 22%	25 22%	51 27%	15 25%
25-49	**21** **5%**	12 6%	8 4%	13 7%	6 3%	10 5%	10 6%	3 2%	18 8% X	7 5%	11 9%	3 4%	4 4%	13 7%	2 3%
50-74	**16** **4%**	7 4%	5 3%	4 2%	12 7% T	6 3%	7 5%	4 2%	12 5%	4 3%	1 1%	4 5%	2 2%	4 2%	6 10% de
75-100	**12** **3%**	7 4%	4 2%	5 3%	7 4%	7 3%	3 2%	3 2%	7 3%	5 4% b	-	1 1%	1 1%	4 2%	1 2%
Don't know	**18** **5%**	4 2%	12 6% R	7 4%	6 3%	12 6%	4 3%	4 2%	7 3%	4 3%	4 3%	5 6%	5 4%	8 4%	3 5%
Mean	**9.4**	9.8	7.3	7.9	10.9	9.6	8.5	6.6	10.6 X	8.4	6.6	6.9	4.7	8.6 d	10.6 d
Standard deviation	**19.80**	19.81	17.70	16.95	22.86	20.67	17.01	15.85	20.67	19.73	11.30	15.73	13.19	17.12	19.33
Standard error	**0.99**	1.40	1.29	1.20	1.69	1.44	1.37	1.24	1.38	1.66	1.01	1.73	1.24	1.26	2.52

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An Assessment of the Private Healthcare Market - GP Survey

D1.03 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Referrals specifying neither the name of the private consultant nor the hospital/PPU

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**233** **58%**	18 55%	25 54%	178 62%	84 59%	98 63%	48 63% n	12 36%	79 54%	84 67% q
1-24	**100** **25%**	11 33%	11 24%	71 25%	42 29%	32 21%	22 29%	10 30%	47 32% r	26 21%
25-49	**21** **5%**	1 3%	4 9%	16 6%	8 6%	8 5%	3 4%	3 9%	10 7%	5 4%
50-74	**16** **4%**	1 3%	3 7%	7 2%	5 3%	5 3%	2 3%	2 6%	6 4%	4 3%
75-100	**12** **3%**	1 3%	- -	6 2%	3 2%	4 3%	- -	1 3%	1 1%	3 2%
Don't know	**18** **5%**	1 3%	3 7%	11 4%	1 1%	9 6% k	1 1%	5 15% m	2 1%	3 2%
Mean	**9.4**	10.3	9.2	7.3	7.9	8.1	5.5	15.2	8.5	7.0
Standard deviation	**19.80**	20.79	15.45	16.74	17.08	17.82	12.20	22.91	16.31	16.46
Standard error	**0.99**	3.62	2.28	0.98	1.43	1.43	1.40	3.99	1.35	1.47

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

D1 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Base: All

	D1: Summary table		
	Named private consultant - either with or without specifying the hospital or PPU at an NHS hospital	Named private hospital or PPU at an NHS hospital without specifying a named consultant	Referrals specifying neither the name of the private consultant nor the hospital/ PPU
Total	400	400	400
0	18 5%	108 27%	233 58%
1-24	32 8%	147 37%	100 25%
25-49	40 10%	63 16%	21 5%
50-74	72 18%	40 10%	16 4%
75-100	220 55%	24 6%	12 3%
Don't know	18 5%	18 5%	18 5%
Mean	68.9	21.5	9.4
Standard deviation	31.40	24.58	19.80
Standard error	1.57	1.23	0.99

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

D1 Thinking of the last 12 months, what proportion of referrals for private healthcare have you made to each of the following?

Base: All

D1: Mean Summary table		
Named private consultant - either with or without specifying the hospital or PPU at an NHS hospital	Named private hospital or PPU at an NHS hospital without specifying a named consultant	Referrals specifying neither the name of the private consultant nor the hospital/ PPU
Total	400	400	400
Mean	68.9	21.5	9.4
Standard deviation	31.40	24.58	19.80
Standard error	1.57	1.23	0.99

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D2.01 When you are discussing the referral with them, what proportion know the following?

Know the private consultant they want to see

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	**24** **6%**	19 6%	4 8%	5 6%	1 2%	23 7%	11 9%	7 4%	18 7%	18 9% K	6 3%	14 7%	10 5%	14 7%	6 4%
1-24	**194** **49%**	152 48%	24 48%	42 51%	24 50%	170 48%	62 49%	87 53%	128 48%	102 49%	91 48%	110 51%	83 45%	93 49%	73 45%
25-49	**87** **22%**	67 21%	11 22%	20 24%	15 31% G	72 21%	22 17%	38 23%	52 19%	36 17%	51 27% J	36 17%	51 28% L	32 17%	47 29% N
50-74	**56** **14%**	44 14%	8 16%	12 14%	5 10%	51 15%	22 17%	19 12%	39 15%	35 17%	21 11%	36 17%	20 11%	33 18%	18 11%
75-100	**27** **7%**	24 8%	3 6%	3 4%	3 6%	23 7%	7 6%	10 6%	20 7%	13 6%	14 7%	14 7%	13 7%	12 6%	12 7%
Don´t know	**12** **3%**	11 3% H	- -	1 1%	- -	12 3% H	2 2%	2 1%	11 4% H	5 2%	6 3%	4 2%	8 4%	4 2%	6 4%
Mean	**27.7**	28.1	27.6	26.2	28.2	27.4	26.3	26.9	27.8	27.0	28.5	27.3	28.3	27.7	29.4
Standard deviation	**23.22**	23.82	23.10	20.94	21.31	23.21	23.31	21.78	23.92	23.93	22.52	24.05	22.24	24.25	22.43
Standard error	**1.16**	1.34	3.27	2.30	3.08	1.24	2.08	1.71	1.46	1.65	1.64	1.64	1.64	1.77	1.76

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

D2.01 When you are discussing the referral with them, what proportion know the following?

Know the private consultant they want to see

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**24** **6%**	8 4%	14 7%	4 2%	15 8% T	10 5%	5 3%	4 2%	20 9% X	10 7% b	2 2%	3 4%	9 8%	8 4%	3 5%
1-24	**194** **49%**	99 50%	91 48%	96 48%	92 50%	106 51%	77 50%	47 29%	147 66% X	75 53%	61 48%	40 48%	59 52%	95 51%	26 44%
25-49	**87** **22%**	47 24%	37 20%	49 25%	36 20%	37 18%	39 25%	47 29% Y	40 18%	27 19%	33 26%	19 23%	22 19%	40 22%	13 22%
50-74	**56** **14%**	24 12%	30 16%	30 15%	24 13%	32 16%	21 14%	39 24% Y	17 8%	15 11%	20 16%	15 18%	14 12%	29 16%	9 15%
75-100	**27** **7%**	15 8%	12 6%	13 7%	13 7%	14 7%	10 6%	27 16% Y	- -	10 7%	9 7%	4 5%	6 5%	11 6%	6 10%
Don't know	**12** **3%**	6 3%	5 3%	6 3%	4 2%	7 3%	3 2%	- -	- -	4 3%	1 1%	2 2%	3 3%	3 2%	2 3%
Mean	**27.7**	28.4	27.3	29.4	26.4	27.3	28.9	41.0 Y	18.0	25.8	29.9	28.7	25.4	27.3	31.1
Standard deviation	**23.22**	23.21	23.52	22.20	23.87	23.34	22.33	26.33	14.35	23.86	22.21	21.81	23.60	21.88	24.80
Standard error	**1.16**	1.65	1.71	1.58	1.76	1.63	1.79	2.06	0.96	2.01	1.98	2.39	2.22	1.60	3.23

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D2.01 When you are discussing the referral with them, what proportion know the following?

Know the private consultant they want to see

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**24** **6%**	4 12% j	3 7%	11 4%	4 3%	12 8%	6 8%	3 9%	1 1%	2 2%
1-24	**194** **49%**	18 55%	19 41%	144 50%	76 53%	67 43%	34 45%	12 36%	69 48%	65 52%
25-49	**87** **22%**	5 15%	10 22%	68 24%	32 22%	37 24%	21 28%	9 27%	36 25%	26 21%
50-74	**56** **14%**	5 15%	12 26% j	35 12%	18 13%	26 17%	11 14%	5 15%	29 20%	18 14%
75-100	**27** **7%**	- -	1 2%	24 8%	10 7%	10 6%	4 5%	2 6%	7 5%	13 10%
Don't know	**12** **3%**	1 3%	1 2%	7 2%	3 2%	4 3%	- -	2 6% m	3 2%	1 1%
Mean	**27.7**	21.0	28.7	28.9	28.7	28.0	26.8	29.2	31.5	29.8
Standard deviation	**23.22**	18.63	22.52	23.53	23.17	23.37	21.85	23.10	21.71	24.74
Standard error	**1.16**	3.24	3.32	1.38	1.94	1.87	2.51	4.02	1.80	2.21

GfK

12 Feb 2013

D2.02 When you are discussing the referral with them, what proportion know the following?

Know the private hospital/PPU that they want to go to

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	24 6%	22 7% H	-	2 2%	1 2%	22 6% H	11 9% CB	6 4%	20 7% CH	17 8%	7 4%	18 8% M	6 3%	16 9% Q	5 3%
1-24	103 26%	84 26%	7 14%	19 23% C	13 27%	90 26% C	33 26%	42 26% C	71 26%	55 26%	48 25%	58 27%	45 24%	52 28%	42 26%
25-49	74 19%	64 20% CFHI	4 8%	10 12%	20 42% ACBFGH I	54 15%	20 16%	21 13%	44 16%	37 18%	36 19%	36 17%	37 20%	34 18%	33 20%
50-74	100 25%	78 25%	16 32%	22 27%	11 23%	89 25%	33 26%	47 29%	67 25%	46 22%	54 29%	48 22%	52 28%	40 21%	46 28%
75-100	87 22%	58 18% E	23 46% ABEFGH I	29 35% AEFGI	3 6%	84 24% AEI	27 21% E	45 28% AEI	55 21% AE	49 23%	38 20%	50 23%	37 20%	42 22%	30 19%
Don't know	12 3%	11 3% H	-	1 1%	-	12 3% H	2 2%	2 1%	11 4% H	5 2%	6 3%	4 2%	8 4%	4 2%	6 4%
Mean	44.3	41.4	66.5 ABEFG HI	55.3 AEFG I	34.9	45.8 AEI	43.9	49.2 AEI	42.8	43.8	45.0	43.1	45.8	42.5	44.7
Standard deviation	29.86	28.54	28.70	32.20	20.78	30.66	30.96	30.43	29.58	31.64	27.88	31.43	27.97	31.49	27.43
Standard error	1.49	1.60	4.06	3.53	3.00	1.64	2.76	2.38	1.81	2.19	2.03	2.15	2.06	2.30	2.16

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

D2.02 When you are discussing the referral with them, what proportion know the following?

Know the private hospital/PPU that they want to go to

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**24** **6%**	9 5%	14 7%	11 6%	9 5%	10 5%	6 4%	4 2%	20 9% X	9 6%	4 3%	6 7%	6 5%	10 5%	4 7%
1-24	**103** **26%**	60 30%	42 22%	48 24%	52 28%	54 26%	42 27%	9 5%	94 42% X	31 22%	40 32%	23 28%	28 25%	45 24%	18 31%
25-49	**74** **19%**	31 16%	38 20%	43 22%	26 14%	35 17%	32 21%	26 16%	48 21%	28 20%	22 17%	14 17%	14 12%	38 20%	13 22%
50-74	**100** **25%**	52 26%	46 24%	49 25%	48 26%	54 26%	41 26%	49 30%	51 23%	34 24%	32 25%	23 28%	23 20%	56 30%	16 27%
75-100	**87** **22%**	41 21%	44 23%	41 21%	45 24%	46 22%	31 20%	76 46% Y	11 5%	35 25%	27 21%	15 18%	39 35% ef	34 18%	6 10%
Don't know	**12** **3%**	6 3%	5 3%	6 3%	4 2%	7 3%	3 2%	- -	- -	4 3%	1 1%	2 2%	3 3%	3 2%	2 3%
Mean	**44.3**	43.7	45.1	43.3	46.8	45.1	44.0	64.8 Y	29.4	46.3	43.3	42.7	50.6 f	43.7	37.2
Standard deviation	**29.86**	29.17	30.84	28.43	31.19	29.94	28.30	26.68	22.22	30.31	29.67	29.21	33.80	27.75	25.28
Standard error	**1.49**	2.07	2.24	2.02	2.30	2.09	2.27	2.08	1.48	2.55	2.64	3.21	3.18	2.03	3.29

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* **small base**
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

D2.02 When you are discussing the referral with them, what proportion know the following?

Know the private hospital/PPU that they want to go to

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**24** **6%**	1 3%	4 9%	16 6%	6 4%	11 7%	5 7%	3 9%	5 3%	6 5%
1-24	**103** **26%**	7 21%	8 17%	83 29%	46 32%	35 22%	14 18%	4 12%	35 24%	34 27%
25-49	**74** **19%**	8 24%	12 26%	51 18%	35 24% l	24 15%	13 17%	8 24%	37 26% r	18 14%
50-74	**100** **25%**	7 21%	15 33%	69 24%	21 15%	44 28% k	21 28%	13 39%	42 29%	33 26%
75-100	**87** **22%**	9 27%	6 13%	63 22%	32 22%	38 24%	23 30% n	3 9%	23 16%	33 26% q
Don't know	**12** **3%**	1 3%	1 2%	7 2%	3 2%	4 3%	- -	2 6% m	3 2%	1 1%
Mean	**44.3**	49.8	43.2	43.3	41.0	46.9	51.1	43.5	42.4	47.0
Standard deviation	**29.86**	30.33	26.57	30.05	29.35	31.35	31.25	26.27	25.50	30.80
Standard error	**1.49**	5.28	3.92	1.77	2.45	2.51	3.58	4.57	2.12	2.75

GfK

An Assessment of the Private Healthcare Market - GP Survey

D2.03 When you are discussing the referral with them, what proportion know the following?

Know neither the private consultant nor the hospital/PPU they want to go to

Base: All

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
0	**47** **12%**	29 9%	16 32% ABEFGH I	18 22% AFGHI	4 8%	42 12% AI	11 9%	21 13% I	24 9%	25 12%	22 12%	25 12%	22 12%	22 12%	19 12%
1-24	**103** **26%**	82 26%	17 34% B	21 25%	11 23%	92 26%	36 29%	46 28%	71 26%	50 24%	53 28%	50 23%	53 29%	44 23%	47 29%
25-49	**79** **20%**	64 20%	6 12%	15 18%	8 17%	71 20%	28 22%	30 18%	56 21%	40 19%	39 21%	43 20%	36 19%	36 19%	32 20%
50-74	**89** **22%**	74 23% FGI	7 14%	15 18%	19 40% ACBFGH I	70 20%	21 17%	40 25%	55 21%	47 22%	41 22%	46 21%	42 23%	43 23%	37 23%
75-100	**70** **18%**	57 18%	4 8%	13 16% C	6 13%	64 18% C	28 22% C	24 15%	51 19%	42 20%	28 15%	46 21% M	24 13%	39 21%	21 13%
Don't know	**12** **3%**	11 3% H	- -	1 1%	- -	12 3% H	2 2%	2 1%	11 4% H	5 2%	6 3%	4 2%	8 4%	4 2%	6 4%
Mean	39.5	41.2 CBFH	23.3	33.1 C	43.5 CB	39.1 CB	41.5 CB	37.0 C	41.0 CBFH	41.5	37.3	42.1	36.3	42.1	36.3
Standard deviation	29.82	29.57	27.01	30.06	26.09	30.27	30.85	29.21	30.15	31.26	28.12	31.36	27.64	31.42	27.50
Standard error	1.49	1.66	3.82	3.30	3.77	1.62	2.75	2.29	1.84	2.16	2.05	2.14	2.03	2.29	2.16

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12 Feb 2013

D2.03 When you are discussing the referral with them, what proportion know the following?

Know neither the private consultant nor the hospital/PPU they want to go to

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
0	**47** **12%**	19 10%	27 14%	17 9%	28 15% T	19 9%	19 12%	47 29% Y	-	17 12%	14 11%	10 12%	22 19% e	15 8%	5 8%
1-24	**103** **26%**	53 27%	47 25%	55 28%	45 24%	59 29%	36 23%	103 63% Y	-	35 25%	34 27%	21 25%	24 21%	54 29%	13 22%
25-49	**79** **20%**	44 22%	31 16%	40 20%	35 19%	38 18%	37 24%	14 9%	65 29% X	29 21%	28 22%	16 19%	18 16%	44 24%	13 22%
50-74	**89** **22%**	41 21%	46 24%	48 24%	39 21%	44 21%	39 25%	-	89 40% X	33 23%	31 25%	16 19%	26 23%	40 22%	15 25%
75-100	**70** **18%**	36 18%	33 17%	32 16%	33 18%	39 19%	21 14%	-	70 31% X	23 16%	18 14%	18 22%	20 18%	30 16%	11 19%
Don't know	**12** **3%**	6 3%	5 3%	6 3%	4 2%	7 3%	3 2%	-	-	4 3%	1 1%	2 2%	3 3%	3 2%	2 3%
Mean	**39.5**	39.8	39.3	40.0	38.3	40.1	38.6	10.9	60.5 X	39.9	37.7	40.2	37.5	39.6	42.4
Standard deviation	**29.82**	28.95	30.93	28.83	30.15	29.76	28.21	9.04	20.96	29.88	28.01	30.86	31.53	28.63	28.88
Standard error	**1.49**	2.05	2.25	2.05	2.22	2.07	2.27	0.71	1.40	2.52	2.50	3.39	2.97	2.10	3.76

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

D2.03 When you are discussing the referral with them, what proportion know the following?

Know neither the private consultant nor the hospital/PPU they want to go to

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
0	**47** **12%**	5 15%	9 20% j	28 10%	16 11%	28 18%	8 11%	3 9%	10 7%	17 14%
1-24	**103** **26%**	10 30%	12 26%	73 25%	32 22%	38 24%	28 37%	10 30%	46 32%	34 27%
25-49	**79** **20%**	4 12%	11 24%	61 21%	27 19%	28 18%	16 21%	6 18%	32 22%	27 22%
50-74	**89** **22%**	6 18%	6 13%	72 25%	43 30% l	30 19%	11 14%	8 24%	35 24%	30 24%
75-100	**70** **18%**	7 21%	7 15%	48 17%	22 15%	28 18%	13 17%	4 12%	19 13%	16 13%
Don't know	**12** **3%**	1 3%	1 2%	7 2%	3 2%	4 3%	- -	2 6% m	3 2%	1 1%
Mean	**39.5**	38.3	33.7	40.3	41.3	36.8	35.8	36.3	37.7	36.2
Standard deviation	**29.82**	31.99	30.23	28.94	28.42	31.09	30.37	27.96	26.31	28.64
Standard error	**1.49**	5.57	4.46	1.70	2.38	2.49	3.48	4.87	2.19	2.56

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An Assessment of the Private Healthcare Market - GP Survey

D2 When you are discussing the referral with them, what proportion know the following?

Base: All

	D2: Summary table		
	Know the private consultant they want to see	Know the private hospital/PPU that they want to go to	Know neither the private consultant nor the hospital/ PPU they want to go to
Total	400	400	400
0	24 6%	24 6%	47 12%
1-24	194 49%	103 26%	103 26%
25-49	87 22%	74 19%	79 20%
50-74	56 14%	100 25%	89 22%
75-100	27 7%	87 22%	70 18%
Don't know	12 3%	12 3%	12 3%
Mean	27.7	44.3	39.5
Standard deviation	23.22	29.86	29.82
Standard error	1.16	1.49	1.49

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Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

D2 When you are discussing the referral with them, what proportion know the following?

Base: All

	D2: Mean Summary table		
	Know the private consultant they want to see	Know the private hospital/PPU that they want to go to	Know neither the private consultant nor the hospital/ PPU they want to go to
Total	400	400	400
Mean	27.7	44.3	39.5
Standard deviation	23.22	29.86	29.82
Standard error	1.16	1.49	1.49

Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All who have referred patients to a named private consultant

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				Experience		Experience - local area		Experience/ experience local area	
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
1 (1)	**141** **37%**	113 38%	18 41%	28 37%	16 38%	125 37%	48 41%	58 37%	97 38%	91 46% K	50 28%	94 46% M	46 27%	82 46% Q	37 25%
2 (2)	**126** **33%**	100 33%	13 30%	26 34%	11 26%	115 34%	40 34%	58 37%	89 34%	61 31%	65 37%	60 29%	66 39%	54 30%	59 39%
3 (3)	**72** **19%**	57 19%	8 18%	15 20%	11 26%	61 18%	20 17%	28 18%	46 18%	35 18%	35 20%	39 19%	33 19%	32 18%	28 19%
4 (4)	**5** **1%**	3 1%	2 5% G	2 3%	-	5 1%	-	3 2%	3 1%	1 1%	4 2%	1 *	4 2%	1 1%	4 3%
5 or more (5)	**6** **2%**	6 2%	-	-	2 5% G	4 1%	-	2 1%	4 2%	2 1%	4 2%	2 1%	4 2%	2 1%	4 3%
Don't know	**27** **7%**	22 7%	3 7%	5 7%	2 5%	24 7%	8 7%	7 4%	19 7%	9 5%	18 10% J	9 4%	18 11% L	9 5%	18 12% N
NET: 2 or more	**209** **55%**	166 55%	23 52%	43 57%	24 57%	185 55%	60 52%	91 58%	142 55%	99 50%	108 61% J	102 50%	107 63% L	89 49%	95 63% N
Mean	**1.88**	1.89 G	1.85	1.87	2.03	1.86	1.74	1.88	1.86	1.75	2.03 J	1.76	2.05 L	1.75	2.08 N
Standard Deviation	**0.90**	0.91	0.91	0.84	1.07	0.87	0.75	0.88	0.89	0.85	0.93	0.86	0.93	0.86	0.94
Standard Error	**0.046**	0.053	0.137	0.097	0.166	0.048	0.070	0.070	0.055	0.060	0.070	0.060	0.071	0.064	0.077

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
1 (1)	**141** **37%**	66 35%	70 39%	67 35%	67 40%	59 31%	63 41%	55 35%	82 39%	141 100% bc	- -	- -	66 59% ef	56 32%	11 20%
2 (2)	**126** **33%**	68 36%	57 32%	72 37%	51 31%	72 38%	50 33%	55 35%	70 33%	- -	126 100% ac	- -	32 29%	77 44% df	10 19%
3 (3)	**72** **19%**	37 20%	30 17%	41 21%	29 17%	37 20%	27 18%	31 20%	40 19%	- -	- -	72 87% ab	10 9%	35 20% d	23 43% de
4 (4)	**5** **1%**	2 1%	3 2%	3 2%	2 1%	2 1%	3 2%	3 2%	2 1%	- -	- -	5 6% ab	-	1 1%	4 7% de
5 or more (5)	**6** **2%**	3 2%	3 2%	4 2%	2 1%	2 1%	4 3%	-	5 2%	- -	- -	6 7% ab	-	1 1%	5 9% de
Don't know	**27** **7%**	12 6%	15 8%	7 4%	16 10% T	16 9%	6 4%	12 8%	12 6%	- -	- -	- -	3 3%	5 3%	1 2%
NET: 2 or more	**209** **55%**	110 59%	93 52%	120 62% U	84 50%	113 60%	84 55%	89 57%	117 55%	- -	126 100% a	83 100% a	42 38%	114 65% d	42 78% d
Mean	**1.88**	1.91	1.85	1.96	1.81	1.93	1.88	1.88	1.88	1.00	2.00	3.20 ab	1.48	1.91 d	2.66 de
Standard Deviation	**0.90**	0.88	0.91	0.91	0.88	0.84	0.96	0.82	0.93	0.00	0.00	0.56	0.66	0.78	1.18
Standard Error	**0.046**	0.064	0.068	0.066	0.068	0.061	0.078	0.066	0.064	0.000	0.000	0.061	0.063	0.059	0.160

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
1 (1)	**141** **37%**	13 39%	9 20%	119 41% i	55 39%	54 36%	30 42%	49 36%	40 33%
2 (2)	**126** **33%**	14 42%	12 26%	99 34%	46 33%	55 37%	27 38%	43 31%	56 46% q
3 (3)	**72** **19%**	3 9%	14 30% h	54 19%	30 21%	24 16%	12 17%	34 25% r	14 12%
4 (4)	**5** **1%**	1 3%	2 4% j	2 1%	1 1%	4 3%	1 1%	3 2%	1 1%
5 or more (5)	**6** **2%**	- -	1 2%	5 2%	2 1%	2 1%	- -	3 2%	2 2%
Don't know	**27** **7%**	2 6%	8 17% j	10 3%	6 4%	10 7%	1 1%	6 4%	8 7%
NET: 2 or more	**209** **55%**	18 55%	29 63%	160 55%	79 56%	85 57%	40 56%	83 60%	73 60%
Mean	**1.88**	1.74	2.32 hj	1.84	1.87	1.88	1.77	2.00	1.84
Standard Deviation	**0.90**	0.77	0.99	0.89	0.89	0.89	0.78	0.97	0.81
Standard Error	**0.046**	0.135	0.146	0.052	0.075	0.073	0.093	0.082	0.073

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London - urban (G)	UK minus Greater London - rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
1 (1)	141 **35%**	113 36%	18 36%	28 34%	16 33%	125 36%	48 38%	58 36%	97 36%	91 44% K	50 26%	94 44% M	46 25%	82 44% Q	37 23%
2 (2)	126 **32%**	100 32%	13 26%	26 31%	11 23%	115 33%	40 32%	58 36%	89 33%	61 29%	65 34%	60 28%	66 36%	54 29%	59 36%
3 (3)	72 **18%**	57 18%	8 16%	15 18%	11 23%	61 17%	20 16%	28 17%	46 17%	35 17%	35 19%	39 18%	33 18%	32 17%	28 17%
4 (4)	5 **1%**	3 1%	2 4% G	2 2%	-	5 1%	-	3 2%	3 1%	1 *	4 2%	1 *	4 2%	1 1%	4 2%
5 or more (5)	6 **2%**	6 2%	-	-	2 4% G	4 1%	-	2 1%	4 1%	2 1%	4 2%	2 1%	4 2%	2 1%	4 2%
Don't know	27 **7%**	22 7%	3 6%	5 6%	2 4%	24 7%	8 6%	7 4%	19 7%	9 4%	18 10% J	9 4%	18 10% L	9 5%	18 11% N
Did not refer to a named private consultant (0)	23 **6%**	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8%	7 4%	10 4%	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%
NET: 2 or more	209 **52%**	166 52%	23 46%	43 52%	24 50%	185 53%	60 48%	91 56%	142 53%	99 47%	108 57%	102 48%	107 58% L	89 47%	95 59% N
Mean	1.77	1.78 G	1.62	1.71	1.76	1.77 G	1.59	1.79	1.79 G	1.66	1.88 J	1.68	1.87	1.68	1.91 N
Standard Deviation	0.98	0.99	1.05	0.97	1.21	0.95	0.87	0.94	0.94	0.91	1.05	0.91	1.05	0.92	1.07

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Standard Error	**0.049**	0.055	0.149	0.106	0.175	0.051	0.077	0.074	0.057	0.063	0.076	0.062	0.077	0.067	0.084

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
1 (1)	**141** **35%**	66 33%	70 37%	67 34%	67 36%	59 29%	63 41% W	55 34%	82 37%	141 100% bc	- -	- -	66 58% ef	56 30%	11 19%
2 (2)	**126** **32%**	68 34%	57 30%	72 36%	51 28%	72 35%	50 32%	55 34%	70 31%	- -	126 100% ac	- -	32 28%	77 41% df	10 17%
3 (3)	**72** **18%**	37 19%	30 16%	41 21%	29 16%	37 18%	27 17%	31 19%	40 18%	- -	- -	72 87% ab	10 9%	35 19% d	23 39% de
4 (4)	**5** **1%**	2 1%	3 2%	3 2%	2 1%	2 1%	3 2%	3 2%	2 1%	- -	- -	5 6% ab	- -	1 1%	4 7% de
5 or more (5)	**6** **2%**	3 2%	3 2%	4 2%	2 1%	2 1%	4 3%	- -	5 2%	- -	- -	6 7% ab	- -	1 1%	5 8% de
Don't know	**27** **7%**	12 6%	15 8%	7 4%	16 9% T	16 8%	6 4%	12 7%	12 5%	- -	- -	- -	3 3%	5 3%	1 2%
Did not refer to a named private consultant (0)	**23** **6%**	11 6%	11 6%	4 2%	17 9% T	18 9% s	2 1%	8 5%	13 6%	- -	- -	- -	2 2%	11 6%	5 8% d
NET: 2 or more	**209** **52%**	110 55%	93 49%	120 61% U	84 46%	113 55%	84 54%	89 54%	117 52%	- -	126 100% a	83 100% a	42 37%	114 61% d	42 71% d
Mean	**1.77**	1.80	1.73	1.92 U	1.63	1.75	1.85	1.78	1.77	1.00	2.00	3.20 ab	1.45	1.79 d	2.43 de
Standard Deviation	**0.98**	0.97	0.99	0.95	1.00	0.98	0.98	0.90	1.01	0.00	0.00	0.56	0.69	0.88	1.35

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?
Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Standard Error	**0.049**	0.069	0.072	0.067	0.074	0.068	0.079	0.070	0.068	0.000	0.000	0.061	0.065	0.065	0.176

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
1 (1)	**141** **35%**	13 39%	9 20%	119 41% i	55 38%	54 35%	30 39%	7 21%	49 34%	40 32%
2 (2)	**126** **32%**	14 42%	12 26%	99 34%	46 32%	55 35%	27 36%	11 33%	43 30%	56 45% q
3 (3)	**72** **18%**	3 9%	14 30% h	54 19%	30 21%	24 15%	12 16%	4 12%	34 23% r	14 11%
4 (4)	**5** **1%**	1 3%	2 4% j	2 1%	1 1%	4 3%	1 1%	2 6%	3 2%	1 1%
5 or more (5)	**6** **2%**	- -	1 2%	5 2%	2 1%	2 1%	- -	1 3%	3 2%	2 2%
Don´t know	**27** **7%**	2 6%	8 17% j	10 3%	6 4%	10 6%	1 1%	4 12% m	6 4%	8 6%
Did not refer to a named private consultant (0)	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%
NET: 2 or more	**209** **52%**	18 55%	29 63%	160 55%	79 55%	85 54%	40 53%	18 55%	83 57%	73 58%
Mean	**1.77**	1.74	2.32 hj	1.84	1.83	1.79	1.65	1.86	1.90	1.78
Standard Deviation	**0.98**	0.77	0.99	0.89	0.92	0.96	0.88	1.25	1.04	0.86

GfK

An Assessment of the Private Healthcare Market - GP Survey

E1 When you are referring a patient to a named private consultant, how many private consultants do you usually suggest to your patient to choose from?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Standard Error	**0.049**	0.135	0.146	0.052	0.077	0.077	0.101	0.217	0.086	0.077

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All who suggested 2 or more private consultants to their patients to choose from or don't know

	Total	Country						Experience		Experience - local area		Experience/ experience local area	
		England (A)	Non-England (B)	UK minus Greater London (F)	UK minus Greater London ˘ urban (G)	UK minus Greater London ˘ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**236**	188	48*	209	68*	98*	161	108	126	111	125	98*	113
Always (3)	**4** **2%**	3 2%	1 2%	4 2%	2 3%	1 1%	3 2%	4 4% K	- -	4 4% M	- -	4 4% Q	- -
Usually (2)	**72** **31%**	55 29%	17 35%	60 29%	16 24%	32 33%	43 27%	35 32%	36 29%	36 32%	36 29%	31 32%	31 27%
Sometimes (1)	**126** **53%**	102 54%	24 50%	117 56%	43 63%	54 55%	93 58% A	60 56%	65 52%	60 54%	66 53%	54 55%	59 52%
Never (0)	**30** **13%**	25 13%	5 10%	24 11%	6 9%	10 10%	19 12%	8 7%	22 17% J	10 9%	20 16%	8 8%	20 18% N
Don't know	**4** **2%**	3 2%	1 2%	4 2%	1 1%	1 1%	3 2%	1 1%	3 2%	1 1%	3 2%	1 1%	3 3%
NET: Always/usually	**76** **32%**	58 31%	18 38%	64 31%	18 26%	33 34%	46 29%	39 36%	36 29%	40 36%	36 29%	35 36%	31 27%
Mean	**1.22**	1.19	1.30	1.21	1.21	1.25	1.19	1.33 K	1.11	1.31 M	1.13	1.32 Q	1.10
Standard Deviation	**0.68**	0.68	0.69	0.67	0.64	0.65	0.66	0.67	0.68	0.69	0.67	0.69	0.68
Standard Error	**0.044**	0.050	0.099	0.046	0.078	0.065	0.052	0.064	0.061	0.065	0.060	0.069	0.064

GfK

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All who suggested 2 or more private consultants to their patients to choose from or don't know

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested		No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**236**	122	108	127	100	129	90*	101	129	126	83*	45*	119	43*
Always (3)	**4** **2%**	3 2%	1 1%	2 2%	2 2%	2 2%	1 1%	2 2%	2 2%	2 2%	2 2%	1 2%	3 3%	- -
Usually (2)	**72** **31%**	37 30%	32 30%	45 35%	25 25%	33 26%	37 41% W	29 29%	43 33%	52 41% c	20 24%	17 38%	38 32%	16 37%
Sometimes (1)	**126** **53%**	67 55%	58 54%	70 55%	52 52%	72 56%	45 50%	56 55%	65 50%	64 51%	51 61%	20 44%	68 57%	21 49%
Never (0)	**30** **13%**	14 11%	14 13%	10 8%	17 17% T	19 15%	7 8%	12 12%	18 14%	7 6%	10 12%	7 16%	9 8%	6 14%
Don't know	**4** **2%**	1 1%	3 3%	- -	4 4% T	3 2%	- -	2 2%	1 1%	1 1%	- -	- -	1 1%	- -
NET: Always/usually	**76** **32%**	40 33%	33 31%	47 37%	27 27%	35 27%	38 42% W	31 31%	45 35%	54 43% c	22 27%	18 40%	41 34%	16 37%
Mean	**1.22**	1.24	1.19	1.31 U	1.13	1.14	1.36 W	1.21	1.23	1.39 c	1.17	1.27	1.30	1.23
Standard Deviation	**0.68**	0.68	0.67	0.64	0.71	0.68	0.64	0.67	0.70	0.62	0.66	0.75	0.64	0.68
Standard Error	**0.044**	0.062	0.064	0.056	0.071	0.060	0.068	0.067	0.062	0.055	0.072	0.112	0.059	0.104

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An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All who suggested 2 or more private consultants to their patients to choose from or don't know

	Total	Relative importance		PPU in area		Supposed Preference for PPU	Refer outside area	
		Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	236	37*	170	85*	95*	41*	89*	81*
Always (3)	4 2%	- -	3 2%	1 1%	2 2%	2 5%	3 3%	- -
Usually (2)	72 31%	9 24%	59 35%	29 34%	31 33%	17 41%	33 37%	22 27%
Sometimes (1)	126 53%	19 51%	94 55%	47 55%	47 49%	19 46%	46 52%	49 60%
Never (0)	30 13%	9 24% j	14 8%	8 9%	13 14%	3 7%	6 7%	9 11%
Don't know	4 2%	- -	- -	- -	2 2%	- -	1 1%	1 1%
NET: Always/usually	76 32%	9 24%	62 36%	30 35%	33 35%	19 46%	36 40%	22 27%
Mean	1.22	1.00	1.30 i	1.27	1.24	1.44	1.38 r	1.16
Standard Deviation	0.68	0.71	0.64	0.64	0.71	0.71	0.67	0.60
Standard Error	0.044	0.116	0.049	0.070	0.073	0.111	0.071	0.067

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All who have referred patients to a named private consultant

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Always (3)	**4** **1%**	3 1%	- -	1 1%	- -	4 1%	2 2%	1 1%	3 1%	4 2%	- -	4 2%	- -	4 2%	- -
Usually (2)	**72** **19%**	55 18%	8 18%	17 22%	12 29% G	60 18%	16 14%	32 21%	43 17%	35 18%	36 20%	36 18%	36 21%	31 17%	31 21%
Sometimes (1)	**126** **33%**	102 34%	13 30%	24 32%	9 21%	117 35%	43 37%	54 35%	93 36%	60 30%	65 37%	60 29%	66 39%	54 30%	59 39%
Never (0)	**30** **8%**	25 8%	4 9%	5 7%	5 12%	24 7%	6 5%	10 6%	19 7%	8 4%	22 13% J	10 5%	20 12% L	8 4%	20 13% N
Don't know	**4** **1%**	3 1%	1 2%	1 1%	- -	4 1%	1 1%	1 1%	3 1%	1 1%	3 2%	1 *	3 2%	1 1%	3 2%
Only suggest 1 consultant	**141** **37%**	113 38%	18 41%	28 37%	16 38%	125 37%	48 41%	58 37%	97 38%	91 46% K	50 28%	94 46% M	46 27%	82 46% Q	37 25%
NET: Always/usually	**76** **20%**	58 19%	8 18%	18 24%	12 29%	64 19%	18 16%	33 21%	46 18%	39 20%	36 20%	40 20%	36 21%	35 19%	31 21%
Mean	**1.22**	1.19	1.16	1.30	1.27	1.21	1.21	1.25	1.19	1.33 K	1.11	1.31 M	1.13	1.32 Q	1.10
Standard Deviation	**0.68**	0.68	0.69	0.69	0.78	0.67	0.64	0.65	0.66	0.67	0.68	0.69	0.67	0.69	0.68
Standard Error	**0.035**	0.039	0.104	0.079	0.120	0.036	0.059	0.052	0.041	0.047	0.051	0.048	0.051	0.051	0.055

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Always (3)	**4** **1%**	3 *2%*	1 *1%*	2 *1%*	2 *1%*	2 *1%*	1 *1%*	2 *1%*	2 *1%*	- -	2 *2%*	2 *2%*	1 *1%*	3 *2%*	- -
Usually (2)	**72** **19%**	37 *20%*	32 *18%*	45 *23%* *U*	25 *15%*	33 *18%*	37 *24%*	29 *19%*	43 *20%*	- -	52 *41%* *ac*	20 *24%* *a*	17 *15%*	38 *22%*	16 *30%* *d*
Sometimes (1)	**126** **33%**	67 *36%*	58 *33%*	70 *36%*	52 *31%*	72 *38%*	45 *29%*	56 *36%*	65 *31%*	- -	64 *51%* *a*	51 *61%* *a*	20 *18%*	68 *39%* *d*	21 *39%* *d*
Never (0)	**30** **8%**	14 *7%*	14 *8%*	10 *5%*	17 *10%*	19 *10%*	7 *5%*	12 *8%*	18 *9%*	- -	7 *6%* *a*	10 *12%* *a*	7 *6%*	9 *5%*	6 *11%*
Don't know	**4** **1%**	1 *1%*	3 *2%*	- -	4 *2%* *T*	3 *2%*	- -	2 *1%*	1 ***	- -	1 *1%*	- -	- -	1 *1%*	- -
Only suggest 1 consultant	**141** **37%**	66 *35%*	70 *39%*	67 *35%*	67 *40%*	59 *31%*	63 *41%*	55 *35%*	82 *39%*	141 *100%* *bc*	- -	- -	66 *59%* *ef*	56 *32%*	11 *20%*
NET: Always/usually	**76** **20%**	40 *21%*	33 *19%*	47 *24%*	27 *16%*	35 *19%*	38 *25%*	31 *20%*	45 *21%*	- -	54 *43%* *ac*	22 *27%* *a*	18 *16%*	41 *23%*	16 *30%* *d*
Mean	**1.22**	1.24	1.19	1.31 *U*	1.13	1.14	1.36 *W*	1.21	1.23	-	1.39 *c*	1.17	1.27	1.30	1.23
Standard Deviation	**0.68**	0.68	0.67	0.64	0.71	0.68	0.64	0.67	0.70	-	0.62	0.66	0.75	0.64	0.68
Standard Error	**0.035**	0.050	0.050	0.046	0.055	0.049	0.052	0.054	0.048	-	0.055	0.072	0.071	0.049	0.093

GfK

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Always (3)	**4** **1%**	1 3%	- -	3 1%	1 1%	2 1%	2 3%	3 2%	- -
Usually (2)	**72** **19%**	4 12%	9 20%	59 20%	29 21%	31 21%	17 24%	33 24%	22 18%
Sometimes (1)	**126** **33%**	13 39%	19 41%	94 33%	47 34%	47 32%	19 27%	46 33%	49 40%
Never (0)	**30** **8%**	2 6%	9 20% j	14 5%	8 6%	13 9%	3 4%	6 4%	9 7%
Don't know	**4** **1%**	- -	- -	- -	- -	2 1%	- -	1 1%	1 1%
Only suggest 1 consultant	**141** **37%**	13 39%	9 20%	119 41% i	55 39%	54 36%	30 42%	49 36%	40 33%
NET: Always/usually	**76** **20%**	5 15%	9 20%	62 21%	30 21%	33 22%	19 27%	36 26%	22 18%
Mean	**1.22**	1.20	1.00	1.30 i	1.27	1.24	1.44	1.38 r	1.16
Standard Deviation	**0.68**	0.70	0.71	0.64	0.64	0.71	0.71	0.67	0.60
Standard Error	**0.035**	0.121	0.104	0.038	0.054	0.058	0.084	0.057	0.055

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All

	Total	Country England (A)	Country Scotland (C)	Country Non-England (B)	Country Greater London (E)	Country UK minus Greater London (F)	Country UK minus Greater London ˜ urban (G)	Country UK minus Greater London ˜ rural (H)	Country England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always (3)	4 1%	3 1%	- -	1 1%	- -	4 1%	2 2%	1 1%	3 1%	4 2%	- -	4 2%	- -	4 2%	- -
Usually (2)	72 18%	55 17%	8 16%	17 20%	12 25%	60 17%	16 13%	32 20%	43 16%	35 17%	36 19%	36 17%	36 19%	31 16%	31 19%
Sometimes (1)	126 32%	102 32% E	13 26%	24 29%	9 19%	117 33% E	43 34% E	54 33%	93 35% AE	60 29%	65 34%	60 28%	66 36%	54 29%	59 36%
Never (0)	30 8%	25 8%	4 8%	5 6%	5 10%	24 7%	6 5%	10 6%	19 7%	8 4%	22 12% J	10 5%	20 11% L	8 4%	20 12% N
Don't know	4 1%	3 1%	1 2%	1 1%	-	4 1%	1 1%	1 1%	3 1%	1 *	3 2%	1 *	3 2%	1 1%	3 2%
Only suggest 1 consultant	141 35%	113 36%	18 36%	28 34%	16 33%	125 36%	48 38%	58 36%	97 36%	91 44% K	50 26%	94 44% M	46 25%	82 44% Q	37 23%
Did not refer to a named private consultant	23 6%	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8% I	7 4%	10 4%	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%
NET: Always/usually	76 19%	58 18%	8 16%	18 22%	12 25%	64 18%	18 14%	33 20%	46 17%	39 19%	36 19%	40 19%	36 19%	35 19%	31 19%
Mean	1.22	1.19	1.16	1.30	1.27	1.21	1.21	1.25	1.19	1.33 K	1.11	1.31 M	1.13	1.32 Q	1.10
Standard Deviation	0.68	0.68	0.69	0.69	0.78	0.67	0.64	0.65	0.66	0.67	0.68	0.69	0.67	0.69	0.68

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Standard Error	**0.034**	0.038	0.097	0.076	0.112	0.036	0.057	0.051	0.040	0.046	0.049	0.047	0.049	0.050	0.053

GfK

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always (3)	**4** **1%**	3 2%	1 1%	2 1%	2 1%	2 1%	1 1%	2 1%	2 1%	- -	2 2%	2 2%	1 1%	3 2%	- -
Usually (2)	**72** **18%**	37 19%	32 17%	45 23% U	25 14%	33 16%	37 24%	29 18%	43 19%	- -	52 41% ac	20 24% a	17 15%	38 20%	16 27%
Sometimes (1)	**126** **32%**	67 34%	58 31%	70 35%	52 28%	72 35%	45 29%	56 34%	65 29%	- -	64 51% a	51 61% a	20 18%	68 37% d	21 36% d
Never (0)	**30** **8%**	14 7%	14 7%	10 5%	17 9%	19 9%	7 5%	12 7%	18 8%	- -	7 6% a	10 12% a	7 6%	9 5%	6 10%
Don't know	**4** **1%**	1 1%	3 2%	- -	4 2% T	3 1%	- -	2 1%	1 *	- -	1 1%	- -	- -	1 1%	- -
Only suggest 1 consultant	**141** **35%**	66 33%	70 37%	67 34%	67 36%	59 29%	63 41% W	55 34%	82 37%	141 100% bc	- -	- -	66 58% ef	56 30%	11 19%
Did not refer to a named private consultant	**23** **6%**	11 6%	11 6%	4 2%	17 9% T	18 9% s	2 1%	8 5%	13 6%	- -	- -	- -	2 2%	11 6%	5 8% d
NET: Always/usually	**76** **19%**	40 20%	33 17%	47 24% U	27 15%	35 17%	38 25%	31 19%	45 20%	- -	54 43% ac	22 27% a	18 16%	41 22%	16 27%
Mean	**1.22**	1.24	1.19	1.31 U	1.13	1.14	1.36 W	1.21	1.23	-	1.39 c	1.17	1.27	1.30	1.23
Standard Deviation	**0.68**	0.68	0.67	0.64	0.71	0.68	0.64	0.67	0.70	-	0.62	0.66	0.75	0.64	0.68

GfK

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Standard Error	**0.034**	0.048	0.048	0.045	0.053	0.047	0.052	0.053	0.047	-	0.055	0.072	0.071	0.047	0.089

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always (3)	**4** **1%**	1 3%	- -	3 1%	1 1%	2 1%	2 3%	- -	3 2%	- -
Usually (2)	**72** **18%**	4 12%	9 20%	59 20%	29 20%	31 20%	17 22%	7 21%	33 23%	22 18%
Sometimes (1)	**126** **32%**	13 39%	19 41%	94 33%	47 33%	47 30%	19 25%	12 36%	46 32%	49 39%
Never (0)	**30** **8%**	2 6%	9 20% j	14 5%	8 6%	13 8%	3 4%	3 9%	6 4%	9 7%
Don't know	**4** **1%**	- -	- -	- -	- -	2 1%	- -	- -	1 1%	1 1%
Only suggest 1 consultant	**141** **35%**	13 39%	9 20%	119 41% i	55 38%	54 35%	30 39%	7 21%	49 34%	40 32%
Did not refer to a named private consultant	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%
NET: Always/usually	**76** **19%**	5 15%	9 20%	62 21%	30 21%	33 21%	19 25%	7 21%	36 25%	22 18%
Mean	**1.22**	1.20	1.00	1.30 i	1.27	1.24	1.44	1.18	1.38 r	1.16
Standard Deviation	**0.68**	0.70	0.71	0.64	0.64	0.71	0.71	0.66	0.67	0.60

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
* small base
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Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

E2 When suggesting the names of several private consultants to a patient, how often do you usually recommend one of them over the others?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Standard Error	**0.034**	0.121	0.104	0.038	0.054	0.057	0.081	0.116	0.055	0.054

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All who only suggest one named private consultant to a patient

	Total	Country					Experience		Experience - local area		Experience/ experience local area	
		England (A)	UK minus Greater London (F)	UK minus Greater London ¯ urban (G)	UK minus Greater London ¯ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	141	113	125	48*	58*	97*	91*	50*	94*	46*	82*	37*
Usually there is only one appropriate private consultant in my local area	22 16%	16 14%	19 15% G	2 4%	15 26% AFGI	13 13%	15 16%	7 14%	14 15%	8 17%	13 16%	6 16%
Patients usually expect me to make the choice	84 60%	69 61%	74 59%	26 54%	37 64%	59 61%	55 60%	29 58%	56 60%	27 59%	50 61%	22 59%
Usually I know which consultant is clinically the best choice for my patients	106 75%	85 75%	96 77%	36 75%	48 83%	75 77%	70 77%	36 72%	74 79%	31 67%	65 79%	26 70%
It's quicker	12 9%	10 9%	11 9%	4 8%	5 9%	9 9%	5 5%	7 14%	8 9%	4 9%	5 6%	4 11%
Usually patients request for a specific consultant	2 1%	1 1%	2 2%	2 4%	- -	1 1%	- -	2 4%	- -	2 4% L	- -	2 5% N
Usually I only recommend the consultant I had experience with	2 1%	2 2%	2 2%	2 4%	- -	2 2%	- -	2 4%	- -	2 4% L	- -	2 5% N
Other	2 1%	2 2%	2 2%	- -	1 2%	2 2%	- -	2 4%	1 1%	1 2%	- -	1 3%
Don't know	1 1%	- -	1 1%	- -	- -	- -	- -	1 2%	- -	1 2%	- -	1 3%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All who only suggest one named private consultant to a patient

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested	No of hospitals suggested	
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	1 (d)	2 (e)
Total	141	66*	70*	67*	67*	59*	63*	55*	82*	141	66*	56*
Usually there is only one appropriate private consultant in my local area	22 16%	9 14%	13 19%	11 16%	10 15%	8 14%	14 22%	10 18%	12 15%	22 16%	6 9%	13 23% d
Patients usually expect me to make the choice	84 60%	34 52%	48 69% R	44 66%	36 54%	38 64%	37 59%	33 60%	48 59%	84 60%	41 62%	35 63%
Usually I know which consultant is clinically the best choice for my patients	106 75%	52 79%	50 71%	52 78%	51 76%	45 76%	48 76%	42 76%	62 76%	106 75%	48 73%	46 82%
It's quicker	12 9%	4 6%	8 11%	7 10%	5 7%	4 7%	7 11%	2 4%	9 11%	12 9%	6 9%	4 7%
Usually patients request for a specific consultant	2 1%	2 3%	-	-	2 3%	1 2%	1 2%	2 4%	-	2 1%	1 2%	-
Usually I only recommend the consultant I had experience with	2 1%	1 2%	-	1 1%	1 1%	-	-	1 2%	1 1%	2 1%	-	1 2%
Other	2 1%	2 3%	-	2 3%	-	1 2%	1 2%	-	2 2%	2 1%	1 2%	1 2%
Don't know	1 1%	1 2%	-	-	1 1%	-	1 2%	-	1 1%	1 1%	-	1 2%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All who only suggest one named private consultant to a patient

	Total	Relative importance Consultant more (j)	PPU in area Yes (k)	PPU in area No (l)	Supposed Preference for PPU Private hospital (m)	Refer outside area High (q)	Refer outside area Low (r)
Total	**141**	119	55*	54*	30*	49*	40*
Usually there is only one appropriate private consultant in my local area	**22** **16%**	19 16%	12 22%	10 19%	3 10%	8 16%	7 18%
Patients usually expect me to make the choice	**84** **60%**	70 59%	38 69%	29 54%	19 63%	31 63%	25 63%
Usually I know which consultant is clinically the best choice for my patients	**106** **75%**	91 76%	44 80%	40 74%	24 80%	37 76%	36 90%
It´s quicker	**12** **9%**	9 8%	5 9%	4 7%	4 13%	6 12%	3 8%
Usually patients request for a specific consultant	**2** **1%**	2 2%	- -	1 2%	- -	- -	1 3%
Usually I only recommend the consultant I had experience with	**2** **1%**	2 2%	- -	2 4%	1 3%	1 2%	- -
Other	**2** **1%**	2 2%	- -	1 2%	- -	1 2%	- -
Don´t know	**1** **1%**	- -	- -	- -	- -	- -	- -

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All who have referred patients to a named private consultant

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	377	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Usually there is only one appropriate private consultant in my local area	22 6%	16 5%	4 9% G	6 8% G	3 7%	19 6% G	2 2%	15 10% AFGI	13 5%	15 8%	7 4%	14 7%	8 5%	13 7%	6 4%
Patients usually expect me to make the choice	84 22%	69 23%	9 20%	15 20%	10 24%	74 22%	26 22%	37 24%	59 23%	55 28% K	29 16%	56 27% M	27 16%	50 28% Q	22 15%
Usually I know which consultant is clinically the best choice for my patients	106 28%	85 28%	15 34%	21 28%	10 24%	96 29%	36 31%	48 31%	75 29%	70 35% K	36 20%	74 36% M	31 18%	65 36% Q	26 17%
It's quicker	12 3%	10 3%	2 5%	2 3%	1 2%	11 3%	4 3%	5 3%	9 3%	5 3%	7 4%	8 4%	4 2%	5 3%	4 3%
Usually patients request for a specific consultant	2 1%	1 *	1 2%	1 1%	-	2 1%	2 2% A	-	1 *	-	2 1%	-	2 1%	-	2 1%
Usually I only recommend the consultant I had experience with	2 1%	2 1%	-	-	-	2 1%	2 2%	-	2 1%	-	2 1%	-	2 1%	-	2 1%
Other	2 1%	2 1%	-	-	-	2 1%	-	1 1%	2 1%	-	2 1%	1 *	1 1%	-	1 1%
Don't know	1 *	-	-	1 1% A	-	1 *	-	-	-	-	1 1%	-	1 1%	-	1 1%
Suggests 2 or more consultants or doesn't know how many	236 63%	188 62%	26 59%	48 63%	26 62%	209 63%	68 59%	98 63%	161 62%	108 54%	126 72% J	111 54%	125 73% L	98 54%	113 75% N

GfK

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Usually there is only one appropriate private consultant in my local area	**22** *6%*	9 *5%*	13 *7%*	11 *6%*	10 *6%*	8 *4%*	14 *9%*	10 *6%*	12 *6%*	22 *16%* bc	-	-	6 *5%*	13 *7%*	2 *4%*
Patients usually expect me to make the choice	**84** *22%*	34 *18%*	48 *27%* R	44 *23%*	36 *22%*	38 *20%*	37 *24%*	33 *21%*	48 *23%*	84 *60%* bc	-	-	41 *37%* ef	35 *20%*	6 *11%*
Usually I know which consultant is clinically the best choice for my patients	**106** *28%*	52 *28%*	50 *28%*	52 *27%*	51 *31%*	45 *24%*	48 *31%*	42 *27%*	62 *29%*	106 *75%* bc	-	-	48 *43%* ef	46 *26%* f	7 *13%*
It's quicker	**12** *3%*	4 *2%*	8 *4%*	7 *4%*	5 *3%*	4 *2%*	7 *5%*	2 *1%*	9 *4%*	12 *9%* bc	-	-	6 *5%*	4 *2%*	1 *2%*
Usually patients request for a specific consultant	**2** *1%*	2 *1%*	-	-	2 *1%*	1 *1%*	1 *1%*	2 *1%*	-	2 *1%*	-	-	1 *1%*	-	1 *2%*
Usually I only recommend the consultant I had experience with	**2** *1%*	1 *1%*	-	1 *1%*	1 *1%*	-	-	1 *1%*	1 ***	2 *1%*	-	-	-	1 *1%*	-
Other	**2** *1%*	2 *1%*	-	2 *1%*	-	1 *1%*	1 *1%*	-	2 *1%*	2 *1%*	-	-	1 *1%*	1 *1%*	-
Don't know	**1** ***	1 *1%*	-	-	1 *1%*	-	1 *1%*	-	1 ***	1 *1%*	-	-	-	1 *1%*	-
Suggests 2 or more consultants or doesn't know how many	**236** *63%*	122 *65%*	108 *61%*	127 *65%*	100 *60%*	129 *69%*	90 *59%*	101 *65%*	129 *61%*	-	126 *100%* a	83 *100%* a	45 *41%*	119 *68%* d	43 *80%* d

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Usually there is only one appropriate private consultant in my local area	**22** **6%**	1 3%	2 4%	19 7%	12 9%	10 7%	3 4%	8 6%	7 6%
Patients usually expect me to make the choice	**84** **22%**	7 21%	7 15%	70 24%	38 27%	29 19%	19 27%	31 22%	25 21%
Usually I know which consultant is clinically the best choice for my patients	**106** **28%**	8 24%	7 15%	91 31% i	44 31%	40 27%	24 34%	37 27%	36 30%
It's quicker	**12** **3%**	2 6%	1 2%	9 3%	5 4%	4 3%	4 6%	6 4%	3 2%
Usually patients request for a specific consultant	**2** **1%**	- -	- -	2 1%	- -	1 1%	- -	- -	1 1%
Usually I only recommend the consultant I had experience with	**2** **1%**	- -	- -	2 1%	- -	2 1%	1 1%	1 1%	- -
Other	**2** **1%**	- -	- -	2 1%	- -	1 1%	- -	1 1%	- -
Don't know	**1** *	1 3% j	- -	- -	- -	- -	- -	- -	- -
Suggests 2 or more consultants or doesn't know how many	**236** **63%**	20 61%	37 80% j	170 59%	85 61%	95 64%	41 58%	89 64%	81 67%

GfK

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Usually there is only one appropriate private consultant in my local area	**22** **6%**	16 5%	4 8% G	6 7% G	3 6%	19 5% G	2 2%	15 9% AFGI	13 5%	15 7%	7 4%	14 7%	8 4%	13 7%	6 4%
Patients usually expect me to make the choice	**84** **21%**	69 22%	9 18%	15 18%	10 21%	74 21%	26 21%	37 23%	59 22%	55 26% K	29 15%	56 26% M	27 15%	50 27% Q	22 14%
Usually I know which consultant is clinically the best choice for my patients	**106** **27%**	85 27%	15 30%	21 25%	10 21%	96 27%	36 29%	48 29%	75 28%	70 33% K	36 19%	74 35% M	31 17%	65 35% Q	26 16%
It's quicker	**12** **3%**	10 3%	2 4%	2 2%	1 2%	11 3%	4 3%	5 3%	9 3%	5 2%	7 4%	8 4%	4 2%	5 3%	4 2%
Usually patients request for a specific consultant	**2** **1%**	1 *	1 2%	1 1%	-	2 1%	2 2% A	-	1 *	-	2 1%	-	2 1%	-	2 1%
Usually I only recommend the consultant I had experience with	**2** **1%**	2 1%	-	-	-	2 1%	2 2%	-	2 1%	-	2 1%	-	2 1%	-	2 1%
Other	**2** **1%**	2 1%	-	-	-	2 1%	-	1 1%	2 1%	-	2 1%	1 *	1 1%	-	1 1%
Don't know	**1** *	-	-	1 1%	-	1 *	-	-	-	-	1 1%	-	1 1%	-	1 1%
Suggests 2 or more consultants or doesn't know how many	**259** **65%**	204 64%	32 64%	55 66%	32 67%	226 64%	78 62%	105 64%	171 64%	118 56%	139 74% J	120 56%	139 75% L	106 56%	125 77% N
Did not refer to a named private consultant	**23** **6%**	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8%	7 4%	10 4% I	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
*small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Usually there is only one appropriate private consultant in my local area	**22** *6%*	9 *5%*	13 *7%*	11 *6%*	10 *5%*	8 *4%*	14 *9%* W	10 *6%*	12 *5%*	22 *16%* bc	-	-	6 *5%*	13 *7%*	2 *3%*
Patients usually expect me to make the choice	**84** *21%*	34 *17%*	48 *25%* R	44 *22%*	36 *20%*	38 *18%*	37 *24%*	33 *20%*	48 *21%*	84 *60%* bc	-	-	41 *36%* ef	35 *19%*	6 *10%*
Usually I know which consultant is clinically the best choice for my patients	**106** *27%*	52 *26%*	50 *26%*	52 *26%*	51 *28%*	45 *22%*	48 *31%*	42 *26%*	62 *28%*	106 *75%* bc	-	-	48 *42%* ef	46 *25%* f	7 *12%*
It's quicker	**12** *3%*	4 *2%*	8 *4%*	7 *4%*	5 *3%*	4 *2%*	7 *5%*	2 *1%*	9 *4%*	12 *9%* bc	-	-	6 *5%*	4 *2%*	1 *2%*
Usually patients request for a specific consultant	**2** *1%*	2 *1%*	- -	- -	2 *1%*	1 *	1 *1%*	2 *1%*	- -	2 *1%*	-	-	1 *1%*	- -	1 *2%*
Usually I only recommend the consultant I had experience with	**2** *1%*	1 *1%*	- -	1 *1%*	1 *1%*	- -	- -	1 *1%*	1 *	2 *1%*	-	-	- -	1 *1%*	- -
Other	**2** *1%*	2 *1%*	- -	2 *1%*	- -	1 *	1 *1%*	- -	2 *1%*	2 *1%*	-	-	1 *1%*	1 *1%*	- -
Don't know	**1** *	1 *1%*	- -	- -	1 *1%*	- -	1 *1%*	- -	1 *	1 *1%*	-	-	- -	1 *1%*	- -
Suggests 2 or more consultants or doesn't know how many	**259** *65%*	133 *67%*	119 *63%*	131 *66%*	117 *64%*	147 *71%* s	92 *59%*	109 *66%*	142 *63%*	-	126 *100%* a	83 *100%* a	47 *42%*	130 *70%* d	48 *81%* d
Did not refer to a named private consultant	**23** *6%*	11 *6%*	11 *6%*	4 *2%*	17 *9%* T	18 *9%* s	2 *1%*	8 *5%*	13 *6%*	-	-	-	2 *2%*	11 *6%*	5 *8%* d

An Assessment of the Private Healthcare Market - GP Survey

E3 Why do you usually suggest only one named private consultant to a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Usually there is only one appropriate private consultant in my local area	**22** **6%**	1 3%	2 4%	19 7%	12 8%	10 6%	3 4%	1 3%	8 6%	7 6%
Patients usually expect me to make the choice	**84** **21%**	7 21%	7 15%	70 24%	38 27%	29 19%	19 25%	3 9%	31 21%	25 20%
Usually I know which consultant is clinically the best choice for my patients	**106** **27%**	8 24%	7 15%	91 31% i	44 31%	40 26%	24 32%	6 18%	37 26%	36 29%
It's quicker	**12** **3%**	2 6%	1 2%	9 3%	5 3%	4 3%	4 5%	- -	6 4%	3 2%
Usually patients request for a specific consultant	**2** **1%**	- -	- -	2 1%	- -	1 1%	- -	- -	- -	1 1%
Usually I only recommend the consultant I had experience with	**2** **1%**	- -	- -	2 1%	- -	2 1%	1 1%	- -	1 1%	- -
Other	**2** **1%**	- -	- -	2 1%	- -	1 1%	- -	- -	1 1%	- -
Don't know	**1** *	1 3% j	- -	- -	- -	- -	- -	- -	- -	- -
Suggests 2 or more consultants or doesn't know how many	**259** **65%**	20 61%	37 80% j	170 59%	88 62%	102 65%	46 61%	26 79%	96 66%	85 68%
Did not refer to a named private consultant	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%

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An Assessment of the Private Healthcare Market - GP Survey

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All who have referred patients to a named private consultant

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Very likely (4)	**267** **71%**	217 72%	30 68%	50 66%	26 62%	241 72%	87 75%	118 76%	191 74%	155 78% K	112 64%	157 77% M	109 64%	142 79% Q	96 64%
Likely (3)	**95** **25%**	71 24% I	13 30%	24 32% H	15 36% I	79 24%	25 22%	33 21%	55 21%	40 20%	53 30% J	44 21%	51 30%	34 19%	43 29% N
Unlikely (2)	**3** **1%**	3 1%	- -	- -	- -	3 1%	2 2%	1 1%	3 1%	- -	3 2%	- -	3 2%	- -	3 2%
Very unlikely (1)	**4** **1%**	3 1%	- -	1 1%	- -	4 1%	1 1%	2 1%	3 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
Don't know	**8** **2%**	7 2%	1 2%	1 1%	1 2%	7 2%	1 1%	2 1%	6 2%	2 1%	6 3%	2 1%	6 4%	2 1%	6 4%
NET: All likely	**362** **96%**	288 96%	43 98%	74 97%	41 98%	320 96%	112 97%	151 97%	246 95%	195 98% K	165 94%	201 98% M	160 94%	176 98% Q	139 93%
NET: All unlikely	**7** **2%**	6 2%	- -	1 1%	- -	7 2%	3 3%	3 2%	6 2%	2 1%	5 3%	2 1%	5 3%	2 1%	5 3%
Mean	**3.69**	3.71	3.70	3.64	3.63	3.70	3.72	3.73	3.72	3.77 K	3.62	3.75 M	3.62	3.78 Q	3.62
Standard Deviation	**0.54**	0.54	0.46	0.56	0.49	0.55	0.54	0.54	0.55	0.49	0.59	0.50	0.59	0.49	0.60
Standard Error	**0.028**	0.031	0.070	0.064	0.075	0.030	0.050	0.043	0.034	0.035	0.044	0.035	0.045	0.037	0.049

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Very likely (4)	**267** **71%**	142 76%	119 67%	136 70%	120 72%	129 69%	113 74%	105 67%	157 74%	113 80% c	88 70%	52 63%	79 71%	133 76% f	31 57%
Likely (3)	**95** **25%**	39 21%	51 29%	50 26%	40 24%	49 26%	36 24%	42 27%	49 23%	25 18%	35 28%	28 34% a	29 26%	40 23%	19 35%
Unlikely (2)	**3** **1%**	1 1%	2 1%	2 1%	1 1%	1 1%	2 1%	2 1%	1 *	1 1%	1 1%	1 1%	- -	1 1%	2 4% d
Very unlikely (1)	**4** **1%**	2 1%	2 1%	3 2%	1 1%	3 2%	1 1%	2 1%	2 1%	1 1%	1 1%	2 2%	1 1%	- -	2 4% e
Don't know	**8** **2%**	4 2%	4 2%	3 2%	5 3%	6 3%	1 1%	5 3%	2 1%	1 1%	1 1%	- -	2 2%	1 1%	- -
NET: All likely	**362** **96%**	181 96%	170 96%	186 96%	160 96%	178 95%	149 97%	147 94%	206 98%	138 98%	123 98%	80 96%	108 97%	173 99% f	50 93%
NET: All unlikely	**7** **2%**	3 2%	4 2%	5 3%	2 1%	4 2%	3 2%	4 3%	3 1%	2 1%	2 2%	3 4%	1 1%	1 1%	4 7% de
Mean	**3.69**	3.74	3.65	3.67	3.72	3.67	3.72	3.66	3.73	3.79 c	3.68	3.57	3.71 f	3.76 f	3.46
Standard Deviation	**0.54**	0.52	0.57	0.58	0.50	0.58	0.52	0.58	0.52	0.48	0.53	0.65	0.51	0.44	0.75
Standard Error	**0.028**	0.038	0.042	0.042	0.039	0.042	0.042	0.046	0.036	0.040	0.047	0.071	0.049	0.033	0.101

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An Assessment of the Private Healthcare Market - GP Survey

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Very likely (4)	**267** **71%**	18 55%	21 46%	226 78% hi	101 72%	107 72%	56 79%	93 67%	94 78%
Likely (3)	**95** **25%**	14 42% j	22 48% j	56 19%	37 26%	38 26%	14 20%	41 30% r	22 18%
Unlikely (2)	**3** **1%**	1 3%	- -	2 1%	- -	1 1%	- -	- -	2 2%
Very unlikely (1)	**4** **1%**	- -	1 2%	3 1%	2 1%	1 1%	1 1%	3 2%	- -
Don't know	**8** **2%**	- -	2 4% j	2 1%	- -	2 1%	- -	1 1%	3 2%
NET: All likely	**362** **96%**	32 97%	43 93%	282 98%	138 99%	145 97%	70 99%	134 97%	116 96%
NET: All unlikely	**7** **2%**	1 3%	1 2%	5 2%	2 1%	2 1%	1 1%	3 2%	2 2%
Mean	**3.69**	3.52	3.43	3.76 hi	3.69	3.71	3.76	3.64	3.78 q
Standard Deviation	**0.54**	0.57	0.62	0.51	0.55	0.51	0.52	0.60	0.46
Standard Error	**0.028**	0.098	0.092	0.030	0.046	0.042	0.062	0.051	0.041

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Very likely (4)	**267** **67%**	217 68% E	30 60%	50 60%	26 54%	241 69% E	87 69%	118 72% BE	191 71% AE	155 74% K	112 59%	157 73% M	109 59%	142 76% Q	96 59%
Likely (3)	**95** **24%**	71 22%	13 26%	24 29%	15 31%	79 23%	25 20%	33 20%	55 21%	40 19%	53 28% J	44 21%	51 28%	34 18%	43 27%
Unlikely (2)	**3** **1%**	3 1%	- -	- -	- -	3 1%	2 2%	1 1%	3 1%	- -	3 2%	- -	3 2%	- -	3 2%
Very unlikely (1)	**4** **1%**	3 1%	- -	1 1%	- -	4 1%	1 1%	2 1%	3 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
Don´t know	**8** **2%**	7 2%	1 2%	1 1%	1 2%	7 2%	1 1%	2 1%	6 2%	2 1%	6 3%	2 1%	6 3%	2 1%	6 4%
Not referred to a named private consultant	**23** **6%**	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8%	7 4%	10 4% I	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%
NET: All likely	**362** **91%**	288 91%	43 86%	74 89%	41 85%	320 91%	112 89%	151 93%	246 92%	195 93% K	165 87%	201 94% M	160 86%	176 94% Q	139 86%
NET: All unlikely	**7** **2%**	6 2%	- -	1 1%	- -	7 2%	3 2%	3 2%	6 2%	2 1%	5 3%	2 1%	5 3%	2 1%	5 3%
Mean	**3.69**	3.71	3.70	3.64	3.63	3.70	3.72	3.73	3.72	3.77 K	3.62	3.75 M	3.62	3.78 Q	3.62
Standard Deviation	**0.54**	0.54	0.46	0.56	0.49	0.55	0.54	0.54	0.55	0.49	0.59	0.50	0.59	0.49	0.60

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An Assessment of the Private Healthcare Market - GP Survey

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Standard Error	**0.027**	0.030	0.066	0.062	0.070	0.029	0.048	0.042	0.033	0.034	0.043	0.034	0.043	0.036	0.047

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Very likely (4)	**267** **67%**	142 71%	119 63%	136 69%	120 65%	129 63%	113 73% W	105 64%	157 70%	113 80% c	88 70%	52 63%	79 70% f	133 72% f	31 53%
Likely (3)	**95** **24%**	39 20%	51 27%	50 25%	40 22%	49 24%	36 23%	42 26%	49 22%	25 18%	35 28%	28 34% a	29 26%	40 22%	19 32%
Unlikely (2)	**3** **1%**	1 1%	2 1%	2 1%	1 1%	1 *	2 1%	2 1%	1 *	1 1%	1 1%	1 1%	- -	1 1%	2 3%
Very unlikely (1)	**4** **1%**	2 1%	2 1%	3 2%	1 1%	3 1%	1 1%	2 1%	2 1%	1 1%	1 1%	2 2%	1 1%	- -	2 3% e
Don't know	**8** **2%**	4 2%	4 2%	3 2%	5 3%	6 3%	1 1%	5 3%	2 1%	1 1%	1 1%	- -	2 2%	1 1%	- -
Not referred to a named private consultant	**23** **6%**	11 6%	11 6%	4 2%	17 9% T	18 9% s	2 1%	8 5%	13 6%	- -	- -	- -	2 2%	11 6%	5 8% d
NET: All likely	**362** **91%**	181 91%	170 90%	186 94% U	160 87%	178 86%	149 96% W	147 90%	206 92%	138 98%	123 98%	80 96%	108 96% f	173 93%	50 85%
NET: All unlikely	**7** **2%**	3 2%	4 2%	5 3%	2 1%	4 2%	3 2%	4 2%	3 1%	2 1%	2 2%	3 4%	1 1%	1 1%	4 7% de
Mean	**3.69**	3.74	3.65	3.67	3.72	3.67	3.72	3.66	3.73	3.79 c	3.68	3.57	3.71 f	3.76 f	3.46
Standard Deviation	**0.54**	0.52	0.57	0.58	0.50	0.58	0.52	0.58	0.52	0.48	0.53	0.65	0.51	0.44	0.75

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Standard Error	**0.027**	0.037	0.041	0.041	0.037	0.040	0.042	0.045	0.034	0.040	0.047	0.071	0.048	0.032	0.097

An Assessment of the Private Healthcare Market - GP Survey

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Very likely (4)	**267** **67%**	18 55%	21 46%	226 78% hi	101 71%	107 69%	56 74%	19 58%	93 64%	94 75%
Likely (3)	**95** **24%**	14 42% j	22 48% j	56 19%	37 26%	38 24%	14 18%	10 30%	41 28% r	22 18%
Unlikely (2)	**3** **1%**	1 3%	- -	2 1%	- -	1 1%	- -	- -	- -	2 2%
Very unlikely (1)	**4** **1%**	- -	1 2%	3 1%	2 1%	1 1%	1 1%	- -	3 2%	- -
Don't know	**8** **2%**	- -	2 4% j	2 1%	- -	2 1%	- -	- -	1 1%	3 2%
Not referred to a named private consultant	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%
NET: All likely	**362** **91%**	32 97%	43 93%	282 98%	138 97%	145 93%	70 92%	29 88%	134 92%	116 93%
NET: All unlikely	**7** **2%**	1 3%	1 2%	5 2%	2 1%	2 1%	1 1%	- -	3 2%	2 2%
Mean	**3.69**	3.52	3.43	3.76 hi	3.69	3.71	3.76	3.66	3.64	3.78 q
Standard Deviation	**0.54**	0.57	0.62	0.51	0.55	0.51	0.52	0.48	0.60	0.46

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

E4 When you suggest a named private consultant to a patient, how likely is it that you would suggest a consultant of whom you have had experience under the NHS?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Standard Error	**0.027**	0.098	0.092	0.030	0.046	0.041	0.060	0.084	0.050	0.041

An Assessment of the Private Healthcare Market - GP Survey

E5 When referring patients to named private consultants, how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals where private consultants will see them?

Base: All who have referred patients to a named private consultant

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Always (4)	**46** **12%**	36 12%	7 16%	10 13%	3 7%	43 13%	15 13%	24 15%	33 13%	29 15%	17 10%	30 15%	16 9%	27 15%	14 9%
Usually (3)	**119** **32%**	102 34% FH	9 20%	17 22%	18 43% CB	101 30%	36 31%	43 28%	84 33%	56 28%	61 35%	59 29%	60 35%	51 28%	53 35%
Sometimes (2)	**171** **45%**	135 45%	18 41%	36 47%	19 45%	151 45%	54 47%	71 46%	115 45%	91 46%	80 45%	94 46%	76 44%	82 46%	67 45%
Never (1)	**34** **9%**	21 7%	10 23% AEFGHI	13 17% AEFGI	1 2%	33 10% AI	9 8%	17 11% A	20 8%	20 10%	14 8%	19 9%	15 9%	17 9%	12 8%
Don't know	**7** **2%**	7 2%	- -	- -	1 2%	6 2%	2 2%	1 1%	6 2% H	3 2%	4 2%	3 1%	4 2%	3 2%	4 3%
NET: Always/usually	**165** **44%**	138 46%	16 36%	27 36%	21 50%	144 43%	51 44%	67 43%	117 45%	85 43%	78 44%	89 43%	76 44%	78 43%	67 45%
Mean	**2.48**	2.52	2.30	2.32	2.56	2.47	2.50	2.48	2.52	2.48	2.47	2.50	2.46	2.50	2.47
Standard Deviation	**0.83**	0.80	1.00	0.91	0.67	0.85	0.82	0.89	0.82	0.87	0.78	0.86	0.79	0.87	0.78
Standard Error	**0.043**	0.046	0.151	0.105	0.104	0.046	0.076	0.071	0.051	0.062	0.059	0.060	0.060	0.065	0.064

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E5 When referring patients to named private consultants, how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals where private consultants will see them?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	377	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Always (4)	46 / 12%	17 / 9%	28 / 16%	16 / 8%	28 / 17% T	19 / 10%	19 / 12%	18 / 12%	28 / 13%	21 / 15%	13 / 10%	12 / 14%	14 / 13%	22 / 13%	9 / 17%
Usually (3)	119 / 32%	60 / 32%	55 / 31%	72 / 37% U	43 / 26%	58 / 31%	52 / 34%	51 / 33%	64 / 30%	39 / 28%	55 / 44% ac	21 / 25%	35 / 32%	65 / 37%	16 / 30%
Sometimes (2)	171 / 45%	86 / 46%	79 / 44%	88 / 45%	74 / 44%	86 / 46%	71 / 46%	71 / 46%	95 / 45%	66 / 47%	49 / 39%	45 / 54% b	43 / 39%	81 / 46%	26 / 48%
Never (1)	34 / 9%	20 / 11%	14 / 8%	16 / 8%	17 / 10%	21 / 11%	9 / 6%	13 / 8%	20 / 9%	14 / 10%	8 / 6%	5 / 6%	17 / 15% e	6 / 3%	3 / 6%
Don't know	7 / 2%	5 / 3%	2 / 1%	2 / 1%	5 / 3%	4 / 2%	2 / 1%	3 / 2%	4 / 2%	1 / 1%	1 / 1%	-	2 / 2%	1 / 1%	-
NET: Always/usually	165 / 44%	77 / 41%	83 / 47%	88 / 45%	71 / 43%	77 / 41%	71 / 46%	69 / 44%	92 / 44%	60 / 43%	68 / 54% c	33 / 40%	49 / 44%	87 / 50%	25 / 46%
Mean	2.48	2.40	2.55	2.46	2.51	2.41	2.54	2.48	2.48	2.48	2.58	2.48	2.42	2.59	2.57
Standard Deviation	0.83	0.81	0.85	0.76	0.90	0.82	0.79	0.81	0.85	0.87	0.76	0.82	0.91	0.75	0.84
Standard Error	0.043	0.059	0.064	0.055	0.070	0.060	0.064	0.065	0.058	0.073	0.068	0.090	0.086	0.057	0.114

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E5 When referring patients to named private consultants, how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals where private consultants will see them?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Always (4)	**46** **12%**	6 18%	5 11%	35 12%	19 14%	24 16%	9 13%	16 12%	16 13%
Usually (3)	**119** **32%**	16 48% j	14 30%	88 30%	47 34%	45 30%	23 32%	52 38%	32 26%
Sometimes (2)	**171** **45%**	8 24%	21 46%	139 48% h	64 46%	65 44%	32 45%	62 45%	57 47%
Never (1)	**34** **9%**	3 9%	3 7%	24 8%	9 6%	14 9%	7 10%	7 5%	15 12% q
Don't know	**7** **2%**	- -	3 7% j	3 1%	1 1%	1 1%	- -	1 1%	1 1%
NET: Always/usually	**165** **44%**	22 67% ij	19 41%	123 43%	66 47%	69 46%	32 45%	68 49%	48 40%
Mean	**2.48**	2.76	2.49	2.47	2.55	2.53	2.48	2.56	2.41
Standard Deviation	**0.83**	0.87	0.80	0.81	0.81	0.88	0.84	0.77	0.87
Standard Error	**0.043**	0.151	0.118	0.048	0.068	0.072	0.100	0.065	0.079

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An Assessment of the Private Healthcare Market - GP Survey

E5 When referring patients to named private consultants, how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals where private consultants will see them?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
				Country						Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always (4)	**46** **12%**	36 11%	7 14%	10 12%	3 6%	43 12%	15 12%	24 15%	33 12%	29 14%	17 9%	30 14%	16 9%	27 14%	14 9%
Usually (3)	**119** **30%**	102 32% CBF	9 18%	17 20%	18 38% CB	101 29%	36 29%	43 26%	84 31%	56 27%	61 32%	59 28%	60 32%	51 27%	53 33%
Sometimes (2)	**171** **43%**	135 43%	18 36%	36 43%	19 40%	151 43%	54 43%	71 44%	115 43%	91 44%	80 42%	94 44%	76 41%	82 44%	67 41%
Never (1)	**34** **9%**	21 7%	10 20% AEFGHI	13 16% AEFGI	1 2%	33 9% AI	9 7%	17 10% A	20 7%	20 10%	14 7%	19 9%	15 8%	17 9%	12 7%
Don't know	**7** **2%**	7 2%	- -	- -	1 2%	6 2%	2 2%	1 1%	6 2% H	3 1%	4 2%	3 1%	4 2%	3 2%	4 2%
Not referred to a named private consultant	**23** **6%**	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8% I	7 4%	10 4%	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%
NET: Always/usually	**165** **41%**	138 44%	16 32%	27 33%	21 44%	144 41%	51 40%	67 41%	117 44%	85 41%	78 41%	89 42%	76 41%	78 41%	67 41%
Mean	**2.48**	2.52	2.30	2.32	2.56	2.47	2.50	2.48	2.52	2.48	2.47	2.50	2.46	2.50	2.47
Standard Deviation	**0.83**	0.80	1.00	0.91	0.67	0.85	0.82	0.89	0.82	0.87	0.78	0.86	0.79	0.87	0.78
Standard Error	**0.041**	0.045	0.142	0.100	0.097	0.045	0.073	0.069	0.050	0.060	0.057	0.059	0.058	0.063	0.061

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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12 Feb 2013

E5 When referring patients to named private consultants, how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals where private consultants will see them?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always (4)	46 12%	17 9%	28 15%	16 8%	28 15% T	19 9%	19 12%	18 11%	28 13%	21 15%	13 10%	12 14%	14 12%	22 12%	9 15%
Usually (3)	119 30%	60 30%	55 29%	72 36% U	43 23%	58 28%	52 34%	51 31%	64 29%	39 28%	55 44% ac	21 25%	35 31%	65 35%	16 27%
Sometimes (2)	171 43%	86 43%	79 42%	88 44%	74 40%	86 42%	71 46%	71 43%	95 42%	66 47%	49 39%	45 54% b	43 38%	81 44%	26 44%
Never (1)	34 9%	20 10%	14 7%	16 8%	17 9%	21 10%	9 6%	13 8%	20 9%	14 10%	8 6%	5 6%	17 15% e	6 3%	3 5%
Don't know	7 2%	5 3%	2 1%	2 1%	5 3%	4 2%	2 1%	3 2%	4 2%	1 1%	1 1%	- -	2 2%	1 1%	- -
Not referred to a named private consultant	23 6%	11 6%	11 6%	4 2%	17 9% T	18 9% s	2 1%	8 5%	13 6%	- -	- -	- -	2 2%	11 6%	5 8% d
NET: Always/usually	165 41%	77 39%	83 44%	88 44%	71 39%	77 37%	71 46%	69 42%	92 41%	60 43%	68 54% c	33 40%	49 43%	87 47%	25 42%
Mean	2.48	2.40	2.55	2.46	2.51	2.41	2.54	2.48	2.48	2.48	2.58	2.48	2.42	2.59	2.57
Standard Deviation	0.83	0.81	0.85	0.76	0.90	0.82	0.79	0.81	0.85	0.87	0.76	0.82	0.91	0.75	0.84
Standard Error	0.041	0.057	0.062	0.054	0.066	0.057	0.063	0.063	0.057	0.073	0.068	0.090	0.085	0.055	0.109

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

E5 When referring patients to named private consultants, how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals where private consultants will see them?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always (4)	**46** **12%**	6 18%	5 11%	35 12%	19 13%	24 15%	9 12%	4 12%	16 11%	16 13%
Usually (3)	**119** **30%**	16 48% j	14 30%	88 30%	47 33%	45 29%	23 30%	10 30%	52 36%	32 26%
Sometimes (2)	**171** **43%**	8 24%	21 46%	139 48% h	64 45%	65 42%	32 42%	12 36%	62 43%	57 46%
Never (1)	**34** **9%**	3 9%	3 7%	24 8%	9 6%	14 9%	7 9%	3 9%	7 5%	15 12% q
Don't know	**7** **2%**	- -	3 7% j	3 1%	1 1%	1 1%	- -	- -	1 1%	1 1%
Not referred to a named private consultant	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%
NET: Always/usually	**165** **41%**	22 67% ij	19 41%	123 43%	66 46%	69 44%	32 42%	14 42%	68 47%	48 38%
Mean	**2.48**	2.76	2.49	2.47	2.55	2.53	2.48	2.52	2.56	2.41
Standard Deviation	**0.83**	0.87	0.80	0.81	0.81	0.88	0.84	0.87	0.77	0.87
Standard Error	**0.041**	0.151	0.118	0.048	0.068	0.070	0.097	0.152	0.064	0.078

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All who have referred patients to a named private consultant

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Reputation	**290** **77%**	227 75%	36 82%	63 83% E	27 64%	263 79% AE	90 78%	128 82% AE	200 78% A	157 79%	133 76%	167 81% M	123 72%	146 81%	112 75%
Clinical expertise	**307** **81%**	251 83%	33 75%	56 74%	31 74%	275 82% B	95 82%	136 87% CBEF	219 85% BF	167 84%	140 80%	175 85% M	131 77%	153 85%	117 78%
Waiting times for appointment	**134** **36%**	102 34%	18 41%	32 42%	15 36%	119 36%	39 34%	61 39%	87 34%	68 34%	65 37%	68 33%	65 38%	62 34%	58 39%
Appointment times offered	**71** **19%**	50 17% I	14 32% AFGHI	21 28% AFGI	12 29% AI	59 18% I	18 16%	29 19%	38 15%	38 19%	33 19%	37 18%	33 19%	32 18%	27 18%
Convenient geographic location for the patient	**151** **40%**	131 44% CBFGI	12 27%	20 26%	28 67% ACBFGH I	123 37% B	40 34%	62 40% B	103 40% BF	76 38%	75 43%	82 40%	69 40%	70 39%	63 42%
Fees	**36** **10%**	28 9%	1 2%	8 11% C	7 17% CH	29 9%	8 7%	10 6%	21 8%	18 9%	17 10%	16 8%	20 12%	15 8%	16 11%
Recognition by the patient's private insurance	**199** **53%**	165 55%	25 57% B	34 45%	24 57%	175 52%	55 47%	91 58% BF	141 55%	112 56%	87 49%	113 55%	86 50%	101 56%	75 50%
Private hospitals or PPUs at NHS hospitals where he/she works	**88** **23%**	70 23%	10 23%	18 24%	11 26%	77 23%	21 18%	37 24%	59 23%	50 25%	37 21%	50 24%	38 22%	45 25%	32 21%
Feedback from patients referred in the past	**249** **66%**	204 68%	26 59%	45 59%	27 64%	222 66%	76 66%	112 72% B	177 69%	133 67%	116 66%	137 67%	112 65%	121 67%	100 67%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All who have referred patients to a named private consultant

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Personal relationship/knowledge of the consultant	**10** *3%*	3 *1%*	3 *7%* AI	7 *9%* AEFHI	-	10 *3%* AI	5 *4%* AI	3 *2%*	3 *1%*	7 *4%*	3 *2%*	8 *4%*	2 *1%*	7 *4%*	2 *1%*
Other	**4** *1%*	2 *1%*	2 *5%* AFI	2 *3%*	1 *2%*	3 *1%*	1 *1%*	2 *1%*	1 ***	1 *1%*	3 *2%*	1 ***	3 *2%*	1 *1%*	3 *2%*
None of these	**3** *1%*	3 *1%*	- -	- -	1 *2%*	2 *1%*	1 *1%*	- -	2 *1%*	- -	3 *2%*	- -	3 *2%*	- -	3 *2%*
NET: Reputation/expertise	**338** *90%*	271 *90%* E	37 *84%*	67 *88%*	33 *79%*	304 *91%* E	106 *91%* E	144 *92%* E	237 *92%* AE	181 *91%*	157 *89%*	190 *93%* M	147 *86%*	166 *92%*	132 *88%*
NET: Appointments	**151** *40%*	112 *37%*	24 *55%* AFGI	39 *51%* AFGI	18 *43%*	133 *40%* I	44 *38%*	66 *42%*	94 *36%*	76 *38%*	74 *42%*	76 *37%*	74 *43%*	68 *38%*	65 *43%*
NET: Financial reasons	**213** *56%*	175 *58%* G	25 *57%*	38 *50%*	27 *64%*	186 *56%*	58 *50%*	92 *59%*	148 *57%*	116 *58%*	96 *55%*	118 *58%*	95 *56%*	105 *58%*	83 *55%*

Country spans columns A, C, B, E, F, G, H, I.

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Reputation	**290** **77%**	145 77%	139 78%	154 79%	124 74%	142 76%	126 82%	116 74%	170 81%	111 79%	101 80%	65 78%	86 77%	141 81%	37 69%
Clinical expertise	**307** **81%**	158 84%	143 80%	162 84%	132 79%	153 81%	128 84%	119 76%	182 86% X	118 84%	106 84%	69 83%	89 80%	148 85%	44 81%
Waiting times for appointment	**134** **36%**	57 30%	72 40% R	76 39%	56 34%	53 28%	70 46% W	51 33%	79 37%	45 32%	47 37%	34 41%	35 32%	69 39%	22 41%
Appointment times offered	**71** **19%**	29 15%	38 21%	37 19%	33 20%	29 15%	34 22%	29 19%	42 20%	26 18%	19 15%	22 27% b	21 19%	37 21%	12 22%
Convenient geographic location for the patient	**151** **40%**	76 40%	72 40%	84 43%	62 37%	69 37%	68 44%	62 40%	88 42%	55 39%	51 40%	38 46%	34 31%	78 45% d	26 48% d
Fees	**36** **10%**	14 7%	20 11%	26 13% U	9 5%	15 8%	17 11%	13 8%	22 10%	13 9%	11 9%	9 11%	11 10%	17 10%	7 13%
Recognition by the patient's private insurance	**199** **53%**	106 56%	89 50%	99 51%	92 55%	95 51%	83 54%	78 50%	116 55%	70 50%	68 54%	52 63%	54 49%	96 55%	31 57%
Private hospitals or PPUs at NHS hospitals where he/she works	**88** **23%**	46 24%	40 22%	51 26%	35 21%	33 18%	48 31% W	39 25%	47 22%	36 26%	25 20%	22 27%	24 22%	43 25%	14 26%
Feedback from patients referred in the past	**249** **66%**	125 66%	121 68%	145 75% U	97 58%	124 66%	108 71%	100 64%	144 68%	88 62%	94 75% a	55 66%	62 56%	129 74% d	34 63%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Personal relationship/knowledge of the consultant	**10** *3%*	7 4%	3 2%	4 2%	6 4%	7 4%	3 2%	4 3%	6 3%	4 3%	5 4%	1 1%	7 6% e	3 2%	-
Other	**4** *1%*	2 1%	2 1%	2 1%	2 1%	3 2%	1 1%	3 2%	1 *	-	1 1%	2 2%	1 1%	1 1%	1 2%
None of these	**3** *1%*	1 1%	2 1%	-	3 2%	1 1%	1 1%	2 1%	1 *	-	-	-	2 2%	-	-
NET: Reputation/expertise	**338** *90%*	176 94% S	155 87%	178 92%	145 87%	168 89%	142 93%	136 87%	195 92%	130 92%	116 92%	73 88%	99 89%	161 92%	47 87%
NET: Appointments	**151** *40%*	61 32%	84 47% R	78 40%	70 42%	62 33%	75 49% W	58 37%	89 42%	51 36%	52 41%	38 46%	41 37%	76 43%	26 48%
NET: Financial reasons	**213** *56%*	110 59%	98 55%	110 57%	95 57%	100 53%	91 59%	83 53%	124 59%	74 52%	72 57%	56 67% a	59 53%	102 58%	34 63%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Reputation	**290** **77%**	18 55%	33 72%	238 82% h	115 82%	111 74%	58 82%	115 83%	99 82%
Clinical expertise	**307** **81%**	21 64%	34 74%	249 86% hi	128 91% l	115 77%	60 85%	116 84%	102 84%
Waiting times for appointment	**134** **36%**	16 48%	18 39%	99 34%	51 36%	54 36%	28 39%	60 43%	43 36%
Appointment times offered	**71** **19%**	7 21%	12 26%	50 17%	24 17%	30 20%	9 13%	33 24%	19 16%
Convenient geographic location for the patient	**151** **40%**	14 42%	20 43%	117 40%	62 44%	59 40%	25 35%	67 49%	47 39%
Fees	**36** **10%**	3 9%	5 11%	28 10%	18 13%	11 7%	4 6%	20 14% r	6 5%
Recognition by the patient's private insurance	**199** **53%**	17 52%	26 57%	153 53%	70 50%	79 53%	38 54%	67 49%	67 55%
Private hospitals or PPUs at NHS hospitals where he/she works	**88** **23%**	11 33%	11 24%	65 22%	41 29% l	28 19%	19 27%	34 25%	26 21%
Feedback from patients referred in the past	**249** **66%**	15 45%	28 61%	206 71% h	101 72%	95 64%	39 55%	109 79% r	80 66%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Personal relationship/knowledge of the consultant	**10** **3%**	1 3%	- -	9 3%	3 2%	5 3%	3 4%	2 1%	3 2%
Other	**4** **1%**	- -	- -	3 1%	- -	4 3%	2 3%	1 1%	3 2%
None of these	**3** **1%**	- -	1 2% j	- -	- -	1 1%	- -	- -	2 2%
NET: Reputation/expertise	**338** **90%**	24 73%	38 83%	273 94% hi	133 95% l	130 87%	67 94%	126 91%	112 93%
NET: Appointments	**151** **40%**	19 58% j	22 48%	107 37%	53 38%	63 42%	31 44%	62 45%	51 42%
NET: Financial reasons	**213** **56%**	20 61%	29 63%	161 56%	77 55%	83 56%	39 55%	77 56%	67 55%

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12 Feb 2013

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All

	Total	Country England (A)	Country Scotland (C)	Country Non-England (B)	Country Greater London (E)	Country UK minus Greater London (F)	Country UK minus Greater London ~ urban (G)	Country UK minus Greater London ~ rural (H)	Country England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Reputation	290 73%	227 72% E	36 72%	63 76% E	27 56%	263 75% AE	90 71%	128 79% AE	200 75% AE	157 75%	133 70%	167 78% M	123 66%	146 78%	112 69%
Clinical expertise	307 77%	251 79% CBE	33 66%	56 67%	31 65%	275 78% CBE	95 75%	136 83% CBEF	219 82% ACBEFG	167 80%	140 74%	175 82% M	131 71%	153 81% Q	117 72%
Waiting times for appointment	134 34%	102 32%	18 36%	32 39%	15 31%	119 34%	39 31%	61 37%	87 32%	68 33%	65 34%	68 32%	65 35%	62 33%	58 36%
Appointment times offered	71 18%	50 16%	14 28% AFGI	21 25% AFGI	12 25%	59 17% I	18 14%	29 18%	38 14%	38 18%	33 17%	37 17%	33 18%	32 17%	27 17%
Convenient geographic location for the patient	151 38%	131 41% CBFGI	12 24%	20 24%	28 58% ACBFGHI	123 35% B	40 32%	62 38% CB	103 38% BF	76 36%	75 40%	82 38%	69 37%	70 37%	63 39%
Fees	36 9%	28 9%	1 2%	8 10% C	7 15% C	29 8%	8 6%	10 6%	21 8%	18 9%	17 9%	16 7%	20 11%	15 8%	16 10%
Recognition by the patient's private insurance	199 50%	165 52% G	25 50% B	34 41%	24 50%	175 50%	55 44%	91 56% BFG	141 53% G	112 54%	87 46%	113 53%	86 46%	101 54%	75 46%
Private hospitals or PPUs at NHS hospitals where he/she works	88 22%	70 22%	10 20%	18 22%	11 23%	77 22%	21 17%	37 23%	59 22%	50 24%	37 20%	50 23%	38 21%	45 24%	32 20%
Feedback from patients referred in the past	249 62%	204 64%	26 52%	45 54%	27 56%	222 63%	76 60%	112 69% CBF	177 66%	133 64%	116 61%	137 64%	112 61%	121 64%	100 62%

An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Personal relationship/knowledge of the consultant	10 3%	3 1%	3 6% AI	7 8% AEFHI	-	10 3% AI	5 4% AI	3 2%	3 1%	7 3%	3 2%	8 4%	2 1%	7 4%	2 1%
Other	4 1%	2 1%	2 4% AFI	2 2%	1 2%	3 1% I	1 1%	2 1%	1 *	1 *	3 2%	1 *	3 2%	1 1%	3 2%
None of these	3 1%	3 1%	- -	- -	1 2%	2 1%	1 1%	- -	2 1%	- -	3 2%	- -	3 2%	- -	3 2%
Not referred to a named private consultant	23 6%	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8%	7 4%	10 4% I	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%
NET: Reputation/expertise	338 85%	271 85% CE	37 74%	67 81%	33 69%	304 87% CE	106 84% E	144 88% CE	237 88% ACE	181 87%	157 83%	190 89% M	147 79%	166 88%	132 81%
NET: Appointments	151 38%	112 35%	24 48%	39 47% G	18 38%	133 38%	44 35%	66 40%	94 35%	76 36%	74 39%	76 36%	74 40%	68 36%	65 40%
NET: Financial reasons	213 53%	175 55% G	25 50%	38 46%	27 56%	186 53%	58 46%	92 56%	148 55% G	116 56%	96 51%	118 55%	95 51%	105 56%	83 51%

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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Reputation	290 73%	145 73%	139 74%	154 78% U	124 67%	142 69%	126 81% W	116 71%	170 76%	111 79%	101 80%	65 78%	86 76%	141 76%	37 63%
Clinical expertise	307 77%	158 79%	143 76%	162 82% U	132 72%	153 74%	128 83%	119 73%	182 81% X	118 84%	106 84%	69 83%	89 79%	148 80%	44 75%
Waiting times for appointment	134 34%	57 29%	72 38% R	76 38%	56 30%	53 26%	70 45% W	51 31%	79 35%	45 32%	47 37%	34 41%	35 31%	69 37%	22 37%
Appointment times offered	71 18%	29 15%	38 20%	37 19%	33 18%	29 14%	34 22%	29 18%	42 19%	26 18%	19 15%	22 27% b	21 19%	37 20%	12 20%
Convenient geographic location for the patient	151 38%	76 38%	72 38%	84 42%	62 34%	69 33%	68 44% W	62 38%	88 39%	55 39%	51 40%	38 46%	34 30%	78 42% d	26 44%
Fees	36 9%	14 7%	20 11%	26 13% U	9 5%	15 7%	17 11%	13 8%	22 10%	13 9%	11 9%	9 11%	11 10%	17 9%	7 12%
Recognition by the patient's private insurance	199 50%	106 53%	89 47%	99 50%	92 50%	95 46%	83 54%	78 48%	116 52%	70 50%	68 54%	52 63%	54 48%	96 52%	31 53%
Private hospitals or PPUs at NHS hospitals where he/she works	88 22%	46 23%	40 21%	51 26%	35 19%	33 16%	48 31% W	39 24%	47 21%	36 26%	25 20%	22 27%	24 21%	43 23%	14 24%
Feedback from patients referred in the past	249 62%	125 63%	121 64%	145 73% U	97 53%	124 60%	108 70%	100 61%	144 64%	88 62%	94 75% a	55 66%	62 55%	129 69% d	34 58%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Personal relationship/knowledge of the consultant	10 3%	7 4%	3 2%	4 2%	6 3%	7 3%	3 2%	4 2%	6 3%	4 3%	5 4%	1 1%	7 6% e	3 2%	-
Other	4 1%	2 1%	2 1%	2 1%	2 1%	3 1%	1 1%	3 2%	1 *	-	1 1%	2 2%	1 1%	1 1%	1 2%
None of these	3 1%	1 1%	2 1%	-	3 2%	1 *	1 1%	2 1%	1 *	-	-	-	2 2%	-	-
Not referred to a named private consultant	23 6%	11 6%	11 6%	4 2%	17 9% T	18 9% s	2 1%	8 5%	13 6%	-	-	-	2 2%	11 6%	5 8% d
NET: Reputation/expertise	338 85%	176 88%	155 82%	178 90% U	145 79%	168 82%	142 92% W	136 83%	195 87%	130 92%	116 92%	73 88%	99 88%	161 87%	47 80%
NET: Appointments	151 38%	61 31%	84 44% R	78 39%	70 38%	62 30%	75 48% W	58 35%	89 40%	51 36%	52 41%	38 46%	41 36%	76 41%	26 44%
NET: Financial reasons	213 53%	110 55%	98 52%	110 56%	95 52%	100 49%	91 59%	83 51%	124 55%	74 52%	72 57%	56 67% a	59 52%	102 55%	34 58%

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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Reputation	**290** **73%**	18 55%	33 72%	238 82% h	115 80%	111 71%	58 76%	22 67%	115 79%	99 79%
Clinical expertise	**307** **77%**	21 64%	34 74%	249 86% hi	128 90% l	115 74%	60 79%	23 70%	116 80%	102 82%
Waiting times for appointment	**134** **34%**	16 48%	18 39%	99 34%	51 36%	54 35%	28 37%	9 27%	60 41%	43 34%
Appointment times offered	**71** **18%**	7 21%	12 26%	50 17%	24 17%	30 19%	9 12%	6 18%	33 23%	19 15%
Convenient geographic location for the patient	**151** **38%**	14 42%	20 43%	117 40%	62 43%	59 38%	25 33%	9 27%	67 46%	47 38%
Fees	**36** **9%**	3 9%	5 11%	28 10%	18 13%	11 7%	4 5%	2 6%	20 14% r	6 5%
Recognition by the patient's private insurance	**199** **50%**	17 52%	26 57%	153 53%	70 49%	79 51%	38 50%	21 64%	67 46%	67 54%
Private hospitals or PPUs at NHS hospitals where he/she works	**88** **22%**	11 33%	11 24%	65 22%	41 29% l	28 18%	19 25%	7 21%	34 23%	26 21%
Feedback from patients referred in the past	**249** **62%**	15 45%	28 61%	206 71% h	101 71%	95 61%	39 51%	21 64%	109 75% r	80 64%

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An Assessment of the Private Healthcare Market - GP Survey

E6 Which of these factors are important to you when deciding which private consultant to suggest to a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Personal relationship/knowledge of the consultant	**10** **3%**	1 3%	- -	9 3%	3 2%	5 3%	3 4%	- -	2 1%	3 2%
Other	**4** **1%**	- -	- -	3 1%	- -	4 3%	2 3%	1 3%	1 1%	3 2%
None of these	**3** **1%**	- -	1 2% j	- -	- -	1 1%	- -	- -	- -	2 2%
Not referred to a named private consultant	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%
NET: Reputation/expertise	**338** **85%**	24 73%	38 83%	273 94% hi	133 93% l	130 83%	67 88%	27 82%	126 87%	112 90%
NET: Appointments	**151** **38%**	19 58% j	22 48%	107 37%	53 37%	63 40%	31 41%	12 36%	62 43%	51 41%
NET: Financial reasons	**213** **53%**	20 61%	29 63%	161 56%	77 54%	83 53%	39 51%	21 64%	77 53%	67 54%

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All who have referred patients to a named private consultant

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
The choice of hospital is usually much more important than the choice of consultant (2)	**8** **2%**	6 2%	2 5% H	2 3%	2 5%	6 2%	4 3%	1 1%	4 2%	5 3%	3 2%	3 1%	5 3%	2 1%	2 1%
The choice of hospital is usually more important than the choice of consultant (1)	**25** **7%**	17 6%	6 14% A	8 11%	2 5%	23 7%	9 8%	10 6%	15 6%	9 5%	14 8%	9 4%	16 9%	9 5%	14 9%
The choice of hospital and the choice of consultant are usually equally important (0)	**46** **12%**	33 11%	5 11%	13 17% H	7 17%	38 11%	11 9%	15 10%	25 10%	21 11%	25 14%	22 11%	24 14%	19 11%	22 15%
The choice of consultant is usually more important than the choice of hospital (-1)	**123** **33%**	103 34%	14 32%	20 26%	14 33%	109 33%	36 31%	52 33%	89 34%	54 27%	69 39% J	58 28%	64 37%	48 27%	58 39% N
The choice of consultant is usually much more important than the choice of hospital (-2)	**166** **44%**	136 45%	14 32%	30 39%	17 40%	149 45%	54 47%	75 48% C	119 46%	109 55% K	57 32%	112 55% M	54 32%	101 56% Q	46 31%
Don't know	**9** **2%**	6 2%	3 7%	3 4%	- -	9 3%	2 2%	3 2%	6 2%	1 1%	8 5% J	1 *	8 5% L	1 1%	8 5% N
NET: All hospital more important	**33** **9%**	23 8%	8 18% AFHI	10 13%	4 10%	29 9%	13 11%	11 7%	19 7%	14 7%	17 10%	12 6%	21 12% L	11 6%	16 11%
NET: All Consultant more important	**289** **77%**	239 79% CB	28 64%	50 66%	31 74%	258 77% CB	90 78% B	127 81% CB	208 81% CBF	163 82% K	126 72%	170 83% M	118 69%	149 83% Q	104 69%
Mean	**-1.13**	-1.17 AFHI	-0.78	-0.93 FHI	-1.00	-1.14 I	-1.11	-1.24	-1.21	-1.28	-0.97 J	-1.31	-0.90 L	-1.32	-0.93 N

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All who have referred patients to a named private consultant

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**377**	301	44*	76*	42*	334	116	156	258	199	176	205	171	180	150
Standard Deviation	**1.02**	0.98	1.21	1.13	1.10	1.00	1.10	0.92	0.96	1.00	0.99	0.94	1.07	0.93	1.00
Standard Error	**0.052**	0.056	0.183	0.130	0.170	0.055	0.102	0.074	0.060	0.071	0.075	0.065	0.082	0.070	0.082

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
The choice of hospital is usually much more important than the choice of consultant (2)	**8** **2%**	3 2%	5 3%	3 2%	5 3%	4 2%	2 1%	4 3%	4 2%	4 3%	3 2%	-	3 3%	4 2%	1 2%
The choice of hospital is usually more important than the choice of consultant (1)	**25** **7%**	10 5%	13 7%	9 5%	16 10%	11 6%	10 7%	11 7%	13 6%	9 6%	11 9%	4 5%	4 4%	17 10%	4 7%
The choice of hospital and the choice of consultant are usually equally important (0)	**46** **12%**	24 13%	20 11%	21 11%	20 12%	25 13%	16 10%	22 14%	23 11%	9 6%	12 10%	17 20% ab	12 11%	18 10%	11 20%
The choice of consultant is usually more important than the choice of hospital (-1)	**123** **33%**	65 35%	54 30%	61 31%	57 34%	58 31%	55 36%	56 36%	65 31%	41 29%	47 37%	28 34%	35 32%	53 30%	19 35%
The choice of consultant is usually much more important than the choice of hospital (-2)	**166** **44%**	84 45%	79 44%	99 51% U	61 37%	83 44%	70 46%	57 37%	104 49% X	78 55% bc	52 41%	33 40%	55 50%	82 47%	18 33%
Don't know	**9** **2%**	2 1%	7 4%	1 1%	8 5% T	7 4% s	-	6 4%	2 1%	-	1 1%	1 1%	2 2%	1 1%	1 2%
NET: All hospital more important	**33** **9%**	13 7%	18 10%	12 6%	21 13% T	15 8%	12 8%	15 10%	17 8%	13 9%	14 11%	4 5%	7 6%	21 12%	5 9%
NET: All Consultant more important	**289** **77%**	149 79%	133 75%	160 82% U	118 71%	141 75%	125 82%	113 72%	169 80%	119 84% c	99 79%	61 73%	90 81%	135 77%	37 69%
Mean	**-1.13**	-1.17	-1.11	-1.26	-0.96 T	-1.13	-1.18	-1.01	-1.21	-1.28	-1.07	-1.10	-1.24	-1.10	-0.92

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All who have referred patients to a named private consultant

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**377**	188	178	194	167	188	153	156	211	141	126	83*	111	175	54*
Standard Deviation	**1.02**	0.96	1.07	0.94	1.10	1.01	0.96	1.03	1.00	1.03	1.04	0.90	0.98	1.08	1.02
Standard Error	**0.052**	0.070	0.080	0.067	0.085	0.074	0.077	0.083	0.069	0.087	0.093	0.098	0.093	0.082	0.138

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All who have referred patients to a named private consultant

	Total	Relative importance			PPU in area		Supposed Preference for PPU	Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
The choice of hospital is usually much more important than the choice of consultant (2)	**8** **2%**	8 *24%* ij	- -	- -	- -	8 *5%* k	- -	1 *1%*	2 *2%*
The choice of hospital is usually more important than the choice of consultant (1)	**25** **7%**	25 *76%* ij	- -	- -	9 *6%*	13 *9%*	6 *8%*	5 *4%*	9 *7%*
The choice of hospital and the choice of consultant are usually equally important (0)	**46** **12%**	- -	46 *100%* hj	- -	14 *10%*	18 *12%*	5 *7%*	20 *14%*	11 *9%*
The choice of consultant is usually more important than the choice of hospital (-1)	**123** **33%**	- -	- -	123 *43%* hi	47 *34%*	46 *31%*	23 *32%*	44 *32%*	44 *36%*
The choice of consultant is usually much more important than the choice of hospital (-2)	**166** **44%**	- -	- -	166 *57%* hi	69 *49%*	60 *40%*	37 *52%*	67 *49%*	52 *43%*
Don't know	**9** **2%**	- -	- -	- -	1 *1%*	4 *3%*	- -	1 *1%*	3 *2%*
NET: All hospital more important	**33** **9%**	33 *100%* ij	- -	- -	9 *6%*	21 *14%* k	6 *8%*	6 *4%*	11 *9%*
NET: All Consultant more important	**289** **77%**	- -	- -	289 *100%* hi	116 *83%* l	106 *71%*	60 *85%*	111 *80%*	96 *79%*
Mean	**-1.13**	1.24 ij	0.00 j	-1.57	-1.27	-0.94 k	-1.28	-1.25	-1.14

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All who have referred patients to a named private consultant

| | Total | Relative importance | | | PPU in area | | Supposed Preference for PPU | Refer outside area | |
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	**377**	33*	46*	289	140	149	71*	138	121
Standard Deviation	**1.02**	0.44	0.00	0.50	0.89	1.18	0.93	0.89	0.99
Standard Error	**0.052**	0.076	0.000	0.029	0.075	0.097	0.110	0.076	0.090

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
The choice of hospital is usually much more important than the choice of consultant (2)	**8** **2%**	6 2%	2 4% H	2 2%	2 4%	6 2%	4 3%	1 1%	4 1%	5 2%	3 2%	3 1%	5 3%	2 1%	2 1%
The choice of hospital is usually more important than the choice of consultant (1)	**25** **6%**	17 5%	6 12%	8 10%	2 4%	23 7%	9 7%	10 6%	15 6%	9 4%	14 7%	9 4%	16 9%	9 5%	14 9%
The choice of hospital and the choice of consultant are usually equally important (0)	**46** **12%**	33 10%	5 10%	13 16%	7 15%	38 11%	11 9%	15 9%	25 9%	21 10%	25 13%	22 10%	24 13%	19 10%	22 14%
The choice of consultant is usually more important than the choice of hospital (-1)	**123** **31%**	103 32%	14 28%	20 24%	14 29%	109 31%	36 29%	52 32%	89 33%	54 26%	69 37% J	58 27%	64 35%	48 26%	58 36% N
The choice of consultant is usually much more important than the choice of hospital (-2)	**166** **42%**	136 43% C	14 28%	30 36%	17 35%	149 42% C	54 43% C	75 46% C	119 44% C	109 52% K	57 30%	112 52% M	54 29%	101 54% Q	46 28%
Don´t know	**9** **2%**	6 2%	3 6%	3 4%	-	9 3%	2 2%	3 2%	6 2%	1 *	8 4% J	1 *	8 4% L	1 1%	8 5% N
Not referred to a named private consultant	**23** **6%**	16 5% I	6 12% FHI	7 8%	6 13% AFHI	17 5%	10 8% I	7 4%	10 4%	10 5%	13 7%	9 4%	14 8%	8 4%	12 7%
NET: All hospital more important	**33** **8%**	23 7%	8 16% AFHI	10 12%	4 8%	29 8%	13 10%	11 7%	19 7%	14 7%	17 9%	12 6%	21 11% L	11 6%	16 10%
NET: All Consultant more important	**289** **72%**	239 75% CB	28 56%	50 60%	31 65%	258 74% CB	90 71% C	127 78% CB	208 78% ACBF	163 78% K	126 67%	170 79% M	118 64%	149 79% Q	104 64%

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Mean	**-1.13**	-1.17	-0.78 AFHI	-0.93 FHI	-1.00	-1.14 I	-1.11	-1.24	-1.21	-1.28	-0.97 J	-1.31	-0.90 L	-1.32	-0.93 N
Standard Deviation	**1.02**	0.98	1.21	1.13	1.10	1.00	1.10	0.92	0.96	1.00	0.99	0.94	1.07	0.93	1.00
Standard Error	**0.051**	0.055	0.172	0.125	0.159	0.054	0.098	0.072	0.058	0.069	0.072	0.064	0.079	0.068	0.079

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Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
The choice of hospital is usually much more important than the choice of consultant (2)	**8** **2%**	3 2%	5 3%	3 2%	5 3%	4 2%	2 1%	4 2%	4 2%	4 3%	3 2%	- -	3 3%	4 2%	1 2%
The choice of hospital is usually more important than the choice of consultant (1)	**25** **6%**	10 5%	13 7%	9 5%	16 9%	11 5%	10 6%	11 7%	13 6%	9 6%	11 9%	4 5%	4 4%	17 9%	4 7%
The choice of hospital and the choice of consultant are usually equally important (0)	**46** **12%**	24 12%	20 11%	21 11%	20 11%	25 12%	16 10%	22 13%	23 10%	9 6%	12 10%	17 20% ab	12 11%	18 10%	11 19%
The choice of consultant is usually more important than the choice of hospital (-1)	**123** **31%**	65 33%	54 29%	61 31%	57 31%	58 28%	55 35%	56 34%	65 29%	41 29%	47 37%	28 34%	35 31%	53 28%	19 32%
The choice of consultant is usually much more important than the choice of hospital (-2)	**166** **42%**	84 42%	79 42%	99 50% U	61 33%	83 40%	70 45%	57 35%	104 46% X	78 55% bc	52 41%	33 40%	55 49% f	82 44%	18 31%
Don't know	**9** **2%**	2 1%	7 4%	1 1%	8 4% T	7 3% s	- -	6 4%	2 1%	- -	1 1%	1 1%	2 2%	1 1%	1 2%
Not referred to a named private consultant	**23** **6%**	11 6%	11 6%	4 2%	17 9% T	18 9% s	2 1%	8 5%	13 6%	- -	- -	- -	2 2%	11 6%	5 8% d
NET: All hospital more important	**33** **8%**	13 7%	18 10%	12 6%	21 11%	15 7%	12 8%	15 9%	17 8%	13 9%	14 11%	4 5%	7 6%	21 11%	5 8%
NET: All Consultant more important	**289** **72%**	149 75%	133 70%	160 81% U	118 64%	141 68%	125 81% W	113 69%	169 75%	119 84% c	99 79%	61 73%	90 80% f	135 73%	37 63%

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All

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		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Mean	**-1.13**	-1.17	-1.11	-1.26	-0.96 T	-1.13	-1.18	-1.01	-1.21	-1.28	-1.07	-1.10	-1.24	-1.10	-0.92
Standard Deviation	**1.02**	0.96	1.07	0.94	1.10	1.01	0.96	1.03	1.00	1.03	1.04	0.90	0.98	1.08	1.02
Standard Error	**0.051**	0.068	0.078	0.067	0.081	0.071	0.077	0.081	0.067	0.087	0.093	0.098	0.092	0.079	0.132

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves or do you put more weight on the selection of the hospital the consultants work at?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
The choice of hospital is usually much more important than the choice of consultant (2)	**8** **2%**	8 24% ij	- -	- -	- -	8 5% k	- -	2 6% m	1 1%	2 2%
The choice of hospital is usually more important than the choice of consultant (1)	**25** **6%**	25 76% ij	- -	- -	9 6%	13 8%	6 8%	1 3%	5 3%	9 7%
The choice of hospital and the choice of consultant are usually equally important (0)	**46** **12%**	- -	46 100% hj	- -	14 10%	18 12%	5 7%	6 18%	20 14%	11 9%
The choice of consultant is usually more important than the choice of hospital (-1)	**123** **31%**	- -	- -	123 43% hi	47 33%	46 29%	23 30%	10 30%	44 30%	44 35%
The choice of consultant is usually much more important than the choice of hospital (-2)	**166** **42%**	- -	- -	166 57% hi	69 48%	60 38%	37 49%	10 30%	67 46%	52 42%
Don't know	**9** **2%**	- -	- -	- -	1 1%	4 3%	- -	- -	1 1%	3 2%
Not referred to a named private consultant	**23** **6%**	- -	- -	- -	3 2%	7 4%	5 7%	4 12%	7 5%	4 3%
NET: All hospital more important	**33** **8%**	33 100% ij	- -	- -	9 6%	21 13% k	6 8%	3 9%	6 4%	11 9%
NET: All Consultant more important	**289** **72%**	- -	- -	289 100% hi	116 81% l	106 68%	60 79%	20 61%	111 77%	96 77%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

E7 When considering referring patients to named private consultants, do you typically put more weight on the selection of the private consultants themselves
or do you put more weight on the selection of the hospital the consultants work at?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Mean	**-1.13**	1.24 ij	0.00 j	-1.57	-1.27	-0.94 k	-1.28	-0.86	-1.25	-1.14
Standard Deviation	**1.02**	0.44	0.00	0.50	0.89	1.18	0.93	1.16	0.89	0.99
Standard Error	**0.051**	0.076	0.000	0.029	0.074	0.095	0.107	0.201	0.074	0.089

An Assessment of the Private Healthcare Market - GP Survey

F1 When referring patients to a private hospital or PPU at an NHS hospital,
how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals they can be referred to?

Base: All who referred patients to a named private hospital or PPU

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**388**	306	50*	82*	47*	340	122	159	258	207	179	211	176	187	154
Always (3)	**50** **13%**	41 13%	5 10%	9 11%	8 17%	42 12%	17 14%	18 11%	33 13%	24 12%	26 15%	24 11%	25 14%	21 11%	22 14%
Usually (2)	**131** **34%**	111 36% BF	13 26%	20 24%	21 45% B	110 32%	37 30%	55 35%	90 35%	70 34%	59 33%	74 35%	57 32%	66 35%	51 33%
Sometimes (1)	**172** **44%**	132 43%	26 52%	40 49%	16 34%	155 46%	53 43%	73 46%	115 45%	97 47%	75 42%	96 45%	76 43%	85 45%	64 42%
Never (0)	**28** **7%**	16 5%	6 12%	12 15% AFHI	2 4%	26 8% AI	12 10% AI	9 6%	14 5%	13 6%	15 8%	14 7%	14 8%	12 6%	13 8%
Don't know	**7** **2%**	6 2%	- -	1 1%	- -	7 2%	3 2%	4 3%	6 2%	3 1%	4 2%	3 1%	4 2%	3 2%	4 3%
NET: Always/usually	**181** **47%**	152 50% BF	18 36%	29 35%	29 62% CBFG	152 45%	54 44%	73 46%	123 48%	94 45%	85 47%	98 46%	82 47%	87 47%	73 47%
Mean	**1.53**	1.59 CBF	1.34	1.32	1.74 CB	1.50 B	1.50	1.53 B	1.56 BF	1.51	1.55	1.52	1.54	1.52	1.55
Standard Deviation	**0.81**	0.79	0.82	0.86	0.79	0.81	0.86	0.78	0.79	0.78	0.85	0.79	0.84	0.78	0.85
Standard Error	**0.041**	0.045	0.116	0.095	0.116	0.044	0.078	0.062	0.049	0.055	0.063	0.054	0.063	0.057	0.068

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

F1 When referring patients to a private hospital or PPU at an NHS hospital,
how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals they can be referred to?

Base: All who referred patients to a named private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**388**	195	182	195	176	200	154	160	217	137	124	82*	113	186	59*
Always (3)	**50** **13%**	25 13%	23 13%	23 12%	27 15%	25 13%	18 12%	22 14%	28 13%	21 15%	12 10%	12 15%	10 9%	25 13%	15 25% de
Usually (2)	**131** **34%**	65 33%	63 35%	76 39% U	50 28%	64 32%	61 40%	59 37%	70 32%	41 30%	56 45% a	26 32%	29 26%	78 42% d	22 37%
Sometimes (1)	**172** **44%**	84 43%	82 45%	80 41%	81 46%	91 46%	64 42%	66 41%	99 46%	58 42%	50 40%	40 49%	58 51% f	77 41%	20 34%
Never (0)	**28** **7%**	17 9%	11 6%	12 6%	16 9%	15 8%	10 6%	10 6%	17 8%	14 10%	5 4%	3 4%	15 13% ef	6 3%	2 3%
Don't know	**7** **2%**	4 2%	3 2%	4 2%	2 1%	5 3%	1 1%	3 2%	3 1%	3 2%	1 1%	1 1%	1 1%	- -	- -
NET: Always/usually	**181** **47%**	90 46%	86 47%	99 51%	77 44%	89 45%	79 51%	81 51%	98 45%	62 45%	68 55%	38 46%	39 35%	103 55% d	37 63% d
Mean	**1.53**	1.51	1.55	1.58	1.51	1.51	1.57	1.59	1.51	1.51	1.61	1.58	1.30	1.66 d	1.85 d
Standard Deviation	**0.81**	0.83	0.79	0.78	0.87	0.81	0.78	0.81	0.82	0.88	0.72	0.79	0.81	0.75	0.85
Standard Error	**0.041**	0.060	0.059	0.056	0.065	0.058	0.063	0.064	0.056	0.075	0.065	0.087	0.077	0.055	0.110

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

**F1 When referring patients to a private hospital or PPU at an NHS hospital,
how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals they can be referred to?**

Base: All who referred patients to a named private hospital or PPU

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**388**	33*	46*	281	141	154	74*	33*	141	122
Always (3)	**50** **13%**	14 42% ij	6 13%	27 10%	22 16%	24 16%	8 11%	3 9%	14 10%	18 15%
Usually (2)	**131** **34%**	10 30%	16 35%	99 35%	48 34%	47 31%	30 41%	10 30%	60 43%	41 34%
Sometimes (1)	**172** **44%**	7 21%	21 46% h	131 47% h	65 46%	67 44%	30 41%	18 55%	60 43%	56 46%
Never (0)	**28** **7%**	2 6%	2 4%	19 7%	5 4%	13 8%	5 7%	2 6%	5 4%	6 5%
Don't know	**7** **2%**	- -	1 2%	5 2%	1 1%	3 2%	1 1%	- -	2 1%	1 1%
NET: Always/usually	**181** **47%**	24 73% ij	22 48%	126 45%	70 50%	71 46%	38 51%	13 39%	74 52%	59 48%
Mean	**1.53**	2.09 ij	1.58	1.49	1.62	1.54	1.56	1.42	1.60	1.59
Standard Deviation	**0.81**	0.95	0.78	0.77	0.79	0.86	0.78	0.75	0.72	0.80
Standard Error	**0.041**	0.165	0.115	0.046	0.067	0.069	0.091	0.131	0.061	0.073

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

F1 When referring patients to a private hospital or PPU at an NHS hospital,
how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals they can be referred to?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always (3)	**50** **13%**	41 13%	5 10%	9 11%	8 17%	42 12%	17 13%	18 11%	33 12%	24 11%	26 14%	24 11%	25 14%	21 11%	22 14%
Usually (2)	**131** **33%**	111 35% F	13 26%	20 24%	21 44% B	110 31%	37 29%	55 34%	90 34%	70 33%	59 31%	74 35%	57 31%	66 35%	51 31%
Sometimes (1)	**172** **43%**	132 42%	26 52%	40 48%	16 33%	155 44%	53 42%	73 45%	115 43%	97 46%	75 40%	96 45%	76 41%	85 45%	64 40%
Never (0)	**28** **7%**	16 5%	6 12%	12 14% AFHI	2 4%	26 7% AI	12 10% AI	9 6%	14 5%	13 6%	15 8%	14 7%	14 8%	12 6%	13 8%
Don´t know	**7** **2%**	6 2%	-	1 1%	-	7 2%	3 2%	4 2%	6 2%	3 1%	4 2%	3 1%	4 2%	3 2%	4 2%
All who have not referred to a private hospital or PPU	**12** **3%**	11 3%	-	1 1%	1 2%	11 3%	4 3%	4 2%	10 4%	2 1%	10 5% J	3 1%	9 5% L	1 1%	8 5% N
NET: Always/usually	**181** **45%**	152 48% BF	18 36%	29 35%	29 60% CBFG	152 43%	54 43%	73 45%	123 46%	94 45%	85 45%	98 46%	82 44%	87 46%	73 45%
Mean	1.53	1.59 CBF	1.34	1.32	1.74 CB	1.50 B	1.50	1.53 B	1.56 BF	1.51	1.55	1.52	1.54	1.52	1.55
Standard Deviation	0.81	0.79	0.82	0.86	0.79	0.81	0.86	0.78	0.79	0.78	0.85	0.79	0.84	0.78	0.85
Standard Error	0.041	0.044	0.116	0.095	0.114	0.043	0.077	0.061	0.048	0.054	0.062	0.054	0.062	0.057	0.067

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

**F1 When referring patients to a private hospital or PPU at an NHS hospital,
how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals they can be referred to?**

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always (3)	50 **13%**	25 13%	23 12%	23 12%	27 15%	25 12%	18 12%	22 13%	28 13%	21 15%	12 10%	12 14%	10 9%	25 13%	15 25% de
Usually (2)	131 **33%**	65 33%	63 33%	76 38% U	50 27%	64 31%	61 39%	59 36%	70 31%	41 29%	56 44% a	26 31%	29 26%	78 42% d	22 37%
Sometimes (1)	172 **43%**	84 42%	82 43%	80 40%	81 44%	91 44%	64 41%	66 40%	99 44%	58 41%	50 40%	40 48%	58 51% f	77 41%	20 34%
Never (0)	28 **7%**	17 9%	11 6%	12 6%	16 9%	15 7%	10 6%	10 6%	17 8%	14 10%	5 4%	3 4%	15 13% ef	6 3%	2 3%
Don't know	7 **2%**	4 2%	3 2%	4 2%	2 1%	5 2%	1 1%	3 2%	3 1%	3 2%	1 1%	1 1%	1 1%	-	-
All who have not referred to a private hospital or PPU	12 **3%**	4 2%	7 4%	3 2%	8 4%	6 3%	1 1%	4 2%	7 3%	4 3%	2 2%	1 1%	-	-	-
NET: Always/usually	181 **45%**	90 45%	86 46%	99 50%	77 42%	89 43%	79 51%	81 49%	98 44%	62 44%	68 54%	38 46%	39 35%	103 55% d	37 63% d
Mean	1.53	1.51	1.55	1.58	1.51	1.51	1.57	1.59	1.51	1.51	1.61	1.58	1.30	1.66 d	1.85 d
Standard Deviation	0.81	0.83	0.79	0.78	0.87	0.81	0.78	0.81	0.82	0.88	0.72	0.79	0.81	0.75	0.85
Standard Error	0.041	0.059	0.058	0.056	0.064	0.057	0.063	0.063	0.055	0.074	0.064	0.087	0.077	0.055	0.110

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

**F1 When referring patients to a private hospital or PPU at an NHS hospital,
how often do you have a discussion with patients about the private hospitals or PPUs at NHS hospitals they can be referred to?**

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always (3)	**50** **13%**	14 42% ij	6 13%	27 9%	22 15%	24 15%	8 11%	3 9%	14 10%	18 14%
Usually (2)	**131** **33%**	10 30%	16 35%	99 34%	48 34%	47 30%	30 39%	10 30%	60 41%	41 33%
Sometimes (1)	**172** **43%**	7 21%	21 46% h	131 45% h	65 45%	67 43%	30 39%	18 55%	60 41%	56 45%
Never (0)	**28** **7%**	2 6%	2 4%	19 7%	5 3%	13 8%	5 7%	2 6%	5 3%	6 5%
Don't know	**7** **2%**	- -	1 2%	5 2%	1 1%	3 2%	1 1%	- -	2 1%	1 1%
All who have not referred to a private hospital or PPU	**12** **3%**	- -	- -	8 3%	2 1%	2 1%	2 3%	- -	4 3%	3 2%
NET: Always/usually	**181** **45%**	24 73% ij	22 48%	126 44%	70 49%	71 46%	38 50%	13 39%	74 51%	59 47%
Mean	**1.53**	2.09 ij	1.58	1.49	1.62	1.54	1.56	1.42	1.60	1.59
Standard Deviation	**0.81**	0.95	0.78	0.77	0.79	0.86	0.78	0.75	0.72	0.80
Standard Error	**0.041**	0.165	0.115	0.045	0.066	0.069	0.090	0.131	0.060	0.072

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All who have referred patients to a named private hospital or PPU

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**388**	306	50*	82*	47*	340	122	159	258	207	179	211	176	187	154
1 (1)	**113** **29%**	84 27%	17 34%	29 35% E	8 17%	105 31% A	40 33% E	47 30%	76 29%	70 34% K	43 24%	67 32%	46 26%	61 33%	37 24%
2 (2)	**186** **48%**	148 48%	23 46%	38 46%	23 49%	163 48%	59 48%	77 48%	125 48%	107 52%	78 44%	111 53% M	74 42%	97 52% Q	63 41%
3 (3)	**51** **13%**	41 13% GI	6 12%	10 12%	12 26% AFGHI	39 11%	10 8%	21 13%	29 11%	17 8%	33 18% J	20 9%	31 18% L	17 9%	30 19% N
4 (4)	**4** **1%**	4 1%	- -	- -	1 2%	3 1%	2 2%	1 1%	3 1%	1 *	3 2%	- -	4 2% L	- -	3 2%
5 or more (5)	**4** **1%**	4 1% FI	- -	- -	3 6% ABFGHI	1 *	- -	1 1%	1 *	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
Don't know	**30** **8%**	25 8% E	4 8%	5 6%	- -	29 9% E	11 9% E	12 8%	24 9% E	10 5%	20 11% J	11 5%	19 11% L	10 5%	19 12% N
NET: 2 or more	**245** **63%**	197 64% FI	29 58%	48 59%	39 83% ACBFGH I	206 61%	71 58%	100 63%	158 61%	127 61%	116 65%	133 63%	111 63%	116 62%	98 64%
Mean	**1.88**	1.92 FGI	1.76	1.75	2.32 ACBFG HI	1.82	1.77	1.86	1.84	1.77	2.01 J	1.79	1.99 L	1.79	2.04 N
Standard Deviation	**0.77**	0.79	0.67	0.67	1.00	0.71	0.69	0.73	0.72	0.71	0.82	0.70	0.84	0.71	0.85
Standard Error	**0.039**	0.045	0.095	0.074	0.146	0.038	0.062	0.058	0.045	0.049	0.061	0.048	0.064	0.052	0.068

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All who have referred patients to a named private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	388	195	182	195	176	200	154	160	217	137	124	82*	113	186	59*
1 (1)	113 29%	58 30%	52 29%	58 30%	48 27%	54 27%	53 34%	48 30%	62 29%	66 48% bc	32 26% c	10 12%	113 100% ef	-	-
2 (2)	186 48%	88 45%	94 52%	97 50%	85 48%	102 51%	68 44%	78 49%	105 48%	56 41%	77 62% ac	37 45%	-	186 100% df	-
3 (3)	51 13%	27 14%	21 12%	26 13%	24 14%	21 11%	26 17%	17 11%	33 15%	11 8%	10 8%	27 33% ab	-	-	51 86% de
4 (4)	4 1%	2 1%	1 1%	2 1%	2 1%	3 2%	1 1%	2 1%	1 *	-	-	3 4% ab	-	-	4 7% de
5 or more (5)	4 1%	1 1%	3 2%	2 1%	2 1%	3 2%	1 1%	1 1%	3 1%	-	-	2 2%	-	-	4 7% de
Don't know	30 8%	19 10%	11 6%	10 5%	15 9%	17 9% s	5 3%	14 9%	13 6%	4 3%	5 4%	3 4%	-	-	-
NET: 2 or more	245 63%	118 61%	119 65%	127 65%	113 64%	129 65%	96 62%	98 61%	142 65%	67 49%	87 70% a	69 84% ab	-	186 100% d	59 100% d
Mean	1.88	1.86	1.88	1.88	1.91	1.90	1.85	1.84	1.91	1.59	1.82 a	2.37 ab	1.00	2.00	3.20 de
Standard Deviation	0.77	0.75	0.77	0.76	0.78	0.79	0.77	0.73	0.78	0.64	0.57	0.85	0.00	0.00	0.55
Standard Error	0.039	0.054	0.057	0.055	0.059	0.056	0.062	0.058	0.053	0.055	0.051	0.094	0.000	0.000	0.072

GfK

An Assessment of the Private Healthcare Market - GP Survey

F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All who have referred patients to a named private hospital or PPU

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**388**	33*	46*	281	141	154	74*	33*	141	122
1 (1)	**113** **29%**	7 21%	12 26%	90 32%	43 30%	47 31%	26 35%	7 21%	39 28%	33 27%
2 (2)	**186** **48%**	21 64% i	18 39%	135 48%	65 46%	76 49%	39 53%	16 48%	68 48%	65 53%
3 (3)	**51** **13%**	5 15%	11 24% j	32 11%	22 16%	17 11%	6 8%	5 15%	19 13%	13 11%
4 (4)	**4** **1%**	- -	- -	3 1%	3 2%	- -	- -	1 3%	3 2%	1 1%
5 or more (5)	**4** **1%**	- -	- -	2 1%	2 1%	2 1%	- -	2 6% m	3 2%	1 1%
Don't know	**30** **8%**	- -	5 11%	19 7%	6 4%	12 8%	3 4%	2 6%	9 6%	9 7%
NET: 2 or more	**245** **63%**	26 79% j	29 63%	172 61%	92 65%	95 62%	45 61%	24 73%	93 66%	80 66%
Mean	**1.88**	1.94	1.98	1.82	1.93	1.83	1.72	2.19 m	1.96	1.87
Standard Deviation	**0.77**	0.61	0.76	0.74	0.84	0.74	0.61	1.05	0.86	0.71
Standard Error	**0.039**	0.106	0.112	0.044	0.071	0.060	0.071	0.182	0.072	0.065

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
1 (1)	**113** **28%**	84 26%	17 34%	29 35% E	8 17%	105 30% A	40 32% E	47 29%	76 28%	70 33% K	43 23%	67 31%	46 25%	61 32% Q	37 23%
2 (2)	**186** **47%**	148 47%	23 46%	38 46%	23 48%	163 46%	59 47%	77 47%	125 47%	107 51% K	78 41%	111 52% M	74 40%	97 52% Q	63 39%
3 (3)	**51** **13%**	41 13% GI	6 12%	10 12%	12 25% AFGHI	39 11%	10 8%	21 13%	29 11%	17 8%	33 17% J	20 9%	31 17% L	17 9%	30 19% N
4 (4)	**4** **1%**	4 1%	- -	- -	1 2%	3 1%	2 2%	1 1%	3 1%	1 *	3 2%	- -	4 2% L	- -	3 2% L
5 or more (5)	**4** **1%**	4 1% FI	- -	- -	3 6% ABFGHI	1 *	- -	1 1%	1 *	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
Don't know	**30** **8%**	25 8% E	4 8% E	5 6%	- -	29 8% E	11 9% E	12 7%	24 9% E	10 5%	20 11% J	11 5%	19 10%	10 5%	19 12% N
All who have not referred to a private hospital or PPU (0)	**12** **3%**	11 3%	- -	1 1%	1 2%	11 3%	4 3%	4 2%	10 4%	2 1%	10 5% J	3 1%	9 5% L	1 1%	8 5% N
NET: 2 or more	**299** **75%**	232 73%	40 80%	67 81% E	31 65%	268 76% A	99 79%	124 76%	201 75%	177 85% K	121 64%	178 83% M	120 65%	158 84% Q	100 62%
Mean	**1.82**	1.85 FGI	1.76	1.73	2.27 ACBFG HI	1.75	1.70	1.81	1.76	1.75	1.89	1.77	1.89	1.78	1.92

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

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F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
											Experience	**Experience - local area**		**Experience/ experience local area**	
		Country													
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Standard Deviation	**0.83**	0.86	0.67	0.70	1.05	0.77	0.75	0.78	0.79	0.73	0.93	0.72	0.94	0.72	0.95
Standard Error	**0.041**	0.048	0.095	0.076	0.151	0.041	0.067	0.061	0.048	0.050	0.067	0.050	0.069	0.052	0.075

GfK

An Assessment of the Private Healthcare Market - GP Survey

F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
1 (1)	113 28%	58 29%	52 28%	58 29%	48 26%	54 26%	53 34%	48 29%	62 28%	66 47% bc	32 25% c	10 12%	113 100% ef	- -	- -
2 (2)	186 47%	88 44%	94 50%	97 49%	85 46%	102 50%	68 44%	78 48%	105 47%	56 40%	77 61% ac	37 45%	- -	186 100% df	- -
3 (3)	51 13%	27 14%	21 11%	26 13%	24 13%	21 10%	26 17%	17 10%	33 15%	11 8%	10 8%	27 33% ab	- -	- -	51 86% de
4 (4)	4 1%	2 1%	1 1%	2 1%	2 1%	3 1%	1 1%	2 1%	1 *	- -	- -	3 4% ab	- -	- -	4 7% de
5 or more (5)	4 1%	1 1%	3 2%	2 1%	2 1%	3 1%	1 1%	1 1%	3 1%	- -	- -	2 2%	- -	- -	4 7% de
Don't know	30 8%	19 10%	11 6%	10 5%	15 8%	17 8% s	5 3%	14 9%	13 6%	4 3%	5 4%	3 4%	- -	- -	- -
All who have not referred to a private hospital or PPU (0)	12 3%	4 2%	7 4%	3 2%	8 4%	6 3%	1 1%	4 2%	7 3%	4 3%	2 2%	1 1%	- -	- -	- -
NET: 2 or more	299 75%	146 73%	146 77%	155 78%	133 72%	156 76%	121 78%	126 77%	167 75%	122 87% c	109 87% c	47 57%	113 100% f	186 100% f	- -
Mean	1.82	1.82	1.81	1.85	1.82	1.84	1.84	1.79	1.85	1.54	1.79 a	2.34 ab	1.00	2.00	3.20 de

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F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Standard Deviation	**0.83**	0.79	0.84	0.79	0.86	0.84	0.79	0.78	0.84	0.69	0.61	0.89	0.00	0.00	0.55
Standard Error	**0.041**	0.056	0.061	0.056	0.064	0.059	0.063	0.061	0.056	0.058	0.054	0.097	0.000	0.000	0.072

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital, how many of them do you usually suggest to your patient to choose from?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
1 (1)	113 28%	7 21%	12 26%	90 31%	43 30%	47 30%	26 34%	7 21%	39 27%	33 26%
2 (2)	186 47%	21 64% i	18 39%	135 47%	65 45%	76 49%	39 51%	16 48%	68 47%	65 52%
3 (3)	51 13%	5 15%	11 24% j	32 11%	22 15%	17 11%	6 8%	5 15%	19 13%	13 10%
4 (4)	4 1%	- -	- -	3 1%	3 2%	- -	- -	1 3%	3 2%	1 1%
5 or more (5)	4 1%	- -	- -	2 1%	2 1%	2 1%	- -	2 6% m	3 2%	1 1%
Don't know	30 8%	- -	5 11%	19 7%	6 4%	12 8%	3 4%	2 6%	9 6%	9 7%
All who have not referred to a private hospital or PPU (0)	12 3%	- -	- -	8 3%	2 1%	2 1%	2 3%	- -	4 3%	3 2%
NET: 2 or more	299 75%	28 85%	30 65%	225 78%	108 76%	123 79%	65 86%	23 70%	107 74%	98 78%
Mean	1.82	1.94	1.98	1.77	1.91	1.81	1.67	2.19 m	1.90	1.82

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**F2 When you are considering referring a patient to a private hospital or PPU at an NHS hospital,
how many of them do you usually suggest to your patient to choose from?**

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Standard Deviation	**0.83**	0.61	0.76	0.79	0.87	0.77	0.67	1.05	0.91	0.76
Standard Error	**0.041**	0.106	0.112	0.047	0.072	0.062	0.077	0.182	0.076	0.068

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All who suggest 2 or more private hospitals or PPU to their patients to choose from or don't know

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ¯ urban (G)	UK minus Greater London ¯ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**275**	222	33*	53*	39*	235	82*	112	182	137	136	144	130	126	117
Always (3)	**10** **4%**	10 5%	- -	- -	1 3%	9 4%	2 2%	6 5%	9 5%	7 5%	3 2%	8 6%	2 2%	7 6%	2 2%
Usually (2)	**73** **27%**	55 25%	10 30%	18 34%	15 38% AI	57 24%	19 23%	29 26%	39 21%	34 25%	38 28%	40 28%	32 25%	34 27%	31 26%
Sometimes (1)	**121** **44%**	102 46%	11 33%	19 36%	18 46%	103 44%	39 48%	47 42%	84 46%	64 47%	56 41%	65 45%	56 43%	56 44%	47 40%
Never (0)	**57** **21%**	42 19%	12 36% AEFHI	15 28%	5 13%	52 22%	18 22%	24 21%	37 20%	26 19%	31 23%	25 17%	32 25%	23 18%	29 25%
Don't know	**14** **5%**	13 6%	- -	1 2%	- -	14 6%	4 5%	6 5%	13 7%	6 4%	8 6%	6 4%	8 6%	6 5%	8 7%
NET: Always/usually	**83** **30%**	65 29% I	10 30%	18 34%	16 41%	66 28%	21 26%	35 31%	48 26%	41 30%	41 30%	48 33%	34 26%	41 33%	33 28%
Mean	**1.14**	1.16	0.94	1.06	1.31 C	1.10	1.06	1.16	1.12	1.17	1.10	1.22	1.03	1.21	1.06
Standard Deviation	**0.80**	0.80	0.83	0.80	0.73	0.81	0.76	0.84	0.81	0.81	0.79	0.81	0.77	0.82	0.79
Standard Error	**0.048**	0.053	0.144	0.110	0.117	0.053	0.084	0.079	0.060	0.069	0.068	0.068	0.068	0.073	0.073

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An Assessment of the Private Healthcare Market - GP Survey

F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All who suggest 2 or more private hospitals or PPU to their patients to choose from or don't know

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested	
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	2 (e)	3 or more (f)
Total	**275**	137	130	137	128	146	101	112	155	71*	92*	72*	186	59*
Always (3)	**10** **4%**	6 4%	4 3%	5 4%	4 3%	4 3%	4 4%	3 3%	7 5%	5 7%	3 3%	2 3%	9 5%	1 2%
Usually (2)	**73** **27%**	32 23%	38 29%	43 31% U	26 20%	29 20%	38 38% W	32 29%	40 26%	20 28%	30 33%	17 24%	57 31%	15 25%
Sometimes (1)	**121** **44%**	61 45%	57 44%	61 45%	58 45%	69 47%	42 42%	51 46%	67 43%	30 42%	45 49%	34 47%	81 44%	29 49%
Never (0)	**57** **21%**	29 21%	26 20%	20 15%	35 27% T	34 23%	15 15%	20 18%	37 24%	13 18%	12 13%	15 21%	37 20%	13 22%
Don't know	**14** **5%**	9 7%	5 4%	8 6%	5 4%	10 7%	2 2%	6 5%	4 3%	3 4%	2 2%	4 6%	2 1%	1 2%
NET: Always/usually	**83** **30%**	38 28%	42 32%	48 35% U	30 23%	33 23%	42 42% W	35 31%	47 30%	25 35%	33 36%	19 26%	66 35%	16 27%
Mean	**1.14**	1.12	1.16	1.26 U	0.99	1.02	1.31 W	1.17	1.11	1.25	1.27	1.09	1.21	1.07
Standard Deviation	**0.80**	0.81	0.79	0.76	0.79	0.76	0.78	0.76	0.83	0.85	0.73	0.77	0.82	0.75
Standard Error	**0.048**	0.069	0.069	0.065	0.070	0.063	0.077	0.072	0.067	0.101	0.076	0.090	0.060	0.097

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All who suggest 2 or more private hospitals or PPU to their patients to choose from or don't know

	Total	Relative importance		PPU in area		Supposed Preference for PPU	Refer outside area	
		Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	High (q)	Low (r)
Total	275	34*	191	98*	107	48*	102	89*
Always (3)	10 4%	1 3%	8 4%	4 4%	4 4%	4 8%	4 4%	3 3%
Usually (2)	73 27%	10 29%	51 27%	31 32%	31 29%	17 35%	34 33%	23 26%
Sometimes (1)	121 44%	14 41%	89 47%	47 48%	40 37%	11 23%	47 46%	38 43%
Never (0)	57 21%	5 15%	35 18%	13 13%	26 24% k	15 31%	11 11%	21 24% q
Don't know	14 5%	4 12%	8 4%	3 3%	6 6%	1 2%	6 6%	4 4%
NET: Always/usually	83 30%	11 32%	59 31%	35 36%	35 33%	21 44%	38 37%	26 29%
Mean	1.14	1.23	1.17	1.27	1.13	1.21	1.32 r	1.09
Standard Deviation	0.80	0.77	0.79	0.75	0.84	1.00	0.73	0.81
Standard Error	0.048	0.133	0.057	0.076	0.082	0.144	0.073	0.086

An Assessment of the Private Healthcare Market - GP Survey

F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All who have referred patients to a named private hospital or PPU

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	388	306	50*	82*	47*	340	122	159	258	207	179	211	176	187	154
Always (3)	10 3%	10 3%	- -	- -	1 2%	9 3%	2 2%	6 4%	9 3%	7 3%	3 2%	8 4%	2 1%	7 4%	2 1%
Usually (2)	73 19%	55 18% I	10 20%	18 22%	15 32% AFGHI	57 17%	19 16%	29 18%	39 15%	34 16%	38 21%	40 19%	32 18%	34 18%	31 20%
Sometimes (1)	121 31%	102 33%	11 22%	19 23%	18 38%	103 30%	39 32%	47 30%	84 33%	64 31%	56 31%	65 31%	56 32%	56 30%	47 31%
Never (0)	57 15%	42 14%	12 24%	15 18%	5 11%	52 15%	18 15%	24 15%	37 14%	26 13%	31 17%	25 12%	32 18%	23 12%	29 19%
Don't know	14 4%	13 4%	- -	1 1%	- -	14 4%	4 3%	6 4%	13 5%	6 3%	8 4%	6 3%	8 5%	6 3%	8 5%
Suggest 1 private hospital or PPU	113 29%	84 27%	17 34%	29 35% E	8 17%	105 31% A	40 33% E	47 30%	76 29%	70 34% K	43 24%	67 32%	46 26%	61 33%	37 24%
NET: Always/usually	83 21%	65 21% I	10 20%	18 22%	16 34% AFGI	66 19%	21 17%	35 22%	48 19%	41 20%	41 23%	48 23%	34 19%	41 22%	33 21%
Mean	1.14	1.16	0.94	1.06	1.31 C	1.10	1.06	1.16	1.12	1.17	1.10	1.22	1.03	1.21	1.06
Standard Deviation	0.80	0.80	0.83	0.80	0.73	0.81	0.76	0.84	0.81	0.81	0.79	0.81	0.77	0.82	0.79
Standard Error	0.040	0.046	0.117	0.089	0.107	0.044	0.069	0.067	0.050	0.056	0.059	0.056	0.058	0.060	0.064

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All who have referred patients to a named private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	388	195	182	195	176	200	154	160	217	137	124	82*	113	186	59*
Always (3)	10 3%	6 3%	4 2%	5 3%	4 2%	4 2%	4 3%	3 2%	7 3%	5 4%	3 2%	2 2%	-	9 5% d	1 2%
Usually (2)	73 19%	32 16%	38 21%	43 22%	26 15%	29 15%	38 25% W	32 20%	40 18%	20 15%	30 24%	17 21%	-	57 31% d	15 25% d
Sometimes (1)	121 31%	61 31%	57 31%	61 31%	58 33%	69 35%	42 27%	51 32%	67 31%	30 22%	45 36% a	34 41% a	-	81 44% d	29 49% d
Never (0)	57 15%	29 15%	26 14%	20 10%	35 20% T	34 17%	15 10%	20 13%	37 17%	13 9%	12 10%	15 18%	-	37 20% d	13 22% d
Don't know	14 4%	9 5%	5 3%	8 4%	5 3%	10 5%	2 1%	6 4%	4 2%	3 2%	2 2%	4 5%	-	2 1%	1 2%
Suggest 1 private hospital or PPU	113 29%	58 30%	52 29%	58 30%	48 27%	54 27%	53 34%	48 30%	62 29%	66 48% bc	32 26% c	10 12%	113 100% ef	-	-
NET: Always/usually	83 21%	38 19%	42 23%	48 25%	30 17%	33 17%	42 27% W	35 22%	47 22%	25 18%	33 27%	19 23%	-	66 35% d	16 27% d
Mean	1.14	1.12	1.16	1.26 U	0.99	1.02	1.31 W	1.17	1.11	1.25	1.27	1.09	-	1.21	1.07
Standard Deviation	0.80	0.81	0.79	0.76	0.79	0.76	0.78	0.76	0.83	0.85	0.73	0.77	-	0.82	0.75
Standard Error	0.040	0.058	0.058	0.055	0.060	0.054	0.063	0.060	0.056	0.073	0.066	0.085	-	0.060	0.097

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All who have referred patients to a named private hospital or PPU

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**388**	33*	46*	281	141	154	74*	33*	141	122
Always (3)	**10** **3%**	1 3%	1 2%	8 3%	4 3%	4 3%	4 5%	- -	4 3%	3 2%
Usually (2)	**73** **19%**	9 27%	10 22%	51 18%	31 22%	31 20%	17 23%	6 18%	34 24%	23 19%
Sometimes (1)	**121** **31%**	13 39%	14 30%	89 32%	47 33%	40 26%	11 15%	15 45% m	47 33%	38 31%
Never (0)	**57** **15%**	3 9%	5 11%	35 12%	13 9%	26 17%	15 20%	5 15%	11 8%	21 17% q
Don't know	**14** **4%**	- -	4 9%	8 3%	3 2%	6 4%	1 1%	- -	6 4%	4 3%
Suggest 1 private hospital or PPU	**113** **29%**	7 21%	12 26%	90 32%	43 30%	47 31%	26 35%	7 21%	39 28%	33 27%
NET: Always/usually	**83** **21%**	10 30%	11 24%	59 21%	35 25%	35 23%	21 28%	6 18%	38 27%	26 21%
Mean	**1.14**	1.31	1.23	1.17	1.27	1.13	1.21	1.04	1.32 r	1.09
Standard Deviation	**0.80**	0.74	0.77	0.79	0.75	0.84	1.00	0.66	0.73	0.81
Standard Error	**0.040**	0.128	0.114	0.047	0.063	0.068	0.116	0.115	0.062	0.073

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
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GfK

An Assessment of the Private Healthcare Market - GP Survey

F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always (3)	**10** **3%**	10 3%	-	-	1 2%	9 3%	2 2%	6 4%	9 3%	7 3%	3 2%	8 4%	2 1%	7 4%	2 1%
Usually (2)	**73** **18%**	55 17% I	10 20%	18 22%	15 31% AFGHI	57 16%	19 15%	29 18%	39 15%	34 16%	38 20%	40 19%	32 17%	34 18%	31 19%
Sometimes (1)	**121** **30%**	102 32%	11 22%	19 23%	18 38%	103 29%	39 31%	47 29%	84 31%	64 31%	56 30%	65 30%	56 30%	56 30%	47 29%
Never (0)	**57** **14%**	42 13%	12 24% A	15 18%	5 10%	52 15%	18 14%	24 15%	37 14%	26 12%	31 16%	25 12%	32 17%	23 12%	29 18%
Don't know	**14** **4%**	13 4%	-	1 1%	-	14 4%	4 3%	6 4%	13 5%	6 3%	8 4%	6 3%	8 4%	6 3%	8 5%
Suggest 1 private hospital or PPU	**113** **28%**	84 26%	17 34%	29 35% E	8 17%	105 30% A	40 32% E	47 29%	76 28%	70 33% K	43 23%	67 31%	46 25%	61 32% Q	37 23%
All who have not referred to a private hospital or PPU	**12** **3%**	11 3%	-	1 1%	1 2%	11 3%	4 3%	4 2%	10 4%	2 1%	10 5% J	3 1%	9 5% L	1 1%	8 5% N
NET: Always/usually	**83** **21%**	65 21% I	10 20%	18 22%	16 33% AFGI	66 19%	21 17%	35 21%	48 18%	41 20%	41 22%	48 22%	34 18%	41 22%	33 20%
Mean	**1.14**	1.16	0.94	1.06	1.31 C	1.10	1.06	1.16	1.12	1.17	1.10	1.22	1.03	1.21	1.06
Standard Deviation	**0.80**	0.80	0.83	0.80	0.73	0.81	0.76	0.84	0.81	0.81	0.79	0.81	0.77	0.82	0.79

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Standard Error	**0.040**	0.045	0.117	0.088	0.106	0.043	0.068	0.066	0.049	0.056	0.058	0.055	0.057	0.060	0.062

An Assessment of the Private Healthcare Market - GP Survey

F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All

	Total	Size of business High (R)	Size of business Low (S)	No of private patients High (T)	No of private patients Low (U)	Who raised the referral Patient both (W)	Who raised the referral Inconsistent (s)	Patient knows who they want to see High (X)	Patient knows who they want to see Low (Y)	No of Consultants suggested 1 (a)	No of Consultants suggested 2 (b)	No of Consultants suggested 3 or more (c)	No of hospitals suggested 1 (d)	No of hospitals suggested 2 (e)	No of hospitals suggested 3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always (3)	**10** **3%**	6 3%	4 2%	5 3%	4 2%	4 2%	4 3%	3 2%	7 3%	5 4%	3 2%	2 2%	-	9 5% d	1 2%
Usually (2)	**73** **18%**	32 16%	38 20%	43 22%	26 14%	29 14%	38 25% W	32 20%	40 18%	20 14%	30 24% a	17 20%	-	57 31% d	15 25% d
Sometimes (1)	**121** **30%**	61 31%	57 30%	61 31%	58 32%	69 33%	42 27%	51 31%	67 30%	30 21%	45 36% a	34 41% a	-	81 44% d	29 49% d
Never (0)	**57** **14%**	29 15%	26 14%	20 10%	35 19% T	34 17%	15 10%	20 12%	37 17%	13 9%	12 10%	15 18%	-	37 20% d	13 22% d
Don't know	**14** **4%**	9 5%	5 3%	8 4%	5 3%	10 5%	2 1%	6 4%	4 2%	3 2%	2 2%	4 5%	-	2 1%	1 2%
Suggest 1 private hospital or PPU	**113** **28%**	58 29%	52 28%	58 29%	48 26%	54 26%	53 34%	48 29%	62 28%	66 47% bc	32 25% c	10 12%	113 100% ef	-	-
All who have not referred to a private hospital or PPU	**12** **3%**	4 2%	7 4%	3 2%	8 4%	6 3%	1 1%	4 2%	7 3%	4 3%	2 2%	1 1%	-	-	-
NET: Always/usually	**83** **21%**	38 19%	42 22%	48 24%	30 16%	33 16%	42 27% W	35 21%	47 21%	25 18%	33 26%	19 23%	-	66 35% d	16 27% d
Mean	**1.14**	1.12	1.16	1.26 U	0.99	1.02	1.31 W	1.17	1.11	1.25	1.27	1.09	-	1.21	1.07
Standard Deviation	**0.80**	0.81	0.79	0.76	0.79	0.76	0.78	0.76	0.83	0.85	0.73	0.77	-	0.82	0.75

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Standard Error	**0.040**	0.057	0.057	0.054	0.059	0.053	0.062	0.059	0.055	0.072	0.065	0.084	-	0.060	0.097

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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
Always (3)	10 3%	1 3%	1 2%	8 3%	4 3%	4 3%	4 5%	- -	4 3%	3 2%
Usually (2)	73 18%	9 27%	10 22%	51 18%	31 22%	31 20%	17 22%	6 18%	34 23%	23 18%
Sometimes (1)	121 30%	13 39%	14 30%	89 31%	47 33%	40 26%	11 14%	15 45% m	47 32%	38 30%
Never (0)	57 14%	3 9%	5 11%	35 12%	13 9%	26 17%	15 20%	5 15%	11 8%	21 17% q
Don't know	14 4%	- -	4 9% j	8 3%	3 2%	6 4%	1 1%	- -	6 4%	4 3%
Suggest 1 private hospital or PPU	113 28%	7 21%	12 26%	90 31%	43 30%	47 30%	26 34%	7 21%	39 27%	33 26%
All who have not referred to a private hospital or PPU	12 3%	- -	- -	8 3%	2 1%	2 1%	2 3%	- -	4 3%	3 2%
NET: Always/usually	83 21%	10 30%	11 24%	59 20%	35 24%	35 22%	21 28%	6 18%	38 26%	26 21%
Mean	1.14	1.31	1.23	1.17	1.27	1.13	1.21	1.04	1.32 r	1.09
Standard Deviation	0.80	0.74	0.77	0.79	0.75	0.84	1.00	0.66	0.73	0.81

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F3 When providing a patient with the names of several private hospitals or PPUs at NHS hospitals, how frequently do you recommend one of them over the others?
Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Standard Error	**0.040**	0.128	0.114	0.046	0.063	0.068	0.115	0.115	0.061	0.073

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An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All who only suggest one private hospital or PPU

	Total	Country					Experience		Experience - local area		Experience/ experience local area	
		England (A)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	113	84*	105	40*	47*	76*	70*	43*	67*	46*	61*	37*
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	74 65%	50 60%	70 67% AI	26 65%	34 72% A	46 61%	40 57%	34 79% J	36 54%	38 83% L	32 52%	30 81% N
Patients usually expect me to make the choice	40 35%	34 40%	38 36%	14 35%	16 34%	32 42% F	32 46% K	8 19%	30 45% M	10 22%	28 46% Q	6 16%
Usually I know what is the best choice for my patients	21 19%	17 20%	19 18%	10 25%	9 19%	15 20%	18 26% K	3 7%	17 25% M	4 9%	17 28% Q	3 8%
It's quicker	5 4%	4 5%	5 5%	1 3%	2 4%	4 5%	2 3%	3 7%	3 4%	2 4%	2 3%	2 5%
Usually patients request for a specific consultant	2 2%	2 2%	2 2%	1 3%	1 2%	2 3%	- -	2 5%	- -	2 4%	- -	2 5%

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An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All who only suggest one private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested		No of hospitals suggested
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	1 (d)
Total	113	58*	52*	58*	48*	54*	53*	48*	62*	66*	32*	113
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	74 65%	38 66%	34 65%	34 59%	36 75%	40 74%	30 57%	36 75%	36 58%	33 50%	26 81% a	74 65%
Patients usually expect me to make the choice	40 35%	21 36%	18 35%	23 40%	15 31%	18 33%	20 38%	13 27%	26 42%	32 48% b	6 19%	40 35%
Usually I know what is the best choice for my patients	21 19%	13 22%	8 15%	14 24%	6 13%	9 17%	12 23%	6 13%	15 24%	19 29% b	1 3%	21 19%
It's quicker	5 4%	2 3%	3 6%	3 5%	2 4%	1 2%	4 8%	- -	5 8% X	4 6%	1 3%	5 4%
Usually patients request for a specific consultant	2 2%	1 2%	1 2%	1 2%	1 2%	1 2%	1 2%	2 4%	- -	- -	2 6% a	2 2%

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An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All who only suggest one private hospital or PPU

	Total	Relative importance Consultant more (j)	PPU in area Yes (k)	PPU in area No (l)	Refer outside area High (q)	Refer outside area Low (r)
Total	113	90*	43*	47*	39*	33*
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	74 **65%**	53 *59%*	26 *60%*	35 *74%*	24 *62%*	25 *76%*
Patients usually expect me to make the choice	40 **35%**	36 *40%*	18 *42%*	14 *30%*	14 *36%*	9 *27%*
Usually I know what is the best choice for my patients	21 **19%**	21 *23%*	7 *16%*	9 *19%*	6 *15%*	8 *24%*
It's quicker	5 **4%**	5 *6%*	3 *7%*	2 *4%*	2 *5%*	2 *6%*
Usually patients request for a specific consultant	2 **2%**	2 *2%*	- -	1 *2%*	1 *3%*	1 *3%*

An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**388**	306	50*	82*	47*	340	122	159	258	207	179	211	176	187	154
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	**74** **19%**	50 16%	15 30% AEI	24 29% AEFI	4 9%	70 21% AEI	26 21%	34 21% E	46 18%	40 19%	34 19%	36 17%	38 22%	32 17%	30 19%
Patients usually expect me to make the choice	**40** **10%**	34 11%	3 6%	6 7%	2 4%	38 11%	14 11%	16 10%	32 12%	32 15% K	8 4%	30 14% M	10 6%	28 15% Q	6 4%
Usually I know what is the best choice for my patients	**21** **5%**	17 6%	2 4%	4 5%	2 4%	19 6%	10 8%	9 6%	15 6%	18 9% K	3 2%	17 8% M	4 2%	17 9% Q	3 2%
It´s quicker	**5** **1%**	4 1%	1 2%	1 1%	- -	5 1%	1 1%	2 1%	4 2%	2 1%	3 2%	3 1%	2 1%	2 1%	2 1%
Usually patients request for a specific consultant	**2** **1%**	2 1%	- -	- -	- -	2 1%	1 1%	1 1%	2 1%	- -	2 1%	- -	2 1%	- -	2 1%
Suggests 2 or more private hospital or PPUs /don't know how many	**275** **71%**	222 73% F	33 66%	53 65%	39 83% BG	235 69%	82 67%	112 70%	182 71%	137 66%	136 76% J	144 68%	130 74%	126 67%	117 76%

GfK

An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**388**	195	182	195	176	200	154	160	217	137	124	82*	113	186	59*
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	**74** **19%**	38 19%	34 19%	34 17%	36 20%	40 20%	30 19%	36 23%	36 17%	33 24% c	26 21%	10 12%	74 65% ef	-	-
Patients usually expect me to make the choice	**40** **10%**	21 11%	18 10%	23 12%	15 9%	18 9%	20 13%	13 8%	26 12%	32 23% bc	6 5%	2 2%	40 35% ef	-	-
Usually I know what is the best choice for my patients	**21** **5%**	13 7%	8 4%	14 7%	6 3%	9 5%	12 8%	6 4%	15 7%	19 14% bc	1 1%	1 1%	21 19% ef	-	-
It's quicker	**5** **1%**	2 1%	3 2%	3 2%	2 1%	1 1%	4 3%	-	5 2%	4 3%	1 1%	-	5 4% e	-	-
Usually patients request for a specific consultant	**2** **1%**	1 1%	1 1%	1 1%	1 1%	1 1%	1 1%	2 1%	-	-	2 2%	-	2 2%	-	-
Suggests 2 or more private hospital or PPUs /don't know how many	**275** **71%**	137 70%	130 71%	137 70%	128 73%	146 73%	101 66%	112 70%	155 71%	71 52%	92 74% a	72 88% ab	-	186 100% d	59 100% d

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**388**	33*	46*	281	141	154	74*	33*	141	122
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	**74** **19%**	7 21%	10 22%	53 19%	26 18%	35 23%	15 20%	4 12%	24 17%	25 20%
Patients usually expect me to make the choice	**40** **10%**	1 3%	3 7%	36 13%	18 13%	14 9%	10 14%	3 9%	14 10%	9 7%
Usually I know what is the best choice for my patients	**21** **5%**	- -	- -	21 7%	7 5%	9 6%	9 12%	1 3%	6 4%	8 7%
It's quicker	**5** **1%**	- -	- -	5 2%	3 2%	2 1%	1 1%	- -	2 1%	2 2%
Usually patients request for a specific consultant	**2** **1%**	- -	- -	2 1%	- -	1 1%	1 1%	- -	1 1%	1 1%
Suggests 2 or more private hospital or PPUs /don't know how many	**275** **71%**	26 79%	34 74%	191 68%	98 70%	107 69%	48 65%	26 79%	102 72%	89 73%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London - urban (G)	UK minus Greater London - rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
				Country							Experience	Experience - local area		Experience/ experience local area	
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	74 19%	50 16%	15 30% AEI	24 29% AEFI	4 8%	70 20% AI	26 21%	34 21% AE	46 17%	40 19%	34 18%	36 17%	38 21%	32 17%	30 19%
Patients usually expect me to make the choice	40 10%	34 11%	3 6%	6 7%	2 4%	38 11%	14 11%	16 10%	32 12%	32 15% K	8 4%	30 14% M	10 5%	28 15% Q	6 4%
Usually I know what is the best choice for my patients	21 5%	17 5%	2 4%	4 5%	2 4%	19 5%	10 8%	9 6%	15 6%	18 9% K	3 2%	17 8% M	4 2%	17 9% Q	3 2%
It's quicker	5 1%	4 1%	1 2%	1 1%	- -	5 1%	1 1%	2 1%	4 1%	2 1%	3 2%	3 1%	2 1%	2 1%	2 1%
Usually patients request for a specific consultant	2 1%	2 1%	- -	- -	- -	2 1%	1 1%	1 1%	2 1%	- -	2 1%	- -	2 1%	- -	2 1%
Suggests 2 or more private hospital or PPUs /don't know how many	275 69%	222 70%	33 66%	53 64%	39 81% BFG	235 67%	82 65%	112 69%	182 68%	137 66%	136 72%	144 67%	130 70%	126 67%	117 72%
All who have not referred to a private hospital or PPU	12 3%	11 3%	- -	1 1%	1 2%	11 3%	4 3%	4 2%	10 4%	2 1%	10 5% J	3 1%	9 5% L	1 1%	8 5% N

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	**74** **19%**	38 19%	34 18%	34 17%	36 20%	40 19%	30 19%	36 22%	36 16%	33 23% c	26 21%	10 12%	74 65% ef	-	-
Patients usually expect me to make the choice	**40** **10%**	21 11%	18 10%	23 12%	15 8%	18 9%	20 13%	13 8%	26 12%	32 23% bc	6 5%	2 2%	40 35% ef	-	-
Usually I know what is the best choice for my patients	**21** **5%**	13 7%	8 4%	14 7%	6 3%	9 4%	12 8%	6 4%	15 7%	19 13% bc	1 1%	1 1%	21 19% ef	-	-
It's quicker	**5** **1%**	2 1%	3 2%	3 2%	2 1%	1 *	4 3%	-	5 2%	4 3%	1 1%	-	5 4% e	-	-
Usually patients request for a specific consultant	**2** **1%**	1 1%	1 1%	1 1%	1 1%	1 *	1 1%	2 1%	-	-	2 2%	-	2 2%	-	-
Suggests 2 or more private hospital or PPUs /don't know how many	**275** **69%**	137 69%	130 69%	137 69%	128 70%	146 71%	101 65%	112 68%	155 69%	71 50%	92 73% a	72 87% ab	-	186 100% d	59 100% d
All who have not referred to a private hospital or PPU	**12** **3%**	4 2%	7 4%	3 2%	8 4%	6 3%	1 1%	4 2%	7 3%	4 3%	2 2%	1 1%	-	-	-

An Assessment of the Private Healthcare Market - GP Survey

F4 Why do you usually suggest only one private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
Usually there is only one private hospital/PPU at an NHS hospital in my local area offering the required tests or treatment	74 19%	7 21%	10 22%	53 18%	26 18%	35 22%	15 20%	4 12%	24 17%	25 20%
Patients usually expect me to make the choice	40 10%	1 3%	3 7%	36 12%	18 13%	14 9%	10 13%	3 9%	14 10%	9 7%
Usually I know what is the best choice for my patients	21 5%	- -	- -	21 7%	7 5%	9 6%	9 12%	1 3%	6 4%	8 6%
It's quicker	5 1%	- -	- -	5 2%	3 2%	2 1%	1 1%	- -	2 1%	2 2%
Usually patients request for a specific consultant	2 1%	- -	- -	2 1%	- -	1 1%	1 1%	- -	1 1%	1 1%
Suggests 2 or more private hospital or PPUs /don't know how many	275 69%	26 79%	34 74%	191 66%	98 69%	107 69%	48 63%	26 79%	102 70%	89 71%
All who have not referred to a private hospital or PPU	12 3%	- -	- -	8 3%	2 1%	2 1%	2 3%	- -	4 3%	3 2%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Country England (A)	Country Scotland (C)	Country Non-England (B)	Country Greater London (E)	Country UK minus Greater London (F)	Country UK minus Greater London ~ urban (G)	Country UK minus Greater London ~ rural (H)	Country England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	**388**	306	50*	82*	47*	340	122	159	258	207	179	211	176	187	154
Reputation	**203** **52%**	163 53%	25 50%	40 49%	19 40%	183 54%	65 53%	87 55%	143 55%	108 52%	95 53%	115 55%	87 49%	101 54%	80 52%
Better clinical outcome at the hospital	**53** **14%**	44 14% G	4 8%	9 11%	8 17%	44 13%	11 9%	24 15%	35 14%	31 15%	22 12%	29 14%	24 14%	27 14%	20 13%
Medical facilities	**121** **31%**	96 31%	19 38%	25 30%	16 34%	104 31%	43 35%	48 30%	79 31%	72 35%	49 27%	70 33%	51 29%	62 33%	41 27%
Quality of care	**116** **30%**	94 31%	17 34%	22 27%	12 26%	104 31%	41 34%	49 31%	82 32%	70 34%	46 26%	70 33%	46 26%	62 33%	38 25%
Comfort and quality of accommodation	**87** **22%**	72 24%	12 24%	15 18%	11 23%	76 22%	29 24%	39 25%	61 24%	55 27% K	32 18%	52 25%	35 20%	51 27%	31 20%
Waiting times	**186** **48%**	141 46%	27 54%	45 55%	25 53%	161 47%	53 43%	79 50%	116 45%	102 49%	83 46%	100 47%	86 49%	92 49%	75 49%
Appointment times offered	**117** **30%**	90 29%	20 40%	27 33%	18 38%	99 29%	34 28%	48 30%	72 28%	60 29%	57 32%	61 29%	56 32%	52 28%	48 31%
Convenient geographic location for the patient	**247** **64%**	194 63%	35 70%	53 65%	33 70%	214 63%	81 66%	102 64%	161 62%	136 66%	111 62%	138 65%	109 62%	123 66%	96 62%
Cost for the patient	**81** **21%**	60 20%	11 22%	21 26%	11 23%	70 21%	25 20%	28 18%	49 19%	37 18%	43 24%	35 17%	46 26% L	32 17%	40 26% N
Recognition by the patient's private insurance	**219** **56%**	175 57%	34 68% BG	44 54%	28 60%	191 56%	64 52%	103 65% ABFGI	147 57%	120 58%	99 55%	119 56%	100 57%	107 57%	87 56%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**388**	306	50*	82*	47*	340	122	159	258	207	179	211	176	187	154
Clinical expertise of consultants and other healthcare professionals working there	**219** *56%*	178 58% E	25 50%	41 50%	21 45%	198 58%	69 57%	95 60%	157 61% AE	131 63% K	87 49%	132 63% M	87 49%	119 64% Q	74 48%
Feedback from patients referred in the past	**193** *50%*	153 50%	25 50%	40 49%	22 47%	171 50%	64 52%	78 49%	131 51%	110 53%	82 46%	111 53%	81 46%	101 54%	71 46%
Other	**1** ***	1 *	-	-	-	1 *	1 1%	-	1 *	-	1 1%	1 *	-	-	-
None of these	**4** *1%*	2 1%	2 4% A	2 2%	-	4 1%	1 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
Don´t know	**4** *1%*	4 1%	-	-	-	4 1%	2 2%	2 1%	4 2%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
NET: Any reason relating to clinical care	**178** *46%*	141 46%	26 52%	37 45%	22 47%	155 46%	62 51%	71 45%	118 46%	103 50%	75 42%	104 49%	74 42%	91 49%	62 40%
NET: Any reason relating to private hospitals/PPUs	**334** *86%*	260 85%	48 96% ABFGHI	74 90%	43 91%	290 85%	104 85%	138 87%	216 84%	180 87%	153 85%	183 87%	151 86%	162 87%	132 86%
NET: Any reason relating to cost	**234** *60%*	184 60%	35 70% BG	50 61%	30 64%	204 60%	67 55%	104 65%	154 60%	125 60%	108 60%	125 59%	109 62%	112 60%	95 62%
NET: Reputation/Feedback	**252** *65%*	200 65%	32 64%	52 63%	27 57%	224 66%	79 65%	105 66%	172 67%	138 67%	113 63%	145 69%	106 60%	128 68%	95 62%

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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**388**	195	182	195	176	200	154	160	217	137	124	82*	113	186	59*
Reputation	**203** **52%**	102 52%	96 53%	112 57% U	81 46%	104 52%	86 56%	80 50%	120 55%	68 50%	75 60%	41 50%	59 52%	103 55%	30 51%
Better clinical outcome at the hospital	**53** **14%**	29 15%	23 13%	36 18% U	15 9%	27 14%	21 14%	21 13%	32 15%	19 14%	19 15%	10 12%	12 11%	29 16%	8 14%
Medical facilities	**121** **31%**	61 31%	56 31%	59 30%	52 30%	57 29%	50 32%	54 34%	67 31%	42 31%	41 33%	24 29%	33 29%	60 32%	18 31%
Quality of care	**116** **30%**	59 30%	54 30%	65 33%	44 25%	56 28%	48 31%	56 35%	58 27%	44 32%	38 31%	25 30%	31 27%	59 32%	19 32%
Comfort and quality of accommodation	**87** **22%**	38 19%	46 25%	53 27% U	29 16%	40 20%	38 25%	39 24%	46 21%	34 25%	29 23%	17 21%	25 22%	44 24%	13 22%
Waiting times	**186** **48%**	93 48%	89 49%	104 53%	76 43%	82 41%	88 57% W	76 48%	106 49%	66 48%	58 47%	43 52%	55 49%	90 48%	31 53%
Appointment times offered	**117** **30%**	58 30%	56 31%	63 32%	52 30%	59 30%	48 31%	52 33%	64 29%	39 28%	34 27%	30 37%	31 27%	59 32%	23 39%
Convenient geographic location for the patient	**247** **64%**	127 65%	116 64%	127 65%	110 63%	135 68%	94 61%	105 66%	139 64%	87 64%	84 68%	53 65%	65 58%	131 70% d	37 63%
Cost for the patient	**81** **21%**	37 19%	40 22%	49 25% U	29 16%	31 16%	42 27% W	30 19%	48 22%	23 17%	29 23%	22 27%	21 19%	40 22%	16 27%
Recognition by the patient's private insurance	**219** **56%**	109 56%	105 58%	113 58%	95 54%	111 56%	92 60%	87 54%	129 59%	72 53%	74 60%	49 60%	63 56%	107 58%	33 56%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

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Base: All who have referred patients to a named private hospital or PPU

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**388**	195	182	195	176	200	154	160	217	137	124	82*	113	186	59*
Clinical expertise of consultants and other healthcare professionals working there	**219** **56%**	107 55%	107 59%	118 61%	92 52%	110 55%	94 61%	86 54%	129 59%	81 59%	68 55%	52 63%	68 60%	111 60%	29 49%
Feedback from patients referred in the past	**193** **50%**	89 46%	99 54%	111 57% U	76 43%	91 46%	87 56% W	69 43%	120 55% X	71 52%	68 55%	40 49%	56 50%	99 53%	26 44%
Other	**1** *	1 1%	-	1 1%	-	- -	1 1%	- -	1 *	-	-	1 1%	-	1 1%	-
None of these	**4** **1%**	1 1%	3 2%	1 1%	2 1%	3 2%	- -	3 2% Y	- -	1 1%	-	-	1 1%	1 1%	-
Don't know	**4** **1%**	3 2%	1 1%	3 2%	1 1%	2 1%	1 1%	2 1%	2 1%	2 1%	1 1%	1 1%	-	-	-
NET: Any reason relating to clinical care	**178** **46%**	93 48%	80 44%	94 48%	73 41%	88 44%	71 46%	80 50%	96 44%	62 45%	61 49%	36 44%	47 42%	91 49%	26 44%
NET: Any reason relating to private hospitals/PPUs	**334** **86%**	173 89%	154 85%	166 85%	153 87%	169 85%	137 89%	141 88%	187 86%	119 87%	107 86%	72 88%	99 88%	160 86%	52 88%
NET: Any reason relating to cost	**234** **60%**	114 58%	113 62%	121 62%	102 58%	113 57%	102 66%	94 59%	135 62%	75 55%	80 65%	55 67%	67 59%	115 62%	36 61%
NET: Reputation/Feedback	**252** **65%**	126 65%	120 66%	141 72% U	101 57%	126 63%	106 69%	98 61%	149 69%	88 64%	88 71%	53 65%	72 64%	129 69%	36 61%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**388**	33*	46*	281	141	154	74*	33*	141	122
Reputation	**203** **52%**	12 36%	24 52%	159 57% h	78 55%	74 48%	44 59%	20 61%	78 55%	66 54%
Better clinical outcome at the hospital	**53** **14%**	4 12%	7 15%	41 15%	24 17%	18 12%	7 9%	8 24% m	25 18% r	11 9%
Medical facilities	**121** **31%**	6 18%	13 28%	95 34%	50 35%	49 32%	21 28%	11 33%	42 30%	40 33%
Quality of care	**116** **30%**	9 27%	9 20%	92 33%	39 28%	49 32%	26 35%	13 39%	46 33%	40 33%
Comfort and quality of accommodation	**87** **22%**	8 24%	9 20%	66 23%	37 26%	31 20%	21 28%	5 15%	37 26%	27 22%
Waiting times	**186** **48%**	18 55%	23 50%	137 49%	72 51%	78 51%	33 45%	15 45%	81 57% r	55 45%
Appointment times offered	**117** **30%**	10 30%	12 26%	85 30%	38 27%	52 34%	26 35%	10 30%	49 35%	33 27%
Convenient geographic location for the patient	**247** **64%**	23 70%	29 63%	180 64%	91 65%	101 66%	49 66%	21 64%	98 70%	86 70%
Cost for the patient	**81** **21%**	6 18%	11 24%	61 22%	31 22%	32 21%	11 15%	9 27%	34 24%	20 16%
Recognition by the patient's private insurance	**219** **56%**	19 58%	30 65%	156 56%	81 57%	89 58%	42 57%	18 55%	79 56%	72 59%

An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All who have referred patients to a named private hospital or PPU

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**388**	33*	46*	281	141	154	74*	33*	141	122
Clinical expertise of consultants and other healthcare professionals working there	**219** **56%**	12 36%	24 52%	174 62% h	93 66% l	75 49%	45 61%	17 52%	87 62%	68 56%
Feedback from patients referred in the past	**193** **50%**	11 33%	24 52%	154 55% h	82 58% l	69 45%	34 46%	15 45%	78 55%	58 48%
Other	**1** *	- -	- -	1 *	- -	1 1%	- -	- -	- -	1 1%
None of these	**4** **1%**	- -	- -	2 1%	1 1%	2 1%	- -	- -	- -	1 1%
Don't know	**4** **1%**	- -	- -	4 1%	1 1%	2 1%	- -	- -	2 1%	1 1%
NET: Any reason relating to clinical care	**178** **46%**	10 30%	18 39%	139 49% h	65 46%	73 47%	35 47%	19 58%	66 47%	58 48%
NET: Any reason relating to private hospitals/PPUs	**334** **86%**	31 94%	39 85%	243 86%	125 89%	135 88%	64 86%	27 82%	124 88%	110 90%
NET: Any reason relating to cost	**234** **60%**	20 61%	33 72%	167 59%	85 60%	94 61%	43 58%	20 61%	88 62%	73 60%
NET: Reputation/Feedback	**252** **65%**	16 48%	32 70%	195 69% h	102 72% l	90 58%	47 64%	21 64%	97 69%	80 66%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

12 Feb 2013

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Reputation	203 51%	163 51%	25 50%	40 48%	19 40%	183 52%	65 52%	87 53%	143 53%	108 52%	95 50%	115 54%	87 47%	101 54%	80 49%
Better clinical outcome at the hospital	53 13%	44 14% G	4 8%	9 11%	8 17%	44 13%	11 9%	24 15%	35 13%	31 15%	22 12%	29 14%	24 13%	27 14%	20 12%
Medical facilities	121 30%	96 30%	19 38%	25 30%	16 33%	104 30%	43 34%	48 29%	79 29%	72 34%	49 26%	70 33%	51 28%	62 33%	41 25%
Quality of care	116 29%	94 30%	17 34%	22 27%	12 25%	104 30%	41 33%	49 30%	82 31%	70 33% K	46 24%	70 33%	46 25%	62 33%	38 23%
Comfort and quality of accommodation	87 22%	72 23%	12 24%	15 18%	11 23%	76 22%	29 23%	39 24%	61 23%	55 26% K	32 17%	52 24%	35 19%	51 27%	31 19%
Waiting times	186 47%	141 44%	27 54%	45 54%	25 52%	161 46%	53 42%	79 48%	116 43%	102 49%	83 44%	100 47%	86 46%	92 49%	75 46%
Appointment times offered	117 29%	90 28%	20 40% F	27 33%	18 38%	99 28%	34 27%	48 29%	72 27%	60 29%	57 30%	61 29%	56 30%	52 28%	48 30%
Convenient geographic location for the patient	247 62%	194 61%	35 70%	53 64%	33 69%	214 61%	81 64%	102 63%	161 60%	136 65%	111 59%	138 64%	109 59%	123 65%	96 59%
Cost for the patient	81 20%	60 19%	11 22%	21 25%	11 23%	70 20%	25 20%	28 17%	49 18%	37 18%	43 23%	35 16%	46 25% L	32 17%	40 25%
Recognition by the patient's private insurance	219 55%	175 55%	34 68% BFG	44 53%	28 58%	191 54%	64 51%	103 63% AFGI	147 55%	120 57%	99 52%	119 56%	100 54%	107 57%	87 54%

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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Clinical expertise of consultants and other healthcare professionals working there	**219** **55%**	178 56%	25 50%	41 49%	21 44%	198 56%	69 55%	95 58%	157 59% A	131 63% K	87 46%	132 62% M	87 47%	119 63% Q	74 46%
Feedback from patients referred in the past	**193** **48%**	153 48%	25 50%	40 48%	22 46%	171 49%	64 51%	78 48%	131 49%	110 53%	82 43%	111 52%	81 44%	101 54%	71 44%
Other	**1** ***	1 *	-	-	-	1 *	1 1%	-	1 *	-	1 1%	1 *	-	-	-
None of these	**4** **1%**	2 1%	2 4% A	2 2%	-	4 1%	1 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
Don't know	**4** **1%**	4 1%	-	-	-	4 1%	2 2%	2 1%	4 1%	2 1%	2 1%	2 1%	2 1%	2 1%	2 1%
All who have not referred to a private hospital or PPU	**12** **3%**	11 3%	-	1 1%	1 2%	11 3%	4 3%	4 2%	10 4%	2 1%	10 5% J	3 1%	9 5% L	1 1%	8 5% N
NET: Any reason relating to clinical care	**178** **45%**	141 44%	26 52%	37 45%	22 46%	155 44%	62 49%	71 44%	118 44%	103 49%	75 40%	104 49%	74 40%	91 48%	62 38%
NET: Any reason relating to private hospitals/PPUs	**334** **84%**	260 82%	48 96% ABFGHI	74 89%	43 90%	290 83%	104 83%	138 85%	216 81%	180 86%	153 81%	183 86%	151 82%	162 86%	132 81%
NET: Any reason relating to cost	**234** **59%**	184 58%	35 70% BG	50 60%	30 63%	204 58%	67 53%	104 64% FI	154 57%	125 60%	108 57%	125 58%	109 59%	112 60%	95 59%
NET: Reputation/Feedback	**252** **63%**	200 63%	32 64%	52 63%	27 56%	224 64%	79 63%	105 64%	172 64%	138 66%	113 60%	145 68% M	106 57%	128 68%	95 59%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Reputation	**203** **51%**	102 51%	96 51%	112 57% U	81 44%	104 50%	86 55%	80 49%	120 54%	68 48%	75 60%	41 49%	59 52%	103 55%	30 51%
Better clinical outcome at the hospital	**53** **13%**	29 15%	23 12%	36 18% U	15 8%	27 13%	21 14%	21 13%	32 14%	19 13%	19 15%	10 12%	12 11%	29 16%	8 14%
Medical facilities	**121** **30%**	61 31%	56 30%	59 30%	52 28%	57 28%	50 32%	54 33%	67 30%	42 30%	41 33%	24 29%	33 29%	60 32%	18 31%
Quality of care	**116** **29%**	59 30%	54 29%	65 33%	44 24%	56 27%	48 31%	56 34%	58 26%	44 31%	38 30%	25 30%	31 27%	59 32%	19 32%
Comfort and quality of accommodation	**87** **22%**	38 19%	46 24%	53 27% U	29 16%	40 19%	38 25%	39 24%	46 21%	34 24%	29 23%	17 20%	25 22%	44 24%	13 22%
Waiting times	**186** **47%**	93 47%	89 47%	104 53% U	76 41%	82 40%	88 57% W	76 46%	106 47%	66 47%	58 46%	43 52%	55 49%	90 48%	31 53%
Appointment times offered	**117** **29%**	58 29%	56 30%	63 32%	52 28%	59 29%	48 31%	52 32%	64 29%	39 28%	34 27%	30 36%	31 27%	59 32%	23 39%
Convenient geographic location for the patient	**247** **62%**	127 64%	116 61%	127 64%	110 60%	135 66%	94 61%	105 64%	139 62%	87 62%	84 67%	53 64%	65 58%	131 70% d	37 63%
Cost for the patient	**81** **20%**	37 19%	40 21%	49 25% U	29 16%	31 15%	42 27% W	30 18%	48 21%	23 16%	29 23%	22 27%	21 19%	40 22%	16 27%
Recognition by the patient's private insurance	**219** **55%**	109 55%	105 56%	113 57%	95 52%	111 54%	92 59%	87 53%	129 58%	72 51%	74 59%	49 59%	63 56%	107 58%	33 56%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Clinical expertise of consultants and other healthcare professionals working there	**219** **55%**	107 54%	107 57%	118 60%	92 50%	110 53%	94 61%	86 52%	129 58%	81 57%	68 54%	52 63%	68 60%	111 60%	29 49%
Feedback from patients referred in the past	**193** **48%**	89 45%	99 52%	111 56% U	76 41%	91 44%	87 56% W	69 42%	120 54% X	71 50%	68 54%	40 48%	56 50%	99 53%	26 44%
Other	**1** *****	1 1%	-	1 1%	-	-	1 1%	-	1 *	-	-	1 1%	-	1 1%	-
None of these	**4** **1%**	1 1%	3 2%	1 1%	2 1%	3 1%	-	3 2% Y	-	1 1%	-	-	1 1%	1 1%	-
Don't know	**4** **1%**	3 2%	1 1%	3 2%	1 1%	2 1%	1 1%	2 1%	2 1%	2 1%	1 1%	1 1%	-	-	-
All who have not referred to a private hospital or PPU	**12** **3%**	4 2%	7 4%	3 2%	8 4%	6 3%	1 1%	4 2%	7 3%	4 3%	2 2%	1 1%	-	-	-
NET: Any reason relating to clinical care	**178** **45%**	93 47%	80 42%	94 47%	73 40%	88 43%	71 46%	80 49%	96 43%	62 44%	61 48%	36 43%	47 42%	91 49%	26 44%
NET: Any reason relating to private hospitals/PPUs	**334** **84%**	173 87%	154 81%	166 84%	153 83%	169 82%	137 88%	141 86%	187 83%	119 84%	107 85%	72 87%	99 88%	160 86%	52 88%
NET: Any reason relating to cost	**234** **59%**	114 57%	113 60%	121 61%	102 55%	113 55%	102 66% W	94 57%	135 60%	75 53%	80 63%	55 66%	67 59%	115 62%	36 61%
NET: Reputation/Feedback	**252** **63%**	126 63%	120 63%	141 71% U	101 55%	126 61%	106 68%	98 60%	149 67%	88 62%	88 70%	53 64%	72 64%	129 69%	36 61%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
Reputation	203 51%	12 36%	24 52%	159 55% h	78 55%	74 47%	44 58%	20 61%	78 54%	66 53%
Better clinical outcome at the hospital	53 13%	4 12%	7 15%	41 14%	24 17%	18 12%	7 9%	8 24% m	25 17% r	11 9%
Medical facilities	121 30%	6 18%	13 28%	95 33%	50 35%	49 31%	21 28%	11 33%	42 29%	40 32%
Quality of care	116 29%	9 27%	9 20%	92 32%	39 27%	49 31%	26 34%	13 39%	46 32%	40 32%
Comfort and quality of accommodation	87 22%	8 24%	9 20%	66 23%	37 26%	31 20%	21 28%	5 15%	37 26%	27 22%
Waiting times	186 47%	18 55%	23 50%	137 47%	72 50%	78 50%	33 43%	15 45%	81 56%	55 44%
Appointment times offered	117 29%	10 30%	12 26%	85 29%	38 27%	52 33%	26 34%	10 30%	49 34%	33 26%
Convenient geographic location for the patient	247 62%	23 70%	29 63%	180 62%	91 64%	101 65%	49 64%	21 64%	98 68%	86 69%
Cost for the patient	81 20%	6 18%	11 24%	61 21%	31 22%	32 21%	11 14%	9 27%	34 23%	20 16%
Recognition by the patient's private insurance	219 55%	19 58%	30 65%	156 54%	81 57%	89 57%	42 55%	18 55%	79 54%	72 58%

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An Assessment of the Private Healthcare Market - GP Survey

F5 Which, if any, of the following are important to you when deciding to recommend a private hospital or PPU at an NHS hospital to a patient?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Clinical expertise of consultants and other healthcare professionals working there	**219** **55%**	12 *36%*	24 *52%*	174 *60%* *h*	93 *65%* *l*	75 *48%*	45 *59%*	17 *52%*	87 *60%*	68 *54%*
Feedback from patients referred in the past	**193** **48%**	11 *33%*	24 *52%*	154 *53%* *h*	82 *57%* *l*	69 *44%*	34 *45%*	15 *45%*	78 *54%*	58 *46%*
Other	**1** *****	- -	- -	1 ***	- -	1 *1%*	- -	- -	- -	1 *1%*
None of these	**4** **1%**	- -	- -	2 *1%*	1 *1%*	2 *1%*	- -	- -	- -	1 *1%*
Don't know	**4** **1%**	- -	- -	4 *1%*	1 *1%*	2 *1%*	- -	- -	2 *1%*	1 *1%*
All who have not referred to a private hospital or PPU	**12** **3%**	- -	- -	8 *3%*	2 *1%*	2 *1%*	2 *3%*	- -	4 *3%*	3 *2%*
NET: Any reason relating to clinical care	**178** **45%**	10 *30%*	18 *39%*	139 *48%*	65 *45%*	73 *47%*	35 *46%*	19 *58%*	66 *46%*	58 *46%*
NET: Any reason relating to private hospitals/PPUs	**334** **84%**	31 *94%*	39 *85%*	243 *84%*	125 *87%*	135 *87%*	64 *84%*	27 *82%*	124 *86%*	110 *88%*
NET: Any reason relating to cost	**234** **59%**	20 *61%*	33 *72%*	167 *58%*	85 *59%*	94 *60%*	43 *57%*	20 *61%*	88 *61%*	73 *58%*
NET: Reputation/Feedback	**252** **63%**	16 *48%*	32 *70%*	195 *67%* *h*	102 *71%* *l*	90 *58%*	47 *62%*	21 *64%*	97 *67%*	80 *64%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

F6 Are there any private patient units at any of the NHS hospitals in your local area?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˘ urban (G)	UK minus Greater London ˘ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				**Experience**		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Yes	**143** **36%**	125 *39%* CBFGI	7 *14%*	18 *22%* C	28 *58%* ACBFGH I	115 *33%* CBG	27 *21%*	68 *42%* CBFG	97 *36%* CBFG	79 *38%*	63 *33%*	79 *37%*	63 *34%*	69 *37%*	52 *32%*
No	**156** **39%**	101 *32%* AEFGHI	37 *74%*	55 *66%* AEFGH I	13 *27%*	142 *40%* AI	56 *44%* AEI	61 *37%*	87 *32%*	85 *41%*	71 *38%*	89 *42%*	67 *36%*	80 *43%*	62 *38%*
Don't know	**101** **25%**	91 *29%* CBEH	6 *12%*	10 *12%*	7 *15%*	94 *27%* CBH	43 *34%* CBEFH	34 *21%* B	84 *31%* ACBEF H	45 *22%*	55 *29%*	46 *21%*	55 *30%*	39 *21%*	48 *30%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

F6 Are there any private patient units at any of the NHS hospitals in your local area?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Yes	**143** **36%**	71 36%	67 35%	90 45% U	49 27%	61 30%	72 46% W	52 32%	88 39%	55 39%	46 37%	33 40%	43 38%	65 35%	27 46%
No	**156** **39%**	76 38%	77 41%	68 34%	78 42%	81 39%	56 36%	69 42%	83 37%	54 38%	55 44%	30 36%	47 42%	76 41%	19 32%
Don't know	**101** **25%**	52 26%	45 24%	40 20%	57 31% T	64 31% s	27 17%	43 26%	53 24%	32 23%	25 20%	20 24%	23 20%	45 24%	13 22%

An Assessment of the Private Healthcare Market - GP Survey

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F6 Are there any private patient units at any of the NHS hospitals in your local area?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Yes	**143** **36%**	9 27%	14 30%	116 40%	143 100% l	- -	- -	- -	67 46%	48 38%
No	**156** **39%**	21 64% ij	18 39%	106 37%	- -	156 100% k	46 61%	23 70%	50 34%	48 38%
Don't know	**101** **25%**	3 9%	14 30% h	67 23%	- -	- -	30 39%	10 30%	28 19%	29 23%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F7 If there were a private patient unit at an NHS hospital in your local area, would you prefer to refer a patient locally to a private hospital or to a PPU at an NHS hospital?

Base: : All who do not have a PPU in their local area or don't know if they do

	Total	Country							Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	UK minus Greater London (F)	UK minus Greater London ˉ urban (G)	UK minus Greater London ˉ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**257**	192	43*	65*	236	99*	95*	171	130	126	135	122	119	110
Private hospital	**76** **30%**	52 27%	18 42%	24 37%	74 31% A	39 39% AFI	28 29%	50 29%	53 41% K	23 18%	53 39% M	23 19%	51 43% Q	21 19%
PPU (private patient unit) at an NHS hospital	**33** **13%**	27 14%	6 14%	6 9%	28 12%	10 10%	12 13%	22 13%	17 13%	16 13%	12 9%	21 17% L	12 10%	16 15%
I have no preference	**135** **53%**	102 53%	18 42%	33 51% C	122 52%	46 46%	50 53%	89 52%	55 42%	79 63% J	63 47%	72 59% L	51 43%	67 61% N
Don´t know	**13** **5%**	11 6%	1 2%	2 3%	12 5%	4 4%	5 5%	10 6%	5 4%	8 6%	7 5%	6 5%	5 4%	6 5%

GfK

An Assessment of the Private Healthcare Market - GP Survey

F7 If there were a private patient unit at an NHS hospital in your local area, would you prefer to refer a patient locally to a private hospital or to a PPU at an NHS hospital?

Base: : All who do not have a PPU in their local area or don't know if they do

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**257**	128	122	108	135	145	83*	112	136	86*	80*	50*	70*	121	32*
Private hospital	**76** **30%**	35 27%	38 31%	33 31%	42 31%	39 27%	30 36%	39 35%	37 27%	30 35%	27 34%	13 26%	26 37%	39 32%	6 19%
PPU (private patient unit) at an NHS hospital	**33** **13%**	18 14%	14 11%	12 11%	20 15%	20 14%	9 11%	14 13%	17 13%	7 8%	11 14%	7 14%	7 10%	16 13%	8 25%
I have no preference	**135** **53%**	71 55%	62 51%	61 56%	64 47%	78 54%	41 49%	54 48%	77 57%	45 52%	40 50%	26 52%	34 49%	62 51%	17 53%
Don't know	**13** **5%**	4 3%	8 7%	2 2%	9 7%	8 6%	3 4%	5 4%	5 4%	4 5%	2 3%	4 8%	3 4%	4 3%	1 3%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F7 If there were a private patient unit at an NHS hospital in your local area, would you prefer to refer a patient locally to a private hospital or to a PPU at an NHS hospital?

Base: : All who do not have a PPU in their local area or don't know if they do

	Total	Relative importance		PPU in area	Supposed Preference for PPU		Refer outside area	
		Same (i)	Consultant more (j)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**257**	32*	173	156	76*	33*	78*	77*
Private hospital	**76** **30%**	5 16%	60 35% i	46 29%	76 100% n	- -	21 27%	26 34%
PPU (private patient unit) at an NHS hospital	**33** **13%**	6 19%	20 12%	23 15%	- -	33 100% m	12 15%	7 9%
I have no preference	**135** **53%**	19 59%	84 49%	81 52%	- -	- -	45 58%	38 49%
Don't know	**13** **5%**	2 6%	9 5%	6 4%	- -	- -	- -	6 8% q

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F8 In general, do you prefer to refer a patient locally to a private hospital or to a PPU at an NHS hospital?

Base: All who have a PPU in their local area

	Total	Country				Experience		Experience - local area		Experience/ experience local area	
		England (A)	UK minus Greater London (F)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	143	125	115	68*	97*	79*	63*	79*	63*	69*	52*
Private hospital	70 49%	60 48%	62 54% A	41 60% A	52 54% A	40 51%	29 46%	38 48%	32 51%	34 49%	25 48%
PPU (private patient unit) at an NHS hospital	14 10%	12 10%	11 10%	6 9%	9 9%	4 5%	10 16% J	7 9%	6 10%	4 6%	6 12%
I have no preference	58 41%	52 42% FHI	41 36%	20 29%	35 36%	34 43%	24 38%	33 42%	25 40%	30 43%	21 40%
Don't know	1 1%	1 1%	1 1%	1 1%	1 1%	1 1%	- -	1 1%	- -	1 1%	- -

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F8 In general, do you prefer to refer a patient locally to a private hospital or to a PPU at an NHS hospital?

Base: All who have a PPU in their local area

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested	
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)
Total	**143**	71*	67*	90*	49*	61*	72*	52*	88*	55*	46*	33*	43*	65*
Private hospital	**70** **49%**	32 45%	37 55%	47 52%	21 43%	24 39%	42 58% W	28 54%	42 48%	29 53%	25 54%	15 45%	27 63%	31 48%
PPU (private patient unit) at an NHS hospital	**14** **10%**	7 10%	6 9%	10 11%	4 8%	8 13%	6 8%	5 10%	8 9%	5 9%	5 11%	2 6%	3 7%	9 14%
I have no preference	**58** **41%**	32 45%	23 34%	33 37%	23 47%	28 46%	24 33%	19 37%	37 42%	21 38%	15 33%	16 48%	13 30%	24 37%
Don't know	**1** **1%**	- -	1 1%	- -	1 2%	1 2%	- -	- -	1 1%	- -	1 2%	- -	- -	1 2%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F8 In general, do you prefer to refer a patient locally to a private hospital or to a PPU at an NHS hospital?

Base: All who have a PPU in their local area

	Total	Relative importance Consultant more (j)	PPU in area Yes (k)	Refer outside area High (q)	Low (r)
Total	**143**	116	143	67*	48*
Private hospital	**70** **49%**	56 48%	70 49%	30 45%	25 52%
PPU (private patient unit) at an NHS hospital	**14** **10%**	10 9%	14 10%	10 15%	4 8%
I have no preference	**58** **41%**	49 42%	58 41%	27 40%	18 38%
Don't know	**1** **1%**	1 1%	1 1%	- -	1 2%

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F9 What travel time from your practice would you consider to be local?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
							Country				Experience	Experience - local area		Experience/ experience local area	
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
15 or less	62 16%	55 17% BFHI	4 8%	7 8%	14 29% ACBFHI	48 14%	26 21% CBFH	17 10%	41 15% H	38 18%	24 13%	34 16%	28 15%	32 17%	22 14%
16-30	269 67%	216 68%	31 62%	53 64%	27 56%	242 69%	88 70%	114 70%	189 71% A	139 67%	129 68%	149 70%	120 65%	129 69%	109 67%
31-45	33 8%	16 5%	11 22% AEFGHI	17 20% AEFGHI	1 2%	31 9% AI	9 7%	16 10% AI	14 5%	16 8%	17 9%	16 7%	17 9%	14 7%	15 9%
46+	30 8%	24 8% G	4 8%	6 7%	5 10% G	25 7% G	3 2%	14 9% G	19 7% G	15 7%	15 8%	14 7%	16 9%	12 6%	13 8%
15	43 11%	39 12% FHI	2 4%	4 5%	12 25% ACBFHI	31 9%	16 13% B	10 6%	27 10% H	25 12%	18 10%	23 11%	20 11%	21 11%	16 10%
30	181 45%	141 44%	26 52%	40 48%	17 35%	164 47%	51 40%	92 56% AEFGI	124 46%	100 48%	81 43%	104 49%	77 42%	92 49%	69 43%
45	17 4%	9 3%	5 10% AGI	8 10% AFGI	1 2%	16 5% AI	3 2%	9 6% AI	8 3%	10 5%	7 4%	10 5%	7 4%	9 5%	6 4%
60	23 6%	19 6% G	2 4%	4 5%	5 10% G	18 5% G	2 2%	9 6%	14 5% G	11 5%	12 6%	11 5%	12 6%	9 5%	10 6%
Don't know	6 2%	6 2%	- -	- -	1 2%	5 1%	- -	2 1%	5 2%	1 *	4 2%	1 *	4 2%	1 1%	3 2%

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An Assessment of the Private Healthcare Market - GP Survey

F9 What travel time from your practice would you consider to be local?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Mean	**28.7**	27.7 G	33.9 AEFGI	32.5 AEFG I	26.8	28.9 AGI	25.2	31.0 AFGI	27.8 G	28.4	29.0	28.2	29.2	28.1	29.0
Standard deviation	**12.39**	11.71	15.46	14.11	13.79	12.19	9.74	12.81	11.32	12.36	12.47	11.30	13.58	11.30	12.66
Standard error	**0.62**	0.66	2.19	1.55	1.99	0.65	0.87	1.00	0.69	0.85	0.91	0.77	1.00	0.82	0.99

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

F9 What travel time from your practice would you consider to be local?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
15 or less	**62** **16%**	39 20% S	22 12%	34 17%	24 13%	34 17%	25 16%	33 20% Y	26 12%	26 18%	16 13%	11 13%	22 19%	30 16%	7 12%
16-30	**269** **67%**	130 65%	132 70%	133 67%	123 67%	141 68%	100 65%	98 60%	166 74% X	92 65%	85 67%	57 69%	72 64%	126 68%	41 69%
31-45	**33** **8%**	17 9%	16 8%	12 6%	20 11%	15 7%	14 9%	17 10%	15 7%	12 9%	12 10%	6 7%	12 11%	15 8%	2 3%
46+	**30** **8%**	13 7%	15 8%	14 7%	16 9%	14 7%	13 8%	13 8%	16 7%	10 7%	11 9%	6 7%	7 6%	12 6%	7 12%
15	**43** **11%**	30 15% S	13 7%	23 12%	17 9%	23 11%	18 12%	26 16% Y	15 7%	17 12%	10 8%	8 10%	13 12%	21 11%	6 10%
30	**181** **45%**	95 48%	82 43%	83 42%	91 49%	100 49%	63 41%	77 47%	103 46%	63 45%	54 43%	41 49%	45 40%	83 45%	31 53%
45	**17** **4%**	8 4%	9 5%	7 4%	10 5%	8 4%	8 5%	6 4%	10 4%	7 5%	6 5%	3 4%	7 6%	6 3%	2 3%
60	**23** **6%**	10 5%	11 6%	10 5%	13 7%	11 5%	10 6%	9 5%	13 6%	9 6%	6 5%	6 7%	7 6%	8 4%	5 8%
Don't know	**6** **2%**	- -	4 2% R	5 3%	1 1%	2 1%	3 2%	3 2%	1 *	1 1%	2 2%	3 4%	- -	3 2%	2 3%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F9 What travel time from your practice would you consider to be local?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Mean	**28.7**	28.2	29.0	27.6	30.3 T	28.3	28.9	29.4	28.3	28.2	29.4	29.0	27.7	28.1	30.3
Standard deviation	**12.39**	12.15	12.46	12.40	12.58	12.12	13.11	13.52	11.38	12.01	12.83	11.75	12.27	11.96	12.26
Standard error	**0.62**	0.86	0.91	0.88	0.93	0.84	1.05	1.06	0.76	1.01	1.14	1.29	1.15	0.88	1.60

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F9 What travel time from your practice would you consider to be local?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
15 or less	**62** **16%**	5 15%	9 20%	42 15%	22 15%	29 19%	15 20%	10 30%	26 18%	15 12%
16-30	**269** **67%**	19 58%	27 59%	200 69%	95 66%	101 65%	51 67%	16 48%	101 70%	88 70%
31-45	**33** **8%**	5 15%	6 13%	21 7%	12 8%	14 9%	8 11%	2 6%	8 6%	11 9%
46+	**30** **8%**	3 9%	2 4%	23 8%	13 9%	9 6%	2 3%	3 9%	8 6%	9 7%
15	**43** **11%**	2 6%	6 13%	29 10%	18 13%	20 13%	9 12%	7 21%	20 14%	9 7%
30	**181** **45%**	13 39%	19 41%	135 47%	60 42%	70 45%	34 45%	12 36%	64 44%	65 52%
45	**17** **4%**	3 9%	3 7%	11 4%	8 6%	5 3%	2 3%	1 3%	4 3%	6 5%
60	**23** **6%**	2 6%	2 4%	18 6%	11 8%	7 4%	1 1%	3 9%	6 4%	4 3%
Don't know	**6** **2%**	1 3%	2 4%	3 1%	1 1%	3 2%	-	2 6% m	2 1%	2 2%

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

F9 What travel time from your practice would you consider to be local?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Mean	**28.7**	31.3	27.8	28.7	28.9	28.2	26.7	27.0	26.8	29.8 q
Standard deviation	**12.39**	16.46	11.81	11.70	12.37	13.11	9.95	14.16	10.86	12.87
Standard error	**0.62**	2.87	1.74	0.69	1.03	1.05	1.14	2.46	0.90	1.15

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Private consultant

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	Total	Country					Experience		Experience - local area		Experience/ experience local area	
		England (A)	UK minus Greater London (F)	UK minus Greater London ˇ urban (G)	UK minus Greater London ˇ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**120**	103	95*	35*	39*	78*	52*	67*	52*	67*	45*	59*
Always (3)	**14** **12%**	11 11%	11 12%	2 6%	8 21% AFI	8 10%	6 12%	8 12%	6 12%	8 12%	5 11%	7 12%
Usually (2)	**39** **33%**	35 34%	31 33%	11 31%	14 36%	27 35%	17 33%	22 33%	17 33%	21 31%	15 33%	19 32%
Sometimes (1)	**53** **44%**	45 44% H	39 41% H	18 51% H	11 28%	31 40%	22 42%	30 45%	22 42%	31 46%	19 42%	27 46%
Never (0)	**9** **8%**	7 7%	9 9%	4 11%	3 8%	7 9%	5 10%	4 6%	5 10%	4 6%	4 9%	3 5%
Don't know	**5** **4%**	5 5%	5 5%	-	3 8%	5 6%	2 4%	3 4%	2 4%	3 4%	2 4%	3 5%
NET: Always/usually	**53** **44%**	46 45%	42 44%	13 37%	22 56%	35 45%	23 44%	30 45%	23 44%	29 43%	20 44%	26 44%
Mean	**1.50**	1.51	1.49	1.31	1.75 FGI	1.49	1.48	1.53	1.48	1.52	1.49	1.54
Standard Deviation	**0.81**	0.79	0.84	0.76	0.91	0.82	0.84	0.80	0.84	0.80	0.83	0.79
Standard Error	**0.074**	0.078	0.086	0.128	0.145	0.093	0.116	0.097	0.116	0.097	0.123	0.102

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Private consultant

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested		No of hospitals suggested
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	2 (e)
Total	**120**	58*	56*	66*	49*	62*	49*	40*	73*	37*	40*	56*
Always (3)	**14** **12%**	4 7%	10 18%	7 11%	6 12%	5 8%	8 16%	6 15%	8 11%	3 8%	8 20%	6 11%
Usually (2)	**39** **33%**	18 31%	18 32%	27 41% U	11 22%	20 32%	17 35%	14 35%	24 33%	13 35%	14 35%	22 39%
Sometimes (1)	**53** **44%**	27 47%	23 41%	29 44%	23 47%	27 44%	22 45%	17 43%	32 44%	18 49%	16 40%	25 45%
Never (0)	**9** **8%**	4 7%	5 9%	2 3%	6 12%	5 8%	2 4%	1 3%	8 11%	2 5%	1 3%	3 5%
Don't know	**5** **4%**	5 9% S	- -	1 2%	3 6%	5 8% s	- -	2 5%	1 1%	1 3%	1 3%	- -
NET: Always/usually	**53** **44%**	22 38%	28 50%	34 52%	17 35%	25 40%	25 51%	20 50%	32 44%	16 43%	22 55%	28 50%
Mean	**1.50**	1.42	1.59	1.60	1.37	1.44	1.63	1.66	1.44	1.47	1.74	1.55
Standard Deviation	**0.81**	0.75	0.89	0.72	0.88	0.78	0.81	0.78	0.84	0.74	0.82	0.76
Standard Error	**0.074**	0.098	0.119	0.089	0.125	0.099	0.116	0.123	0.098	0.121	0.129	0.102

An Assessment of the Private Healthcare Market - GP Survey

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Private consultant

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	Total	Relative importance Consultant more (j)	PPU in area Yes (k)	PPU in area No (l)	Refer outside area High (q)
Total	**120**	81*	41*	41*	50*
Always (3)	**14** **12%**	12 15%	7 17%	2 5%	7 14%
Usually (2)	**39** **33%**	30 37%	13 32%	15 37%	15 30%
Sometimes (1)	**53** **44%**	32 40%	18 44%	19 46%	24 48%
Never (0)	**9** **8%**	4 5%	2 5%	3 7%	3 6%
Don't know	**5** **4%**	3 4%	1 2%	2 5%	1 2%
NET: Always/usually	**53** **44%**	42 52%	20 49%	17 41%	22 44%
Mean	**1.50**	1.64	1.63	1.41	1.53
Standard Deviation	**0.81**	0.81	0.84	0.72	0.82
Standard Error	**0.074**	0.089	0.131	0.112	0.116

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Private hospital/PPU at NHS hospital

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	Total	England (A)	UK minus Greater London (F)	UK minus Greater London ¯ urban (G)	UK minus Greater London ¯ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
				Country			Experience		Experience - local area		Experience/ experience local area	
Total	120	103	95*	35*	39*	78*	52*	67*	52*	67*	45*	59*
Always (3)	7 6%	6 6%	4 4%	- -	4 10% F	3 4%	3 6%	4 6%	2 4%	5 7%	2 4%	4 7%
Usually (2)	41 34%	34 33%	31 33%	10 29%	15 38%	24 31%	19 37%	21 31%	21 40%	19 28%	18 40%	17 29%
Sometimes (1)	54 45%	49 48% H	42 44% H	20 57% H	11 28%	37 47% H	21 40%	33 49%	19 37%	35 52%	17 38%	31 53%
Never (0)	13 11%	9 9%	13 14% A	5 14%	6 15%	9 12%	7 13%	6 9%	8 15%	5 7%	6 13%	4 7%
Don't know	5 4%	5 5%	5 5%	- -	3 8%	5 6%	2 4%	3 4%	2 4%	3 4%	2 4%	3 5%
NET: Always/usually	48 40%	40 39%	35 37%	10 29%	19 49% I	27 35%	22 42%	25 37%	23 44%	24 36%	20 44%	21 36%
Mean	1.37	1.38 GI	1.29	1.14	1.47	1.29	1.36	1.36	1.34	1.38	1.37	1.38
Standard Deviation	0.76	0.74	0.77	0.65	0.91	0.74	0.80	0.74	0.80	0.75	0.79	0.73
Standard Error	0.070	0.073	0.079	0.110	0.146	0.083	0.111	0.091	0.111	0.091	0.117	0.095

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An Assessment of the Private Healthcare Market - GP Survey

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Private hospital/PPU at NHS hospital

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested		No of hospitals suggested
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	2 (e)
Total	120	58*	56*	66*	49*	62*	49*	40*	73*	37*	40*	56*
Always (3)	7 6%	- -	7 13% R	4 6%	2 4%	3 5%	3 6%	2 5%	5 7%	1 3%	4 10%	3 5%
Usually (2)	41 34%	18 31%	20 36%	27 41%	13 27%	17 27%	21 43%	18 45%	22 30%	10 27%	17 43%	23 41%
Sometimes (1)	54 45%	28 48%	23 41%	31 47%	22 45%	30 48%	22 45%	17 43%	33 45%	22 59%	16 40%	25 45%
Never (0)	13 11%	7 12%	6 11%	3 5%	9 18% T	7 11%	3 6%	1 3%	12 16% X	3 8%	2 5%	5 9%
Don't know	5 4%	5 9% S	- -	1 2%	3 6%	5 8% s	- -	2 5%	1 1%	1 3%	1 3%	- -
NET: Always/usually	48 40%	18 31%	27 48%	31 47%	15 31%	20 32%	24 49%	20 50%	27 37%	11 30%	21 53% a	26 46%
Mean	1.37	1.21	1.50 R	1.49 U	1.17	1.28	1.49	1.55	1.28	1.25	1.59 a	1.43
Standard Deviation	0.76	0.66	0.85	0.69	0.80	0.75	0.71	0.65	0.83	0.65	0.75	0.74
Standard Error	0.070	0.087	0.114	0.085	0.114	0.095	0.102	0.102	0.097	0.107	0.119	0.098

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
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An Assessment of the Private Healthcare Market - GP Survey

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Private hospital/PPU at NHS hospital

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	Total	Relative importance Consultant more (j)	PPU in area Yes (k)	PPU in area No (l)	Refer outside area High (q)
Total	120	81*	41*	41*	50*
Always (3)	7 6%	5 6%	5 12%	1 2%	3 6%
Usually (2)	41 34%	28 35%	11 27%	18 44%	18 36%
Sometimes (1)	54 45%	39 48%	22 54%	15 37%	24 48%
Never (0)	13 11%	6 7%	2 5%	5 12%	4 8%
Don't know	5 4%	3 4%	1 2%	2 5%	1 2%
NET: Always/usually	48 40%	33 41%	16 39%	19 46%	21 42%
Mean	1.37	1.41	1.48	1.38	1.41
Standard Deviation	0.76	0.73	0.78	0.75	0.73
Standard Error	0.070	0.081	0.122	0.117	0.104

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base; ** very small base (under 30) ineligible for sig testing
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

G1 You said you had made referrals in the past year which specified neither the name of the private consultant nor the hospital.
In those cases, how often do you usually discuss with patients their choices in relation to either a private consultant or a private hospital or PPU at an NHS hospital?

Base: All who have referred a patient specifying neither the name of the consultant nor the hospital

	G1: Summary table	
	Private consultant	Private hospital/PPU at NHS hospital
Total	120	120
Always (3)	14 12%	7 6%
Usually (2)	39 33%	41 34%
Sometimes (1)	53 44%	54 45%
Never (0)	9 8%	13 11%
Don't know	5 4%	5 4%
NET: Always/usually	53 44%	48 40%
Mean	1.50	1.37
Standard Deviation	0.81	0.76
Standard Error	0.074	0.070

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country								**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Consultant: Reputation	**247** **62%**	191 60%	31 62%	56 67%	26 54%	221 63%	79 63%	105 64%	165 62%	137 66%	110 58%	141 66%	105 57%	127 68%	95 59%
Consultant: Clinical expertise	**281** **70%**	223 70%	35 70%	58 70%	32 67%	248 71%	90 71%	119 73%	190 71%	147 70%	134 71%	154 72%	126 68%	133 71%	112 69%
Consultant: Waiting times for appointment	**142** **36%**	106 33%	22 44%	36 43%	17 35%	125 36%	42 33%	61 37%	89 33%	80 38%	62 33%	80 37%	62 34%	73 39%	55 34%
Consultant: Appointment times offered	**78** **20%**	49 15%	21 42% AEFGHI	29 35% AFGHI	11 23%	67 19% AI	21 17%	36 22% AI	38 14%	41 20%	36 19%	41 19%	37 20%	35 19%	30 19%
Consultant: Geographic location	**183** **46%**	142 45%	27 54%	41 49%	23 48%	160 46%	56 44%	78 48%	119 44%	102 49%	81 43%	100 47%	83 45%	91 48%	72 44%
Consultant: Fees	**60** **15%**	43 14%	8 16%	17 20% G	7 15%	53 15% G	12 10%	30 18% AGI	36 13%	25 12%	34 18%	28 13%	32 17%	23 12%	29 18%
Consultant: Recognition by the patient's private insurance	**193** **48%**	156 49%	22 44%	37 45%	24 50%	169 48%	60 48%	82 50%	132 49%	100 48%	93 49%	104 49%	89 48%	92 49%	81 50%
Consultant: Private hospitals or PPU at NHS hospitals where he/she works	**90** **23%**	70 22% G	15 30% G	20 24%	14 29%	76 22% G	20 16%	41 25%	56 21%	47 22%	43 23%	51 24%	39 21%	45 24%	37 23%
Consultant: Feedback from patients referred in the past	**178** **45%**	149 47% CBF	16 32%	29 35%	25 52% C	153 44%	62 49% CB	73 45%	124 46%	99 47%	79 42%	97 45%	80 43%	91 48%	72 44%

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An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Consultant: Contact details	**114** **29%**	96 30% F	9 18%	18 22%	20 42% CBFG	94 27%	31 25%	46 28%	76 28%	63 30%	50 26%	63 29%	51 28%	57 30%	44 27%
Hospital or PPU: Reputation	**154** **39%**	125 39%	17 34%	29 35%	18 38%	135 38%	50 40%	65 40%	106 40%	82 39%	71 38%	86 40%	67 36%	77 41%	61 38%
Hospital or PPU: Better clinical outcome at the hospital	**23** **6%**	21 7% FI	1 2%	2 2%	6 13% CBFG	16 5%	5 4%	10 6%	14 5%	13 6%	10 5%	10 5%	13 7%	9 5%	9 6%
Hospital or PPU: Medical facilities	**93** **23%**	76 24%	16 32% B	17 20%	16 33%	77 22%	28 22%	39 24%	60 22%	57 27% K	35 19%	57 27%	36 19%	52 28% Q	30 19%
Hospital or PPU: Quality of care	**68** **17%**	55 17%	6 12%	13 16%	10 21%	58 17%	24 19%	24 15%	45 17%	36 17%	32 17%	38 18%	30 16%	34 18%	28 17%
Hospital or PPU: Comfort and quality of accommodation	**57** **14%**	44 14%	10 20%	13 16%	5 10%	52 15%	22 17%	27 17%	39 15%	36 17%	21 11%	33 15%	24 13%	32 17%	20 12%
Hospital or PPU: Waiting times	**166** **42%**	123 39%	30 60% AFGHI	43 52% AFGI	22 46%	144 41% I	45 36%	73 45% I	101 38%	84 40%	81 43%	88 41%	78 42%	78 41%	71 44%
Hospital or PPU: Appointment times offered	**97** **24%**	69 22% I	24 48% ABFGHI	28 34% AFHI	17 35% AI	80 23% I	31 25%	38 23%	52 19%	55 26%	42 22%	53 25%	44 24%	48 26%	37 23%
Hospital or PPU: Geographic location	**251** **63%**	201 63%	33 66%	50 60%	36 75%	215 61%	87 69% FI	98 60%	165 62%	136 65%	115 61%	137 64%	114 62%	122 65%	100 62%
Hospital or PPU: Cost	**69** **17%**	52 16%	10 20%	17 20%	9 19%	60 17%	17 13%	30 18%	43 16%	32 15%	37 20%	32 15%	37 20%	27 14%	32 20%

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An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Hospital or PPU: Recognition by the patient's private insurance	**195** **49%**	157 50%	24 48%	38 46%	22 46%	173 49%	56 44%	87 53%	135 50%	106 51%	89 47%	106 50%	89 48%	94 50%	77 48%
Hospital or PPU: Clinical expertise of consultants and other healthcare professionals working there	**183** **46%**	155 49% BE	22 44% B	28 34%	16 33%	167 48% B	58 46% B	88 54% BEF	139 52% ABEF	107 51% K	76 40%	107 50%	76 41%	97 52% Q	66 41%
Hospital or PPU: Feedback from patients referred in the past	**151** **38%**	119 38%	21 42%	32 39%	22 46%	129 37%	50 40%	62 38%	97 36%	85 41%	66 35%	83 39%	68 37%	79 42%	62 38%
Hospital or PPU: Contact details	**103** **26%**	80 25%	13 26%	23 28%	16 33%	87 25%	31 25%	42 26%	64 24%	59 28%	44 23%	62 29%	41 22%	58 31%	40 25%
None of these	**6** **2%**	5 2%	1 2%	1 1%	- -	6 2%	- -	4 2%	5 2%	1 *	5 3%	2 1%	4 2%	1 1%	4 2%
Don't know	**2** **1%**	2 1%	- -	- -	- -	2 1%	- -	2 1%	2 1%	- -	2 1%	1 *	1 1%	- -	1 1%
Consultant NET: Any Consultant	**385** **96%**	304 96%	49 98%	81 98%	47 98%	337 96%	123 98%	154 94%	256 96%	206 99% K	177 94%	210 98% M	174 94%	186 99% Q	152 94%
Consultant NET: Reputation/clinical expertise	**325** **81%**	259 82%	39 78%	66 80%	38 79%	286 81%	104 83%	133 82%	220 82%	177 85%	148 78%	183 86% M	141 76%	161 86% Q	125 77%
Consultant NET: Appointments	**164** **41%**	119 38%	30 60% AFGHI	45 54% AFGI	20 42%	144 41% AI	48 38%	71 44%	99 37% I	91 44%	72 38%	91 43%	73 39%	83 44%	64 40%

An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total					Country					Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Consultant NET: Financial	**214** **54%**	170 54%	25 50%	44 53%	27 56%	187 53%	62 49%	93 57%	143 53%	108 52%	105 56%	115 54%	99 54%	100 53%	90 56%
Hospital/PPU NET: Any hospital/PPU	**388** **97%**	306 97%	49 98%	82 99%	48 100%	339 97%	124 98%	156 96%	257 96%	204 98%	182 96%	207 97%	180 97%	183 97%	157 97%
Hospital/PPU NET: Any clinical/medical	**246** **62%**	199 63% E	34 68% BE	47 57%	23 48%	222 63% E	79 63%	108 66% E	175 65% AE	137 66%	108 57%	138 64%	108 58%	124 66%	94 58%
Hospital/PPU NET: Waiting times/appointments	**270** **68%**	215 68%	37 74%	55 66%	39 81% AFHI	231 66%	91 72%	108 66%	176 66%	147 70%	123 65%	148 69%	122 66%	132 70%	107 66%
Hospital/PPU NET: Financial	**218** **55%**	172 54%	29 58%	46 55%	27 56%	191 54%	61 48%	96 59%	145 54%	117 56%	101 53%	117 55%	101 55%	104 55%	88 54%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Consultant: Reputation	**247 62%**	117 59%	124 66%	128 65%	111 60%	125 61%	99 64%	100 61%	144 64%	90 64%	90 71%	51 61%	63 56%	124 67%	37 63%
Consultant: Clinical expertise	**281 70%**	140 70%	134 71%	147 74%	123 67%	145 70%	113 73%	112 68%	163 73%	100 71%	97 77%	63 76%	77 68%	135 73%	45 76%
Consultant: Waiting times for appointment	**142 36%**	68 34%	71 38%	70 35%	68 37%	72 35%	60 39%	50 30%	86 38%	42 30%	46 37%	32 39%	45 40%	62 33%	22 37%
Consultant: Appointment times offered	**78 20%**	29 15%	45 24% R	33 17%	43 23%	29 14%	37 24% W	36 22%	41 18%	26 18%	27 21%	17 20%	25 22%	39 21%	13 22%
Consultant: Geographic location	**183 46%**	86 43%	94 50%	93 47%	86 47%	90 44%	77 50%	73 45%	107 48%	62 44%	60 48%	41 49%	47 42%	90 48%	34 58% d
Consultant: Fees	**60 15%**	26 13%	32 17%	31 16%	27 15%	20 10%	33 21% W	19 12%	40 18%	17 12%	21 17%	16 19%	21 19%	25 13%	10 17%
Consultant: Recognition by the patient's private insurance	**193 48%**	95 48%	93 49%	92 46%	95 52%	103 50%	71 46%	74 45%	117 52%	65 46%	57 45%	50 60% ab	50 44%	98 53%	30 51%
Consultant: Private hospitals or PPU at NHS hospitals where he/she works	**90 23%**	47 24%	39 21%	49 25%	37 20%	40 19%	40 26%	40 24%	48 21%	27 19%	29 23%	27 33% a	27 24%	39 21%	20 34% e
Consultant: Feedback from patients referred in the past	**178 45%**	84 42%	89 47%	106 54% U	68 37%	86 42%	77 50%	73 45%	103 46%	57 40%	71 56% a	37 45%	42 37%	99 53%	23 39% d

12 Feb 2013

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Consultant: Contact details	114 29%	54 27%	55 29%	58 29%	53 29%	47 23%	56 36% W	40 24%	72 32%	41 29%	37 29%	30 36%	28 25%	56 30%	25 42% d
Hospital or PPU: Reputation	154 39%	71 36%	76 40%	80 40%	68 37%	71 34%	65 42%	66 40%	86 38%	50 35%	55 44%	35 42%	39 35%	76 41%	22 37%
Hospital or PPU: Better clinical outcome at the hospital	23 6%	10 5%	12 6%	13 7%	9 5%	14 7%	7 5%	12 7%	10 4%	4 3%	9 7%	7 8%	5 4%	9 5%	8 14% de
Hospital or PPU: Medical facilities	93 23%	43 22%	47 25%	51 26%	38 21%	42 20%	41 26%	45 27%	46 21%	28 20%	32 25%	23 28%	23 20%	47 25%	16 27%
Hospital or PPU: Quality of care	68 17%	33 17%	33 17%	42 21% U	24 13%	37 18%	25 16%	35 21%	32 14%	24 17%	27 21%	16 19%	18 16%	40 22%	9 15%
Hospital or PPU: Comfort and quality of accommodation	57 14%	25 13%	31 16%	35 18%	21 11%	30 15%	25 16%	28 17%	28 13%	20 14%	19 15%	13 16%	16 14%	30 16%	8 14%
Hospital or PPU: Waiting times	166 42%	82 41%	81 43%	83 42%	79 43%	85 41%	71 46%	70 43%	92 41%	49 35%	60 48% a	34 41%	47 42%	79 42%	29 49%
Hospital or PPU: Appointment times offered	97 24%	36 18%	57 30% R	46 23%	49 27%	51 25%	38 25%	44 27%	52 23%	30 21%	32 25%	24 29%	27 24%	50 27%	19 32%
Hospital or PPU: Geographic location	251 63%	125 63%	121 64%	127 64%	116 63%	129 63%	97 63%	98 60%	150 67%	90 64%	80 63%	55 66%	65 58%	126 68%	42 71%
Hospital or PPU: Cost	69 17%	33 17%	34 18%	31 16%	36 20%	29 14%	34 22%	22 13%	45 20%	19 13%	23 18%	18 22%	18 16%	34 18%	12 20%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Hospital or PPU: Recognition by the patient's private insurance	**195** **49%**	93 47%	96 51%	92 46%	96 52%	103 50%	74 48%	73 45%	118 53%	64 45%	63 50%	45 54%	53 47%	99 53%	28 47%
Hospital or PPU: Clinical expertise of consultants and other healthcare professionals working there	**183** **46%**	88 44%	89 47%	89 45%	85 46%	88 43%	81 52%	74 45%	107 48%	66 47%	60 48%	42 51%	55 49%	89 48%	24 41%
Hospital or PPU: Feedback from patients referred in the past	**151** **38%**	68 34%	80 42%	85 43%	62 34%	70 34%	71 46% W	64 39%	85 38%	44 31%	57 45% a	39 47% a	42 37%	80 43%	19 32%
Hospital or PPU: Contact details	**103** **26%**	44 22%	57 30%	48 24%	53 29%	46 22%	48 31%	34 21%	69 31% X	35 25%	32 25%	28 34%	23 20%	56 30%	19 32%
None of these	**6** **2%**	4 2%	2 1%	1 1%	5 3%	4 2%	1 1%	4 2%	2 1%	2 1%	-	-	1 1%	2 1%	-
Don't know	**2** **1%**	-	2 1%	2 1%	-	1 *	1 1%	2 1%	-	-	1 1%	1 1%	1 1%	-	1 2%
Consultant NET: Any Consultant	**385** **96%**	189 95%	184 97%	193 97%	175 95%	197 96%	150 97%	157 96%	216 96%	137 97%	125 99%	82 99%	107 95%	183 98%	57 97%
Consultant NET: Reputation/clinical expertise	**325** **81%**	160 80%	156 83%	168 85%	143 78%	166 81%	130 84%	130 79%	188 84%	114 81%	113 90% a	71 86%	88 78%	157 84%	52 88%
Consultant NET: Appointments	**164** **41%**	73 37%	87 46%	77 39%	81 44%	78 38%	70 45%	62 38%	95 42%	49 35%	54 43%	37 45%	51 45%	72 39%	28 47%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients,
which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Consultant NET: Financial	**214** **54%**	104 52%	104 55%	103 52%	104 57%	111 54%	82 53%	81 49%	130 58%	72 51%	61 48%	57 69% ab	57 50%	105 56%	35 59%
Hospital/PPU NET: Any hospital/PPU	**388** **97%**	191 96%	185 98%	191 96%	179 97%	200 97%	151 97%	158 96%	219 98%	136 96%	125 99%	81 98%	109 96%	184 99%	58 98%
Hospital/PPU NET: Any clinical/medical	**246** **62%**	120 60%	120 63%	123 62%	112 61%	123 60%	103 66%	106 65%	135 60%	87 62%	82 65%	55 66%	67 59%	126 68%	34 58%
Hospital/PPU NET: Waiting times/appointments	**270** **68%**	131 66%	133 70%	134 68%	127 69%	138 67%	106 68%	106 65%	161 72%	95 67%	88 70%	60 72%	70 62%	136 73% d	46 78% d
Hospital/PPU NET: Financial	**218** **55%**	103 52%	107 57%	104 53%	106 58%	112 54%	88 57%	85 52%	127 57%	70 50%	68 54%	55 66% a	56 50%	110 59%	35 59%

An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Consultant: Reputation	**247** **62%**	20 61%	23 50%	197 68% i	90 63%	99 63%	53 70%	19 58%	90 62%	85 68%
Consultant: Clinical expertise	**281** **70%**	15 45%	30 65%	225 78% h	110 77%	105 67%	59 78%	20 61%	110 76%	91 73%
Consultant: Waiting times for appointment	**142** **36%**	13 39%	21 46%	95 33%	49 34%	58 37%	27 36%	10 30%	54 37%	46 37%
Consultant: Appointment times offered	**78** **20%**	9 27%	6 13%	56 19%	28 20%	35 22%	17 22%	6 18%	29 20%	25 20%
Consultant: Geographic location	**183** **46%**	18 55%	20 43%	131 45%	60 42%	79 51%	37 49%	14 42%	69 48%	62 50%
Consultant: Fees	**60** **15%**	5 15%	10 22%	42 15%	22 15%	24 15%	8 11%	3 9%	23 16%	18 14%
Consultant: Recognition by the patient's private insurance	**193** **48%**	14 42%	24 52%	139 48%	70 49%	74 47%	35 46%	17 52%	66 46%	63 50%
Consultant: Private hospitals or PPU at NHS hospitals where he/she works	**90** **23%**	7 21%	12 26%	66 23%	41 29%	32 21%	15 20%	11 33%	35 24%	27 22%
Consultant: Feedback from patients referred in the past	**178** **45%**	9 27%	21 46%	142 49% h	67 47%	65 42%	36 47%	15 45%	77 53%	61 49%

An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Consultant: Contact details	**114** **29%**	8 24%	11 24%	91 31%	47 33%	45 29%	20 26%	11 33%	51 35%	34 27%
Hospital or PPU: Reputation	**154** **39%**	12 36%	16 35%	121 42%	58 41%	57 37%	28 37%	12 36%	62 43%	53 42%
Hospital or PPU: Better clinical outcome at the hospital	**23** **6%**	- -	2 4%	19 7%	10 7%	7 4%	3 4%	4 12%	12 8%	6 5%
Hospital or PPU: Medical facilities	**93** **23%**	5 15%	10 22%	71 25%	44 31% l	30 19%	14 18%	11 33%	42 29%	31 25%
Hospital or PPU: Quality of care	**68** **17%**	6 18%	8 17%	54 19%	28 20%	29 19%	13 17%	6 18%	39 27% r	18 14%
Hospital or PPU: Comfort and quality of accommodation	**57** **14%**	4 12%	5 11%	45 16%	22 15%	19 12%	17 22%	5 15%	27 19%	15 12%
Hospital or PPU: Waiting times	**166** **42%**	18 55%	21 46%	112 39%	60 42%	74 47%	30 39%	15 45%	68 47%	55 44%
Hospital or PPU: Appointment times offered	**97** **24%**	7 21%	10 22%	70 24%	33 23%	40 26%	16 21%	10 30%	35 24%	29 23%
Hospital or PPU: Geographic location	**251** **63%**	20 61%	33 72%	180 62%	91 64%	102 65%	47 62%	23 70%	97 67%	83 66%
Hospital or PPU: Cost	**69** **17%**	4 12%	12 26%	48 17%	23 16%	31 20%	10 13%	7 21%	25 17%	23 18%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients, which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Hospital or PPU: Recognition by the patient's private insurance	**195** **49%**	13 39%	25 54%	139 48%	69 48%	76 49%	38 50%	14 42%	65 45%	71 57%
Hospital or PPU: Clinical expertise of consultants and other healthcare professionals working there	**183** **46%**	8 24%	18 39%	150 52% h	70 49%	64 41%	39 51%	12 36%	65 45%	67 54%
Hospital or PPU: Feedback from patients referred in the past	**151** **38%**	14 42%	19 41%	113 39%	58 41%	59 38%	28 37%	13 39%	62 43%	55 44%
Hospital or PPU: Contact details	**103** **26%**	9 27%	10 22%	80 28%	40 28%	43 28%	23 30%	9 27%	36 25%	36 29%
None of these	**6** **2%**	- -	- -	3 1%	- -	2 1%	2 3%	- -	1 1%	2 2%
Don't know	**2** **1%**	- -	1 2%	1 *	- -	1 1%	- -	- -	1 1%	- -
Consultant NET: Any Consultant	**385** **96%**	33 100%	44 96%	283 98%	141 99%	151 97%	74 97%	33 100%	142 98%	121 97%
Consultant NET: Reputation/clinical expertise	**325** **81%**	24 73%	33 72%	253 88% hi	126 88% l	123 79%	66 87%	25 76%	123 85%	107 86%
Consultant NET: Appointments	**164** **41%**	16 48%	21 46%	111 38%	56 39%	71 46%	33 43%	13 39%	59 41%	56 45%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

H2 When discussing options for referral to private consultants or private hospitals or PPUs at NHS hospitals with your patients,
which, if any, of these things do you usually discuss with them or provide information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Consultant NET: Financial	**214** **54%**	17 52%	29 63%	152 53%	79 55%	81 52%	36 47%	18 55%	77 53%	68 54%
Hospital/PPU NET: Any hospital/PPU	**388** **97%**	33 100%	45 98%	281 97%	142 99%	151 97%	74 97%	33 100%	142 98%	123 98%
Hospital/PPU NET: Any clinical/medical	**246** **62%**	17 52%	23 50%	193 67% i	92 64%	94 60%	49 64%	21 64%	95 66%	85 68%
Hospital/PPU NET: Waiting times/appointments	**270** **68%**	21 64%	34 74%	196 68%	99 69%	108 69%	51 67%	23 70%	103 71%	87 70%
Hospital/PPU NET: Financial	**218** **55%**	15 45%	31 67%	153 53%	80 56%	83 53%	42 55%	15 45%	75 52%	76 61%

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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Consultant: Reputation	**89** **22%**	71 22%	6 12%	18 22% C	14 29% C	75 21%	26 21%	32 20%	57 21%	46 22%	42 22%	50 23%	39 21%	43 23%	35 22%
Consultant: Clinical expertise	**104** **26%**	84 26%	9 18%	20 24%	16 33%	88 25%	33 26%	34 21%	68 25%	51 24%	53 28%	56 26%	48 26%	46 24%	43 27%
Consultant: Waiting times for appointment	**150** **38%**	127 40% CBF	12 24%	23 28%	23 48% CB	127 36%	42 33%	61 37% C	104 39% C	78 37%	72 38%	82 38%	68 37%	70 37%	60 37%
Consultant: Appointment times offered	**115** **29%**	97 31%	9 18%	18 22%	13 27%	102 29%	38 30%	46 28%	84 31%	55 26%	59 31%	59 28%	55 30%	50 27%	49 30%
Consultant: Geographic location	**61** **15%**	49 15% I	5 10%	12 14%	13 27% ACFGHI	48 14%	16 13%	20 12%	36 13%	30 14%	31 16%	29 14%	32 17%	26 14%	28 17%
Consultant: Fees	**189** **47%**	150 47%	25 50%	39 47%	17 35%	171 49%	66 52% E	78 48%	132 49%	95 45%	94 50%	100 47%	88 48%	85 45%	78 48%
Consultant: Recognition by the patient's private insurance	**146** **37%**	119 38%	19 38%	27 33%	18 38%	128 36%	48 38%	59 36%	101 38%	81 39%	65 34%	77 36%	68 37%	69 37%	56 35%
Consultant: Private hospitals or PPU at NHS hospitals where he/she works	**51** **13%**	43 14%	5 10%	8 10%	6 13%	44 13%	13 10%	25 15%	36 13%	18 9%	32 17% J	17 8%	34 18% L	15 8%	30 19% N
Consultant: Feedback from patients referred in the past	**98** **25%**	83 26% FH	7 14%	15 18%	17 35% CBH	81 23%	32 25%	31 19%	66 25% H	53 25%	44 23%	54 25%	44 24%	48 26%	38 23%
Consultant: Contact details	**41** **10%**	34 11%	2 4%	7 8%	9 19% CFG	32 9%	9 7%	18 11%	25 9%	24 11%	17 9%	22 10%	19 10%	19 10%	14 9%

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H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Hospital or PPU: Reputation	**88** **22%**	76 24% CFH	4 8%	12 14% C	15 31% CB	73 21% C	26 21% C	30 18% C	61 23% C	46 22%	41 22%	48 22%	40 22%	42 22%	35 22%
Hospital or PPU: Better clinical outcome at the hospital	**136** **34%**	114 36%	15 30%	22 27%	16 33%	120 34%	43 34%	64 39% B	98 37%	71 34%	64 34%	77 36%	59 32%	65 35%	52 32%
Hospital or PPU: Medical facilities	**108** **27%**	89 28%	12 24%	19 23%	12 25%	96 27%	37 29%	44 27%	77 29%	51 24%	56 30%	54 25%	54 29%	45 24%	47 29%
Hospital or PPU: Quality of care	**120** **30%**	98 31%	14 28%	22 27%	13 27%	107 30%	35 28%	49 30%	85 32%	50 24%	69 37% J	58 27%	61 33%	45 24%	55 34% N
Hospital or PPU: Comfort and quality of accommodation	**91** **23%**	76 24%	8 16%	15 18%	16 33%	75 21%	27 21%	35 21%	60 22%	39 19%	52 28% J	44 21%	47 25%	36 19%	44 27%
Hospital or PPU: Waiting times	**139** **35%**	121 38% CBFH	9 18%	18 22%	20 42% CB	118 34% CB	45 36% CB	50 31% C	100 37% CBFH	73 35%	66 35%	75 35%	64 35%	66 35%	57 35%
Hospital or PPU: Appointment times offered	**118** **30%**	103 32% CB	9 18%	15 18%	13 27%	104 30% CB	37 29% B	46 28% B	89 33% CBF	49 23%	69 37% J	54 25%	64 35% L	44 23%	59 36% N
Hospital or PPU: Geographic location	**80** **20%**	61 19% I	7 14%	19 23% C	17 35% ACFGHI	63 18%	19 15%	30 18%	44 16%	45 22%	35 19%	42 20%	38 21%	40 21%	33 20%
Hospital or PPU: Cost	**179** **45%**	139 44%	26 52%	40 48%	21 44%	157 45%	57 45%	79 48%	117 44%	94 45%	85 45%	98 46%	80 43%	85 45%	71 44%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Hospital or PPU: Recognition by the patient's private insurance	**141** *35%*	114 *36%*	20 *40%*	27 *33%*	19 *40%*	122 *35%*	43 *34%*	63 *39%*	95 *35%*	78 *37%*	63 *33%*	79 *37%*	62 *34%*	69 *37%*	53 *33%*
Hospital or PPU: Clinical expertise of consultants and other healthcare professionals working there	**60** *15%*	48 *15%*	5 *10%*	12 *14%*	6 *13%*	54 *15%*	16 *13%*	27 *17%*	42 *16%*	30 *14%*	29 *15%*	34 *16%*	26 *14%*	28 *15%*	23 *14%*
Hospital or PPU: Feedback from patients referred in the past	**77** *19%*	65 *21%*	5 *10%*	12 *14%*	13 *27%* C	64 *18%*	20 *16%*	32 *20%*	52 *19%*	40 *19%*	37 *20%*	40 *19%*	36 *19%*	37 *20%*	33 *20%*
Hospital or PPU: Contact details	**35** *9%*	27 *9%*	3 *6%*	8 *10%*	5 *10%*	29 *8%*	8 *6%*	15 *9%*	21 *8%*	17 *8%*	18 *10%*	16 *7%*	19 *10%*	14 *7%*	16 *10%*
Other	**2** *1%*	2 *1%*	- -	- -	- -	2 *1%*	2 *2%*	- -	2 *1%*	1 *	1 *1%*	1 *	1 *1%*	1 *1%*	1 *1%*
None of these	**41** *10%*	29 *9%*	8 *16%*	12 *14%*	2 *4%*	39 *11%*	12 *10%*	22 *13%* A	27 *10%*	24 *11%*	17 *9%*	25 *12%*	16 *9%*	22 *12%*	14 *9%*
Don't know	**6** *2%*	6 *2%*	- -	- -	1 *2%*	5 *1%*	- -	3 *2%*	5 *2%*	1 *	5 *3%*	2 *1%*	4 *2%*	1 *1%*	4 *2%*
Consultant NET: Any Consultant	**343** *86%*	275 *87%* H	40 *80%*	68 *82%*	44 *92%*	298 *85%*	111 *88%*	132 *81%*	230 *86%* H	179 *86%*	162 *86%*	182 *85%*	160 *86%*	160 *85%*	139 *86%*
Consultant NET: Reputation/clinical expertise	**127** *32%*	102 *32%*	11 *22%*	25 *30%* C	20 *42%* C	107 *30%*	38 *30%*	44 *27%*	82 *31%*	62 *30%*	64 *34%*	67 *31%*	60 *32%*	56 *30%*	53 *33%*
Consultant NET: Appointments	**180** *45%*	152 *48%* CBF	14 *28%*	28 *34%*	27 *56%* CB	153 *44%* CB	51 *40%*	73 *45%* CB	125 *47%* CBF	94 *45%*	85 *45%*	98 *46%*	81 *44%*	85 *45%*	71 *44%*

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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country				Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Consultant NET: Financial	**242** **61%**	191 60%	35 70% BE	51 61%	24 50%	217 62%	78 62%	103 63%	166 62%	124 59%	118 62%	126 59%	115 62%	109 58%	100 62%
Hospital/PPU NET: Any hospital/PPU	**347** **87%**	276 87%	42 84%	71 86%	44 92%	302 86%	110 87%	138 85%	231 86%	181 87%	164 87%	185 86%	161 87%	163 87%	141 87%
Hospital/PPU NET: Any clinical/medical	**214** **54%**	179 56% B	23 46%	35 42%	26 54%	188 54% B	67 53%	93 57% B	153 57% BF	105 50%	107 57%	112 52%	101 55%	95 51%	89 55%
Hospital/PPU NET: Waiting times/appointments	**167** **42%**	140 44% CF	11 22%	27 33% C	23 48% C	143 41% C	51 40% C	62 38% C	116 43% C	82 39%	85 45%	85 40%	82 44%	74 39%	74 46%
Hospital/PPU NET: Financial	**245** **61%**	194 61%	34 68%	51 61%	31 65%	213 61%	74 59%	107 66%	162 60%	132 63%	113 60%	135 63%	109 59%	118 63%	95 59%

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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Consultant: Reputation	**89** **22%**	43 22%	43 23%	49 25%	36 20%	48 23%	35 23%	30 18%	56 25%	33 23%	28 22%	18 22%	24 21%	43 23%	17 29%
Consultant: Clinical expertise	**104** **26%**	53 27%	49 26%	52 26%	46 25%	59 29%	39 25%	40 24%	63 28%	35 25%	36 29%	22 27%	29 26%	49 26%	17 29%
Consultant: Waiting times for appointment	**150** **38%**	77 39%	69 37%	74 37%	72 39%	82 40%	58 37%	55 34%	92 41%	56 40%	47 37%	35 42%	37 33%	74 40%	31 53% d
Consultant: Appointment times offered	**115** **29%**	57 29%	52 28%	57 29%	56 30%	60 29%	45 29%	37 23%	75 33% X	37 26%	37 29%	32 39%	28 25%	58 31%	19 32%
Consultant: Geographic location	**61** **15%**	24 12%	35 19%	35 18%	23 13%	31 15%	26 17%	27 16%	34 15%	21 15%	15 12%	20 24% b	18 16%	25 13%	13 22%
Consultant: Fees	**189** **47%**	100 50%	83 44%	95 48%	88 48%	100 49%	72 46%	78 48%	110 49%	65 46%	69 55%	38 46%	49 43%	101 54%	24 41%
Consultant: Recognition by the patient's private insurance	**146** **37%**	72 36%	71 38%	66 33%	77 42%	74 36%	57 37%	54 33%	90 40%	52 37%	47 37%	34 41%	38 34%	74 40%	22 37%
Consultant: Private hospitals or PPU at NHS hospitals where he/she works	**51** **13%**	26 13%	24 13%	25 13%	24 13%	25 12%	19 12%	19 12%	31 14%	16 11%	17 13%	14 17%	11 10%	26 14%	12 20%
Consultant: Feedback from patients referred in the past	**98** **25%**	44 22%	51 27%	48 24%	47 26%	48 23%	39 25%	35 21%	61 27%	32 23%	32 25%	23 28%	25 22%	43 23%	22 37% de
Consultant: Contact details	**41** **10%**	19 10%	20 11%	23 12%	17 9%	23 11%	15 10%	14 9%	26 12%	17 12%	11 9%	7 8%	14 12%	17 9%	8 14%

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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Hospital or PPU: Reputation	88 22%	38 19%	46 24%	44 22%	38 21%	48 23%	33 21%	34 21%	51 23%	32 23%	26 21%	20 24%	24 21%	42 23%	17 29%
Hospital or PPU: Better clinical outcome at the hospital	136 34%	69 35%	64 34%	65 33%	66 36%	73 35%	47 30%	52 32%	83 37%	44 31%	39 31%	38 46% ab	27 24%	73 39% d	22 37%
Hospital or PPU: Medical facilities	108 27%	52 26%	55 29%	47 24%	56 30%	59 29%	39 25%	38 23%	69 31%	39 28%	36 29%	23 28%	23 20%	56 30%	18 31%
Hospital or PPU: Quality of care	120 30%	60 30%	57 30%	56 28%	59 32%	70 34%	41 26%	49 30%	70 31%	38 27%	44 35%	25 30%	21 19%	70 38% d	16 27%
Hospital or PPU: Comfort and quality of accommodation	91 23%	45 23%	44 23%	38 19%	47 26%	52 25%	29 19%	36 22%	54 24%	30 21%	31 25%	19 23%	21 19%	43 23%	15 25%
Hospital or PPU: Waiting times	139 35%	70 35%	65 34%	69 35%	65 35%	77 37%	50 32%	48 29%	88 39% X	50 35%	45 36%	29 35%	34 30%	72 39%	21 36%
Hospital or PPU: Appointment times offered	118 30%	61 31%	54 29%	54 27%	59 32%	62 30%	46 30%	43 26%	73 33%	38 27%	33 26%	33 40% ab	23 20%	63 34% d	20 34%
Hospital or PPU: Geographic location	80 20%	35 18%	42 22%	45 23%	31 17%	42 20%	33 21%	31 19%	48 21%	29 21%	27 21%	18 22%	28 25%	34 18%	15 25%
Hospital or PPU: Cost	179 45%	87 44%	85 45%	91 46%	81 44%	91 44%	73 47%	78 48%	100 45%	56 40%	66 52% a	38 46%	49 43%	91 49%	23 39%

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H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital,
which, if any, of the following do you not have enough information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Hospital or PPU: Recognition by the patient's private insurance	**141** **35%**	69 35%	70 37%	71 36%	65 35%	71 34%	61 39%	51 31%	88 39%	54 38%	45 36%	30 36%	42 37%	70 38%	21 36%
Hospital or PPU: Clinical expertise of consultants and other healthcare professionals working there	**60** **15%**	32 16%	27 14%	28 14%	29 16%	26 13%	28 18%	22 13%	36 16%	19 13%	19 15%	17 20%	17 15%	27 15%	13 22%
Hospital or PPU: Feedback from patients referred in the past	**77** **19%**	33 17%	42 22%	32 16%	42 23%	35 17%	33 21%	24 15%	53 24% X	29 21%	27 21%	12 14%	21 19%	39 21%	13 22%
Hospital or PPU: Contact details	**35** **9%**	15 8%	19 10%	20 10%	14 8%	16 8%	15 10%	14 9%	21 9%	13 9%	9 7%	10 12%	12 11%	12 6%	8 14%
Other	**2** **1%**	1 1%	1 1%	1 1%	1 1%	1 *	1 1%	-	2 1%	-	-	1 1%	1 1%	-	1 2%
None of these	**41** **10%**	22 11%	19 10%	14 7%	23 13%	18 9%	17 11%	17 10%	21 9%	21 15% bc	9 7%	3 4%	12 11%	18 10%	2 3%
Don't know	**6** **2%**	3 2%	3 2%	4 2%	2 1%	3 1%	3 2%	3 2%	1 *	-	1 1%	2 2%	2 2%	-	2 3% e
Consultant NET: Any Consultant	**343** **86%**	170 85%	161 85%	177 89%	154 84%	178 86%	132 85%	142 87%	194 87%	118 84%	116 92% a	75 90%	94 83%	166 89%	53 90%
Consultant NET: Reputation/clinical expertise	**127** **32%**	64 32%	59 31%	68 34%	53 29%	69 33%	50 32%	52 32%	72 32%	42 30%	40 32%	30 36%	34 30%	59 32%	25 42%
Consultant NET: Appointments	**180** **45%**	91 46%	83 44%	89 45%	86 47%	94 46%	71 46%	63 38%	112 50% X	64 45%	56 44%	45 54%	44 39%	90 48%	34 58% d

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital,
which, if any, of the following do you not have enough information on?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Consultant NET: Financial	**242** **61%**	127 64%	109 58%	116 59%	119 65%	127 62%	94 61%	101 62%	139 62%	83 59%	83 66%	53 64%	63 56%	124 67%	34 58%
Hospital/PPU NET: Any hospital/PPU	**347** **87%**	170 85%	166 88%	178 90%	155 84%	182 88%	132 85%	143 87%	197 88%	119 84%	116 92%	76 92%	97 86%	168 90%	53 90%
Hospital/PPU NET: Any clinical/medical	**214** **54%**	111 56%	99 52%	108 55%	99 54%	113 55%	81 52%	85 52%	126 56%	69 49%	71 56%	54 65% a	48 42%	110 59% d	37 63% d
Hospital/PPU NET: Waiting times/appointments	**167** **42%**	84 42%	78 41%	83 42%	77 42%	88 43%	65 42%	62 38%	102 46%	59 42%	48 38%	42 51%	44 39%	83 45%	27 46%
Hospital/PPU NET: Financial	**245** **61%**	120 60%	117 62%	125 63%	110 60%	123 60%	101 65%	103 63%	139 62%	87 62%	81 64%	53 64%	68 60%	121 65%	35 59%

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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Consultant: Reputation	**89** **22%**	8 24%	10 22%	65 22%	36 25%	34 22%	9 12%	7 21%	43 30% r	22 18%
Consultant: Clinical expertise	**104** **26%**	9 27%	16 35%	73 25%	36 25%	40 26%	11 14%	10 30%	46 32%	27 22%
Consultant: Waiting times for appointment	**150** **38%**	11 33%	14 30%	117 40%	60 42%	52 33%	28 37%	12 36%	58 40%	46 37%
Consultant: Appointment times offered	**115** **29%**	7 21%	9 20%	94 33%	44 31%	40 26%	20 26%	9 27%	46 32%	36 29%
Consultant: Geographic location	**61** **15%**	5 15%	9 20%	43 15%	22 15%	26 17%	4 5%	4 12%	31 21% r	13 10%
Consultant: Fees	**189** **47%**	18 55% i	14 30%	148 51% i	71 50%	69 44%	44 58%	16 48%	64 44%	65 52%
Consultant: Recognition by the patient's private insurance	**146** **37%**	16 48%	16 35%	105 36%	56 39%	58 37%	29 38%	11 33%	58 40%	49 39%
Consultant: Private hospitals or PPU at NHS hospitals where he/she works	**51** **13%**	5 15%	7 15%	36 12%	18 13%	17 11%	5 7%	9 27% m	23 16%	13 10%
Consultant: Feedback from patients referred in the past	**98** **25%**	8 24%	15 33%	67 23%	34 24%	39 25%	12 16%	11 33% m	47 32% r	22 18%
Consultant: Contact details	**41** **10%**	2 6%	2 4%	33 11%	19 13%	16 10%	3 4%	3 9%	22 15%	11 9%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
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12 Feb 2013

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital,
which, if any, of the following do you not have enough information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Hospital or PPU: Reputation	**88** **22%**	5 *15%*	13 *28%*	62 *21%*	33 *23%*	33 *21%*	9 *12%*	10 *30%* m	37 *26%*	27 *22%*
Hospital or PPU: Better clinical outcome at the hospital	**136** **34%**	10 *30%*	9 *20%*	106 *37%* i	50 *35%*	45 *29%*	27 *36%*	16 *48%*	51 *35%*	47 *38%*
Hospital or PPU: Medical facilities	**108** **27%**	13 *39%* i	8 *17%*	78 *27%*	38 *27%*	35 *22%*	17 *22%*	7 *21%*	33 *23%*	40 *32%*
Hospital or PPU: Quality of care	**120** **30%**	11 *33%*	9 *20%*	91 *31%*	35 *24%*	45 *29%*	22 *29%*	12 *36%*	41 *28%*	42 *34%*
Hospital or PPU: Comfort and quality of accommodation	**91** **23%**	6 *18%*	8 *17%*	69 *24%*	28 *20%*	30 *19%*	18 *24%*	10 *30%*	31 *21%*	28 *22%*
Hospital or PPU: Waiting times	**139** **35%**	14 *42%*	11 *24%*	106 *37%*	59 *41%* l	43 *28%*	24 *32%*	13 *39%*	57 *39%*	42 *34%*
Hospital or PPU: Appointment times offered	**118** **30%**	10 *30%*	11 *24%*	87 *30%*	43 *30%*	39 *25%*	17 *22%*	13 *39%*	48 *33%*	29 *23%*
Hospital or PPU: Geographic location	**80** **20%**	6 *18%*	15 *33%* j	55 *19%*	29 *20%*	34 *22%*	7 *9%*	9 *27%* m	39 *27%* r	18 *14%*
Hospital or PPU: Cost	**179** **45%**	18 *55%* i	14 *30%*	136 *47%* i	70 *49%*	68 *44%*	38 *50%*	14 *42%*	65 *45%*	61 *49%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Hospital or PPU: Recognition by the patient's private insurance	**141** **35%**	15 45%	14 30%	104 36%	55 38%	56 36%	26 34%	12 36%	55 38%	44 35%
Hospital or PPU: Clinical expertise of consultants and other healthcare professionals working there	**60** **15%**	7 21%	6 13%	42 15%	24 17%	24 15%	9 12%	6 18%	26 18%	20 16%
Hospital or PPU: Feedback from patients referred in the past	**77** **19%**	9 27%	7 15%	52 18%	28 20%	35 22%	8 11%	10 30% m	36 25%	22 18%
Hospital or PPU: Contact details	**35** **9%**	1 3%	3 7%	29 10%	16 11%	12 8%	7 9%	4 12%	18 12%	9 7%
Other	**2** **1%**	- -	- -	1 *	- -	2 1%	1 1%	- -	1 1%	- -
None of these	**41** **10%**	- -	3 7%	33 11% h	13 9%	18 12%	10 13%	1 3%	13 9%	13 10%
Don't know	**6** **2%**	- -	3 7% j	2 1%	1 1%	2 1%	- -	- -	2 1%	2 2%
Consultant NET: Any Consultant	**343** **86%**	33 100% ij	40 87%	249 86%	127 89%	131 84%	65 86%	30 91%	128 88%	108 86%
Consultant NET: Reputation/clinical expertise	**127** **32%**	12 36%	18 39%	88 30%	47 33%	48 31%	15 20%	13 39% m	56 39% r	33 26%
Consultant NET: Appointments	**180** **45%**	14 42%	16 35%	140 48%	74 52% l	60 38%	33 43%	14 42%	71 49%	55 44%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

H3 When identifying the most appropriate options of private consultant, private hospital or PPU at an NHS hospital, which, if any, of the following do you not have enough information on?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Consultant NET: Financial	**242** **61%**	25 76% i	24 52%	179 62%	91 64%	90 58%	54 71%	20 61%	84 58%	83 66%
Hospital/PPU NET: Any hospital/PPU	**347** **87%**	33 100% ij	38 83%	252 87%	127 89%	134 86%	65 86%	32 97%	129 89%	110 88%
Hospital/PPU NET: Any clinical/medical	**214** **54%**	20 61% i	16 35%	163 56% i	79 55%	78 50%	37 49%	23 70% m	83 57%	73 58%
Hospital/PPU NET: Waiting times/appointments	**167** **42%**	14 42%	22 48%	120 42%	65 45%	58 37%	22 29%	18 55% m	71 49% r	40 32%
Hospital/PPU NET: Financial	**245** **61%**	25 76% i	23 50%	183 63%	94 66%	93 60%	50 66%	21 64%	91 63%	80 64%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* **small base**
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private consultant considered for most patients

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
15 or less	31 *8%*	24 *8%* H	3 *6%*	7 *8%*	3 *6%*	28 *8%* H	17 *13%* AFHI	7 *4%*	21 *8%* H	16 *8%*	15 *8%*	16 *7%*	15 *8%*	13 *7%*	12 *7%*
16-30	182 *46%*	144 *45%*	26 *52%*	38 *46%*	24 *50%*	158 *45%*	70 *56%* AFHI	67 *41%*	120 *45%*	102 *49%*	79 *42%*	104 *49%*	78 *42%*	94 *50%*	69 *43%*
31-45	56 *14%*	43 *14%* G	5 *10%*	13 *16%*	6 *13%*	49 *14%* G	10 *8%*	29 *18%* G	36 *13%* G	29 *14%*	27 *14%*	31 *14%*	25 *14%*	27 *14%*	23 *14%*
46-60	86 *22%*	71 *22%* G	12 *24%*	15 *18%*	14 *29%* G	72 *21%*	19 *15%*	41 *25%* G	57 *21%* G	44 *21%*	42 *22%*	46 *21%*	40 *22%*	40 *21%*	36 *22%*
61+	27 *7%*	18 *6%* E	4 *8%*	9 *11%* EG	-	27 *8%* AEG	5 *4%*	15 *9%* AE	18 *7%*	11 *5%*	16 *8%*	13 *6%*	14 *8%*	10 *5%*	13 *8%*
.15	19 *5%*	14 *4%*	2 *4%*	5 *6%*	1 *2%*	18 *5%*	9 *7%*	5 *3%*	13 *5%*	11 *5%*	8 *4%*	13 *6%*	6 *3%*	10 *5%*	5 *3%*
.30	124 *31%*	99 *31%*	17 *34%*	25 *30%*	19 *40%*	105 *30%*	42 *33%*	50 *31%*	80 *30%*	73 *35%*	51 *27%*	72 *34%*	52 *28%*	65 *35%*	44 *27%*
.45	29 *7%*	25 *8%* G	2 *4%*	4 *5%*	4 *8%*	25 *7%*	5 *4%*	14 *9%*	21 *8%* G	13 *6%*	16 *8%*	16 *7%*	13 *7%*	12 *6%*	12 *7%*

GfK

An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private consultant considered for most patients

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
60	**79** **20%**	64 20%	12 24%	15 18%	11 23%	68 19%	19 15%	37 23%	53 20%	43 21%	36 19%	45 21%	34 18%	39 21%	30 19%
Don't know	**18** **5%**	17 5% H	- -	1 1%	1 2%	17 5% H	5 4%	4 2%	16 6% H	7 3%	10 5%	4 2%	13 7% L	4 2%	9 6%
Mean	**42.4**	42.2 G	43.6 G	43.1 G	37.7	43.1 G	34.8	47.9 AFGI	43.1 G	41.5	43.6	42.2	42.6	41.8	43.3
Standard deviation	**30.38**	30.10	34.64	31.54	15.64	31.91	23.32	36.10	32.09	30.16	30.70	30.52	30.29	30.93	31.24
Standard error	**1.52**	1.69	4.90	3.46	2.26	1.70	2.08	2.83	1.96	2.09	2.23	2.09	2.23	2.26	2.45

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
*** small base**
Significance testing has been carried out within each break
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GfK

An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private consultant considered for most patients

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
15 or less	**31** **8%**	15 8%	16 8%	17 9%	13 7%	15 7%	15 10%	12 7%	18 8%	11 8%	8 6%	7 8%	9 8%	18 10%	3 5%
16-30	**182** **46%**	88 44%	90 48%	90 45%	85 46%	97 47%	64 41%	75 46%	106 47%	74 52% c	61 48% c	25 30%	60 53% f	87 47% f	14 24%
31-45	**56** **14%**	28 14%	28 15%	24 12%	28 15%	31 15%	20 13%	26 16%	28 13%	18 13%	19 15%	12 14%	18 16%	28 15%	4 7%
46-60	**86** **22%**	45 23%	36 19%	43 22%	41 22%	41 20%	35 23%	36 22%	49 22%	26 18%	29 23%	25 30% a	16 14%	35 19%	29 49% de
61+	**27** **7%**	13 7%	14 7%	13 7%	13 7%	12 6%	14 9%	10 6%	17 8%	8 6%	5 4%	10 12% b	7 6%	12 6%	6 10%
15	**19** **5%**	11 6%	8 4%	11 6%	7 4%	5 2%	13 8% W	7 4%	11 5%	9 6%	4 3%	4 5%	5 4%	12 6%	2 3%
30	**124** **31%**	58 29%	64 34%	61 31%	59 32%	67 33%	42 27%	56 34%	68 30%	52 37% c	37 29%	19 23%	41 36% f	60 32% f	9 15%
45	**29** **7%**	13 7%	16 8%	11 6%	16 9%	19 9%	9 6%	14 9%	14 6%	11 8%	7 6%	8 10%	7 6%	17 9%	3 5%

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I1 For the majority of your private patients,how far from your practice typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private consultant considered for most patients

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
60	**79** **20%**	42 21%	33 17%	38 19%	39 21%	40 19%	29 19%	34 21%	44 20%	26 18%	25 20%	22 27%	15 13%	34 18%	24 41% de
Don´t know	**18** **5%**	10 5%	5 3%	11 6%	4 2%	10 5%	7 5%	5 3%	6 3%	4 3%	4 3%	4 5%	3 3%	6 3%	3 5%
Mean	**42.4**	42.4	42.3	42.4	42.8	42.2	43.3	42.5	42.5	40.3	38.9	51.5 ab	40.9	41.0	52.9 de
Standard deviation	**30.38**	29.11	32.19	32.19	29.40	32.14	30.28	31.00	30.22	28.36	21.59	37.70	35.55	28.39	29.23
Standard error	**1.52**	2.06	2.34	2.29	2.17	2.24	2.43	2.42	2.02	2.39	1.92	4.14	3.34	2.08	3.81

GfK

An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private consultant considered for most patients

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
15 or less	**31** **8%**	3 9%	3 7%	22 8%	9 6%	16 10%	5 7%	5 15%	11 8%	11 9%
16-30	**182** **46%**	17 52%	20 43%	128 44%	63 44%	67 43%	44 58%	14 42%	61 42%	54 43%
31-45	**56** **14%**	6 18%	8 17%	38 13%	21 15%	20 13%	12 16%	3 9%	20 14%	19 15%
46-60	**86** **22%**	3 9%	9 20%	71 25% h	36 25%	34 22%	11 14%	6 18%	33 23%	30 24%
61+	**27** **7%**	2 6%	2 4%	20 7%	9 6%	14 9%	4 5%	2 6%	15 10%	9 7%
15	**19** **5%**	2 6%	3 7%	14 5%	4 3%	11 7%	3 4%	4 12%	9 6%	3 2%
30	**124** **31%**	12 36%	15 33%	84 29%	42 29%	42 27%	24 32%	11 33%	42 29%	35 28%
45	**29** **7%**	4 12%	3 7%	20 7%	13 9%	6 4%	4 5%	- -	9 6%	11 9%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

**I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?**

Furthest private consultant considered for most patients

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
60	**79** **20%**	3 9%	7 15%	66 23%	33 23%	34 22%	11 14%	6 18%	32 22%	28 22%
Don't know	**18** **5%**	2 6%	4 9%	10 3%	5 3%	5 3%	- -	3 9% m	5 3%	2 2%
Mean	**42.4**	37.3	38.3	43.4	44.2	42.7	38.4	41.5	46.5	43.0
Standard deviation	**30.38**	22.47	16.92	30.66	33.33	28.80	30.52	34.17	35.65	30.91
Standard error	**1.52**	3.91	2.49	1.80	2.79	2.31	3.50	5.95	2.96	2.76

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private hospital/PPU considered for most patients

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
15 or less	**32** **8%**	26 8% H	3 6%	6 7%	5 10%	27 8% H	17 13% AFHI	6 4%	21 8% H	16 8%	16 8%	15 7%	17 9%	13 7%	14 9%
16-30	**174** **44%**	137 43%	25 50%	37 45%	24 50%	150 43%	67 53% AFHI	62 38%	113 42%	96 46%	77 41%	96 45%	78 42%	89 47%	70 43%
31-45	**57** **14%**	43 14%	6 12%	14 17%	6 13%	50 14%	13 10%	27 17%	36 13%	30 14%	27 14%	34 16%	23 12%	28 15%	21 13%
46-60	**85** **21%**	71 22% G	11 22%	14 17%	11 23%	74 21% G	18 14%	45 28% BFG	60 22% G	46 22%	39 21%	50 23%	35 19%	42 22%	31 19%
61+	**34** **9%**	23 7%	5 10%	11 13% EG	1 2%	33 9% AG	6 5%	19 12% AEG	22 8%	14 7%	20 11%	15 7%	19 10%	12 6%	17 10%
15	**16** **4%**	12 4%	2 4%	4 5%	2 4%	14 4% H	7 6%	3 2%	10 4%	10 5%	6 3%	10 5%	6 3%	9 5%	5 3%
30	**117** **29%**	95 30%	15 30%	22 27%	19 40%	98 28%	38 30%	46 28%	76 28%	68 33%	49 26%	64 30%	53 29%	61 32%	46 28%
45	**29** **7%**	25 8%	2 4%	4 5%	3 6%	26 7%	6 5%	16 10%	22 8%	11 5%	18 10%	16 7%	13 7%	10 5%	12 7%
60	**77** **19%**	64 20% G	10 20%	13 16%	11 23%	66 19%	17 13%	39 24% FG	53 20% G	42 20%	35 19%	46 21%	31 17%	38 20%	27 17%

GfK

An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients, how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private hospital/PPU considered for most patients

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
						Country					Experience	Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Don't know	**18** **5%**	17 5% H	- -	1 1%	1 2%	17 5% H	5 4%	4 2%	16 6% H	7 3%	10 5%	4 2%	13 7% L	4 2%	9 6%
Mean	**43.7**	43.6 G	43.9 G	44.1 G	40.0	44.2 G	35.0	49.8 AFGI	44.3 G	42.8	44.9	43.5	44.0	42.7	44.3
Standard deviation	**32.42**	32.52	35.17	32.22	33.85	32.28	24.42	35.53	32.36	31.15	33.88	30.99	34.17	31.47	34.91
Standard error	**1.62**	1.83	4.97	3.54	4.89	1.72	2.18	2.78	1.98	2.15	2.46	2.12	2.51	2.30	2.74

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private hospital/PPU considered for most patients

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
15 or less	**32** **8%**	15 8%	17 9%	16 8%	14 8%	15 7%	16 10%	14 9%	17 8%	10 7%	11 9%	5 6%	12 11%	17 9%	2 3%
16-30	**174** **44%**	85 43%	84 44%	85 43%	85 46%	89 43%	65 42%	75 46%	97 43%	67 48% c	56 44%	28 34%	53 47%	80 43%	21 36%
31-45	**57** **14%**	27 14%	30 16%	24 12%	29 16%	35 17%	17 11%	26 16%	29 13%	19 13%	20 16%	12 14%	18 16% f	31 17% f	1 2%
46-60	**85** **21%**	45 23%	36 19%	46 23%	36 20%	41 20%	33 21%	32 20%	53 24%	31 22%	27 21%	22 27%	17 15%	37 20%	25 42% de
61+	**34** **9%**	17 9%	17 9%	16 8%	16 9%	16 8%	17 11%	12 7%	22 10%	10 7%	8 6%	12 14%	10 9%	15 8%	7 12%
15	**16** **4%**	9 5%	7 4%	9 5%	5 3%	4 2%	11 7% W	8 5%	7 3%	7 5%	5 4%	2 2%	6 5%	9 5%	1 2%
30	**117** **29%**	53 27%	61 32%	56 28%	58 32%	61 30%	42 27%	53 32%	64 29%	44 31%	34 27%	22 27%	33 29%	55 30%	15 25%
45	**29** **7%**	13 7%	16 8%	10 5%	17 9%	21 10% s	7 5%	12 7%	16 7%	10 7%	8 6%	8 10%	7 6%	19 10% f	1 2%
60	**77** **19%**	42 21%	31 16%	41 21%	34 18%	39 19%	28 18%	30 18%	47 21%	28 20%	24 19%	20 24%	14 12%	35 19%	22 37% de

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private hospital/PPU considered for most patients

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Don't know	**18** **5%**	10 5%	5 3%	11 6%	4 2%	10 5%	7 5%	5 3%	6 3%	4 3%	4 3%	4 5%	3 3%	6 3%	3 5%
Mean	**43.7**	43.8	43.7	44.8	42.7	44.3	43.8	41.8	45.5	42.4	40.2	52.9 ab	42.2	43.7	50.1
Standard deviation	**32.42**	31.95	33.52	35.98	29.25	34.77	31.86	30.73	33.80	29.92	24.43	40.93	37.21	32.86	26.22
Standard error	**1.62**	2.27	2.44	2.56	2.16	2.42	2.56	2.40	2.26	2.52	2.18	4.49	3.50	2.41	3.41

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
***** small base**
Significance testing has been carried out within each break
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An Assessment of the Private Healthcare Market - GP Survey

I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?

Furthest private hospital/PPU considered for most patients

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
15 or less	32 8%	3 9%	4 9%	22 8%	12 8%	15 10%	5 7%	4 12%	11 8%	12 10%
16-30	174 44%	16 48%	19 41%	121 42%	57 40%	68 44%	42 55%	16 48%	61 42%	51 41%
31-45	57 14%	6 18%	6 13%	41 14%	24 17%	18 12%	12 16%	2 6%	17 12%	19 15%
46-60	85 21%	3 9%	10 22%	70 24%	35 24%	32 21%	11 14%	5 15%	35 24%	28 22%
61+	34 9%	3 9%	3 7%	25 9%	10 7%	18 12%	6 8%	3 9%	16 11%	13 10%
15	16 4%	2 6%	3 7%	11 4%	5 3%	9 6%	2 3%	3 9%	8 6%	2 2%
30	117 29%	10 30%	13 28%	80 28%	36 25%	41 26%	24 32%	12 36%	39 27%	32 26%
45	29 7%	3 9%	2 4%	22 8%	13 9%	6 4%	3 4%	- -	8 6%	11 9%
60	77 19%	2 6%	9 20%	64 22% h	32 22%	30 19%	9 12%	5 15%	32 22%	25 20%

GfK

An Assessment of the Private Healthcare Market - GP Survey

**I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?**

Furthest private hospital/PPU considered for most patients

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Don't know	**18** **5%**	2 6%	4 9%	10 3%	5 3%	5 3%	- -	3 9% m	5 3%	2 2%
Mean	**43.7**	39.2	39.5	44.9	44.6	43.2	40.3	39.3	47.9	44.9
Standard deviation	**32.42**	26.81	19.72	32.83	34.62	28.24	32.81	25.45	39.62	33.47
Standard error	**1.62**	4.67	2.91	1.93	2.90	2.26	3.76	4.43	3.29	2.99

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

**I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?**

Furthest private consultant considered for most patients

Base: All

	Total	Furthest private hospital/PPU considered for most patients						
		15 or less	16-30	31-45	46-60	61+	Mean	Standard deviation
Total	**400**	32	174	57	85	34	43.7	32.42
15 or less	**31** **8%**	25 78%	4 2%	1 2%	1 1%	-	15.7	11.37
16-30	**182** **46%**	5 16%	157 90%	6 11%	8 9%	6 18%	31.7	21.52
31-45	**56** **14%**	2 6%	5 3%	46 81%	3 4%	-	40.9	7.70
46-60	**86** **22%**	-	8 5%	4 7%	72 85%	2 6%	56.6	12.45
61+	**27** **7%**	-	-	-	1 1%	26 76%	121.9	50.31
15	**19** **5%**	13 41%	4 2%	1 2%	1 1%	-	20.5	12.12
30	**124** **31%**	3 9%	107 61%	4 7%	5 6%	5 15%	34.7	24.05
45	**29** **7%**	-	3 2%	24 42%	2 2%	-	44.0	5.58
60	**79** **20%**	-	6 3%	3 5%	69 81%	1 3%	57.5	11.84
Don't know	**18** **5%**	-	-	-	-	-	-	-
Mean	**42.4**	15.5	28.8	41.5	55.8	105.3	1.5	0.35
Standard deviation	**30.38**	8.82	8.22	8.02	12.24	59.35	1.6	0.00
Standard error	**1.52**	1.56	0.62	1.06	1.33	10.18	0.2	-

**Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified**

GfK

An Assessment of the Private Healthcare Market - GP Survey

**I1 For the majority of your private patients,how far from your practice
typically are the private consultants, private hospitals or PPUs at NHS hospitals you consider?**

Base: All

	I1: Summary table	
	Furthest private consultant considered for most patients	Furthest private hospital/PPU considered for most patients
Total	400	400
15 or less	31 8%	32 8%
16-30	182 46%	174 44%
31-45	56 14%	57 14%
46-60	86 22%	85 21%
61+	27 7%	34 9%
15	19 5%	16 4%
30	124 31%	117 29%
45	29 7%	29 7%
60	79 20%	77 19%
Don't know	18 5%	18 5%
Mean	42.4	43.7
Standard deviation	30.38	32.42
Standard error	1.52	1.62

**Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified**

An Assessment of the Private Healthcare Market - GP Survey

I2.01 How often do patients explicitly ask you to refer them to a private consultant or hospital within an area that they specify?

Private consultant

Base: All

	Total					Country					Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always (3)	**26** **7%**	20 6%	5 10% E	6 7%	-	26 7%	7 6%	13 8% E	20 7%	14 7%	12 6%	14 7%	12 6%	12 6%	10 6%
Usually (2)	**116** **29%**	96 30%	13 26%	20 24%	14 29%	102 29%	34 27%	51 31%	82 31%	53 25%	61 32%	58 27%	57 31%	48 26%	50 31%
Sometimes (1)	**227** **57%**	180 57%	27 54%	47 57%	31 65%	195 56%	73 58%	90 55%	148 55%	127 61%	100 53%	127 59%	100 54%	115 61%	88 54%
Never (0)	**24** **6%**	15 5%	4 8%	9 11% AFHI	3 6%	21 6% I	11 9% AI	6 4%	12 4%	14 7%	10 5%	13 6%	11 6%	12 6%	9 6%
Don't know	**7** **2%**	6 2%	1 2%	1 1%	-	7 2%	1 1%	3 2%	6 2%	1 *	6 3% J	2 1%	5 3%	1 1%	5 3%
NET: Always/usually	**142** **36%**	116 37%	18 36%	26 31%	14 29%	128 36%	41 33%	64 39%	102 38%	67 32%	73 39%	72 34%	69 37%	60 32%	60 37%
Mean	**1.37**	1.39	1.39	1.28	1.23	1.39	1.30	1.44 B	1.42 G	1.32	1.41	1.34	1.39	1.32	1.39
Standard Deviation	**0.70**	0.68	0.79	0.76	0.56	0.72	0.71	0.70	0.70	0.70	0.70	0.69	0.70	0.69	0.69
Standard Error	**0.035**	0.038	0.111	0.083	0.080	0.038	0.063	0.055	0.043	0.048	0.051	0.047	0.052	0.050	0.055

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

I2.01 How often do patients explicitly ask you to refer them to a private consultant or hospital within an area that they specify?

Private consultant

Base: All

	Total	Size of business High (R)	Size of business Low (S)	No of private patients High (T)	No of private patients Low (U)	Who raised the referral Patient both (W)	Who raised the referral Inconsistent (s)	Patient knows who they want to see High (X)	Patient knows who they want to see Low (Y)	No of Consultants suggested 1 (a)	No of Consultants suggested 2 (b)	No of Consultants suggested 3 or more (c)	No of hospitals suggested 1 (d)	No of hospitals suggested 2 (e)	No of hospitals suggested 3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always (3)	**26** **7%**	12 6%	13 7%	13 7%	11 6%	11 5%	13 8%	13 8%	13 6%	8 6%	5 4%	8 10%	8 7%	8 4%	7 12% e
Usually (2)	**116** **29%**	63 32%	50 26%	65 33%	44 24%	66 32%	41 26%	55 34%	55 25%	41 29%	42 33%	24 29%	28 25%	61 33%	20 34%
Sometimes (1)	**227** **57%**	113 57%	109 58%	107 54%	111 60%	109 53%	93 60%	85 52%	137 61%	83 59%	71 56%	44 53%	63 56%	109 59%	27 46%
Never (0)	**24** **6%**	10 5%	12 6%	10 5%	14 8%	16 8%	6 4%	7 4%	17 8%	8 6%	7 6%	6 7%	10 9%	8 4%	4 7%
Don't know	**7** **2%**	1 1%	5 3%	3 2%	4 2%	4 2%	2 1%	4 2%	2 1%	1 1%	1 1%	1 1%	4 4% e	-	1 2%
NET: Always/usually	**142** **36%**	75 38%	63 33%	78 39%	55 30%	77 37%	54 35%	68 41% Y	68 30%	49 35%	47 37%	32 39%	36 32%	69 37%	27 46%
Mean	**1.37**	1.39	1.35	1.42	1.29	1.36	1.40	1.46 Y	1.29	1.35	1.36	1.41	1.31	1.37	1.52
Standard Deviation	**0.70**	0.68	0.71	0.69	0.70	0.71	0.70	0.71	0.69	0.68	0.65	0.77	0.74	0.64	0.80
Standard Error	**0.035**	0.048	0.052	0.049	0.051	0.049	0.056	0.055	0.046	0.057	0.058	0.084	0.070	0.047	0.104

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

I2.01 How often do patients explicitly ask you to refer them to a private consultant or hospital within an area that they specify?

Private consultant

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always (3)	**26** **7%**	3 9%	4 9%	17 6%	10 7%	9 6%	4 5%	2 6%	11 8%	8 6%
Usually (2)	**116** **29%**	14 42%	11 24%	86 30%	42 29%	50 32%	19 25%	7 21%	42 29%	38 30%
Sometimes (1)	**227** **57%**	12 36%	29 63% h	166 57% h	80 56%	85 54%	47 62%	24 73%	90 62%	71 57%
Never (0)	**24** **6%**	3 9%	1 2%	18 6%	10 7%	9 6%	5 7%	- -	1 1%	7 6% q
Don't know	**7** **2%**	1 3%	1 2%	2 1%	1 1%	3 2%	1 1%	- -	1 1%	1 1%
NET: Always/usually	**142** **36%**	17 52%	15 33%	103 36%	52 36%	59 38%	23 30%	9 27%	53 37%	46 37%
Mean	**1.37**	1.53	1.40	1.36	1.37	1.39	1.29	1.33	1.44	1.38
Standard Deviation	**0.70**	0.80	0.69	0.69	0.72	0.69	0.67	0.60	0.64	0.69
Standard Error	**0.035**	0.140	0.101	0.041	0.060	0.055	0.077	0.104	0.054	0.062

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

I2.02 How often do patients explicitly ask you to refer them to a private consultant or hospital within an area that they specify?

Private hospital/PPU

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Always (3)	19 **5%**	13 4%	5 10% E	6 7%	- -	19 5%	6 5%	8 5%	13 5%	11 5%	8 4%	12 6%	7 4%	11 6%	7 4%
Usually (2)	130 **33%**	108 34%	14 28%	22 27%	16 33%	114 32%	43 34%	56 34%	92 34%	60 29%	69 37%	64 30%	65 35%	52 28%	56 35%
Sometimes (1)	216 **54%**	172 54%	25 50%	44 53%	30 63%	185 53%	63 50%	87 53%	141 53%	120 57%	96 51%	119 56%	97 52%	108 57%	85 52%
Never (0)	28 **7%**	18 6%	5 10%	10 12% AH	2 4%	26 7% A	14 11% AHI	8 5%	16 6%	17 8%	10 5%	17 8%	11 6%	16 9%	9 6%
Don't know	7 **2%**	6 2%	1 2%	1 1%	- -	7 2%	- -	4 2%	6 2%	1 *	6 3% J	2 1%	5 3%	1 1%	5 3%
NET: Always/usually	149 **37%**	121 38%	19 38%	28 34%	16 33%	133 38%	49 39%	64 39%	105 39%	71 34%	77 41%	76 36%	72 39%	63 34%	63 39%
Mean	1.36	1.37	1.39	1.29	1.29	1.37	1.33	1.40	1.39	1.31	1.41	1.33	1.38	1.31	1.39
Standard Deviation	0.69	0.66	0.81	0.78	0.54	0.70	0.74	0.67	0.68	0.70	0.66	0.71	0.66	0.71	0.67
Standard Error	0.034	0.037	0.115	0.085	0.079	0.038	0.066	0.052	0.041	0.048	0.048	0.048	0.049	0.052	0.052

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I2.02 How often do patients explicitly ask you to refer them to a private consultant or hospital within an area that they specify?

Private hospital/PPU

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Always (3)	**19** **5%**	9 5%	9 5%	8 4%	10 5%	6 3%	11 7%	9 5%	10 4%	5 4%	3 2%	6 7%	5 4%	6 3%	5 8%
Usually (2)	**130** **33%**	67 34%	60 32%	70 35%	55 30%	73 35%	48 31%	73 45% Y	52 23%	46 33%	46 37%	29 35%	38 34%	65 35%	23 39%
Sometimes (1)	**216** **54%**	111 56%	100 53%	104 53%	100 54%	105 51%	87 56%	70 43%	141 63% X	78 55%	67 53%	41 49%	54 48%	105 56%	27 46%
Never (0)	**28** **7%**	11 6%	15 8%	12 6%	16 9%	18 9%	7 5%	8 5%	19 8%	11 8%	8 6%	6 7%	12 11%	10 5%	3 5%
Don't know	**7** **2%**	1 1%	5 3%	4 2%	3 2%	4 2%	2 1%	4 2%	2 1%	1 1%	2 2%	1 1%	4 4% e	-	1 2%
NET: Always/usually	**149** **37%**	76 38%	69 37%	78 39%	65 35%	79 38%	59 38%	82 50% Y	62 28%	51 36%	49 39%	35 42%	43 38%	71 38%	28 47%
Mean	**1.36**	1.37	1.34	1.38	1.33	1.33	1.41	1.52 Y	1.24	1.32	1.35	1.43	1.33	1.36	1.52
Standard Deviation	**0.69**	0.66	0.70	0.67	0.71	0.68	0.69	0.68	0.67	0.67	0.64	0.74	0.73	0.64	0.73
Standard Error	**0.034**	0.047	0.051	0.047	0.053	0.047	0.056	0.053	0.045	0.056	0.057	0.081	0.069	0.047	0.095

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

I2.02 How often do patients explicitly ask you to refer them to a private consultant or hospital within an area that they specify?

Private hospital/PPU

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Always (3)	**19** **5%**	4 12% j	3 7%	10 3%	4 3%	10 6%	5 7%	2 6%	5 3%	7 6%
Usually (2)	**130** **33%**	16 48%	15 33%	91 31%	48 34%	59 38%	16 21%	12 36%	52 36%	45 36%
Sometimes (1)	**216** **54%**	9 27%	26 57% h	162 56% h	79 55%	75 48%	46 61%	18 55%	83 57%	65 52%
Never (0)	**28** **7%**	3 9%	1 2%	23 8%	11 8%	8 5%	7 9%	1 3%	3 2%	8 6%
Don't know	**7** **2%**	1 3%	1 2%	3 1%	1 1%	4 3%	2 3%	- -	2 1%	- -
NET: Always/usually	**149** **37%**	20 61% j	18 39%	101 35%	52 36%	69 44%	21 28%	14 42%	57 39%	52 42%
Mean	**1.36**	1.66 j	1.44	1.31	1.32	1.47	1.26	1.45	1.41	1.41
Standard Deviation	**0.69**	0.83	0.66	0.67	0.66	0.70	0.72	0.67	0.60	0.70
Standard Error	**0.034**	0.144	0.097	0.039	0.055	0.056	0.083	0.116	0.050	0.062

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

I3 In the last 12 months, how many patients have you referred to a private consultant, private hospital or PPU at an NHS hospital outside your local area?

Base: All

	Total	Country England (A)	Country Scotland (C)	Country Non-England (B)	Country Greater London (E)	Country UK minus Greater London (F)	Country UK minus Greater London ~ urban (G)	Country UK minus Greater London ~ rural (H)	Country England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
1	**45** **11%**	34 11%	9 18%	11 13%	3 6%	41 12%	14 11%	23 14%	30 11%	23 11%	22 12%	24 11%	20 11%	22 12%	19 12%
2	**50** **13%**	39 12%	8 16%	11 13%	4 8%	46 13%	16 13%	27 17%	35 13%	31 15%	19 10%	29 14%	21 11%	27 14%	17 10%
3	**17** **4%**	13 4%	3 6%	4 5%	- -	17 5%	3 2%	11 7%	13 5%	9 4%	8 4%	9 4%	8 4%	8 4%	7 4%
4	**13** **3%**	10 3%	1 2%	3 4%	3 6% G	10 3%	1 1%	9 6% FGI	7 3%	8 4%	5 3%	9 4%	4 2%	8 4%	4 2%
5	**40** **10%**	34 11%	3 6%	6 7%	6 13%	34 10%	10 8%	17 10%	28 10%	23 11%	17 9%	22 10%	18 10%	20 11%	15 9%
6-10	**49** **12%**	43 14% C	1 2%	6 7% C	7 15% C	42 12% C	14 11% C	23 14% C	36 13% C	24 11%	24 13%	30 14%	19 10%	24 13%	18 11%
11-20	**27** **7%**	24 8% H	1 2%	3 4%	4 8%	23 7%	10 8%	7 4%	20 7% H	15 7%	12 6%	15 7%	12 6%	13 7%	10 6%
more than 20	**29** **7%**	25 8% FI	3 6%	4 5%	8 17% ABFGI	21 6%	6 5%	12 7%	17 6%	11 5%	18 10%	13 6%	16 9%	10 5%	15 9%
None	**103** **26%**	69 22% H	21 42% AEFHI	34 41% AEFHI	7 15%	96 27% AHI	46 37% AEFHI	25 15%	62 23% H	52 25%	50 26%	50 23%	53 29%	44 23%	44 27%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I3 In the last 12 months, how many patients have you referred to a private consultant, private hospital or PPU at an NHS hospital outside your local area?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˇ urban (G)	UK minus Greater London ˇ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
										Experience		**Experience - local area**		**Experience/ experience local area**	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Don't know	**27** **7%**	26 8% CBF	- -	1 1%	6 13% CB	21 6% B	6 5%	9 6%	20 7% CBF	13 6%	14 7%	13 6%	14 8%	12 6%	13 8%
Mean	**7.1**	7.7 F	4.7	4.9	10.5 B	6.7	6.3	7.2	7.3	6.4	8.0	6.9	7.4	6.4	7.6
Standard deviation	**13.97**	14.20	15.29	12.98	12.15	14.16	14.59	14.89	14.51	12.77	15.26	13.87	14.16	12.72	14.35
Standard error	**0.70**	0.80	2.16	1.42	1.75	0.76	1.30	1.17	0.89	0.88	1.11	0.95	1.04	0.93	1.13

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I3 In the last 12 months, how many patients have you referred to a private consultant, private hospital or PPU at an NHS hospital outside your local area?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
1	**45** **11%**	21 11%	22 12%	12 6% T	32 17%	28 14%	14 9%	26 16% Y	19 8%	14 10%	21 17% c	5 6%	13 12%	23 12%	4 7%
2	**50** **13%**	27 14%	23 12%	22 11%	27 15%	29 14%	21 14%	18 11%	31 14%	14 10%	26 21% ac	8 10%	13 12%	25 13%	9 15%
3	**17** **4%**	9 5%	8 4%	9 5%	6 3%	6 3%	8 5%	9 5%	8 4%	6 4%	5 4%	4 5%	2 2%	12 6%	1 2%
4	**13** **3%**	6 3%	7 4%	3 2%	10 5% T	5 2%	7 5%	4 2%	9 4%	6 4%	4 3%	- -	5 4%	5 3%	1 2%
5	**40** **10%**	23 12%	14 7%	29 15% U	10 5%	19 9%	19 12%	21 13%	18 8%	13 9%	12 10%	12 14%	13 12%	18 10%	7 12%
6-10	**49** **12%**	25 13%	23 12%	34 17% U	13 7%	24 12%	20 13%	15 9%	33 15%	19 13%	14 11%	10 12%	13 12%	22 12%	5 8%
11-20	**27** **7%**	12 6%	15 8%	23 12% U	4 2%	13 6%	13 8%	12 7%	14 6%	7 5%	9 7%	8 10%	9 8%	12 6%	5 8%
more than 20	**29** **7%**	18 9%	11 6%	24 12% U	5 3%	13 6%	14 9%	13 8%	16 7%	10 7%	8 6%	10 12%	4 4%	16 9%	8 14% d
None	**103** **26%**	48 24%	52 28%	31 16%	67 36% T	57 28% s	27 17%	38 23%	63 28%	42 30% b	21 17%	22 27%	34 30%	45 24%	15 25%

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I3 In the last 12 months, how many patients have you referred to a private consultant, private hospital or PPU at an NHS hospital outside your local area?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Don't know	27 7%	10 5%	14 7%	11 6%	10 5%	12 6%	12 8%	8 5%	13 6%	10 7%	6 5%	4 5%	7 6%	8 4%	4 7%
Mean	7.1	8.3	6.0	11.4 U	2.9	6.1	9.3 W	7.8	6.6	6.6	6.7	10.1	6.4	7.4	8.6
Standard deviation	13.97	17.07	9.91	18.14	5.11	11.69	17.44	16.73	11.71	12.64	13.43	18.35	14.70	14.69	12.68
Standard error	0.70	1.21	0.72	1.29	0.38	0.81	1.40	1.31	0.78	1.06	1.20	2.01	1.38	1.08	1.65

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

I3 In the last 12 months, how many patients have you referred to a private consultant, private hospital or PPU at an NHS hospital outside your local area?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
1	45 11%	5 15%	4 9%	33 11%	17 12%	16 10%	10 13%	4 12%	-	45 36% q
2	50 13%	2 6%	5 11%	41 14%	20 14%	21 13%	9 12%	3 9%	-	50 40% q
3	17 4%	2 6%	1 2%	13 4%	6 4%	7 4%	2 3%	-	-	17 14% q
4	13 3%	2 6%	1 2%	9 3%	5 3%	4 3%	5 7%	-	-	13 10% q
5	40 10%	1 3%	6 13%	30 10%	19 13%	14 9%	9 12%	4 12%	40 28% r	-
6-10	49 12%	3 9%	6 13%	37 13%	20 14%	21 13%	8 11%	3 9%	49 34% r	-
11-20	27 7%	2 6%	4 9%	19 7%	11 8%	8 5%	2 3%	2 6%	27 19% r	-
more than 20	29 7%	-	4 9%	25 9%	17 12% l	7 4%	2 3%	3 9%	29 20% r	-
None	103 26%	16 48% j	13 28%	60 21%	22 15%	49 31% k	25 33%	10 30%	-	-

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

I3 In the last 12 months, how many patients have you referred to a private consultant, private hospital or PPU at an NHS hospital outside your local area?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Don't know	**27** **7%**	- -	2 4%	22 8%	6 4%	9 6%	4 5%	4 12%	- -	- -
Mean	**7.1**	2.7	7.6 h	8.0	9.9 l	5.7	4.4	6.3	16.6 r	2.0
Standard deviation	**13.97**	4.71	11.71	15.51	17.14	12.90	12.15	10.11	18.81	0.96
Standard error	**0.70**	0.82	1.73	0.91	1.43	1.03	1.39	1.76	1.56	0.09

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

K1 To your knowledge do any of the private hospitals or PPUs at NHS hospitals in your area offer any type of incentive or benefit to GPs to encourage them to refer patients to their facilities or to consultants working there?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Yes	**20** **5%**	13 4% I	5 10% FGI	7 8% FGI	5 10% AGI	15 4% I	3 2%	10 6% I	8 3%	11 5%	9 5%	13 6%	7 4%	11 6%	7 4%
No	**326** **82%**	258 81%	39 78%	68 82%	36 75%	290 83%	107 85%	134 82%	222 83%	177 85%	147 78%	184 86% M	141 76%	160 85% Q	122 75%
I would prefer not to say	**4** **1%**	4 1%	- -	- -	- -	4 1%	2 2%	2 1%	4 1%	2 1%	2 1%	1 *	3 2%	1 1%	2 1%
Don't know	**50** **13%**	42 13%	6 12%	8 10%	7 15%	42 12%	14 11%	17 10%	34 13%	19 9%	31 16% J	16 7%	34 18% L	16 9%	31 19% N

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

K1 To your knowledge do any of the private hospitals or PPUs at NHS hospitals in your area offer any type of incentive
or benefit to GPs to encourage them to refer patients to their facilities or to consultants working there?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Yes	**20** **5%**	11 6%	9 5%	12 6%	8 4%	9 4%	9 6%	11 7%	9 4%	7 5%	7 6%	4 5%	6 5%	10 5%	1 2%
No	**326** **82%**	160 80%	159 84%	164 83%	151 82%	166 81%	130 84%	127 77%	192 86% X	120 85%	105 83%	69 83%	97 86%	155 83%	49 83%
I would prefer not to say	**4** **1%**	4 2%	- -	3 2%	1 1%	4 2%	- -	3 2% Y	- -	- -	3 2%	- -	- -	2 1%	2 3%
Don't know	**50** **13%**	24 12%	21 11%	19 10%	24 13%	27 13%	16 10%	23 14%	23 10%	14 10%	11 9%	10 12%	10 9%	19 10%	7 12%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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GfK

An Assessment of the Private Healthcare Market - GP Survey

K1 To your knowledge do any of the private hospitals or PPUs at NHS hospitals in your area offer any type of incentive or benefit to GPs to encourage them to refer patients to their facilities or to consultants working there?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Yes	**20** **5%**	- -	3 7%	15 5%	12 8%	5 3%	3 4%	2 6%	8 6%	8 6%
No	**326** **82%**	27 82%	37 80%	241 83%	121 85%	135 87%	62 82%	24 73%	122 84%	106 85%
I would prefer not to say	**4** **1%**	1 3%	- -	2 1%	- -	2 1%	- -	2 6% m	4 3%	- -
Don't know	**50** **13%**	5 15%	6 13%	31 11%	10 7%	14 9%	11 14%	5 15%	11 8%	11 9%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

K2 And what incentives or benefits do private hospitals or PPUs at NHS hospitals offer to GPs in your area?

Base: All who have knowledge of private hospitals/PPUs offering incentives or benefits to GPs to encourage referrals to their facilities

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Educational meetings	**13** **3%**	9 3% I	3 6%	4 5%	4 8% AFGI	9 3%	2 2%	5 3%	5 2%	8 4%	5 3%	9 4%	4 2%	8 4%	4 2%
Postgraduate meetings	**2** **1%**	2 1%	-	-	1 2%	1 *	1 1%	-	1 *	2 1%	-	2 1%	-	2 1%	-
Clinical meeting	**1** *****	1 *	-	-	-	1 *	-	1 1%	1 *	1 *	-	1 *	-	1 1%	-
Meetings with meals	**3** **1%**	2 1%	1 2%	1 1%	-	3 1%	1 1%	2 1%	2 1%	1 *	2 1%	2 1%	1 1%	1 1%	1 1%
Continuing medical education (CME)	**1** *****	1 *	-	-	-	1 *	-	1 1%	1 *	-	1 1%	1 *	-	-	-
Wine	**1** *****	-	-	1 1%	-	1 *	-	1 1%	-	-	1 1%	-	1 1%	-	1 1%
Sports	**3** **1%**	2 1%	1 2%	1 1%	-	3 1%	-	2 1%	2 1%	2 1%	1 1%	3 1%	-	2 1%	-
Film premiere	**1** *****	-	1 2% AI	1 1%	-	1 *	-	1 1%	-	1 *	-	1 *	-	1 1%	-
None	**2** **1%**	2 1%	-	-	1 2%	1 *	-	1 1%	1 *	1 *	1 1%	1 *	1 1%	1 1%	1 1%
Prefer not to answer	**1** *****	-	1 2% AI	1 1%	-	1 *	1 1%	-	-	-	1 1%	-	1 1%	-	1 1%
No knowledge of incentives or benefits /prefer not to say/don't know	**380** **95%**	304 96% E	45 90%	76 92%	43 90%	336 96% CB	123 98% CBE	153 94%	260 97% ACBEF H	198 95%	180 95%	201 94%	178 96%	177 94%	155 96%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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GfK

An Assessment of the Private Healthcare Market - GP Survey

K2 And what incentives or benefits do private hospitals or PPUs at NHS hospitals offer to GPs in your area?

Base: All who have knowledge of private hospitals/PPUs offering incentives or benefits to GPs to encourage referrals to their facilities

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Educational meetings	**13** **3%**	7 *4%*	6 *3%*	7 *4%*	6 *3%*	7 *3%*	4 *3%*	8 *5%*	5 *2%*	6 *4%*	3 *2%*	2 *2%*	4 *4%*	5 *3%*	1 *2%*
Postgraduate meetings	**2** **1%**	2 *1%*	- -	- -	2 *1%*	2 *1%*	- -	2 *1%*	- -	1 *1%*	1 *1%*	- -	- -	1 *1%*	- -
Clinical meeting	**1** *	1 *1%*	- -	1 *1%*	- -	- -	1 *1%*	- -	1 *	- -	1 *1%*	- -	- -	1 *1%*	- -
Meetings with meals	**3** **1%**	1 *1%*	2 *1%*	3 *2%*	- -	1 *	1 *1%*	- -	3 *1%*	2 *1%*	- -	1 *1%*	1 *1%*	1 *1%*	- -
Continuing medical education (CME)	**1** *	- -	1 *1%*	1 *1%*	- -	- -	1 *1%*	- -	1 *	1 *1%*	- -	- -	- -	1 *1%*	- -
Wine	**1** *	1 *1%*	- -	- -	1 *1%*	1 *	- -	- -	1 *	- -	1 *1%*	- -	1 *1%*	- -	- -
Sports	**3** **1%**	- -	3 *2%*	3 *2%*	- -	- -	3 *2%* W	1 *1%*	2 *1%*	2 *1%*	1 *1%*	- -	1 *1%*	2 *1%*	- -
Film premiere	**1** *	- -	1 *1%*	1 *1%*	- -	1 *	- -	- -	1 *	- -	- -	1 *1%*	1 *1%*	- -	- -
None	**2** **1%**	1 *1%*	1 *1%*	2 *1%*	- -	- -	2 *1%*	2 *1%*	- -	- -	1 *1%*	1 *1%*	- -	2 *1%*	- -
Prefer not to answer	**1** *	1 *1%*	- -	- -	1 *1%*	- -	1 *1%*	1 *1%*	- -	- -	1 *1%*	- -	- -	1 *1%*	- -
No knowledge of incentives or benefits /prefer not to say/don´t know	**380** **95%**	188 *94%*	180 *95%*	186 *94%*	176 *96%*	197 *96%*	146 *94%*	153 *93%*	215 *96%*	134 *95%*	119 *94%*	79 *95%*	107 *95%*	176 *95%*	58 *98%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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An Assessment of the Private Healthcare Market - GP Survey

K2 And what incentives or benefits do private hospitals or PPUs at NHS hospitals offer to GPs in your area?

Base: All who have knowledge of private hospitals/PPUs offering incentives or benefits to GPs to encourage referrals to their facilities

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Educational meetings	**13** **3%**	- -	1 2%	10 3%	7 5%	3 2%	2 3%	1 3%	3 2%	6 5%
Postgraduate meetings	**2** **1%**	- -	- -	2 1%	1 1%	- -	1 1%	- -	- -	1 1%
Clinical meeting	**1** *****	- -	- -	1 *	1 1%	- -	- -	- -	1 1%	- -
Meetings with meals	**3** **1%**	- -	- -	3 1%	2 1%	1 1%	- -	- -	2 1%	- -
Continuing medical education (CME)	**1** *****	- -	- -	1 *	1 1%	- -	- -	- -	1 1%	- -
Wine	**1** *****	- -	1 2% j	- -	- -	1 1%	1 1%	- -	- -	1 1%
Sports	**3** **1%**	- -	- -	3 1%	3 2%	- -	- -	- -	2 1%	1 1%
Film premiere	**1** *****	- -	- -	1 *	1 1%	- -	- -	- -	1 1%	- -
None	**2** **1%**	- -	1 2%	1 *	2 1%	- -	- -	- -	2 1%	- -
Prefer not to answer	**1** *****	- -	- -	1 *	- -	1 1%	- -	1 3%	- -	1 1%
No knowledge of incentives or benefits /prefer not to say/don´t know	**380** **95%**	33 100%	43 93%	274 95%	131 92%	151 97%	73 96%	31 94%	137 94%	117 94%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
***** small base**
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

K3 In the past 5 years have you been offered any type of incentive or benefit by a private hospital or a PPU at an NHS hospital to encourage you to refer patients to their facilities or to consultants working there?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Yes	**10** **3%**	6 2%	2 4%	4 5%	2 4%	8 2%	1 1%	6 4% I	4 1%	7 3%	3 2%	8 4%	2 1%	7 4%	2 1%
No	**10** **3%**	7 2% I	3 6% I	3 4%	3 6% I	7 2%	2 2%	4 2%	4 1%	4 2%	6 3%	5 2%	5 3%	4 2%	5 3%
No knowledge of incentives or benefits /prefer not to say/don´t know	**380** **95%**	304 96% E	45 90%	76 92%	43 90%	336 96% CB	123 98% CBE	153 94%	260 97% ACBEF H	198 95%	180 95%	201 94%	178 96%	177 94%	155 96%

An Assessment of the Private Healthcare Market - GP Survey

K3 In the past 5 years have you been offered any type of incentive or benefit by a private hospital or a PPU at an NHS hospital to encourage you to refer patients to their facilities or to consultants working there?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Yes	**10** **3%**	6 3%	4 2%	4 2%	6 3%	7 3%	3 2%	4 2%	6 3%	4 3%	3 2%	2 2%	6 5%	3 2%	- -
No	**10** **3%**	5 3%	5 3%	8 4%	2 1%	2 1%	6 4%	7 4%	3 1%	3 2%	4 3%	2 2%	- -	7 4% d	1 2%
No knowledge of incentives or benefits /prefer not to say/don´t know	**380** **95%**	188 94%	180 95%	186 94%	176 96%	197 96%	146 94%	153 93%	215 96%	134 95%	119 94%	79 95%	107 95%	176 95%	58 98%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

K3 In the past 5 years have you been offered any type of incentive or benefit by a private hospital or a PPU at an NHS hospital
to encourage you to refer patients to their facilities or to consultants working there?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Yes	**10** **3%**	- -	1 2%	8 3%	5 3%	2 1%	3 4%	1 3%	4 3%	4 3%
No	**10** **3%**	- -	2 4%	7 2%	7 5%	3 2%	- -	1 3%	4 3%	4 3%
No knowledge of incentives or benefits /prefer not to say/don´t know	**380** **95%**	33 100%	43 93%	274 95%	131 92%	151 97%	73 96%	31 94%	137 94%	117 94%

12 Feb 2013

L1 For how many years have you worked as a GP?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
5 years or less	30 *8%*	23 *7%* I	2 *4%*	7 *8%*	7 *15%* AFHI	22 *6%*	9 *7%*	7 *4%*	15 *6%*	- -	30 *16%* J	- -	30 *16%* L	- -	30 *19%* N
6-10yrs	47 *12%*	38 *12%*	6 *12%*	9 *11%*	9 *19%*	38 *11%*	12 *10%*	19 *12%*	29 *11%*	- -	47 *25%* J	- -	47 *25%* L	- -	47 *29%* N
11-15yrs	93 *23%*	77 *24%*	8 *16%*	16 *19%*	7 *15%*	86 *25%*	28 *22%*	40 *25%*	70 *26%*	- -	93 *49%* J	14 *7%*	78 *42%* L	- -	78 *48%* N
16-20yrs	72 *18%*	58 *18%* E	6 *12%*	14 *17%*	4 *8%*	68 *19%*	21 *17%*	33 *20%*	54 *20%*	53 *25%* K	19 *10%*	57 *27%* M	15 *8%*	45 *24%* Q	7 *4%*
21-25yrs	81 *20%*	64 *20%*	14 *28%*	17 *20%*	11 *23%*	70 *20%*	21 *17%*	39 *24%*	53 *20%*	81 *39%* K	- -	72 *34%* M	9 *5%*	72 *38%* Q	- -
26-30yrs	64 *16%*	49 *15%*	12 *24%* H	15 *18%*	8 *17%*	56 *16%*	30 *24%* AFHI	21 *13%*	41 *15%*	64 *31%* K	- -	60 *28%* M	4 *2%*	60 *32%* Q	- -
More than 30yrs	11 *3%*	6 *2%*	2 *4%*	5 *6%* AI	1 *2%*	10 *3%* I	5 *4%*	4 *2%*	5 *2%*	11 *5%* K	- -	11 *5%* M	- -	11 *6%* Q	- -
Don´t know	2 *1%*	2 *1%*	- -	- -	1 *2%*	1 ***	- -	- -	1 ***	- -	- -	- -	2 *1%*	- -	- -
Mean	17.8	17.5	20.2 AEFHI	18.9	16.7	18.0	18.8 A	18.1	17.7	24.2 K	10.7	23.3 M	11.3	24.4 Q	9.9
Standard deviation	7.93	7.80	7.83	8.37	9.18	7.72	8.30	7.33	7.50	4.10	4.21	4.81	5.67	4.14	3.98
Standard error	0.40	0.44	1.11	0.92	1.32	0.41	0.74	0.57	0.46	0.28	0.31	0.33	0.42	0.30	0.31

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

L1 For how many years have you worked as a GP?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
5 years or less	**30** **8%**	17 9%	10 5%	10 5%	19 10%	17 8%	8 5%	12 7%	17 8%	7 5%	9 7%	6 7%	4 4%	8 4%	10 17% de
6-10yrs	**47** **12%**	22 11%	23 12%	25 13%	20 11%	27 13%	16 10%	26 16% Y	20 9%	7 5%	17 13% a	15 18% a	9 8%	20 11%	12 20% d
11-15yrs	**93** **23%**	49 25%	40 21%	48 24%	40 22%	42 20%	43 28%	41 25%	48 21%	26 18%	34 27%	18 22%	26 23%	40 22%	12 20%
16-20yrs	**72** **18%**	39 20%	33 17%	35 18%	34 18%	32 16%	36 23%	25 15%	47 21%	28 20%	27 21%	10 12%	20 18%	42 23%	7 12%
21-25yrs	**81** **20%**	37 19%	43 23%	44 22%	33 18%	44 21%	29 19%	35 21%	42 19%	34 24% b	17 13%	21 25% b	28 25%	39 21%	8 14%
26-30yrs	**64** **16%**	30 15%	33 17%	32 16%	30 16%	36 17%	22 14%	20 12%	43 19%	33 23% c	19 15%	9 11%	20 18%	32 17%	8 14%
More than 30yrs	**11** **3%**	5 3%	6 3%	3 2%	7 4%	8 4%	1 1%	5 3%	6 3%	6 4%	3 2%	2 2%	6 5%	4 2%	1 2%
Don't know	**2** **1%**	- -	1 1%	1 1%	1 1%	- -	- -	- -	1 *	- -	- -	2 2%	- -	1 1%	1 2%
Mean	**17.8**	17.4	18.6	17.9	17.6	18.1	17.4	16.9	18.5	20.2 bc	17.0	16.9	19.5 f	18.7 f	14.7
Standard deviation	**7.93**	7.90	7.82	7.54	8.29	8.23	7.17	7.86	7.96	7.59	7.78	7.95	7.39	7.38	9.11
Standard error	**0.40**	0.56	0.57	0.54	0.61	0.57	0.58	0.61	0.53	0.64	0.69	0.87	0.70	0.54	1.19

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

L1 For how many years have you worked as a GP?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
5 years or less	**30** **8%**	3 9%	5 11%	17 6%	6 4%	14 9%	5 7%	3 9%	5 3%	11 9%
6-10yrs	**47** **12%**	6 18%	7 15%	29 10%	19 13%	18 12%	3 4%	5 15% m	19 13%	12 10%
11-15yrs	**93** **23%**	8 24%	8 17%	66 23%	29 20%	32 21%	14 18%	7 21%	37 26%	23 18%
16-20yrs	**72** **18%**	2 6%	14 30% h	55 19%	31 22%	28 18%	13 17%	7 21%	26 18%	26 21%
21-25yrs	**81** **20%**	5 15%	6 13%	63 22%	32 22%	33 21%	19 25%	5 15%	36 25%	23 18%
26-30yrs	**64** **16%**	6 18%	5 11%	50 17%	21 15%	26 17%	19 25%	6 18%	20 14%	24 19%
More than 30yrs	**11** **3%**	1 3%	1 2%	9 3%	4 3%	5 3%	3 4%	- -	1 1%	6 5% q
Don't know	**2** **1%**	2 6% j	- -	- -	1 1%	- -	- -	- -	1 1%	- -
Mean	**17.8**	16.4	16.4	18.5	18.2	18.0	20.3 n	17.0	17.8	18.5
Standard deviation	**7.93**	9.30	8.02	7.69	7.63	8.17	7.83	7.96	7.20	8.34
Standard error	**0.40**	1.62	1.18	0.45	0.64	0.65	0.90	1.39	0.60	0.75

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

L2 For how many years have you been practising within your current local area?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
					Country					Experience		Experience - local area		Experience/ experience local area	
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
5 years or less	**53** **13%**	43 14% I	5 10%	10 12%	10 21%	42 12%	13 10%	18 11%	32 12%	4 2%	49 26% J	-	53 29% L	-	49 30% N
6-10yrs	**60** **15%**	46 15%	8 16%	14 17%	9 19%	51 15%	16 13%	23 14%	37 14%	6 3%	53 28% J	-	60 32% L	-	53 33% N
11-15yrs	**92** **23%**	79 25% C	6 12%	13 16%	8 17%	84 24% CB	29 23%	39 24% C	71 26% CBF	16 8%	75 40% J	20 9%	72 39% L	5 3%	60 37% N
16-20yrs	**72** **18%**	59 19%	7 14%	13 16%	6 13%	66 19%	24 19%	32 20%	53 20%	61 29% K	11 6%	72 34% M	-	61 32% Q	-
21-25yrs	**66** **17%**	49 15%	12 24%	17 20%	9 19%	57 16%	19 15%	30 18%	40 15%	66 32% K	-	66 31% M	-	66 35% Q	-
26-30yrs	**47** **12%**	35 11%	11 22% ABFHI	12 14%	4 8%	43 12%	20 16%	19 12%	31 12%	47 22% K	-	47 22% M	-	47 25% Q	-
More than 30yrs	**9** **2%**	5 2%	1 2%	4 5% H	1 2%	8 2%	5 4% AI	2 1%	4 1%	9 4% K	-	9 4% M	-	9 5% Q	-
Don't know	**1** *****	1 *	-	-	1 2% FI	-	-	-	-	-	1 1%	-	-	-	-
Mean	**15.8**	15.5	17.9	17.1	14.7	16.0	17.0 AI	16.1	15.7	21.8 K	9.2	22.3 M	8.4	23.2 Q	8.2
Standard deviation	**8.28**	8.12	8.69	8.78	9.30	8.11	8.51	7.78	7.88	6.04	4.49	4.95	3.96	4.56	3.95
Standard error	**0.41**	0.46	1.23	0.96	1.34	0.43	0.76	0.61	0.48	0.42	0.33	0.34	0.29	0.33	0.31

**Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r**
***** **small base**
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified
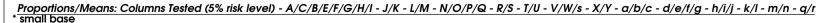
GfK

An Assessment of the Private Healthcare Market - GP Survey

L2 For how many years have you been practising within your current local area?

Base: All

	Total	Size of business High (R)	Size of business Low (S)	No of private patients High (T)	No of private patients Low (U)	Who raised the referral Patient both (W)	Who raised the referral Inconsistent (s)	Patient knows who they want to see High (X)	Patient knows who they want to see Low (Y)	No of Consultants suggested 1 (a)	No of Consultants suggested 2 (b)	No of Consultants suggested 3 or more (c)	No of hospitals suggested 1 (d)	No of hospitals suggested 2 (e)	No of hospitals suggested 3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
5 years or less	**53** **13%**	27 14%	21 11%	24 12%	27 15%	29 14%	17 11%	25 15%	26 12%	13 9%	15 12%	11 13%	11 10%	17 9%	13 22% de
6-10yrs	**60** **15%**	25 13%	32 17%	27 14%	28 15%	30 15%	23 15%	29 18%	29 13%	12 9%	21 17% a	17 20% a	16 14%	22 12%	12 20%
11-15yrs	**92** **23%**	46 23%	45 24%	49 25%	41 22%	43 21%	42 27%	40 24%	48 21%	29 21%	35 28%	19 23%	24 21%	46 25%	13 22%
16-20yrs	**72** **18%**	46 23% S	26 14%	32 16%	36 20%	35 17%	31 20%	24 15%	47 21%	26 18%	25 20%	12 14%	19 17%	44 24% f	6 10%
21-25yrs	**66** **17%**	29 15%	36 19%	40 20%	24 13%	37 18%	24 15%	28 17%	36 16%	28 20%	17 13%	16 19%	24 21%	29 16%	9 15%
26-30yrs	**47** **12%**	22 11%	24 13%	21 11%	24 13%	26 13%	16 10%	16 10%	30 13%	28 20% bc	10 8%	6 7%	15 13%	24 13%	5 8%
More than 30yrs	**9** **2%**	4 2%	5 3%	4 2%	4 2%	6 3%	1 1%	2 1%	7 3%	4 3%	3 2%	2 2%	4 4%	3 2%	1 2%
Don't know	**1** *****	- -	- -	1 1%	- -	- -	1 1%	- -	1 *	1 1%	- -	- -	- -	1 1%	- -
Mean	**15.8**	15.8	16.2	16.1	15.6	16.1	15.5	14.8	16.7 X	18.3 bc	15.2	14.7	17.1 f	16.8 f	13.3
Standard deviation	**8.28**	7.91	8.48	7.96	8.50	8.45	7.62	8.06	8.40	8.30	7.70	8.29	8.12	7.75	8.92
Standard error	**0.41**	0.56	0.62	0.57	0.63	0.59	0.61	0.63	0.56	0.70	0.69	0.91	0.76	0.57	1.16

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

L2 For how many years have you been practising within your current local area?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
5 years or less	**53** **13%**	5 *15%*	8 *17%*	32 *11%*	13 *9%*	20 *13%*	7 *9%*	4 *12%*	13 *9%*	17 *14%*
6-10yrs	**60** **15%**	10 *30%* j	8 *17%*	35 *12%*	22 *15%*	23 *15%*	7 *9%*	6 *18%*	24 *17%*	16 *13%*
11-15yrs	**92** **23%**	7 *21%*	9 *20%*	68 *24%*	35 *24%*	31 *20%*	11 *14%*	11 *33%* m	36 *25%*	24 *19%*
16-20yrs	**72** **18%**	2 *6%*	10 *22%*	57 *20%*	27 *19%*	30 *19%*	18 *24%*	6 *18%*	25 *17%*	25 *20%*
21-25yrs	**66** **17%**	4 *12%*	7 *15%*	51 *18%*	29 *20%*	28 *18%*	14 *18%*	2 *6%*	31 *21%*	19 *15%*
26-30yrs	**47** **12%**	4 *12%*	3 *7%*	38 *13%*	14 *10%*	18 *12%*	17 *22%*	4 *12%*	15 *10%*	18 *14%*
More than 30yrs	**9** **2%**	1 *3%*	1 *2%*	7 *2%*	2 *1%*	6 *4%*	2 *3%*	- -	1 *1%*	5 *4%*
Don't know	**1** *****	- -	- -	1 *****	1 *1%*	- -	- -	- -	- -	1 *1%*
Mean	**15.8**	13.5	14.6	16.7 h	16.0	16.4	18.8 n	14.1	16.1	16.6
Standard deviation	**8.28**	9.21	8.59	8.03	7.74	8.64	8.39	7.77	7.59	8.65
Standard error	**0.41**	1.60	1.27	0.47	0.65	0.69	0.96	1.35	0.63	0.77

An Assessment of the Private Healthcare Market - GP Survey

L3 How many patients are registered at your practice?

NOTE: FIGURES IN '000's

Base: All

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ~ urban (G)	UK minus Greater London ~ rural (H)	England minus Greater London (I)	Experience High (J)	Low (K)	Experience - local area High (L)	Low (M)	Experience/ experience local area High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Less than 5	**72** **18%**	48 15% I	19 38% ABFGHI	24 29% AFGHI	14 29% AFGHI	58 17% I	19 15%	25 15%	34 13%	40 19%	31 16%	38 18%	34 18%	32 17%	25 15%
5-7.4	**71** **18%**	56 18%	11 22%	15 18%	10 21%	61 17%	22 17%	28 17%	46 17%	43 21%	28 15%	40 19%	31 17%	37 20%	25 15%
7.5-9.9	**84** **21%**	68 21%	7 14%	16 19%	6 13%	78 22%	33 26%	38 23%	62 23%	43 21%	41 22%	45 21%	39 21%	41 22%	37 23%
10-12.4	**72** **18%**	56 18% E	6 12%	16 19% CE	3 6%	68 19% E	27 21% E	28 17%	52 19% E	32 15%	40 21%	35 16%	37 20%	29 15%	34 21%
12.5-14.9	**47** **12%**	42 13% FG	3 6%	5 6%	9 19% BG	38 11%	10 8%	22 13% B	33 12%	25 12%	22 12%	29 14%	18 10%	24 13%	17 10%
15+	**42** **11%**	37 12% E	2 4%	5 6%	1 2%	41 12% E	13 10%	22 13% CBE	36 13% AE	24 11%	18 10%	25 12%	17 9%	23 12%	16 10%
Don't know	**12** **3%**	10 3% FHI	2 4% H	2 2% H	5 10% AFGHI	7 2%	2 2%	- -	5 2%	2 1%	9 5% J	2 1%	9 5% L	2 1%	8 5% N
Mean	**9186.4**	9558.1 CB E	6710.3	7777.4 C	7666.5	9371.1 CBE	9335.4 CBE	9703.7 CBE	9861.9 AC BEF	9097.4	9335.9	9310.5	9036.8	9340.0	9375.8
Standard deviation	**4720.94**	4825.23	3795.65	4027.09	3854.77	4795.14	4686.48	4946.64	4911.53	4740.47	4678.34	4696.66	4759.11	4730.41	4715.92
Standard error	**236.05**	271.01	536.79	442.03	556.39	255.95	417.51	387.45	300.02	327.90	340.30	321.06	349.90	345.00	370.52

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

L3 How many patients are registered at your practice?

NOTE: FIGURES IN '000's

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Less than 5	**72** **18%**	-	72 38% R	33 17%	36 20%	33 16%	29 19%	34 21%	35 16%	21 15%	17 13%	22 27% ab	16 14%	41 22%	7 12%
5-7.4	**71** **18%**	-	71 38% R	31 16%	35 19%	40 19%	24 15%	29 18%	41 18%	27 19%	26 21%	9 11%	26 23%	31 17%	9 15%
7.5-9.9	**84** **21%**	38 19%	46 24%	40 20%	42 23%	51 25% s	24 15%	31 19%	51 23%	33 23%	25 20%	13 16%	23 20%	34 18%	15 25%
10-12.4	**72** **18%**	72 36% S	-	37 19%	31 17%	32 16%	35 23%	33 20%	37 17%	26 18%	21 17%	17 20%	27 24%	28 15%	11 19%
12.5-14.9	**47** **12%**	47 24% S	-	30 15%	16 9%	24 12%	22 14%	18 11%	28 13%	14 10%	22 17%	9 11%	10 9%	28 15%	8 14%
15+	**42** **11%**	42 21% S	-	24 12%	16 9%	24 12%	16 10%	14 9%	26 12%	15 11%	14 11%	8 10%	8 7%	20 11%	5 8%
Don't know	**12** **3%**	-	-	3 2%	8 4%	2 1%	5 3%	5 3%	6 3%	5 4%	1 1%	5 6% b	3 3%	4 2%	4 7%
Mean	**9186.4**	12680.7 S	5507.1	9654.7 U	8662.2	9361.4	9303.4	8813.8	9394.7	9204.4	9626.6	8740.7	8925.9	9173.2	9160.5
Standard deviation	**4720.94**	3757.35	2115.77	4726.87	4650.52	5002.37	4123.79	4546.47	4539.44	4388.99	4402.90	4816.92	3975.73	4843.94	4027.83
Standard error	**236.05**	266.35	153.90	335.92	342.84	348.53	331.23	355.02	303.30	369.62	392.24	528.73	374.00	355.17	524.38

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

GfK

An Assessment of the Private Healthcare Market - GP Survey

L3 How many patients are registered at your practice?

NOTE: FIGURES IN '000's

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
Less than 5	72 18%	7 21%	8 17%	47 16%	23 16%	33 21%	14 18%	6 18%	27 19%	17 14%
5-7.4	71 18%	8 24%	5 11%	50 17%	28 20%	26 17%	14 18%	4 12%	26 18%	23 18%
7.5-9.9	84 21%	7 21%	15 33%	59 20%	30 21%	32 21%	14 18%	8 24%	25 17%	29 23%
10-12.4	72 18%	3 9%	9 20%	56 19%	27 19%	28 18%	12 16%	8 24%	29 20%	23 18%
12.5-14.9	47 12%	4 12%	3 7%	38 13%	14 10%	22 14%	12 16%	6 18%	22 15%	19 15%
15+	42 11%	2 6%	4 9%	32 11%	16 11%	12 8%	7 9%	- -	12 8%	12 10%
Don't know	12 3%	2 6%	2 4%	7 2%	5 3%	3 2%	3 4%	1 3%	4 3%	2 2%
Mean	9186.4	8133.9	9030.4	9421.0	9165.1	8885.6	9336.4	8733.7	9269.0	9313.4
Standard deviation	4720.94	4112.37	4125.39	4569.83	4258.42	4444.45	4924.45	3736.13	4639.32	4247.19
Standard error	236.05	715.87	608.26	268.81	356.11	355.84	564.87	650.38	385.27	379.88

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

L4 What is the postcode of your practice?

Base: All

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Provided postcode	**345** **86%**	272 86%	46 92%	73 88%	38 79%	307 87%	126 100% ACBEF I	163 100% ACBEFI	234 87%	190 91% K	154 81%	197 92% M	148 80%	173 92% Q	130 80%
Refused	**55** **14%**	45 14% GH	4 8% GH	10 12% GH	10 21% GH	44 13% GH	- -	- -	34 13% GH	19 9%	35 19% J	17 8%	37 20% L	15 8%	32 20% N

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An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

L4 What is the postcode of your practice?
Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Provided postcode	**345** **86%**	177 89%	164 87%	175 88%	156 85%	181 88%	135 87%	143 87%	197 88%	126 89%	110 87%	71 86%	98 87%	165 89%	49 83%
Refused	**55** **14%**	22 11%	25 13%	23 12%	28 15%	25 12%	20 13%	21 13%	27 12%	15 11%	16 13%	12 14%	15 13%	21 11%	10 17%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

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An Assessment of the Private Healthcare Market - GP Survey

L4 What is the postcode of your practice?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Provided postcode	**345** **86%**	28 85%	33 72%	257 89% i	123 86%	134 86%	70 92%	26 79%	131 90%	113 90%
Refused	**55** **14%**	5 15%	13 28% j	32 11%	20 14%	22 14%	6 8%	7 21%	14 10%	12 10%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

L6 And finally, would you be willing to be re-contacted through Medefield to answer some more questions on this subject?

Base: All

	Total	England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Yes	**347** **87%**	275 87%	43 86%	72 87%	41 85%	306 87%	115 91%	145 89%	234 87%	186 89%	160 85%	190 89%	156 84%	168 89%	137 85%
No	**53** **13%**	42 13%	7 14%	11 13%	7 15%	45 13%	11 9%	18 11%	34 13%	23 11%	29 15%	24 11%	29 16%	20 11%	25 15%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

L6 And finally, would you be willing to be re-contacted through Medefield to answer some more questions on this subject?

Base: All

	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Yes	**347** **87%**	176 88%	165 87%	182 92% U	153 83%	177 86%	139 90%	141 86%	195 87%	127 90%	106 84%	73 88%	99 88%	162 87%	51 86%
No	**53** **13%**	23 12%	24 13%	16 8%	31 17% T	29 14%	16 10%	23 14%	29 13%	14 10%	20 16%	10 12%	14 12%	24 13%	8 14%

*_Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r_*
* **small base**
Significance testing has been carried out within each break
Each cell on the crossbreaks is labelled with a letter so that significant differences between cells can be identified

An Assessment of the Private Healthcare Market - GP Survey

12 Feb 2013

L6 And finally, would you be willing to be re-contacted through Medefield to answer some more questions on this subject?

Base: All

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Yes	**347** **87%**	29 88%	40 87%	252 87%	127 89%	131 84%	68 89%	27 82%	132 91%	108 86%
No	**53** **13%**	4 12%	6 13%	37 13%	16 11%	25 16%	8 11%	6 18%	13 9%	17 14%

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An Assessment of the Private Healthcare Market - GP Survey

	Total	Country England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	Experience High (J)	Experience Low (K)	Experience - local area High (L)	Experience - local area Low (M)	Experience/ experience local area High exp/ high local area (N)	Experience/ experience local area Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Country England	317 79%	317 100% CBFGH	- -	- -	48 100% CBFGH	268 76% CB	101 80% CB	124 76% CB	268 100% CBFGH	161 77%	154 81%	167 78%	149 81%	143 76%	129 80%
Scotland	50 13%	- -	50 100% ABEFGH I	50 60% AEFGHI	- -	50 14% AEI	18 14% AEI	28 17% AEI	- -	32 15%	18 10%	31 14%	19 10%	30 16%	17 10%
Non-England	83 21%	- -	50 100% AEFGH I	83 100% AEFGHI	- -	83 24% AEI	25 20% AEI	39 24% AEI	- -	48 23%	35 19%	47 22%	36 19%	45 24%	33 20%
Greater London	48 12%	48 15% CBFGHI	- -	- -	48 100% ACBFGHI	- -	- -	- -	- -	22 11%	25 13%	24 11%	23 12%	21 11%	21 13%
UK minus Greater London	351 88%	268 85% E	50 100% AE	83 100% AE	- -	351 100% AE	126 100% AE	163 100% AE	268 100% AE	187 89%	163 86%	190 89%	161 87%	167 89%	140 86%
UK minus Greater London ˜ urban	126 32%	101 32% EH	18 36% EH	25 30% EH	- -	126 36% AEH	126 100% ACBEFHI	- -	101 38% AEH	73 35%	53 28%	73 34%	53 29%	65 35%	45 28%
UK minus Greater London ˜ rural	163 41%	124 39% EG	28 56% ABEG	39 47% EG	- -	163 46% AEG	- -	163 100% ACBEFG I	124 46% AEG	88 42%	75 40%	92 43%	71 38%	80 43%	63 39%
England minus Greater London	268 67%	268 85% CBEFH	- -	- -	- -	268 76% CBE	101 80% CBE	124 76% CBE	268 100% ACBEF GH	139 67%	128 68%	143 67%	125 68%	122 65%	107 66%
Experience High	209 52%	161 51%	32 64%	48 58%	22 46%	187 53%	73 58%	88 54%	139 52%	209 100% K	- -	188 88% M	21 11%	188 100% Q	- -
Low	189 47%	154 49%	18 36%	35 42%	25 52%	163 46%	53 42%	75 46%	128 48%	- -	189 100% J	26 12%	162 88% L	- -	162 100% N

An Assessment of the Private Healthcare Market - GP Survey

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Experience - local area															
High	**214** **54%**	167 53%	31 62%	47 57%	24 50%	190 54%	73 58%	92 56%	143 53%	188 90% K	26 14%	214 100% M	- -	188 100% Q	- -
Low	**185** **46%**	149 47%	19 38%	36 43%	23 48%	161 46%	53 42%	71 44%	125 47%	21 10%	162 86% J	- -	185 100% L	- -	162 100% N
Experience/experience local area															
High exp/ high local area	**188** **47%**	143 45%	30 60%	45 54%	21 44%	167 48%	65 52%	80 49%	122 46%	188 90% K	- -	188 88% M	- -	188 100% Q	- -
Low exp/ low local area	**162** **41%**	129 41%	17 34%	33 40%	21 44%	140 40%	45 36%	63 39%	107 40%	- -	162 86% J	- -	162 88% L	- -	162 100% N

An Assessment of the Private Healthcare Market - GP Survey

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	400	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Size of business															
High	199 50%	167 53% CBE	13 26%	32 39% C	16 33%	182 52% CBE	66 52% CBE	87 53% CBE	150 56% ACBEF	101 48%	98 52%	110 51%	89 48%	95 51%	83 51%
Low	189 47%	140 44%	35 70% ABFGHI	49 59% AFGHI	27 56%	162 46% I	58 46%	76 47%	113 42%	106 51%	82 43%	102 48%	87 47%	91 48%	71 44%
No of private patients															
High	198 50%	168 53% CBFG	11 22%	30 36% C	31 65% CBFG	167 48% CB	54 43% C	83 51% CB	137 51% CBFG	102 49%	95 50%	107 50%	90 49%	93 49%	80 49%
Low	184 46%	133 42%	39 78% ABEFGH I	51 61% AEFHI	15 31%	169 48% AEI	69 55% AEI	72 44%	118 44%	97 46%	86 46%	98 46%	86 46%	86 46%	74 46%
Who raised the referral															
Patient both	206 52%	164 52% E	25 50%	42 51% E	15 31%	191 54% E	71 56% E	89 55% E	149 56% AE	114 55%	92 49%	113 53%	93 50%	102 54%	81 50%
Inconsistent	155 39%	121 38% I	19 38%	34 41%	26 54% AFGI	129 37%	40 32%	66 40%	95 35%	76 36%	79 42%	80 37%	74 40%	69 37%	67 41%
Patient knows who they want to see															
High	164 41%	122 38%	34 68% ABEFGH I	42 51% A	16 33%	147 42% A	52 41%	71 44%	105 39%	80 38%	84 44%	80 37%	84 45%	69 37%	73 45%
Low	224 56%	184 58% C	16 32%	40 48% C	32 67% CB	192 55% C	72 57% C	90 55% C	152 57% C	124 59%	99 52%	130 61% M	93 50%	115 61%	83 51%
No of Consultants suggested															
1	141 35%	113 36%	18 36%	28 34%	16 33%	125 36%	48 38%	58 36%	97 36%	91 44% K	50 26%	94 44% M	46 25%	82 44% Q	37 23%

An Assessment of the Private Healthcare Market - GP Survey

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	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
2	**126** **32%**	100 32%	13 26%	26 31%	11 23%	115 33%	40 32%	58 36%	89 33%	61 29%	65 34%	60 28%	66 36%	54 29%	59 36%
3 or more	**83** **21%**	66 21%	10 20%	17 20%	13 27%	70 20%	20 16%	33 20%	53 20%	38 18%	43 23%	42 20%	41 22%	35 19%	36 22%
No of hospitals suggested 1	**113** **28%**	84 26%	17 34%	29 35% E	8 17%	105 30% A	40 32% E	47 29%	76 28%	70 33% K	43 23%	67 31%	46 25%	61 32% Q	37 23%
2	**186** **47%**	148 47%	23 46%	38 46%	23 48%	163 46%	59 47%	77 47%	125 47%	107 51% K	78 41%	111 52% M	74 40%	97 52% Q	63 39%
3 or more	**59** **15%**	49 15% FGI	6 12%	10 12%	16 33% ACBFGH I	43 12%	12 10%	23 14%	33 12%	20 10%	38 20% J	22 10%	37 20% L	19 10%	35 22% N

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An Assessment of the Private Healthcare Market - GP Survey

	Total	Country								Experience		Experience - local area		Experience/ experience local area	
		England (A)	Scotland (C)	Non-England (B)	Greater London (E)	UK minus Greater London (F)	UK minus Greater London ˜ urban (G)	UK minus Greater London ˜ rural (H)	England minus Greater London (I)	High (J)	Low (K)	High (L)	Low (M)	High exp/ high local area (N)	Low exp/ low local area (Q)
Total	**400**	317	50*	83*	48*	351	126	163	268	209	189	214	185	188	162
Relative importance															
Hospital more	**33** *8%*	23 *7%*	8 *16%* AFHI	10 *12%*	4 *8%*	29 *8%*	13 *10%*	11 *7%*	19 *7%*	14 *7%*	17 *9%*	12 *6%*	21 *11%* L	11 *6%*	16 *10%*
Same	**46** *12%*	33 *10%*	5 *10%*	13 *16%*	7 *15%*	38 *11%*	11 *9%*	15 *9%*	25 *9%*	21 *10%*	25 *13%*	22 *10%*	24 *13%*	19 *10%*	22 *14%*
Consultant more	**289** *72%*	239 *75%* CB	28 *56%*	50 *60%*	31 *65%*	258 *74%* CB	90 *71%* C	127 *78%* CB	208 *78%* ACBF	163 *78%* K	126 *67%*	170 *79%* M	118 *64%*	149 *79%* Q	104 *64%*
PPU in area															
Yes	**143** *36%*	125 *39%* CBFGI	7 *14%*	18 *22%* C	28 *58%* ACBFGH I	115 *33%* CBG	27 *21%*	68 *42%* CBFG	97 *36%* CBFG	79 *38%*	63 *33%*	79 *37%*	63 *34%*	69 *37%*	52 *32%*
No	**156** *39%*	101 *32%*	37 *74%* AEFGHI	55 *66%* AEFGH I	13 *27%*	142 *40%* AI	56 *44%* AEI	61 *37%*	87 *32%*	85 *41%*	71 *38%*	89 *42%*	67 *36%*	80 *43%*	62 *38%*
Supposed Preference for PPU															
Private hospital	**76** *19%*	52 *16%* E	18 *36%* AEFHI	24 *29%* AEHI	2 *4%*	74 *21%* AEI	39 *31%* AEFHI	28 *17%* E	50 *19%* AE	53 *25%* K	23 *12%*	53 *25%* M	23 *12%*	51 *27%* Q	21 *13%*
PPU	**33** *8%*	27 *9%*	6 *12%*	6 *7%*	4 *8%*	28 *8%*	10 *8%*	12 *7%*	22 *8%*	17 *8%*	16 *8%*	12 *6%*	21 *11%* L	12 *6%*	16 *10%*
Refer outside area															
High	**145** *36%*	126 *40%* CBFG	8 *16%*	19 *23%*	25 *52%* CBFGH	120 *34%* CB	40 *32%* C	59 *36%* CB	101 *38%* CBF	73 *35%*	71 *38%*	80 *37%*	65 *35%*	67 *36%*	58 *36%*
Low	**125** *31%*	96 *30%*	21 *42%* EG	29 *35%*	10 *21%*	114 *32%*	34 *27%*	70 *43%* AEFGI	85 *32%*	71 *34%*	54 *29%*	71 *33%*	53 *29%*	65 *35%*	47 *29%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Country															
England	**317** **79%**	167 84% S	140 74%	168 85% U	133 72%	164 80%	121 78%	122 74%	184 82%	113 80%	100 79%	66 80%	84 74%	148 80%	49 83%
Scotland	**50** **13%**	13 7%	35 19% R	11 6%	39 21% T	25 12%	19 12%	34 21% Y	16 7%	18 13%	13 10%	10 12%	17 15%	23 12%	6 10%
Non-England	**83** **21%**	32 16%	49 26% R	30 15%	51 28% T	42 20%	34 22%	42 26%	40 18%	28 20%	26 21%	17 20%	29 26%	38 20%	10 17%
Greater London	**48** **12%**	16 8%	27 14%	31 16% U	15 8%	15 7%	26 17% W	16 10%	32 14%	16 11%	11 9%	13 16%	8 7%	23 12%	16 27% de
UK minus Greater London	**351** **88%**	182 91%	162 86%	167 84%	169 92% T	191 93% s	129 83%	147 90%	192 86%	125 89%	115 91%	70 84%	105 93% f	163 88% f	43 73%
UK minus Greater London – urban	**126** **32%**	66 33%	58 31%	54 27%	69 38% T	71 34%	40 26%	52 32%	72 32%	48 34%	40 32%	20 24%	40 35% f	59 32%	12 20%
UK minus Greater London – rural	**163** **41%**	87 44%	76 40%	83 42%	72 39%	89 43%	66 43%	71 43%	90 40%	58 41%	58 46%	33 40%	47 42%	77 41%	23 39%
England minus Greater London	**268** **67%**	150 75% S	113 60%	137 69%	118 64%	149 72% s	95 61%	105 64%	152 68%	97 69%	89 71%	53 64%	76 67%	125 67%	33 56%
Experience															
High	**209** **52%**	101 51%	106 56%	102 52%	97 53%	114 55%	76 49%	80 49%	124 55%	91 65% bc	61 48%	38 46%	70 62% f	107 58% f	20 34%
Low	**189** **47%**	98 49%	82 43%	95 48%	86 47%	92 45%	79 51%	84 51%	99 44%	50 35%	65 52% a	43 52% a	43 38%	78 42%	38 64% de

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Experience - local area															
High	**214** **54%**	110 55%	102 54%	107 54%	98 53%	113 55%	80 52%	80 49%	130 58%	94 67% bc	60 48%	42 51%	67 59% f	111 60% f	22 37%
Low	**185** **46%**	89 45%	87 46%	90 45%	86 47%	93 45%	74 48%	84 51%	93 42%	46 33%	66 52% a	41 49% a	46 41%	74 40%	37 63% de
Experience/experience local area															
High exp/ high local area	**188** **47%**	95 48%	91 48%	93 47%	86 47%	102 50%	69 45%	69 42%	115 51%	82 58% bc	54 43%	35 42%	61 54% f	97 52% f	19 32%
Low exp/ low local area	**162** **41%**	83 42%	71 38%	80 40%	74 40%	81 39%	67 43%	73 45%	83 37%	37 26%	59 47% a	36 43% a	37 33%	63 34%	35 59% de

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Size of business High	**199** *50%*	199 *100%* S	- -	111 *56%* U	81 *44%*	105 *51%*	82 *53%*	80 *49%*	113 *50%*	66 *47%*	68 *54%*	42 *51%*	58 *51%*	88 *47%*	30 *51%*
Low	**189** *47%*	- -	189 *100%* R	84 *42%*	95 *52%*	99 *48%*	68 *44%*	79 *48%*	105 *47%*	70 *50%*	57 *45%*	36 *43%*	52 *46%*	94 *51%*	25 *42%*
No of private patients High	**198** *50%*	111 *56%* S	84 *44%*	198 *100%* U	- -	97 *47%*	94 *61%* W	79 *48%*	113 *50%*	67 *48%*	72 *57%*	48 *58%*	58 *51%*	97 *52%*	30 *51%*
Low	**184** *46%*	81 *41%*	95 *50%*	- -	184 *100%* T	98 *48%* s	57 *37%*	80 *49%*	100 *45%*	67 *48%*	51 *40%*	33 *40%*	48 *42%*	85 *46%*	28 *47%*
Who raised the referral Patient both	**206** *52%*	105 *53%*	99 *52%*	97 *49%*	98 *53%*	206 *100%* s	- -	86 *52%*	113 *50%*	59 *42%*	72 *57%* a	41 *49%*	54 *48%*	102 *55%*	27 *46%*
Inconsistent	**155** *39%*	82 *41%*	68 *36%*	94 *47%* U	57 *31%*	- -	155 *100%* W	61 *37%*	91 *41%*	63 *45%*	50 *40%*	34 *41%*	53 *47%*	68 *37%*	28 *47%*
Patient knows who they want to see High	**164** *41%*	80 *40%*	79 *42%*	79 *40%*	80 *43%*	86 *42%*	61 *39%*	164 *100%* Y	- -	55 *39%*	55 *44%*	34 *41%*	48 *42%*	78 *42%*	20 *34%*
Low	**224** *56%*	113 *57%*	105 *56%*	113 *57%*	100 *54%*	113 *55%*	91 *59%*	- -	224 *100%* X	82 *58%*	70 *56%*	47 *57%*	62 *55%*	105 *56%*	37 *63%*
No of Consultants suggested 1	**141** *35%*	66 *33%*	70 *37%*	67 *34%*	67 *36%*	59 *29%*	63 *41%* W	55 *34%*	82 *37%*	141 *100%* bc	- -	- -	66 *58%* ef	56 *30%*	11 *19%*

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	**400**	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
2	**126** **32%**	68 34%	57 30%	72 36%	51 28%	72 35%	50 32%	55 34%	70 31%	-	126 100% ac	-	32 28%	77 41% df	10 17%
3 or more	**83** **21%**	42 21%	36 19%	48 24%	33 18%	41 20%	34 22%	34 21%	47 21%	-	-	83 100% ab	10 9%	37 20% d	32 54% de
No of hospitals suggested															
1	**113** **28%**	58 29%	52 28%	58 29%	48 26%	54 26%	53 34%	48 29%	62 28%	66 47% bc	32 25% c	10 12%	113 100% ef	-	-
2	**186** **47%**	88 44%	94 50%	97 49%	85 46%	102 50%	68 44%	78 48%	105 47%	56 40%	77 61% ac	37 45%	-	186 100% df	-
3 or more	**59** **15%**	30 15%	25 13%	30 15%	28 15%	27 13%	28 18%	20 12%	37 17%	11 8%	10 8%	32 39% ab	-	-	59 100% de

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	Total	Size of business		No of private patients		Who raised the referral		Patient knows who they want to see		No of Consultants suggested			No of hospitals suggested		
		High (R)	Low (S)	High (T)	Low (U)	Patient both (W)	Inconsistent (s)	High (X)	Low (Y)	1 (a)	2 (b)	3 or more (c)	1 (d)	2 (e)	3 or more (f)
Total	400	199	189	198	184	206	155	164	224	141	126	83*	113	186	59*
Relative importance															
Hospital more	33 8%	13 7%	18 10%	12 6%	21 11%	15 7%	12 8%	15 9%	17 8%	13 9%	14 11%	4 5%	7 6%	21 11%	5 8%
Same	46 12%	24 12%	20 11%	21 11%	20 11%	25 12%	16 10%	22 13%	23 10%	9 6%	12 10%	17 20% ab	12 11%	18 10%	11 19%
Consultant more	289 72%	149 75%	133 70%	160 81% U	118 64%	141 68%	125 81% W	113 69%	169 75%	119 84% c	99 79%	61 73%	90 80% f	135 73%	37 63%
PPU in area															
Yes	143 36%	71 36%	67 35%	90 45% U	49 27%	61 30%	72 46% W	52 32%	88 39%	55 39%	46 37%	33 40%	43 38%	65 35%	27 46%
No	156 39%	76 38%	77 41%	68 34%	78 42%	81 39%	56 36%	69 42%	83 37%	54 38%	55 44%	30 36%	47 42%	76 41%	19 32%
Supposed Preference for PPU															
Private hospital	76 19%	35 18%	38 20%	33 17%	42 23%	39 19%	30 19%	39 24%	37 17%	30 21%	27 21%	13 16%	26 23% f	39 21%	6 10%
PPU	33 8%	18 9%	14 7%	12 6%	20 11%	20 10%	9 6%	14 9%	17 8%	7 5%	11 9%	7 8%	7 6%	16 9%	8 14%
Refer outside area															
High	145 36%	78 39%	63 33%	110 56% U	32 17%	69 33%	66 43%	61 37%	81 36%	49 35%	43 34%	40 48% ab	39 35%	68 37%	25 42%
Low	125 31%	63 32%	60 32%	46 23%	75 41% T	68 33%	50 32%	57 35%	67 30%	40 28%	56 44% ac	17 20%	33 29%	65 35%	15 25%

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An Assessment of the Private Healthcare Market - GP Survey

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Country England	**317** **79%**	23 70%	33 72%	239 83%	125 87% l	101 65%	52 68%	27 82%	126 87% r	96 77%
Scotland	**50** **13%**	8 24% j	5 11%	28 10%	7 5%	37 24% k	18 24%	6 18%	8 6%	21 17% q
Non-England	**83** **21%**	10 30%	13 28%	50 17%	18 13%	55 35% k	24 32%	6 18%	19 13%	29 23% q
Greater London	**48** **12%**	4 12%	7 15%	31 11%	28 20% l	13 8%	2 3%	4 12% m	25 17% r	10 8%
UK minus Greater London	**351** **88%**	29 88%	38 83%	258 89%	115 80%	142 91% k	74 97% n	28 85%	120 83%	114 91% q
UK minus Greater London ˜ urban	**126** **32%**	13 39%	11 24%	90 31%	27 19%	56 36% k	39 51% n	10 30%	40 28%	34 27%
UK minus Greater London ˜ rural	**163** **41%**	11 33%	15 33%	127 44%	68 48%	61 39%	28 37%	12 36%	59 41%	70 56% q
England minus Greater London	**268** **67%**	19 58%	25 54%	208 72% i	97 68% l	87 56%	50 66%	22 67%	101 70%	85 68%
Experience High	**209** **52%**	14 42%	21 46%	163 56%	79 55%	85 54%	53 70%	17 52%	73 50%	71 57%
Low	**189** **47%**	17 52%	25 54%	126 44%	63 44%	71 46%	23 30%	16 48%	71 49%	54 43%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Experience - local area										
High	**214** **54%**	12 36%	22 48%	170 59% h	79 55%	89 57%	53 70% n	12 36%	80 55%	71 57%
Low	**185** **46%**	21 64% j	24 52%	118 41%	63 44%	67 43%	23 30%	21 64% m	65 45%	53 42%
Experience/experience local area										
High exp/ high local area	**188** **47%**	11 33%	19 41%	149 52% h	69 48%	80 51%	51 67% n	12 36%	67 46%	65 52%
Low exp/ low local area	**162** **41%**	16 48%	22 48%	104 36%	52 36%	62 40%	21 28%	16 48% m	58 40%	47 38%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
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	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
Size of business										
High	**199** **50%**	13 39%	24 52%	149 52%	71 50%	76 49%	35 46%	18 55%	78 54%	63 50%
Low	**189** **47%**	18 55%	20 43%	133 46%	67 47%	77 49%	38 50%	14 42%	63 43%	60 48%
No of private patients										
High	**198** **50%**	12 36%	21 46%	160 55% h	90 63% l	68 44%	33 43%	12 36%	110 76% r	46 37%
Low	**184** **46%**	21 64% j	20 43%	118 41%	49 34%	78 50% k	42 55%	20 61%	32 22%	75 60% q
Who raised the referral										
Patient both	**206** **52%**	15 45%	25 54%	141 49%	61 43%	81 52%	39 51%	20 61%	69 48%	68 54%
Inconsistent	**155** **39%**	12 36%	16 35%	125 43%	72 50% l	56 36%	30 39%	9 27%	66 46%	50 40%
Patient knows who they want to see										
High	**164** **41%**	15 45%	22 48%	113 39%	52 36%	69 44%	39 51%	14 42%	61 42%	57 46%
Low	**224** **56%**	17 52%	23 50%	169 58%	88 62%	83 53%	37 49%	17 52%	81 56%	67 54%
No of Consultants suggested										
1	**141** **35%**	13 39%	9 20%	119 41% i	55 38%	54 35%	30 39%	7 21%	49 34%	40 32%

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12 Feb 2013

	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	**400**	33*	46*	289	143	156	76*	33*	145	125
2	**126** **32%**	14 42%	12 26%	99 34%	46 32%	55 35%	27 36%	11 33%	43 30%	56 45% q
3 or more	**83** **21%**	4 12%	17 37% hj	61 21%	33 23%	30 19%	13 17%	7 21%	40 28% r	17 14%
No of hospitals suggested										
1	**113** **28%**	7 21%	12 26%	90 31%	43 30%	47 30%	26 34%	7 21%	39 27%	33 26%
2	**186** **47%**	21 64% i	18 39%	135 47%	65 45%	76 49%	39 51%	16 48%	68 47%	65 52%
3 or more	**59** **15%**	5 15%	11 24% j	37 13%	27 19%	19 12%	6 8%	8 24% m	25 17%	15 12%

Proportions/Means: Columns Tested (5% risk level) - A/C/B/E/F/G/H/I - J/K - L/M - N/O/P/Q - R/S - T/U - V/W/s - X/Y - a/b/c - d/e/f/g - h/i/j - k/l - m/n - q/r
* small base
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	Total	Relative importance			PPU in area		Supposed Preference for PPU		Refer outside area	
		Hospital more (h)	Same (i)	Consultant more (j)	Yes (k)	No (l)	Private hospital (m)	PPU (n)	High (q)	Low (r)
Total	400	33*	46*	289	143	156	76*	33*	145	125
Relative importance Hospital more	33 8%	33 100% ij	- -	- -	9 6%	21 13% k	6 8%	3 9%	6 4%	11 9%
Same	46 12%	- -	46 100% hj	- -	14 10%	18 12%	5 7%	6 18%	20 14%	11 9%
Consultant more	289 72%	- -	- -	289 100% hi	116 81% l	106 68%	60 79%	20 61%	111 77%	96 77%
PPU in area Yes	143 36%	9 27%	14 30%	116 40%	143 100% l	- -	- -	- -	67 46%	48 38%
No	156 39%	21 64% ij	18 39%	106 37%	- -	156 100% k	46 61%	23 70%	50 34%	48 38%
Supposed Preference for PPU Private hospital	76 19%	6 18%	5 11%	60 21%	- -	46 29% k	76 100% n	- -	21 14%	26 21%
PPU	33 8%	3 9%	6 13%	20 7%	- -	23 15% k	- -	33 100% m	12 8%	7 6%
Refer outside area High	145 36%	6 18%	20 43% h	111 38% h	67 47% l	50 32%	21 28%	12 36%	145 100% r	- -
Low	125 31%	11 33%	11 24%	96 33%	48 34%	48 31%	26 34%	7 21%	- -	125 100% q